

# REPORT FOR FIRST QUARTER 2016 CONSOLIDATED



## **VARDIA INSURANCE GROUP ASA - CONSOLIDATED**

## **HIGHLIGHTS FIRST QUARTER**

- The first quarter 2016 net loss was NOK 70.0 million compared with a net loss of NOK 55.6 million for first quarter 2015
- The net loss splits with NOK 50 million largely linked to distribution agreement costs and NOK 20 million linked to claims
- The company reported a Solvency II margin of 86% as of March 31st 2016
- Gross written premiums increase of 5.7% compared with first quarter 2015
- The gross loss ratio for the first quarter 2016 was 87.2% (79.5%), and the loss ratio f.o.a. was 96.9% (82.3%)
- The gross cost ratio for the first quarter 2016 was 34.6% (38.8%), and the cost ratio f.o.a. was 79.8% (83.9%)
- The gross combined ratio (CR) for the first quarter 2016 was 121.8% (118.3%), and the CR f.o.a. was 176.7% (166.1%)
- Vardia on 28 April 2016 announced the sale of its Swedish insurance portfolio to Gjensidige for a total consideration of SEK 200 million and the repurchase of the distribution business in Norway that was divested in 2015
- In Q1, the Swedish operation was held for sale and is presented as discontinued operations in the tables in this report except from in the key figures table below, where the figures also are given as if the business was not held for sale to ease comparison.

KEY FIGURES (consolidated)				(NOK 1,000)
		Q1 2016	Q1 2015	31.12.2015
Gross premiums written		400 311	378 639	1 458 269
Gross premiums earned		363 571	301 995	1 315 881
Premiums earned f.o.a.		93 168	82 554	349 113
Gross incurred claims		-316 956	-240 063	-1 261 900
Incurred claims f.o.a.		-90 269	-67 906	-314 381
Operating expenses for own account		-74 354	-69 229	-242 260
Other income/expenses		863	4 118	14 684
Techn. result before changes in sec.reserves	(1)	-70 592	-50 463	-192 844
Other income/expenses		0	-574	-2 519
Net financial income		622	-2 623	-2 953
Operating result		-69 970	-53 660	-198 316
Changes in security reserves etc.		0	-2 000	-14 755
Profit/Loss before tax		-69 970	-55 660	-213 071
Total profit/loss for the year (after tax)		-69 999	-55 611	-212 094
Profit/Loss after tax per share	(2)	-0.16	-1.65	-0.84
Gross loss ratio		87.2	79.5	95.9
Gross cost ratio		34.6	38.8	41.7
Gross combined ratio		121.8	118.3	137.6
Loss ratio f.o.a.		96.9	82.3	90.1
Cost ratio f.o.a.		79.8	83.9	69.4
Combined ratio f.o.a.		176.7	166.1	159.4

<sup>(1)</sup> Figures are ex. allocated return on investment transfered from the non-technical account.

<sup>(2)</sup> Earnings per share dilued is equivalent. See note 10 to the consolidated annual accounts.

KEY FIGURES (consolidated) excluding Sweden				(NOK 1,000)
		Q1 2016	Q1 2015	31.12.2015
Gross premiums written		218 479	221 612	804 977
Gross premiums earned		206 639	178 205	707 953
Premiums earned f.o.a.		51 228	52 168	209 892
Gross incurred claims		-160 192	-138 898	-719 783
Incurred claims f.o.a.		-53 266	-44 775	-189 722
Operating expenses for own account		-45 571	-50 323	-168 771
Other income/expenses		693	1 749	8 726
Techn. result before changes in sec.reserves	(1)	-46 916	-41 181	-139 875
Other income/expenses		0	-574	-6 552
Net financial income		622	-2 623	1 078
Operating result		-46 294	-44 378	-145 349
Changes in security reserves etc.		0	-2 000	-14 755
Profit/Loss before tax		-46 294	-46 378	-160 104
Profit from discontinued operations		-23 675	-9 283	-52 969
Total profit/loss for the year (after tax)		-69 999	-55 611	-212 094
Profit/Loss after tax per share	(2)	-0.10	-1.37	-0.63
Gross loss ratio		77.5	77.9	101.7
Gross cost ratio		36.5	41.1	47.6
Gross combined ratio		114.0	119.0	149.3
Loss ratio f.o.a.		104.0	85.8	90.4
Cost ratio f.o.a.		89.0	96.5	80.4
Combined ratio f.o.a.		192.9	182.3	170.8

