

Q3 2018 PRESENTATION November 13, 2018 Per Walday, CEO Ronny Skuggedal, CFO



PCI BIOTECH

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HIGHLIGHTS

► Third quarter 2018

fima CHEM

- Continued positive early signs of efficacy from Phase I
- Preparations for the pivotal study progressing towards initiation in the first half of 2019
- Presented Phase I dose-escalation results at the 2018 ESMO congress (subsequent event)

fima VACC

- Entered collaboration with a renowned international cancer immunology institute for analysis and characterisation of the clinical immune response
- US patent granted for "band-aid-like" device for skin illumination/injection (subsequent event)

fima NAC

 Established new research collaboration with Bavarian Nordic, an immunotherapy-focused biotechnology company

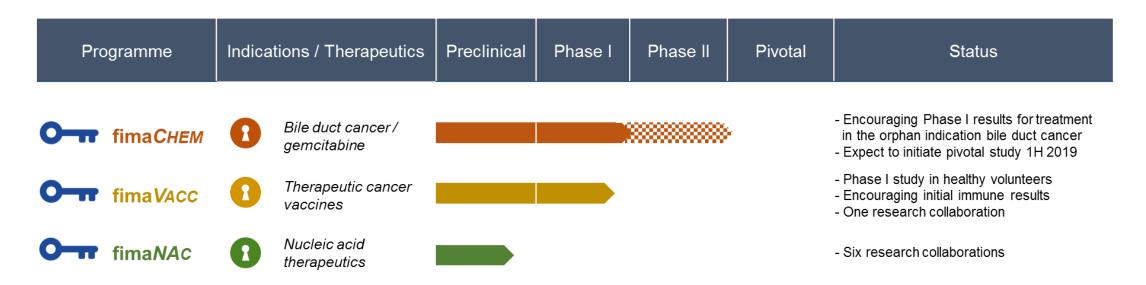
Corporate

- Completed fully underwritten rights issue of NOK 360 million (subsequent event)
- Further strengthened the clinical organisation (subsequent event)



PCI BIOTECH AT A GLANCE

- Unlocking the potential of innovative medicines
- ► A listed (PCIB:NO) cancer-focused biotech company
- ▶ Photochemical internalisation ("PCI") technology, originating from the Oslo University Hospital the Radium Hospital



An oncology focused company with three well differentiated assets



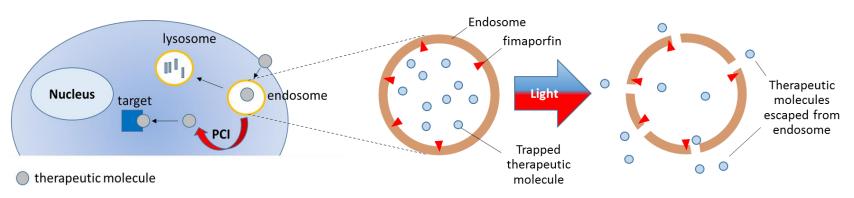
PCI TECHNOLOGY

► Enabling drugs to reach intracellular therapeutic targets

CELL SYSTEM

TRIGGERED ENDOSOMAL RELEASE

Mode of action



PCI – the solution to a key challenge for several modalities



Enabling approved drugs to fulfil unmet local treatment need



Enhancing cellular immune responses important for therapeutic effect



Providing a delivery solution for nucleic acid therapeutics



THREE WELL-DEFINED DEVELOPMENT PROGRAMMES

1 fimaCHEM

PCI may enhance approximately

20%

of relevant approved chemotherapies

- ▶ First-in-man study published in Lancet Oncology¹
- Encouraging tumour responses and survival in Phase I in inoperable extrahepatic bile duct cancer
- Pivotal phase ready, with potential for approval based on interim read
- ► Orphan disease with high price potential

2 fima VACC

Total sales of cancer vaccines estimated to reach

\$7.5bn

in 2022²

- Expected market growth largely driven by therapeutic vaccine combinations with checkpoint inhibitors
- Strong preclinical data ongoing clinical study with encouraging initial results
- ➤ Aim is to out-license the technology on non-/semi-exclusive basis — opportunity to develop own vaccination products

3 fimaNAC

Main
HURDLE IS
DELIVERY
into cells

- ► Estimated sales of \$18bn in 2030³ (RNAi alone)
- ► Strong preclinical data with several RNAi's
- ► Collaborative approach six collaborations with key players established
- ► Aim is to out-license the technology on non-/semi-exclusive basis



