



2020

*Mushroom Substrate
Ordering Guide*

Maine Cap N Stem LLC

PO Box 897

Gardiner, ME 04345

Contact us at: 207-317-9852

READY- TO-FRUIT SUBSTRATE

All substrate blocks are USDA Certified Organic and MOFGA Certified Organic

Lead time will vary (between 2-4 weeks) based on order mixture as each species has its own colonization rate:

Species We Offer:

Shiitake (10 lb. blocks)
Lions Mane (10 lb. block)
Phoenix Oyster (10lb block)
Blue Oyster (10lb block)
Yellow Oyster (10lb blocks)
Pink Oyster (10lb block) (seasonal)
Pioppino (10lb block)
Black Oyster (10lb block)
Chestnut (10lb block)
King Oyster (10lb block)

Special Order Species: (availability subject to spawn production time)

Maitake (10lb blocks)
Wood Ear (10lb blocks)
Reishi (10lb blocks)

- All 10 lb. blocks come in boxes of 5.
- Maximum blocks shipped per pallet vary between 140 and 160 depending on the species ordered
- The minimum quantities per species is 20. Keep in mind when setting up an order we only inoculate blocks in lots of 20. (20, 40, 60, 80 etc, NOT in quantities of 5 or 10)

Block Prices and Shipping Requirements

All substrate blocks in wholesale quantities (quantities of 20 blocks per species) are \$8.50/block

- Shipping within Northern New England ranges from \$100-\$150 per pallet shipped
- Refrigerated Shipping outside of Northern New England ranges from \$150-\$600+ per pallet depending on the destination, trucking routes and fuel surcharges. (Discounts for multiple pallets going to the same location can be a significant savings for farms far from Maine.)
- All delivery locations must have either a loading dock with available pallet jack or a forklift/tractor with tines. **Unloading pallets by hand is prohibited by the trucking companies we work with.**
- Delivery locations must be commercial locations. If your farm is not considered accessible by an 18-wheeler, we suggest trying to find a delivery location that will take in your order for you, like a local warehouse, hardware store or farm supply store. (Most locations like this will take in a pallet during business hours for a small fee)

Disclaimer: We pride ourselves on quality customer service and aim to please when it comes to the mycological substrate and spawn we produce. However, once a pallet has left our building, we hold **NO RESPONSIBILITY** for what may occur during shipment. Shipping issues, delays, appointment reschedules, ETC are 100% out of our control at Maine Cap N Stem and can be taken up directly with the shipping company contracted for the product. After a pallet has been picked up from our facility, we will supply shipping logistic contact information to keep track of your order, transit times and scheduled delivery dates.

Maine Cap N Stem also offers 3lb and 5lb fresh mushroom boxes, 1/3lb cardboard tills and perforated till wrap which we can ship by the pallet

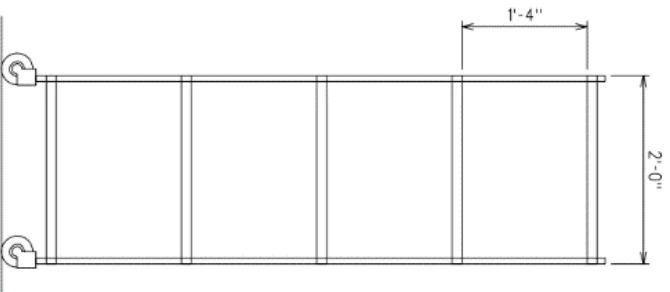
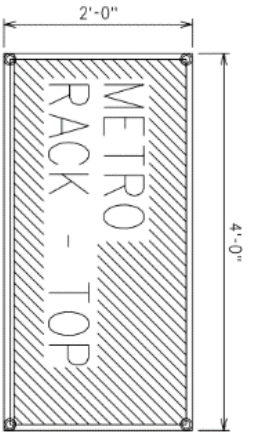
5lb boxes (250 on a pallet/\$1 per box)

3lb boxes (560 on a pallet \$0.60 per box)

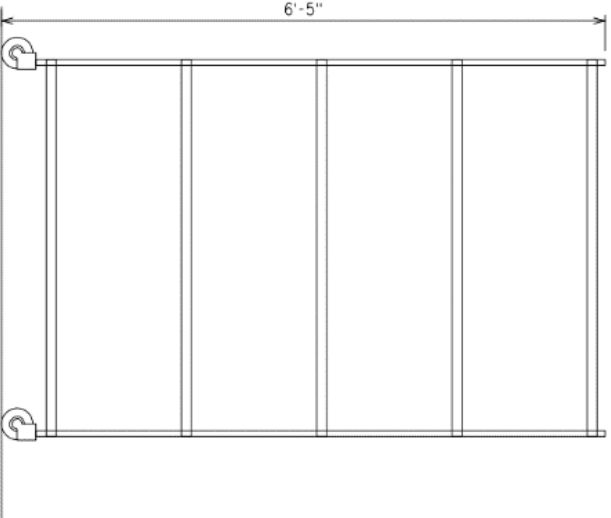
1/3lb till (\$0.40/till)

