

Hall-Tonna Values Map

Phases	Phase I SURVIVING <i>“the world is a mystery over which I have no control”</i> PRE-CONVENTIONAL		Phase II BELONGING <i>“the world is a problem with which I must cope”</i> CONVENTIONAL		Phase III SELF-INITIATING <i>“the world is a creative project in which I want to participate”</i> POST-CONVENTIONAL		Phase IV INTERDEPENDENT <i>“the world is a mystery for which we care on a global scale”</i> GLOBAL ETHIC & MORALITY	
Stages	1: SAFETY	2: SECURITY	3: FAMILY	4: INSTITUTION	5: VOCATION	6: NEW ORDER	7: WISDOM	8: WORLD ORDER
Goals	Goals	Goals	Goals	Goals	Goals	Goals	Goals	Goals
Values	Self-Interest/Control	Physical Delight	Family/Belonging	Belief/Philosophy/Values	Equality/Liberation	Art/Beauty	Intimacy/Solitude	Ecority
	Self Preservation	Security	Fantasy/Play	Competence/Confidence	Integration/Wholeness	Being Self	Truth/Wisdom	Global Harmony
	Wonder/Awe/Fate		Self Worth	Play/Recreation	Self Actualization	Construction/New Order		Word
				Work/Wealth/Value	Service/Vocation	Contemplation		
						Faith/Risk/Vision		
						Human Dignity		
						Knowledge/Insight		
						Presence		
Means	Means	Means	Means	Means	Means	Means	Means	Means
Values	Food/Warmth/Shelter	Affection/Physical	Being Liked	Achievement/Success	Adaptability/Flexibility	Accountability/Ethics	Community/Personalist	Convivial Technology
	Function/Physical	Economics/Profit	Care/Nurture	Administration/Control	Authority/Honesty	Collaboration	Interdependence	Global Justice
	Safety/Survival	Property/Control	Control/Order/Discipline	Communication/Info	Congruence	Community/Supportive	Minessence	Human Rights
		Sensory Pleasure	Courtesy/Hospitality	Competition	Decision/Initiation	Complementarity	Prophet/Vision	Macroeconomics
		Territory/Security	Dexterity/Co-ordination	Design/Pattern/Order	Empathy	Corporation/Stewardship	Synergy	
		Wonder/Curiosity	Endurance/Patience	Duty/Obligation	Equity/Rights	Creativity	Transcendence/Solitude	
			Equilibrium	Economics/Success	Expressiveness/Joy	Detachment/Solitude		
			Friendship/Belonging	Education/Certification	Generosity/Compassion	Discernment		

									Obedience/Duty Prestige/Image Rights/Respect Social Affirmation Support/Peer Tradition	Efficiency/Planning Hierarchy/Order Honor Law/Rule Loyalty/Fidelity Management Membership/Institution Ownership Patriotism/Esteem Productivity Reason Responsibility Rule/Accountability Technology/Science Unity/Uniformity Workmanship/Art/Craft				Health/Healing Independence Law/Guide Limitation/Acceptance Mutual Obedience Quality/Evaluation Relaxation Search/Meaning/Hope Self Assertion Sharing/Listening/ Trust					Education/Knowledge Growth/Expansion Intimacy Justice/Social Order Leisure Limitation/Celebration Mission/Objectives Mutual Accountability Pioneerism/Innovation Research Ritual/Communication Simplicity/Play Unity/Diversity			
Value Cluster	F O U N D A T I O N							F O C U S							V I S I O N							
Steps	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20/21	
%																						
Cycles	CYCLE 1 AUTHORITARIAN			CYCLE 2 BENEVOLENT <i>Transition 1 Locus Control: External Responsibility: Internal</i>			CYCLE 3 MANAGER			CYCLE 4 FACILITATOR <i>Transition 2 Locus Control: Internal Responsibility: Internal</i>			CYCLE 5 COLLABORATOR			CYCLE 6 SERVANT <i>Transition 3 Locus Control: External WE Responsibility: Internal WE</i>			CYCLE 7 VISIONARY			