 $<sup>\</sup>textbf{(1)} \ Figures \ are \ ex. \ allocated \ return \ on \ investment \ transfered \ from \ the \ non-technical \ account.$ 

 $<sup>\</sup>begin{tabular}{ll} (2) Earnings per share dilued is equivalent. See note 10 to the consolidated annual accounts. \end{tabular}$ 

#### The Company and its business

Vardia Insurance Group ASA is a Norwegian insurance group serving the private and commercial market in the Scandinavian countries. The company, established in 2009, obtained its own insurance license in 2011. Vardia started to write premiums for own account (f.o.a.) in Sweden in 2011, in Norway in 2012 and in Denmark in 2014. The first quarter 2016 report reflects the recent key developments of the company.

Vardia had a negative operating result in the first quarter of 2016. Approximately NOK 50 million of this loss stems from a high cost ratio. The main contributors to this high cost ratio are (1) high market commission levels in the distribution agreements (as of August 10<sup>th</sup> 2015) for Norwegian and Swedish business and (2) one-off costs linked to the strategic review of the company. The remaining approximately NOK 20 million of the loss stems from insurance losses, largely attributable to the winter season.

Gross written premiums continued to grow. However, the rate of growth was lower than in previous periods reflecting a leaner sales organisation and a more selective approach in signing new clients.

## **Premium income**

Vardia continued to book growth in premium income. First quarter 2016 gross premiums written was NOK 400 million, representing an increase of 5.7% from NOK 379 million in same period of 2015. Gross earned premiums for the same period were NOK 364 million, an increase of 20 % compared with the same period the year before. Premiums earned for own account for first quarter 2016 was NOK 93 million, representing a growth of 13 % compared with the same period in 2014.

Gross premiums written for first quarter 2016 are divided between Norway with NOK 203 million (decrease 3%), Sweden with NOK 182 million (increase 16 %) and Denmark with NOK 15 million (increase 38%). As at 31 March 2016, Personal Lines (PL) accounted for about 70% and Commercial Lines (CL) about 30 % of premium income. Both private and commercial businesses contributed to the portfolio growth during the quarter.

Vardia had a premium portfolio of NOK 1 546 million as at 31 March 2016. The portfolio is divided between Norway with NOK 826 million, Sweden with NOK 669 million and Denmark with NOK 52 million. At the end of March, the company had in excess of 150 000 customers.

## **Results and allocation**

The company had an operating loss before changes in minimum-security reserve of NOK 70 million in the first quarter of 2016. This compares with an operating loss of NOK 54 million in the first quarter of 2015.

The first quarter 2016 gross loss ratio was 77,5%, while the loss ratio for own account was 104,0%. Corresponding ratios for the same quarter of 2015 were 77,9% and 85,8%, respectively. The quarter had higher than normal large losses, which mainly affected the Swedish portfolio. The gross loss ratio includes claims handling expenses equal to 7.8%, compared with 7.4% in the same period of 2015.

Gross loss reserve was NOK 426 million (excluding the Swedish portfolio 751 million including Sweden), of which NOK 210 million were IBNR reserves without Sweden ( NOK 377 million inclusive Sweden) calculated by the company's actuary.

The first-quarter 2016 gross cost ratio was 34.6%, compared with a gross cost ratio of 38.8% in the same quarter the year before. The cost ratio for own account in the first quarter of 2016 was 79.8%, compared with a cost ratio for own account of 83.9% in the first quarter of 2015.