5000ft perforated till wrap (\$75 per roll)

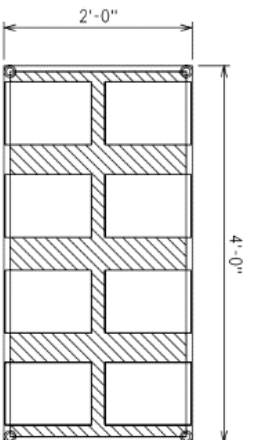




SIDE

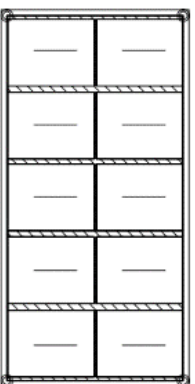


FRONT



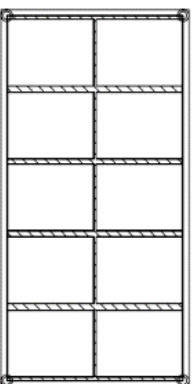
SPACED FRUITING

10LB SHIITAKE



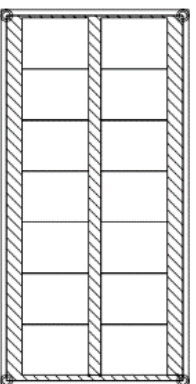
SIDE FRUITING

10LB OYSTER/
LION'S MANE



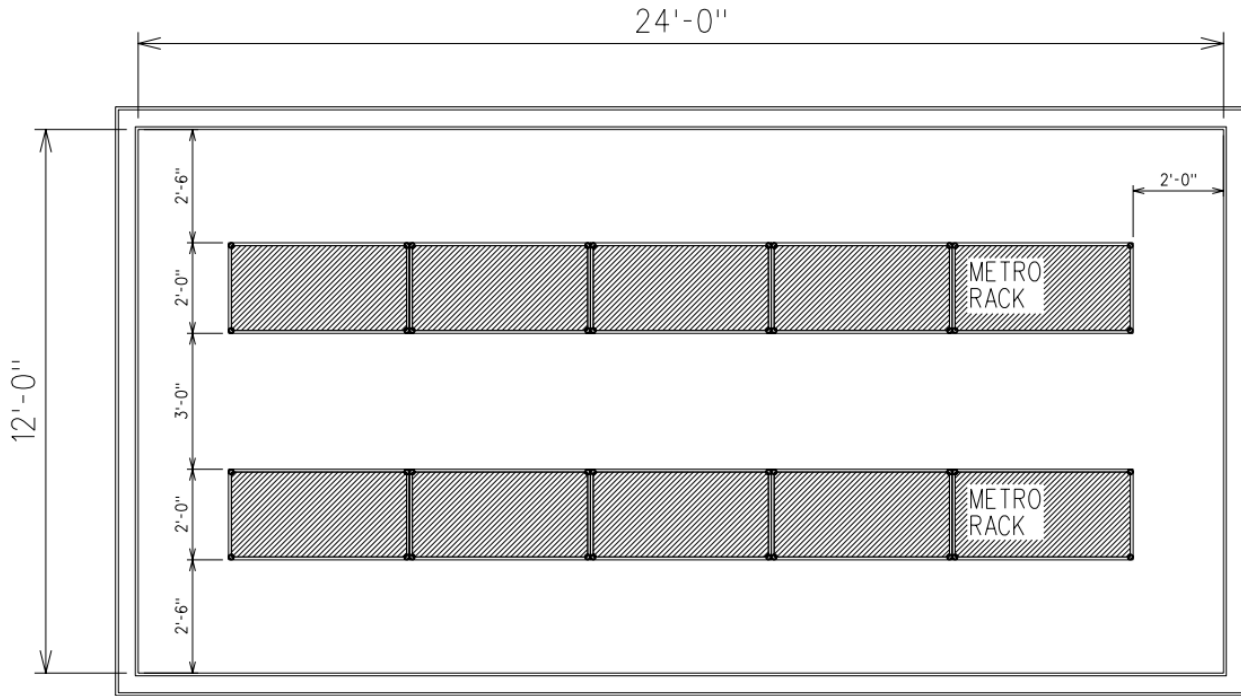
TOP FRUITING

10LB KING



TOP & SIDE FRUITING

5LB CHESTNUT



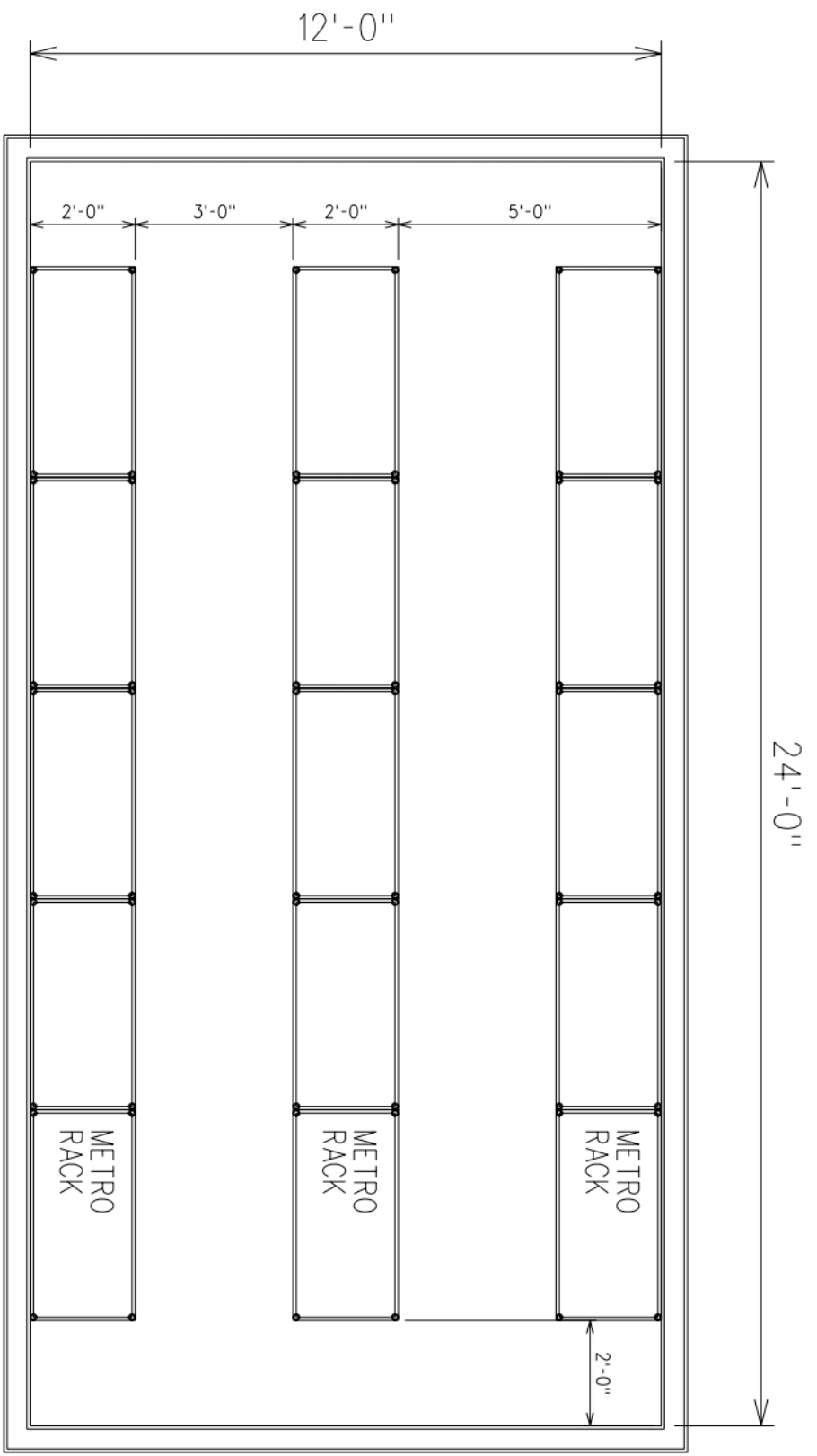
FRUITING ROOM LAYOUT - PLAN

YIELDS PER RACK (FIRST FLUSH)

BASED ON ONE 5 SHELF 24"X48" METRO RACK

LION'S MANE	50 BLOCKS @2 LBS = 100 LBS
SHIITAKE	40 BLOCKS @2.5 LBS = 100 LBS
BLUE OYSTER	50 BLOCKS @3 LBS = 150 LBS
PHOENIX OYSTER	50 BLOCKS @2 LBS = 100 LBS
CHESTNUT	60 BLOCKS @1.25 LBS = 75 LBS

FRUITING ROOM LAYOUT - PLAN



SHIPPING NOTE for SMALL ORDER (20 blocks):

Maine Cap N Stem can ship orders via FedEx in quantities of 20 per species (4 boxes of 5, 10lb blocks). Each box cost \$50 (max) to ship.

Cost Analysis:

Cap N Stem Blocks:

5 (10lb blocks) blocks at \$8.50/block plus \$50 shipping per box breaks down to \$18.50 per 10lb block (\$9.25 per 5lb block equivalent)

20 (10lb) block yield average: 50lbs of fresh mushrooms

Competitors Blocks:

8 (5lb blocks) blocks at \$5/block plus \$50 shipping per box breaks down to \$11.25 per 5lb block (\$22.50 per 10lb block equivalent)

32 (5lb) block yield average: 40lbs of fresh mushrooms

Savings per block using Cap N Stem Blocks = \$4 per block or \$80 per shipment of 20 10lb blocks