Why Work at Family First Life?

First off, most of the successful agents and agency owners here have a very strong why. It is to provide for their families at a high level, help other families, and be able to look back one day in their life knowing they were able to help a lot of people. They understand that it’s not ALL about the money but what you can do with it that can make a serious difference.

Family First Life is an Insurance Marketing Organization where folks have the ability to help middle income families with their insurance needs, while providing for their own families at a high level in the process. NO COLD CALLING OR DOOR KNOCKING here. WE ONLY help clients that have sent in a request through the mail or online asking for OUR help. We work with companies like John Hancock, Mutual of Omaha, Aetna, AIG and much more to service our clients. In order to be successful here and make six figures and well beyond, you must have a servant’s heart, care about helping people, possess common sense, and have a strong will to win. This is a sales job, but we don’t want everyone. This isn’t a pyramid scheme like many life insurance organizations, and we are selective who we work with. We attract honest, hardworking business minded people that are independent and want to get to work NOW! On that note, there isn’t a better model for hungry entrepreneurial spirited people as it pertains to flexibility and freedom, compensation level, vested renewals, leads, culture, training and mentorship and the ability to build a long-term and sustainable business.

We find that many former military individuals and more specifically SOF tend to have a lot of success here because they typically have a strong why in life, courage and perseverance, are independent and reliable, have a high level of accountability, and an insane will to succeed! They also have incredibly high credibility as most clients we sit with love America and our armed forces. This business is not for the faint of heart but does NOT discriminate, as we have folks from all ethnic backgrounds, religious denominations and age brackets that are making between $100,000-$450,000 or more per year depending on their work ethic. SALARY HERE IS TOTALLY UNCAPPED!

This organization is very system driven and we have a very simple onboarding process. To start, we help folks acquire their insurance license which can be done within a week through our online training course. Once agents acquire their licenses, we are then able to get them through a short training program and contracted with the insurance carriers. Most agents should expect to get paid within 2 weeks from obtaining their license. The average commission is about $1000 per sale and some of our top agents make more than 10 sales per week. Within 60-90 days most folks will have obliterated the learning curve and acquired a skillset to go out and make a very serious living for their family. If you are arrogant and self-serving, please do NOT bother applying.

Click HERE for more information.

Please also contact EVP Matt Walker directly at MattW@FFLInvasion.com or 860-912-2342 for further inquiry.