Lancet Oncology (2016) 17(9): p1217-1229

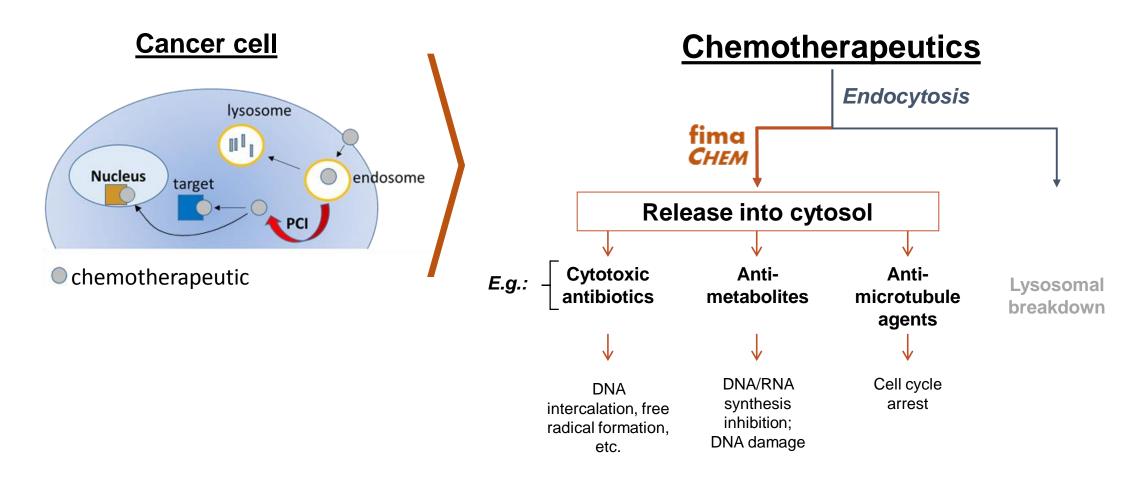
GBI Research (2016) Global Cancer Vaccines Market to 2022

Research and Markets (2015) RNAi therapeutics market



PCI TECHNOLOGY

► fima CHEM – mode of action



BILE DUCT CANCER

- Excellent fit between medical need and fima CHEM
- ▶ Orphan indication, yearly incidence rate of 1-2 per 100,000 in the western world – higher in Asia
- ► Five-year survival rate of less than 5% and almost 0% when inoperable
- ► Average survival inoperable: ≈12 months
- ► Current management
 - Surgery
 - Only potentially curative treatment
 - Less than ⅓ are resectable at presentation
 - Stenting
 - Endoscopic stenting for palliative biliary drainage
 - Chemotherapy
 - No approved chemotherapy
 - Recommended: **gemcitabine** and cisplatin

Enhancing the active and recommended chemotherapy

- Combination therapy with gemcitabine and cisplatin is recommended
- Gemcitabine is significantly enhanced by fima CHEM
- Enhancing systemic therapy locally

Easy illumination through standard endoscopic methods

- Patients are treated with endoscopic methods (ERCP) for diagnosis and stenting
- Optic fibre and illumination easily included in the ERCP procedure

Boosting chemotherapy effect where it is most needed

- Tumours tend to block the bile duct
- · Liver function is often affected
- Biliary drainage is key for patient treatment and survival

Inducing immunogenic tumour cell death

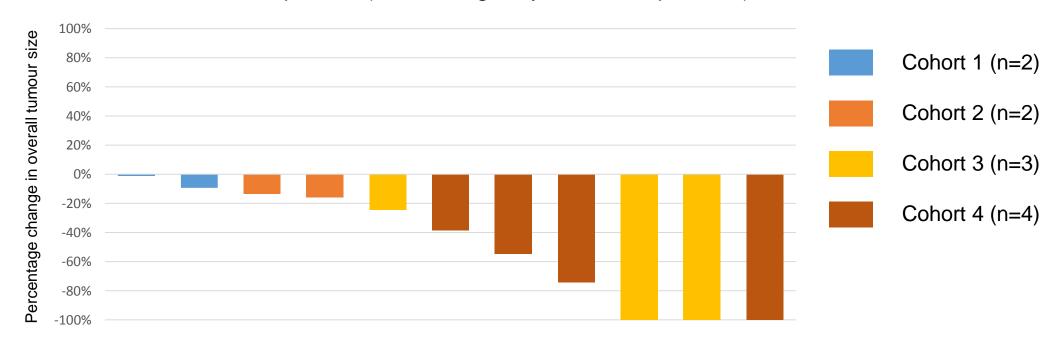
- Preclinical and clinical data supports the notion of potential abscopal effects with fima CHEM
- May be ideal for combination with checkpoint inhibitors



BILE DUCT CANCER - CLINICAL PHASE I/II STUDY

- Encouraging early signs of efficacy in Phase I
 - Interim average overall survival (OS) of all 16 patients in Phase I is 18.9 months per October 2018, with 19% of the patients still being alive. Median OS ended at 14.4 months.