Net financial income for the first quarter 2016 was a profit of NOK 0.6 million, compared with a loss of NOK2.6 million in the year earlier period. The company pursues a conservative investment policy. As of 31 March 2015, NOK 191 million was invested in low risk money market funds.

Group loss before tax for the first quarter of 2016 was NOK 70 million, compared with a loss of NOK 56 million in the same period a year earlier. The result after tax and components of comprehensive income was a loss of NOK 70 million in the first quarter of 2016, compared with a loss of NOK 56 million in the same period a year before. Per end of March 2016, the total result (after tax and components of comprehensive income) showed a loss of NOK 70 million, which has been allocated to equity.

## Capital/cash flow

First-quarter 2016 net cash flow from operational activities was negative NOK 9.5 million and net cash flow from investment activities was negative NOK 1.4 million. Net cash flow from financial activities was positive NOK 1.7 million. Cash and cash equivalents decreased during the quarter with NOK 9.2 million from NOK 317 million to NOK 307 million.

The reinsurers' share of gross technical reserves were NOK 1 150 million as of 31 March 2016, compared with NOK 1 111 million at 31 December 2015.

The number of shareholders by the end of the first quarter of 2016 was around 1 750.

During the first quarter of 2016, the company's total assets increased from NOK 2 341 million to NOK 2 395 million. The increase is due to the growth of the insurance portfolio.

#### Solvency margin

As of 31 March 2016, solvency margin capital (available capital) for the group was NOK 157 million. The solvency capital requirement (SCR) was 183 million. The minimum regulatory requirement for capital adequacy is 100 % whereas the solvency margin was 86%. As of 31 March, Vardia was thus in breach of the solvency margin requirement.

Given the breach of the requirement Vardia has been a granted a dispensation from the solvency capital requirement by the Norwegian Financial Supervisory Authority. The dispensation was granted on the basis that the Company was working towards remedying the situation through its ongoing strategic review and has been extended until a sale of the Swedish portfolio has been completed at which time Vardia will no longer be in beach of the requirements.

## Management and board changes

Mr. Jonas Billberg was appointed deputy Chief Executive Officer on 4 March 2016. Mr. Billberg, who joined Vardia as Chief Operating Officer (COO) on 1 January 2016, is responsible for overseeing Nordic operations, including underwriting, in the group. Vardia on 23 February 2016 combined the Strategy and Finance functions of the group under the leadership of Bård Standal, who was appointed Chief Financial Officer. After these changes, the senior management of Vardia consists of CEO Espen Husstad, CFO Bård Standal and COO Jonas Billberg.

On January 12 Vardia held an extraordinary general meeting. In this meeting Ragnhild Wiborg, Cecilia Lager and Christer Karlsson were elected as new board members replacing Nina Charlott Gullerud, Nils Aakvik og and deputy board member Oskar Dag Sylte.In the same meeting the statutes of Vardia was amended in order to discontinue the control committee.

## Subsequent events and future developments

Vardia on 28 April 2016 announced the sale of its Swedish insurance portfolio to Gjensidige for a total consideration of SEK 200 million and the repurchase of the distribution business in Norway that was divested in 2015. The planned transactions follow the strategic review initiated by the board of directors and announced in the interim report for the fourth quarter of 2015 published 29 February 2016.

Upon completion of the transactions, which is expected to take place on or about 1 July 2016, the Company expects to have a solvency ratio well in excess of the regulatory requirements. This taking into account the consideration received for the Swedish portfolio, the effect of the sale on the Company's solvency capital requirement ("SCR"), the cost of reintegrating the distribution business, transaction costs, and the expected operating loss in the period until closing including restructuring and other extraordinary costs.

At the same date Vardia also announced the a repurchase of Vardia Norge AS and its subsidiaries Vardia Forsikring AS, Vardia Eksterne Kanaler AS, Vardia Skadeoppgjør AS and Vardia Fordel AS. Integration of the distribution activities is an important step in securing the future competitiveness of Vardia. Since Vardia Norge AS became an independent Company, it has started the implementation of a comprehensive cost reduction plan. Following the closing of the acquisition, Vardia will accelerate the implementation of the cost reduction plan, in addition to the implementation of additional measures, in order to secure a cost effective, competitive, and Integrated value chain in the Norwegian operation. Current plans call for a reduction in number of locations from six to three, and the number of employees in the distribution activities is expected to be reduced with about 20%, from about 250 at year end 2015.

