





Annual Impact Report 2018 Contents

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Linda Osterlund Board President

Jim Garcia Chief Executive Officer



Dear Clínica Tepeyac Supporters,

Clínica Tepeyac's overarching goal is to support the most vulnerable members of our community by providing culturally responsive, integrated health care services. Knowing that the need for these services far exceeds the current availability, Tepeyac continues to make strides towards addressing this glaring need.

The following are just a few of the significant accomplishments that demonstrate Tepeyac's unwavering commitment in support of our community:

- Launched a plan to develop a new 24,500-square-foot (SF) health care facility to provide integrated, comprehensive services at 48th and Race, in the heart of the Elyria-Swansea neighborhoods.
- Received the Value Enhance Award from the Health Resources and Services Administration [HRSA] based on Tepeyac's performance in 2018. Tepeyac was the only community health center in Colorado to receive this award, while also receiving the Health Center Quality Leader, Access Enhancer, Health Disparities Reducer, Advancing Health Information Technology for Quality and Patient Centered Medical Home categories. This combined recognition was accompanied by \$117,899 in grants.
- Provided services to more than 500 children ages 0–17. Tepeyac estimates that at least 170 of these children are recent immigrants or refugees based on their inability to obtain medical insurance. Because some patients are afraid to discuss their immigration status, Tepeyac does not specifically ask patients about their status. However, patients have told our providers they are hesitant to apply for Medicaid or Children's Health Plan Plus (CHP+) for their children because they fear it may impact their ability to eventually obtain citizenship.
- Completed a redesign of the front office at the clinic. This completed redesign improves workflow and thereby allows twice as many patients to complete the registration process in a timely manner, while reducing wait times. Our front desk staff are able to operate more efficiently and provide our patients with added confidentiality.

Our community is looking to us more than ever given the current political climate and the heightened level of uncertainty facing our immigrant population in the Denver Metro Area. On behalf of the patients we serve, we express our deep appreciation to our steadfast friends and supporters who offer their time and resources in support of our mission.

Muchísimas Gracias,

Linda Osterlund, Board President

Jim Garcia, Chief Executive Officer



About

Accessible, Affordable and Culturally Responsive

For more than two decades, Clínica Tepeyac has been providing affordable, accessible, culturally responsive health care to the most vulnerable residents in the Denver Metro area. Even with expanded coverage through the Affordable Care Act, in the City and County of Denver alone there are nearly 90,000 low-income persons who are not seen by a health center. Over 80% of Clinica Tepeyac's patients lack insurance of any type, and most [90%] are low income.

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Many come to Clínica Tepeyac acutely ill, having delayed care due to financial, cultural or language barriers, because they fear seeking care, or they can't access care elsewhere. In 2018, Clínica Tepeyac redoubled efforts to meet this need through its high-quality, integrated care model.

Initially housed in a two-exam room,

North Denver house renovated by community members, our current clinic in Globeville has 10 exam rooms, a procedure room and a counseling room, facilitating the provision of comprehen sive, integrated primary care. As a Community Health Center, a key part of Clínica Tepeyac's mission is to work within the Globeville Elyria-Swansea [GES] neighborhoods, where we are located, to identify and address community health and wellness needs.

The GES neighborhoods are located in the most polluted zip code in the United States, and are experiencing uncertainty and rapid change in the face of the I-70 reconstruction and development of the National Western Complex. From its inception, community engage ment and health promotion have been key components of Clínica Tepeyac's approach, and these are the corner-



Our current clinic in Globeville has 10 exam rooms, a procedure room and a counseling room, facilitating the provision of comprehensive, integrated primary care. stones of our work in GES and the broader Denver Metro community today. **Clínica Tepeyac's commitment to** serving the most vulnerable in our community with compassionate, high-quality care draws patients from across the Denver Metro Area. They come for the unique health care experience Clínica Tepeyac provides: high-quality care that integrates physical and behavioral health along with health promotion and wellness activities, delivered in a fully bilingual, culturally responsive environment. **Statements**



Mission

Clínica Tepeyac inspires health, wellbeing and humanity in our community, through all of life's stages.

Vision

We envision a healthy community. The people we serve know that the health care we provide is regular and ongoing. They are healthier and their children are healthier. There are fewer people in emergency rooms receiving routine care. As we can expand our reach and bring cultural competency into the community, we are able to help more people live healthy lives.



Values

DIGNITY

We respect the inherent dignity of each person.

INTEGRITY

We value authenticity and consistency.

QUALITY We demonstrate excellence.

