**Letter of Inquiry Questions**

### Organization Overview

*How did you learn about the Frey Foundation?*
*What is the organization's mission statement?*
*Tell us about the organization, its history, and purpose.*
*What % of leadership staff identify as BIPOC?*
*What % of leadership staff have lived experience with the specific issue the organization is attempting to address?*
*What is the composition of your staff and Board?*
*Total # of all staff?*
*What % of all staff identify as BIPOC?*
*What % of all staff have lived experience with the specific issue the organization is attempting to address?*
*Total # of leadership staff?*
*Total # of Board members?*

### Problem/Opportunity

*Define the sector / movement the organization works within. What problems / needs within that sector is the organization working to address?*
*Describe the organization's approach to addressing the problem / need. How impactful is this approach?*
*What unique value does the organization deliver to its clients / community?*

### Audience

*Who does the organization serve?*
*Define the organization's target client(s) / community*
*Total number of clients served*

### Grant Request

*What is the purpose of this grant request?*
*Amount requested*
*Where will the work take place (geographically)?*
*Anything else you’d like to share?*

*Sampling of questions within LOI, exact questions and wording may vary slightly.*