The Board and management is fully focused on executing the announced transactions in Sweden and Norway on or about June 30. A more extensive presentation of the ongoing operations in Norway and Denmark will be given together with the presentation of the report for the second quarter.

Oslo, 10 May 2016

Consolidated income statement				(NOK 1,000)
	Note	Q1 2016	Q1 2015	31.12.2015
Premium income	2			
Gross premiums earned		206 639	178 205	707 953
Reinsurance share		-155 411	-126 037	-498 061
Premiums earned for own account		51 228	52 168	209 892
Other insurance-related income		693	1 749	8 726
Claims	2			
Gross claims paid		-114 956	-119 533	-444 071
Reinsurance share		61 690	74 758	254 349
Claims incurred for own account		-53 266	-44 775	-189 722
Operating expenses				
Sales costs		-47 552	-44 690	-253 140
Change in prepaid direct sales costs		0	0	46 845
Insurance-related administration costs		-27 790	-28 533	-83 833
Commission received		29 771	22 900	121 357
Total operating expenses for own account		-45 571	-50 323	-168 771
Technical result before changes in security reserve etc.		-46 916	-41 181	-139 875
Change in security reserve etc.				
Change in security reserve		0	-2 000	-14 755
Total change in security reserve etc.		0	-2 000	-14 755
Technical result		-46 916	-43 181	-154 630
Net financial income				
Profit/loss sale of subsidiaries		0	0	1 063
Interest income and dividends etc. on financial assets		622	-2 623	15
Total financial income		622	-2 623	1 078
Other income		0	-574	-1 555
Other expenses		0	0	-4 997
Non-technical result		622	-3 197	-5 474
Profit before tax		-46 294	-46 378	-160 104
Tax		0	0	3 383
Profit before components of comprehensive income	5	-46 294	-46 378	-156 721
Other income and expenses				
Exchange rate differences		-29	49	-2 406
Total other income and expenses		-29	49	-2 406
Profit from continued operations		-46 324	-46 329	-159 127
Profit from discontinued operations		-23 675	-9 283	-52 969
Profit after tax		-69 999	-55 611	-212 096

Consolidated statement of financial position				(NOK 1,000)
	Note	31.03.2016	31.03.2015	31.12.2015
ASSETS				
Intangible assets				
Goodwill		54 137	57 792	54 137
Other intangible assets	4	68 273	70 546	72 898
Total intangible assets		122 410	128 338	127 035
Investments				
Bonds and other fixed-income securities	6	191 455	0	189 999
Total investments		191 455	0	189 999
Reinsurance share of gross technical provisions				
Reinsurance share of gross premium provisions		315 082	507 236	559 017
Reinsurance share of gross claims provisions		342 218	339 158	551 676
Total reinsurance share of gross technical provisions		657 300	846 394	1 110 693
Receivables				
Receivables in connection with direct insurance and reinsurance		353 695	434 742	525 995
Other receivables		45 983	41 397	67 067
Total receivables		399 678	476 139	593 062
Other assets				
Plant and equipment		4 027	8 303	4 288
Cash and cash equivalents		67 679	103 091	126 508
Total other assets		71 706	111 394	130 796
Prepaid expenses and earned income not received				
Prepaid costs and earned income not received		128 725	99 330	189 008
Total prepaid expenses and earned income not received		128 725	99 330	189 008
Assets held for sale		823 785	0	0
Total assets		2 395 060	1 661 595	2 340 593

