

Malaysia Company Update

28 August 2020

# Kumpulan Powernet (KPB MK)

# First Win in FY21; Keep BUY

Energy & Utilities | EPCC Services

# Buy (Maintained)

Target Price (Return):	MYR4.04 (19.2%)
Price:	MYR3.39
Market Cap:	USD91.9m
Avg Daily Turnover (MYR/USD)	5.47m/1.19m

# Analyst Sean Lim

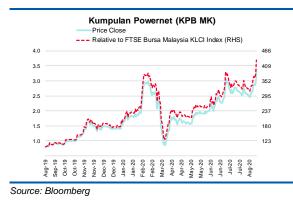
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- Reiterate BUY with higher TP of MYR4.04 from MYR3.77, 19% upside and c.2% FY21 (Jun) yield. We are positive on Kumpulan Powernet's USD46m EPCC of a hydropower plant in Nepal, which is on track to expand its orderbook. Meanwhile, in our view, the strategy of producing medicalgrade fabric, will form part of the transformation of the manufacturing business and, M&A of relevant technology companies, will be essential to further enhance such capabilities.
- USD46m EPCC of a hydropower project. KPOWER announced that it has received and accepted a letter of award from Apex Makalu Hydro Power Pvt. Ltd. to undertake engineering, procurement, construction and commissioning (EPCC) of a 22 MW Mid Hongu Khola-A hydropower project located at Mahakulung VDC, Solukhumbu District in Nepal. Both parties will enter into a definitive agreement within 90 business days, from the date of the award. The contract price is a fixed lump sum of USD46m (c.MYR193m), with a contract duration of 36 months. This marks the second contract win in Nepal and we estimate that these overseas projects tend to fetch lower gross margins of 15-18% vs those from domestic projects.
- Venturing into healthcare and medical products space. In the conference call yesterday, management explained the potential venture into healthcare and medical products, focusing on technology applications and solutions. The strategy of producing medical-grade fabric will form part of the transformation of the manufacturing business, especially when KPOWER has been identified by the Ministry of Health as a potential candidate to produce medical equipment for sustainability of supply in the future. Thus, M&A of relevant technology companies will be essential to further enhance such capabilities. Management believes that this segment will provide strong growth in the long run and the deal size will be at a manageable level. Meanwhile, management is also evaluating several new property development proposals and would like to replicate the similar strategy as the Sentul project by teaming up with land owners.
- Forecasts. We are keeping our earnings estimates intact, as this first win of MYR193m in FY21 is within our MYR1bn replenishment assumption.
- Still BUY and we lift our TP to MYR4.04 from MYR3.77 pegging to a higher P/E of 15x FY21F P/E (from 14x) as we are more positive over its manufacturing business transformation. We are upbeat on this stock, as it offers strong earnings growth premising on potentially doubling its orderbook by end-FY21 and superior ROEs.

## Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	135.4	27.9	77.5	30.4	323.8
Relative	137.5	30.2	70.4	27.1	326.1
52-wk Price lov	w/high (MYR	2)		0.81	- 3.39



## Note:

Small cap stocks are defined as companies with a market capitalization of less than USD1bn.

Forecasts and Valuation	Jun-19	Jun-20	Jun-21F	Jun-22F	Jun-23F
Total turnover (MYRm)	13	96	312	424	476
Recurring net profit (MYRm)	0	13	30	42	46
Recurring net profit growth (%)	-	2,532.5	137.8	36.5	9.9
Recurring P/E (x)	788.79	29.96	12.60	9.24	8.40
P/B (x)	15.6	3.6	2.9	2.3	1.9
P/CF (x)	na	36.20	na	11.19	10.09
Dividend Yield (%)	na	0.7	1.6	2.2	2.4
EV/EBITDA (x)	89.81	15.82	7.04	4.95	4.50
Return on average equity (%)	2.0	19.6	25.8	28.3	25.1
Net debt to equity (%)	7.5	net cash	net cash	net cash	net cash

