

# Initial Discovery Workshop

## A short overview

### Purpose and Outcomes:

The purpose of the Introductory Discovery Workshop is to establish a clear, aligned and high-level understanding within your organisation of:

- The company vision
- Key strategic priorities (to realise the vision)
- Critical enablers, and
- Key risks, blockers/impediments

The discovery of these factors will assist in determining where your company is heading, what it is doing well, and what gaps or opportunities exist for improving business performance and sustainability. Businesses rarely spend time understanding what they are doing well, often this is because they are more focused on reacting to what's not working in the current state. Having a deficit focus is seldom engaging for the people in the business, and we find these sessions are a great way to take a pause and establish a shared understanding of the bigger picture as a team. Gaps will inevitably be identified as part of this discovery process, and that's great!

Discovery without action is of little value, however. At the end of this session, we will seek to prioritise the critical focus areas for the business in the short to medium term to take offline to investigate and/or develop further with or without the support of Fire & Flint. Our intention is for you to be left with something tangible of value that you can carry forward.

### Next Steps:

Fire & Flint would be more than willing to discuss options for assisting you in your journey towards achieving and/or further clarifying your strategic objectives. Fire & Flint is a highly skilled and experienced team of business improvement professionals with expertise in lean six sigma, agile delivery, strategy, leadership, and applied systems thinking. This workshop also gives us a solid foundation for determining where and how we may be able to support your business with our available skill-sets.

We would typically follow-up this session with a **discovery** (diagnostic) period for 1-2 weeks, where we would take a deeper and more thorough dive into the current state situation and performance of your business, and explore/validate the key opportunities or problems to be addressed. The discovery period may involve activities such as:

- ❖ Data analysis (diagnostic) of the current state
- ❖ Workplace (front line) observations
- ❖ Opportunity identification and prioritisation
- ❖ Scoping/framing sessions
- ❖ Basic improvement training (e.g. lean & agile)

The goal of the discovery period is primarily to provide an informed **backlog** of prioritised opportunities to take forward into delivery. In addition to building this awareness, we can also support you in the execution of the strategy.

### Workshop Structure & Requirements:

The key details for the Initial Discovery Workshop are as follows:

**Format:** Collaborative team workshop

**Duration:** 3-4 hours

**Location:** Local (at your designated site) and face to face

**Participation:**

We will require participation from leaders and other key stakeholders who are responsible for defining and executing the company strategy. We recommend involving less than 10 representatives for this workshop.

**Preparation:**

We recommend that all attendees familiarise themselves with any existing strategy and vision for the company (if available). We also require a room with sufficient wall space to facilitate the workshop.

Please get in touch with us to discuss our approach and offerings further, or visit our website at [fireandflint.com](http://fireandflint.com).