Best Overall Response* (all radiologically evaluable patients)



1 fima CHEM

BILE DUCT CANCER - CLINICAL PHASE I STUDY

Cohort IV is selected dose for pivotal study – limited but encouraging data (Oct 2018)

Parameters	Cohort IV (N=6) (0.25mg/kg)	Phase I – full study (N=16) (0.06-0.25mg/kg)
1) Average number gemcitabine/cisplatin cycles	6.0 (range: 0 - 8)	6.4 (range: 0 - 8)
2) Patients w/ radiologically measurable lesions	5/6 (83%)	12/16 (75%)
3) Average overall tumour size	5.2 cm (range: 2.1 - 7.8 cm)	4.1 cm (range: 1.5 - 7.8 cm)
4) Objective Response Rate (ORR)	3/5 patients (60%) (2 PR; 1 CR)	4/12 patients (33%) (2 PR; 2 CR)
5) Interim average Duration of Response (DoR)	≥15.4 months (range: 8.0 – 20.2 months)	≥12.4 months (range: 6.5 – 20.2 months)
6) Overall Survival (OS)	median OS: 21.7 months interim avg OS: 19.8 months (33% alive)	median OS: 14.4 months interim avg OS: 18,9 months (19% alive)

The table contains key background and measured endpoints for the Phase I dose-escalation study. The background parameters (1-3) were essentially similar for Cohort IV and the full Phase I study. The data is limited, but the measured endpoints (4-6) show a clear trend towards improved outcome in Cohort IV compared to the full study and is also encouraging when seen in relation to the most appropriate published comparator data (see quarterly report for more details).



BILE DUCT CANCER

- Status and strategy going forward
 - Orphan designation
 - Granted in both the US and EU, recognising the medical need and potential therapeutic benefits
- ► Phase I dose-escalation completed with good tolerability and promising early signs of efficacy
 - Tumour shrinkage in almost all radiologically evaluable patients
 - Encouraging overall survival data at the selected dose level
- ► Fastest way to market determined through regulatory interactions with authorities
 - Single randomised pivotal study with potential for accelerated / conditional approval based on interim analysis
- ► Preparations for pivotal phase progressing towards initiation in first half 2019
 - Plan is to use currently available extension study safety data for initiation of the pivotal study with up to two treatments
 - Extensive feasibility study has provided a solid foundation for the selection of high quality sites with large catchment areas
 - Strengthened the clinical organisation by appointing Karin Staudacher, M.Sc. as Clinical Project Director





BILE DUCT CANCER - PIVOTAL STUDY

- Randomised study with interim analysis for potential accelerated/conditional approval
- Randomised pivotal study in newly diagnosed patients with inoperable extrahepatic bile duct cancer +/- liver metastases
- Study design based on thorough discussions with the EMA^a and the US FDA^b
- Will involve approx. 40 key hospital sites across Europe and USA
- Approx. 36 months to interim and 50 to final analysis

- Randomisation (1:1) of 186 patients to treatment with either fima CHEM + SoC^c or SoC only
- Primary endpoint: Progression Free Survival (PFS), with Overall Survival (OS) as key secondary
- Interim analysis primary endpoints: PFS followed by Objective Response Rate (ORR)
- Regular IDMC^d review, but no formal futility stop

Pivotal trial progress reporting:

