

PCI Biotech's mission is to improve the lives of cancer patients, by developing and commercialising products based on the company's innovative PhotoChemical Internalisation (PCI) platform technology.



PCI is applied to three distinct anticancer paradigms: fimaCHEM, enhancement of chemotherapeutics for localised cancer treatment; fimaVACC, T-cell induction technology for therapeutic vaccination; and fimaNAC, nucleic acid therapeutics delivery. The fimaCHEM programme is nearing commercialisation with a pivotal clinical study with registration intent in bile duct cancer; the fimaVACC programme has successfully completed a phase I study in healthy subjects; and the fimaNAC programme is in preclinical stage.

PCI Biotech is a clinical stage biopharmaceutical company with an international team of about 15 employees, with offices at Oslo Cancer Cluster Innovation Park in Oslo, Norway. The company is listed on the Oslo Stock Exchange under the ticker PCIB.

For further information – visit: www.pcibiotech.com

Scientific Alliance & Business Development Manager

PCI Biotech is seeking a Scientific Alliance and Business Development Manager.

The Scientific Alliance and Business Development Manager (SABDM) position is a high impact role supporting the Chief Business Officer (CBO) to drive the Business development and Scientific Alliance strategy of the company. The role requires good knowledge in medical sciences in the fields of oncology, immunology, and vaccination, combined with understanding the business of innovative technologies.

Job responsibilities

- Key role in business development and Scientific alliance/collaboration management activities
- Identify, investigate and present potential value generating development paths, projects and collaborators for the fimaVACC and fimaNAC programmes
- Act as an interphase between R&D and the BD department
- Carry out a competitive watch on the Life Science sector especially in oncology/vaccination
- Assess technologies from a scientific point of view and analyse the market potential, the risks and opportunities of the technologies
- Develop appropriate value propositions for the technologies project portfolio
- Contribute to and implement the operational prospecting strategy by identifying targets, and initiating contacts with potential partners
- Prepare and implement the negotiation for the MTA/work plan
- Carry out operational monitoring with current or new partners
- Work closely with the Scientific Director to reflect and establish preclinical development plans

Essential requirements

- Scientific/life science degree (Master, Doctor in Life science or graduate of an engineering school in Biotechnologies) ideally coupled with commercial training
- Experience in biotechnologies, gene therapies, vaccination, oncology is preferred
- Data scientist/analytics driven in the Medical field (publication, database, web, social networks...)
- At least 3 years of experience from BD and/or pharmaceutical/medical development

Skills

- Excellent communication skills, curious, open minded, great ability to listen
- Business acumen (Prospecting, Market study, Intellectual property, Communication)
- Excellent interpersonal skills while being autonomous, responsive, involved, organised and rigorous, sense of reporting
- Experience of working in an interdisciplinary project team (Scientific, Clinical, Regulatory, Finance...)
- Good understanding of the challenges of the pharmaceutical field
- Preclinical lab experience
- We are above all looking for a person capable of convincing with a real appetite for the innovative technologies

Location and reporting line

- The position is up to full time and ideally based at the PCI Biotech's headquarter in Oslo or home based with frequent travel to HQ
- Flexibility with regard to working hours and travel is required
- The position is reporting to the CBO
- PCI Biotech offers a challenging and exciting role in one of Norway's most innovative pharmaceutical companies. The company offers a remuneration package including base salary, performance bonus and share options

Please send your application to post@pcibiotech.com within 28th May 2021.

Contact person:

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Chief Business Officer

PCI Biotech

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