



## YANKEE POINT NEWS!

### Virginia is for Lovers, but Lancaster County is for Boat Lovers!

Volume 259

March 1, 2022

#### Hello Yankee Pointers!

**This will be my last newsletter friends!** As you no doubt have already heard, Karen and I have a contract for the sale of the marina that is scheduled to close as of March 31, 2022. We have enjoyed our stewardship of the marina and boatyard and are proud of the service we have provided and the improvements that we have made over the years. We stayed true to our business plan and treated our customers and our employees as we would have wanted to be treated ourselves. Some of the things we have done include building the saltwater pool, the Poolside Café, the Windows on the Water Events Center, the new travel lift slip, the new fuel tanks, the 'new' travel lift itself, the back hoe, the hydraulic trailer, the 'new' docks (after Isabel), replacement of the electrical, water, and telephone service to the wet slips, the complete renovation of the paint barn to add clean breathable supplied air, adequate forced ventilation and lighting to the paint barn, professional grade tools in the wood shop, the addition of Wi-Fi service, the addition of the rental cottage and computerization of the administration of the business, etc., etc. The marina is barely recognizable from what it looked like on December 3, 1999 when we purchased it.

We took on YPM as a semi-retirement job after leaving big business. Ha, that was a dream that did not quite turn out as planned! After ten years of 7 day-a-week operations, Karen and I decided to start taking Sundays off. It was only a year ago we decided to take both Saturdays and Sundays off! We have Hal to thank for our weekends now. A BIG thanks to Harold Lawry (Hal) for minding the store in recent years. Thanks Hal, you are a life (and sanity) saver! The years of after-hours sea rescues, hurricane panics and in-slip boat issues; marina operations and retirement cannot be stated in the same sentence without a gasp!

**Final Bill Processing: Our March invoice will be the last new invoice you will receive from us.** To help us with a clean and easy transition to the new owners, please pay this invoice with a check, instead of whatever method you usually use to pay us. If you use the Check Free system or any other online payment process, please have them direct the payment to karenbknul1@gmail.com. I will also be sending a summary of any outstanding invoices to be handled in the same manner. The invoices will include a self-addressed, stamped envelope for your convenience.

If you have any questions, you can e-mail Karen at karenbknul1@gmail.com or phone the cell phone number – 804-761-2607.

**Karen and I would like to introduce you to the prospective new owners of Yankee Point Marina, Todd, and Kara Patterson.** They currently own and operate B & G Marine Services (bgbvi.com) in Tortola BVI, Annapolis and Newport, RI. They have extensive experience in the marina business and have great plans for incorporating Yankee Point into their business interests. They will be moving their young family into the area and are anxious to meet the Yankee Point Family.

**Karen and I will obviously be giving up our "...@yankeepointmarina.com" email addresses at the time of closing.** To ensure everyone gets the word (believe it or not, everyone does not read this newsletter!) those email addresses will be monitored by Todd and Kara in the future. They will get back to you with the addresses they want to use. We will be sending out a new email address for each of us but if you want our new addresses, just give us a call.

**Please schedule your launch date with the marina as soon as you have an idea of a launch date preference** so can get in the queue. We can fine tune it later, but it will help to have an idea of your plans. As always, it will be a scramble.



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Regular Marina Hours - March 2022						
	Monday	Tues./Wed.	Thursday	Friday	Saturday	Sunday
Office Hours	8:00 - 4:30	8:00 - 4:30	8:00 - 4:30	8:00 - 4:30	Closed	Closed
Yard Hours	7:30 - 3:30	7:30 - 3:30	7:30 - 3:30	7:30 - 3:30	Closed	Closed
Store & Fuel Dock Hours	8:00 - 4:30	8:00 - 4:30	8:00 - 4:30	8:00 - 4:30	9:00 - 4:30	Closed
Café Hours	Closed for the Season					
WOW Event Center Hours	Open for Slip Holders and Guests 24/7					

### We have for sale:

- A hardy 1967 30' Rawson sloop in good condition, a great blue water liveaboard - \$19.9 k
- One Double axle trailer (frame and axles in good shape but it needs just about everything else!) \$200
- Two stainless steel two speed self-tailing Anderson # 40 ST winches. \$300 each (perfect condition retails at \$917.00).

Karen and I sincerely want to thank all our customers over the last 22+ years for your business and friendship during our time here. Please don't be strangers. We are retiring in the area and will be doing some travelling but will always call the Northern Neck our home. We know we are leaving the marina in good hands with Todd and Kara. They have great plans for the next generation of boaters here at Yankee Point!



Fair Winds,

*Ken and Karen*