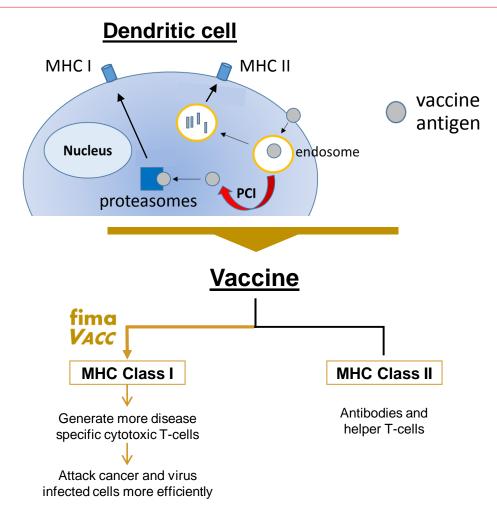
- Key milestones for will be communicated in press releases
 - Start of study (first patient dosed); IDMC^d recommendations; clinical results presentations, filing, etc.
- Progress will be updated in quarterly reports
 - Number of country approvals
 - Number of sites open for enrolment



2 fima VACC

PCI TECHNOLOGY

▶ fima VACC — aiming to enhance immunogenicity of vaccines for immunotherapy field



Strong potential

- Opportunity to play a key role in second generation immunotherapy
- Unique mode of action
 - Indication of CTL-induction by MHC class I antigen presentation in dendritic cells and macrophages
- Broad applicability
 - Peptide and protein antigens
 - Prophylactic & therapeutic vaccination
- Excellent stability
 - Few logistical challenges (stable at room temperature in solution and can be autoclaved)
- Important recent IP generation

PROGRESSING CLINICAL TRANSLATION

- Phase I study in healthy volunteers
 - Overall objective:
 - Determine the safety, tolerability and immune response of fima VACC
 - Study consists of three parts:
 - 1. Tolerability
 - 2. fima VACC vaccination
 - 3. Optimisation of the fima VACC regimen
 - Status:
 - More than 90 subjects have so far been treated
 - Part 1 is completed
 - Part 2 is completed
 - Initial data suggest enhancement of antigen specific T-cell response at tolerable doses, with earlier responses and higher response rates
 - Near-term focus on characterisation of the immune response
 - Analyses are done in collaboration with Laboratory of Experimental Cancer Immunology and Therapy, Department of Medical Oncology at Leiden University Medical Center under the leadership of Prof. Sjoerd van der Burg
 - Part 3 TBD
 - Expected study completion: 2H 2018

Vaccination features:

Enhanced T-cell responses
High T-cell response rates
Early T-cell responses

fima VACC





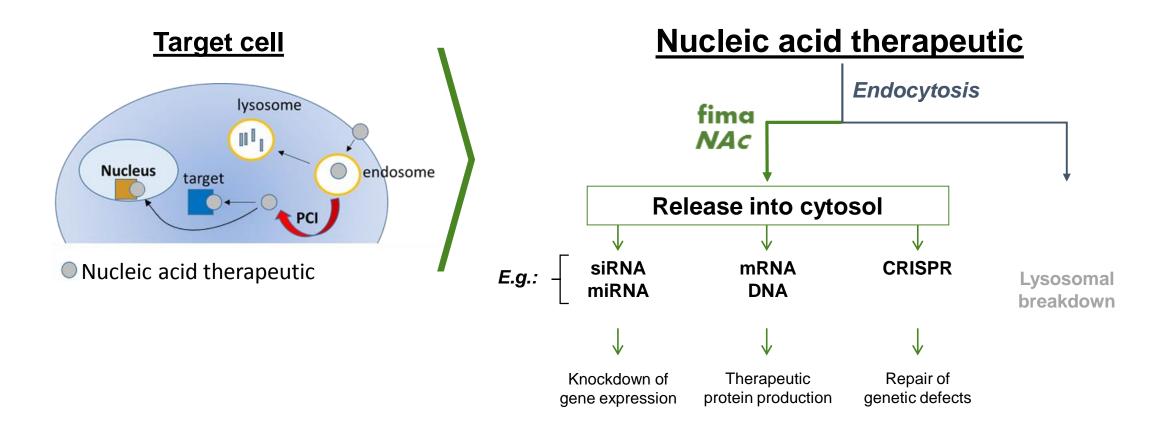
Patented* disposable "band-aid-like" device for user-friendly illumination of the vaccination site