Consolidated statement of financial position				(NOK 1,000)
	Note	31.03.2016	31.03.2015	31.12.2015
EQUITY AND LIABILITIES				
Paid-in equity				
Share capital		35 829	2 579	35 829
Share premium		907 334	552 382	907 333
Other paid-in-equity		4 481	2 541	4 081
Total paid-in equity		947 644	557 502	947 243
Provision for Natural Perils Fund		0	728	O
Provision for Guarantee scheme		16 337	7 067	14 435
Other equity		-782 888	-593 682	-757 314
Total equity	3	181 093	-28 385	204 364
Subordinated loan		73 958	0	73 931
Technical provisions				
Gross premium reserve		434 679	679 668	752 792
Gross claims reserve		425 858	447 317	704 515
Other technical provisions		425 858	33 974	46 729
Total technical provisions		860 537	1 160 959	1 504 036
Provisions for other risks and liabilities				
Pension liabilities		0	8 019	0
Other provisions for risks and liabilities		0	0	0
Total provisions for other risks and liabilities		0	8 019	0
Financial liabilities				
Other liabilities		80 723	29 771	58 988
Liabilities in connection with direct insurance and reinsurance		183 101	333 584	345 319
Total financial liabilities		263 824	363 355	404 307
Accrued costs and received unearned income		157 312	157 646	153 954
Liabilities held for sale		858 336	0	0
Total liabilities		2 213 967	1 689 979	2 136 228
Total equity and liabilities		2 395 060	1 661 595	2 340 593.0

Consolidated statement of cash flow			(NOK 1,000)
	Q1 2016	Q1 2015	31.12.2015
Net cash flow from operational activities	-57 650	-77 383	-230 224
Net cash flow from investment activities	-1 377	-4 503	-26 447
Net cash flow from financial activities	1 654	0	388 201
Net change in cash and cash equivalents	-57 373	-81 886	131 530
Cash and cash equivalents at the beginning of the period	316 507	184 977	184 977
Cash and cash equivalents at the end of the period	259 134	103 091	316 507
Net cash flow for the period	-57 373	-81 886	131 530
Specification of cash and cash equivalents			
Cash in bank and liquidity funds	259 134	103 091	316 507
Total cash and cash equivalents	259 134	103 091	316 507

Consolidated statement of changes in equity							(NOK 1,000)
	Share	Share	Other	Other	Natural	Guarantee	Total
	capital	premium	equity	earned equity	perils fund	scheme	Total
Equity as at 1st January 2015	2 579	552 382	2 541	-538 281	428	7 067	26 716
Changes in provisions in Q1 2015				-300	300		0
Profit before OCI				-55 660			-55 660
Other result components							
(net after tax)				49			49
Other				510			510
Equity as at 31st March 2015	2 579	552 382	2 541	-593 682	728	7 067	-28 385
Facility on at 1st April 2015	2 570	552 382	2 541	-593 682	728	7 067	-28 385
Equity as at 1st April 2015 Increase in equity in Q2 2015	<b>2 579</b> 30 000	315 572	2 541	-333 002	720	7 007	345 572
	30 000						
Cost related to capital issue		-3 698		720	720		-3 698
Changes in provisions in Q2 2015				728	-728		42.050
Profit before OCI				-42 950			-42 950
Other result components				476			476
(net after tax)				-476			-476
Other				-315			-315
Equity as at 30th June 2015	32 579	864 256	2 541	-636 695	0	7 067	269 748
Equity as at 1st July 2015	32 579	864 256	2 541	-636 695	0	7 067	269 748
Increase in equity in Q3 2015	0	0					0
Cost related to capital issue		-1 582					-1 582
Changes in provisions in Q3 2015				-5 404	0	5 404	0
Profit before OCI				-52 316			-52 316
Other result components							
(net after tax)				-3 376			-3 376
Other				547			547
Equity as at 30th September 2015	32 579	862 674	2 541	-697 244	0	12 471	213 021
Equity as at 1st October 2015	32 579	862 674	2 541	-697 244	0	12 471	213 021
Increase in equity in Q4 2015	3 250	46 719					49 969
Cost related to capital issue		-2 060					-2 060
Changes in provisions in Q4 2015				-1 964	0	1 964	0
Profit before OCI				-58 888			-58 888
Other result components							
(net after tax)				1 396			1 396
Option expenses			1 540				1 540
Other				-614			-614
Equity as at 31st December 2015	35 829	907 333	4 081	-757 314	0	14 435	204 364
Equity as at 1st January 2016	35 829	907 222	4 081	-757 314	0	14 435	204 364
Increase in equity in Q1 2016	33 043	907 333	4 061	-/3/ 314	U	14 433	204 364
Subscribed equity							0
Cost related to capital issue				4.003		1.000	0
Changes in provisions in Q1 2016 Profit before OCI				-1 902 -69 970		1 902	0 69 970-
Other result components							
(net after tax)				-29			-29
Option expenses			400	-400			0
Reversal tecnical provisions				46 729			46 729
Other				-1			-1
Equity as at 31st March 2016	35 829	907 333	4 481	-782 886	0	16 337	181 093