Source: Company data, RHB



# Small Cap **Asean Research**

Energy & Utilities | EPCC Services

# 28 August 2020

# **Financial Exhibits**

Asia	Financial summary (MYR)	Jun-19	Jun-20	Jun-21F	Jun-22F	Jun-23F
Malaysia	Recurring EPS	0.00	0.11	0.27	0.37	0.40
Utilities	DPS	-	0.02	0.05	0.07	0.08
Kumpulan Powernet	BVPS	0.22	0.94	1.15	1.45	1.77
КРВ МК	Return on average equity (%)	2.0	19.6	25.8	28.3	25.1
Buy						
Valuation basis	Valuation metrics	Jun-19	Jun-20	Jun-21F	Jun-22F	Jun-23F
P/E	Recurring P/E (x)	788.79	29.96	12.60	9.24	8.40
F/L	P/B (x) FCF Yield (%)	15.6	3.6 2.7	2.9	2.3	1.9 2.1
Key drivers	Dividend Yield (%)	(0.5)	0.7	(9.5)	2.2	2.1
i. Higher contract win;	EV/EBITDA (x)	- 89.81	15.82	1.6 7.04	4.95	4.50
ii. Better than expected margins.	( )	326.12		8.10		
	EV/EBIT (x)	320.12	16.54	8.10	5.89	5.49
Key risks	Income statement (MYRm)	Jun-19	Jun-20	Jun-21F	Jun-22F	Jun-23F
i. Lower than expected orderbook replenishment;	Total turnover	13.2	95.8	312.1	423.8	475.7
ii. Project cost overrun.	Gross profit	4.6	27.9	53.0	72.0	80.9
Company Profile	EBITDA	4.2	18.8	48.4	69.6	76.9
Kumpulan Powernet began as a manufacturer.	Depreciation and amortisation	(3.0)	(0.8)	(6.3)	(11.1)	(13.9)
Currently, it is also involved in property development	Operating profit	1.2	18.0	42.0	58.5	62.9
and real estate investments. The company is now	Net interest	(0.2)	(0.1)	(2.0)	(3.9)	(2.9)
positioned to venture into energy, utilities, infrastructure	Pre-tax profit	0.9	17.9	40.0	54.6	60.0
and logistics.	Taxation	(0.5)	(5.1)	(9.6)	(13.1)	(14.4)
	Reported net profit	0.5	12.8	30.4	41.5	45.6
	Recurring net profit	0.5	12.8	30.4	41.5	45.6
	Cook (low (MYDm)	lun 10	Jun-20	hum 24 E	1	lum 22E
	Cash flow (MYRm) Change in w orking capital	Jun-19 (3.97)	(4.54)	Jun-21F (43.16)	Jun-22F (18.36)	Jun-23F (21.57)
	Cash flow from operations	(1.60)	10.59	(43.10)	34.26	37.99
	Capex	(0.27)	(0.17)	(30.00)	(30.00)	(30.00)
	Cash flow from investing activities	(0.27)	(0.17)	(30.00)	(30.00)	(30.00)
	Dividends paid	0.00	0.00	(6.08)	(8.30)	(9.12)
	Cash flow from financing activities	(1.11)	77.82	22.00	29.84	(29.12)
	Cash at beginning of period	4.49	1.51	89.79	75.38	109.48
	Net change in cash	(2.98)	88.23	(14.40)	34.10	(21.13)
	Ending balance cash	1.51	89.79	75.38	109.48	88.35
	Balance sheet (MYRm) Total cash and equivalents	Jun-19 1.5	Jun-20 89.8	Jun-21F 75.4	Jun-22F 109.5	Jun-23F 88.4
	Tangible fixed assets	1.5	12.3	35.9	54.8	70.9
	Total investments	8.1	7.6	7.6	7.6	70.9
	Total assets	41.1	167.2	250.5	349.4	378.7
	Short-term debt	1.0	107.2	8.0	15.6	11.6
	Total long-term debt	2.3	1.4	32.1	62.6	46.6
	Total liabilities	16.9	61.3	120.2	185.9	178.7
	Total equity	24.1	105.9	130.2	163.5	199.9
	Total liabilities & equity	41.1	167.2	250.5	349.4	378.7
			-			
	Key metrics	Jun-19	Jun-20	Jun-21F	Jun-22F	Jun-23F
	Revenue grow th (%)	130.9	625.1	225.6	35.8	12.3
	Recurrent EPS grow th (%)	0.0	2532.5	137.8	36.5	9.9
	Gross margin (%)	34.9	29.1	17.0	17.0	17.0
	Operating EBITDA margin (%)	31.7	19.6	15.5	16.4	16.2
	Net profit margin (%)	3.7	13.3	9.7	9.8	9.6
	Dividend payout ratio (%)	0.0	20.0	20.0	20.0	20.0
	Capex/sales (%)	2.1	0.2	9.6	7.1	6.3
	Interest cover (x)	5.37	171.53	20.98	14.97	21.62

Source: Company data, RHB



Small Cap Asean Research

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# **Recommendation Chart**



Date	Recommendation	Target Price	Price
2020-08-23	Buy	3.77	2.85
2020-06-23	Buy	3.46	2.48
Source: RHE	3, Bloomberg		

See important disclosures at the end of this report Market Dateline / PP 19489/05/2019 (035080)



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Trading Buy:	
	term outlook remains uncertain
Neutral:	Share price may fall within the range of +/- 10% over the next
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