PCI TECHNOLOGY

► fimaNAc – mode of action



RESEARCH COLLABORATIONS

► Six active collaborations within nucleic acid therapeutics and vaccination

fima <i>NAc</i>	RXi	 Collaboration initiated 2Q 2015 Listed on Nasdaq, developing innovative therapeutic siRNA Collaboration expanded to immuno-oncology following RXi's Mirlmmune acquisition
	Top-10 large pharma	 Collaboration initiated 3Q 2015 A global leader in nucleic acid therapeutics Collaboration expanded to include <i>in vivo</i> studies and duration to end 2018
	BIONTECH	 Collaboration initiated 3Q 2016 German biotech company developing individualised cancer immunotherapies Clinical programmes in melanoma, head & neck, breast, ovarian and pancreatic cancer
	eTheRNA	 Collaboration initiated 4Q 2016 Belgian biotech with proprietary TriMix platform programming dendritic cells Clinical programmes in melanoma and triple negative breast cancer
	IMMUNOVACCINE	 Collaboration initiated 2Q 2018 A listed Canadian clinical stage immunotherapy biotech Multiple clinical-stage programmes in cancer and infectious diseases
	BAVARIAN NORDIC	 Collaboration initiated 3Q 2018 A listed Danish clinical stage immunotherapy biotech Multiple clinical-stage programmes in cancer and infectious diseases
fima VACC	ultimovacs	 Collaboration initiated 1Q 2016 Norwegian immunotherapy company Therapeutic cancer vaccine against human telomerase

FINANCE

► Fully underwritten rights issue of NOK 360 million completed in October 2018

- Important milestone for the fima CHEM development programme
 - expected to fund pivotal study beyond interim read-out for potential accelerated approval
- The rights issue
 - supported by major shareholders and 87% subscription
 - net proceeds estimated to NOK 328 million
 - part of proceeds placed in Euro as a hedge of the pivotal trial currency risk

FINANCE

► Use of Proceeds

Estimated uses per programme 2019-2022 (NOK million)				
fima <i>CHEM</i>	fima VACC	fima <i>NAc</i>	General corporate purposes	Total
270-290	22-25	3-5	15-20	310-340*
 Expected to cover financing beyond interim read of pivotal study for potential accelerated approval 	Commercial optimisation and partnering activities	 Collaborative strategy, with focus on business development activities and alliance management 		
 Additional funding requirement to final analysis is estimated to NOK 80-90 million 				

^{*} Estimated figures are subject to several risk and uncertainty factors (foreign exchange rate, public grants, patient inclusion rate, number-and location of sites etc). Transaction costs not included.

FINANCE

- ► Key financial figures
- ► Public grants (Other income) in line with last year
- ► Operating result YTD impacted by increased clinical activity for fima CHEM and fima VACC

(in NOK 1,000)	Q3 2018	Q3 2017	YTD 2018	YTD 2017
Other income	2,238	2,350	6,613	7,183
Operating results	-8,386	-10,456	-30,241	-27,507

(in NOK 1,000)	Q3 2018	Q3 2017	YTD 2018	YTD 2017
Cash flow operating activities	-7,819	-8,842	-30,551	-27,569

(in NOK 1,000)	30.09 2018	31.12 2017	
Cash	20,536*	50,789	

^{*} Prior to NOK 360 million in gross proceeds from the rights issue completed in October 2018



KEY NEAR-TERM MILESTONES

1H 2018	✓ Corporate	Transfer of listing from Oslo Axess to Oslo Børs
2H 2018	✓ Corporate	Financing for pivotal fimaCHEM study
2H 2018	√ fima <i>CHEM</i>	Design of pivotal study finalised
2H 2018	> fimaCHEM	Safety of repeated treatment
2H 2018	> fima VACC	Phase I in healthy volunteers completed
1H 2019	➢ fimaCHEM	Initiation of pivotal bile duct cancer study

INVESTMENT HIGHLIGHTS

Market

Platform technology with three programmes targeting an attractive and growing oncology market, with a clear path to a high unmet need orphan oncology market for the lead product candidate

Lead product

Amphinex® is a **pivotal phase ready orphan designated** (EU & US) **first-in-class** photochemical internalisation product for treatment of bile duct cancer – a **disease without approved drugs**

Clinical results

Positive early signs of tumour response in a first-in-man study published in Lancet Oncology, and in a Phase I study specifically targeting bile duct cancer — **encouraging survival data**

Pipeline

fima VACC— a clinical stage vaccination technology with **encouraging cellular immune responses fima NAC**— a preclinical gene therapy delivery solution with **established key player collaborations**

Strategy

Development strategy for **lead candidate** established based on **thorough regulatory discussions** with FDA and EMA – a single randomised pivotal study with **accelerated/conditional approval potential**

Leadership

Management team, Board of Directors and advisors with **extensive pharmaceutical industry experience** across a range of medical development and commercial areas



FOR ENQUIRIES

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