

Let's Start Talking About DEIA in the Arts Series
Conversation III – Partnering for Impact

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Partnerships

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Minimally-Viable Partnership

What are the basic building blocks of a minimally-viable partnership?

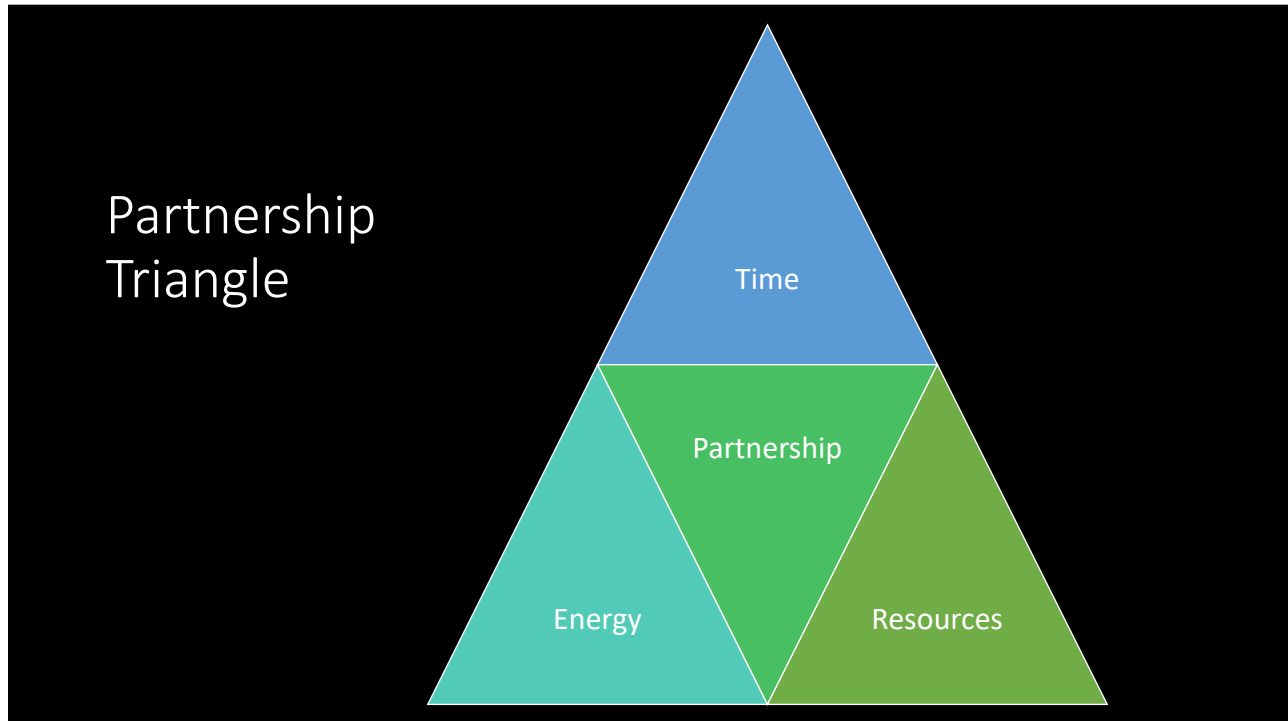
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Learning Agenda

1. How do we find partners to have more of an impact?
2. What do we look for in a partnership?
3. How do we make partnership mutually beneficial?
4. What are built-in accountabilities for a partnership?
5. How do we measure our success?

A close-up photograph of several sharpened colored pencils of various colors (blue, green, pink, yellow, purple) standing upright. The pencils are arranged in a cluster, with their tips pointing upwards. The background is blurred, showing soft colors like green and blue.

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Types of Partnerships

1. In Name Only/Associative
2. Ad Hoc, Temporary or Situational
3. Geographic
4. Complementary
5. Passive
6. Active
7. Sustaining and Life-Giving

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How do we find partners to have more of an impact?

1. Mission alignment
2. Relationship development
3. Risk-taking
4. Talent and potential identification
5. Mutual needs to be met

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What do we look for in a partnership?

1. Potential, innovation and creativity
2. Non-duplication/Blue Oceans
3. Bias toward action
4. Non-speculative, no “mights” or “coulds”
5. Track record
6. Productive vs. Wasteful Engagements

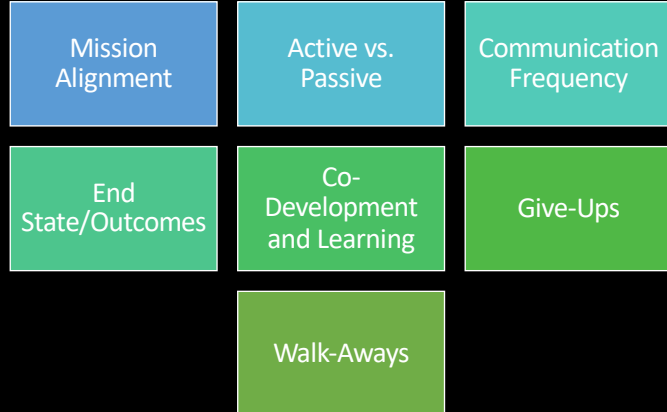
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How do we make partnership mutually beneficial?

1. Expectations and Norms
2. Psychological Safety and Candor
3. Frequent Communication
4. Power Imbalances
5. Productive Conflict
6. Mission and Goal Alignment
7. Complementary Skills and Mindsets

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What are built-in
accountabilities for
a partnership?



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How do we
measure our
success?

Level 1 Demographics and Geographics

Level 2 Surveys, Scales and Questionnaires/Before and After

Level 3 Transformations

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Thank you and
stay in touch!

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