2022 marked renewed growth and opportunity at the Neighborhood Farmers Markets.

Farmers markets serve as vital food access points. In 2022, we organized a record number of market days - 237 - across Seattle neighborhoods. We reopened the Phinney Farmers Market after a 2-year hiatus and extended the Columbia City Farmers Market to a year-round operation. In addition to serving Seattle residents, the markets enhanced critical connections for farmers, new food businesses, and BIPOC-entrepreneurs. More than $13,370,706 in local food purchases moved through the markets this year.

At the same time, a record number of people in our city experienced food insecurity. Thanks to our partnerships with the emergency food and nutrition assistance programs, market producers provided more food than ever to people affected by income inequality and systemic barriers to need:

- We facilitated CSA-style wholesale agreements between local growers and 23 Seattle-area food banks, resulting in 65,000 pounds of quality produce delivered through Growing for Good
- Supported access by translating essential information – from how to become a vendor, how to spend SNAP in our markets
- Redeemed more than $1 million in food assistance benefits for fresh, locally produced food for Seattle residents

2023 marks the Neighborhood Farmers Markets’ 30th anniversary. Just as we did in 1993, we see a field of opportunity for local food to enrich our lives, relationships, and the planet. This year, we are focused on providing support and resources for beginning and BIPOC producers in our markets. We will open a new weekday market at our Capitol Hill site, create an equipment library for new vendors, and integrate action rooted in a more equitable food future for everyone.

We are proud to share in this report how we carried out our efforts in 2022 and look forward to working with the many partners, supporters and community organizations who help to fuel our mission.

JENNIFER ANTONS
Executive Director

JOSÉ RIVAS
2022 Board President
The fund provided emergency financial relief for 13 PRODUCERS this year. From unprecedented flooding in Whatcom County, to the unexpected loss of milk processing equipment, each were able to recover from these events and get back to farming.

<table>
<thead>
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<th>Good Farmer Fund</th>
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<td>Our producer-only farmers markets resumed full post-pandemic operations and reached more than 450,000 residents in seven Seattle neighborhoods. The economic opportunity provided by the farmers markets enhanced the strength and viability of 166 Washington Producers.</td>
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| **Food Access** |
| Our partnerships with hunger and nutrition partners helped to provide access to fresh food during a time of rising costs and declining P-EBT benefits. |
| **Community Partners** |
| 31 |

| **Food Assistance** |
| $13,370,706 food assistance spending resulted in 11% increase |
| **Wholesale Contracts Resulted In** |
| 23 wholesale contracts resulted in 60,000 lbs. of donations |

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Our Community

TAMPOPO FARM
“The goal is to feed people,” Teresa Shiraishi says, eloquently and simply explaining the motivation behind Tampopo Farm, the 2-acre Sequim-based farm that she runs with her husband, Matt Rohanna.
Read More

TIAN TIANG FARM
Steven Hsieh and Elizabeth Whitman of Tian Tian Farm are excited to be able to share vegetables that may be new to some, and give a taste of home to others.
“One of the things I like about our farm is that some of the things we’re bringing to market are new. You might know 90% but there’s still that 10% that you don’t. You might find a new favorite,” Farmer Steven explained.
Read More

ETERNITY FARM
Kimmy and Emma of Eternity Farm built their ¼ acre Camano Island farm on the value of reciprocity, asking themselves “how can we give back to others, and the ecosystems we’re inhabiting?” Food justice and regenerative practices have been important to both of them since before they got into farming.
Read More
In 2022, the Neighborhood Farmers Markets budget grew by 52% over the previous year to more than $2 million annually. This is the result of continued development and recovery across farmers markets and food access programs, as well as the maintenance of diverse income efforts including grants, donations, and program management. A group of talented staff remains one of NFM’s greatest assets and personnel expenses account for more than half of the organization’s annual operating budget. Notably, income from government grants and contracts increased and provided an important bridge in efforts to recover from income losses in 2020 and 2021. Looking to the future, NFM remains committed to maintaining a balanced operating budget, a healthy operating reserve, and to leveraging any operating surplus to strengthen and sustain Washington’s small-scale farmers.
# NFM Financials