# **NOTE 1 Accounting principles**

The accounts and the report from the Board of Directors for first quarter 2016 are prepared according to IAS 34. The consolidated accounts is prepared according to IFRS from 2013. Reference is made to the annual report for 2015.

# **NOTE 2 Segment information**

Norway	(NOK 1,000)	Q1 2016	Q1 2015	31.12.2015
Gross premiums written		203 069	210 406	800 331
Premiums earned f.o.a.		48 603	51 205	201 806
Otherincome		693	1 749	8 726
Incurred claims and operating expenses f.o.a.		-87 080	-77 862	-283 129
Technical result		-37 785	-24 908	-72 597
Cost Ratio		78 %	66 %	51 %
Loss Ratio		102 %	86 %	90 %
Net Combined Ratio		179 %	152 %	140 %
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Sweden	(NOK 1,000)	Q1 2016	Q1 2015	31.12.2015
Gross premiums written		181 832	157 027	611 397
Premiums earned f.o.a.		41 940	30 386	139 221
Otherincome		170	2 369	5 958
Incurred claims and operating expenses f.o.a.		-70 786	-42 038	-198 148
Technical result		-28 675	-9 283	-52 969
Cost Ratio		81 %	62 %	53 %
Loss Ratio		88 %	76 %	90 %
Net Combined Ratio		169 %	138 %	142 %

Denmark	(NOK 1,000)	Q1 2016	Q1 2015	31.12.2015
Gross premiums written		15 410	11 205	46 541
Premiums earned f.o.a.		2 625	963	8 086
Otherincome		0	0	0
Incurred claims and operating expenses f.o.a.		-6 757	-17 236	-75 364
Technical result		-4 132	-16 272	-67 278
Cost Ratio		109 %	1735 %	821 %
Loss Ratio		148 %	54 %	111 %
Net Combined Ratio		257 %	1789 %	932 %

# **NOTE 3 Changes in equity**

There are no changes in paid-in equity the first quarter of 2016. Reference is made to the statement of changes in equity.

# **NOTE 4 Other intangible assets**

The company has during the first quarter 2016 a net decrease in intangible assets and plant and equipment of NOK 1.5 million. The decrease is mainly due to depreciation in the period. The balance of NOK 71.7 million refers to development of the company's insurance systems and acquisition of an insurance portfolio at the end of 2013. Both the company's insurance system and the insurance portfolio are depreciated over seven years.

## **NOTE 5 Earnings per share**

## a) Earnings per share

Earnings per share is calculated by dividing the profit before components of comprehensive income on a weighted average of outstanding ordinary shares through the quarter, own shares deducted.

(NOK 1,000)	Q1 2016	Q1 2015	31.12.2015
Profit before OCI	-46 294	-46 378	-156 721
Earnings per share	-0.10	-1.37	-0.63

## b) Earnings per share, diluted

By calculation of diluted earnings per share, a weighted average of total outstanding shares through the quarter is used adjusted for the effect of conversion of potential shares that can cause dilution. The company has one category of potential shares that can cause dilution: stock options. The number of shares is compared with the number of shares that would have been issued if all stock options were exercised. The difference is added in the calculation as issued shares without consideration.