## Summary of Fiscal Year Ending December 31, 2022

### STATEMENT OF ACTIVITIES

#### SUPPORT & REVENUE

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions (Foundations, Sponsorships, Donations)</td>
<td>$276,195</td>
</tr>
<tr>
<td>Government Grants &amp; Contracts</td>
<td>$598,634</td>
</tr>
<tr>
<td>Earned Income from Farmers Markets</td>
<td>$1,155,914</td>
</tr>
<tr>
<td>Program Management Income</td>
<td>$272,055</td>
</tr>
<tr>
<td>Other</td>
<td>$27,073</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT &amp; REVENUE</strong></td>
<td>$2,329,871</td>
</tr>
</tbody>
</table>

#### EXPENSES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Farmers Markets</td>
<td>$1,086,626</td>
</tr>
<tr>
<td>Good Farmer Fund</td>
<td>$42,650</td>
</tr>
<tr>
<td>Food Access</td>
<td>$251,729</td>
</tr>
<tr>
<td>Management &amp; General</td>
<td>$552,827</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$102,454</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$2,036,286</td>
</tr>
</tbody>
</table>

#### NET ASSETS

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operations (without donor restrictions)</td>
<td>$696,309</td>
</tr>
<tr>
<td>Board Designated Operating Reserves</td>
<td>$500,000</td>
</tr>
<tr>
<td>Other Board Designated Funds</td>
<td>$106,606</td>
</tr>
<tr>
<td>Donor Restricted Funds</td>
<td>$233,747</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td>$1,536,663</td>
</tr>
</tbody>
</table>

The financial information presented above was internally prepared. As of the publication date, an annual financial review is in progress with Clifton Larson Allen LLP. Upon completion of the financial review, consolidated financial statements for the fiscal year ending December 31, 2022, will be posted at www.seattlefarmersmarkets.org and reports will be filed with the WA Secretary of State.
Supporters

Our work is fueled by a community of supporters committed to strengthening our local food system. Thank you!

Corporate & Foundation Support

Alaska Airlines
Beneficial State Bank
Bill and Melinda Gates Foundation Matching Program
Ladd & Lass Brewing
Microsoft Matching Gift Program
PCC Community Markets

The Seattle Foundation
Vital Farms
Watershed Pub and Kitchen

Individual Donors

Leah Abell
Zahra Ali
Kris Anderson
Claudia Angelopoulos
Jennifer Antos
Thomas & Ann Antos
Stephen Antupit
Christine Atkins
Christopher F Bailey
Ellen Baker
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Christina Barton
Ruth Berkman
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Dana Fior
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Tina Hawley
Ian Haywood
Gregory Heller
Elizabeth Henry
Emily & Craig Heatherington
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Sara Higgins
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Erin Hughes
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Amy Magnano
Mary Magnano
Connie Mao
Linda Marzano
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Brady Mathis
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Marian Svinth
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Lynn Swanson
Paul Swanson
Katsumi Taki
David Tarshes
Rachel Tefft
Khek Teh
Wendy Teh
Kenneth Temiyasathit
Ashley Qian Yi Teoh
Mallory Terhar
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Elizabeth Tornabene
Sophia Troweck
Jenny Tsai
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Miki Usyak
Jane Vail
Aly Vander Stoep
Isabel Velez
Bret Voss
Hayley Walenceus
Travis Walker
Christi Webster
Julie Weisbach
Katherine Weissbourd
Natalie Weizenbaum
Amanda White
Amy White
Nancy White
Karen Wolf
Rachael Wyman
Faye Ziegeweid

Public Support

Our work in 2022 was made possible with grants from:

Seattle-King County Public Health
USDA Farmers Market Promotion Program
WSDA Specialty Crop Block Grants
The Neighborhood Farmers Markets (NFM) is a 501c3 non-profit organization that works to strengthen the local food system through economic opportunity, food access, and collaboration. Since 1993, the heart of NFM’s mission has been strengthening and supporting Washington’s small-scale farmers by organizing producer-only farmers markets. NFM is additionally committed to empowering low-income residents to prioritize local food through programs like SNAP Market Match, client vouchers, and gleaning.

2022–23 BOARD OF DIRECTORS

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Kelly Brown
Patrice Carroll
Lauren Fior McCaffrey
Jeremy Foust
Matt Gurney
Julia Levitt
Michael Lufkin
David Mackie
Amy Magnano
Jose Rivas
Mae Spence (2023)
Neil Subhash
Christina White

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NFMA@SeattleFarmersMarkets.org
(206)-632-5234
SeattleFarmersMarkets.org

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