(NOK 1,000)	Q1 2016	Q1 2015	31.12.2015
Profit before OCI	-46 294	-46 378	-156 721
Weighted average of ordinary shares (in 1,000)	447 867	32 242	242 283
Ajusted for stock options (in 1,000)	447 867	33 787	248 721
Earnings per share diluted	-0.10	-1.37	-0.63

Earnings per share diluted is for Vardia Insurance Group ASA equivalent to earnings per share. The earnings per share diluted will only be different if conversion of shares increases the deficit per share.

## NOTE 6 Bond and other fixed-income securities

During the second quarter 2015, the company invested in low risk money market funds. The value of the portfolio by end of March 2016 was NOK 191.5 million. The managers of the funds are Danske Bank, Storebrand and Nordea.

## **NOTE 7 Discontinued operations**

Vardia on 28 April 2016 announced the sale of its Swedish insurance portfolio to Gjensidige for a total consideration of SEK 200 million and the repurchase of the distribution business in Norway that was divested in 2015. The Swedish portfolio is presented as "held for sale" in the Q1 - 2016 quarter. The business represents the geographic area, Sweden that is considered an operating segment.

Income statement - Discontinued operations (Sweden)	(NOK 1,000)		
	Q1 2016	Q1 2015	31.12.2015
Premium income			
Gross premiums earned	156 932	123 790	607 928
Reinsurance share	-114 992	-93 404	-468 707
Premiums earned for own account	41 940	30 386	139 221
Other insurance-related income	170	2 369	5 958
Claims			
Gross claims paid	-129 962	-94 317	-334 176
Reinsurance share	92 959	71 186	209 517
Claims incurred for own account	-37 003	-23 132	-124 659
Operating expenses			
Sales costs	-34 721	-28 916	-176 094
Change in prepaid direct sales costs	0	0	32 587
Insurance-related administration costs	-15 845	-14 978	-35 761
Commission received	21 783	24 988	105 779
Total operating expenses for own account	-28 783	-18 906	-73 489
Technical result before changes in security reserve etc.	-23 675	-9 283	-52 969
,			
Change in security reserve etc.			
Change in security reserve	0	0	0
Total change in security reserve etc.	0	0	0
Technical result	-23 675	-9 283	-52 969
Net financial income			
Profit/loss sale of subsidiaries	0	0	0
Interest income and dividends etc. on financial assets	0	0	2
Total financial income	0	0	2
Other income	0	0	0
Other expenses	0	0	0
Non-technical result	0	0	2
- 611.6			
Profit before tax	-23 675	-9 283	-52 967
Tax	0	0	0
Profit before components of comprehensive income	-23 675	-9 283	-52 967
Other income and expenses			
Revaluations	0	0	0
Exchange rate differences	0	0	0
Actuarial gains and losses on pensions	0	0	0
Tax on other result components	0	0	0
Total other income and expenses	0	0	0
Profit from discontinued operations	-23 675	-9 283	-52 967

## **Vardia Insurance Group ASA**

## - The Board of Directors and the CEO's statement

The Board of Directors and the CEO has today discussed and approved the accounts and the report from the Board of Directors for first quarter 2016 for Vardia Insurance Group ASA and consolidated. The report for first quarter 2016 is prepared in agreement with the requirements in IAS 34 (interim financial reporting).

We confirm, to the best of our knowledge, that the presented set of financial statements for the period 1 January to 31 March 2016 has been prepared in accordance with IAS 34 - Interim Financial Reporting, and gives a true and fair view of the Company's assets, liabilities, financial position and profit and loss as a whole. We also confirm, to the best of our knowledge, that the interim management report includes a fair review of important events that have occurred during the financial year and their impact on the presented set of financial statements, a description of the principal risks and uncertainties for the remaining nine months of the financial year, and major related parties transactions.

Oslo, 10 May 2016

The Board of Directors of Vardia Insurance Group ASA

Karl Høie

Ragnhild Wiborg

Christer Karlsson

Terie Moen

(employee representative)

Espen Husstad

CEO