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Services

Services At Clínica Tepeyac



Comprehensive Primary Care Services

- Comprehensive primary care, including well care and preventive services for all ages
- On-site acute treatment
- Chronic disease
 management
- Personal health coaching
- Family planning
- HIV/AIDS care
 management
- Referrals for specialty care
- Screening for and enrollment in Medicaid
- Case management
- Integrated screening for mental health issues
- Oral health screenings

Behavioral Health Services

- Behavioral health screenings
- Consultations
- Counseling for individuals, couples and families, including brief interventions and longer-term more traditional treatment

Health Promotions Services

- Health literacy
- Chronic disease prevention education and classes
- Cancer awareness, prevention
 and education
- Healthy cooking

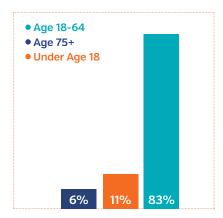


Numbers



Who We Serve, By The Numbers

Patients by Age



65% have incomes below 200% of the federal poverty level

93% were Latino

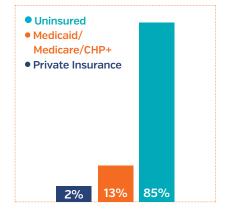
87% were best served in a language other

than English (usually Spanish)

Patients by % of Federal Poverty Level (FPL)



Patients by Insurance Status







Statistics

2018 Service Statistics



4,399 unduplicated patients

High blood pressure controlled in

84% of patients with

hypertension

 \star

2,475 health education visits and case management visits

87%

of patients received recommended cervical cancer screening

 \star

233 mammograms provided well child checks

243

Pediatric patients increased from

> 5.5% to 11%

<mark>82</mark>%

of patients screened for depression, with follow-up provided as needed

*

59

women enrolled in Tepeyac's prenatal program

80%

of prenatal patients accessed prenatal care in the first trimester 3,474

behavioral health appointments

 \star



Tortillas for Tepeyac

Held on April 11, 2018

Tortillas for Tepeyac is a spirited luncheon where local community leaders and celebrities roll up their sleeves, grab rolling pins and showcase their tortilla-making talents. Mascots from Colorado's professional sports teams, including the Broncos, Rapids, and Rockies also have their own wild tortilla rolling competition!





iAdelante! 5K Run and Community Festival

Held on August 5, 2018

iAdelante! 5K Run and Community Festival is a community-building celebration of health and wellness, with a 5K run, community health exposition, fun activities, healthy food, and awards.



Fiesta On The Plaza Gala

Held on October 27, 2018

Fiesta on the Plaza is our signature fundraiser and annual celebration, with cultural entertainment and award presentations. The National Western Stadium Arena is transformed into a Mexican plaza, complete with strolling musicians, a mercado (market), original art and traditional folk dancers.





Board Members

Board Members

President

Dr. Linda Osterlund, Ph.D. Board President, Academic Dean, Regis University, HCHP

Ex-Officio Members

Jim Garcia Chief Executive Officer

Dr. Pamela Valenza Chief Health Officer

Board Members

Cathryn Paradise Consumer Member

David Martinez, P.C. Attorney at Law

Dr. Gilbert Vigil, DDS Dentist

Dr. Harvey Bograd Retired Pediatrician

Jaqueline Morales-Lozano Assistant Board

Director

Jesse Ogas Executive Director, Firefly Autism

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Rita Toro Consumer Member

Stephanie Morris Associate Vice President for Financial Affairs, Regis University

Yuvicela Garcia-Diaz Consumer Member

Board Vice President Darrell J. Vigil CEO, Colorado Health Network

Board Treasurer

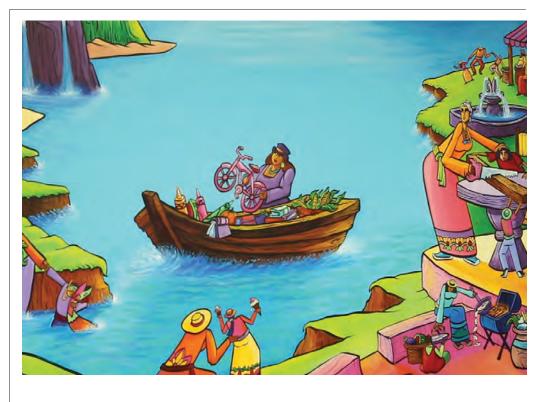
Candy Hernandez Consumer Member

Assistant Board Treasurer

Carlos Contreras Denver Human Services

Board Secretary

Ludy Esperanza Chacon Consumer Member



Leadership Council

Adrianna Abarca Ready Foods

Darrell Vigil Colorado Health Network

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Timothy Sandos North Denver Cornerstone Collaborative



Many Thanks To Our Donors!



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Jody Luna loe Fortna John Hughes and Carie Freimuth John Leevers Jorge Chavez Josh Kooman Karen Pennington Kathleen Shafer Kathryn Paul Katie Tiernan Ken Epstein Kizra Sullivan Kristen Turnbull Kristin Fritz Kuck Mechanical Contractors LLC Lee Fisher-Rosenberg Len Kiziuck

We Couldn't Do It Without You!

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We Couldn't Do It Without You!



Clínica Tepeyac's Financials

Statement of Financial Position

ASSETS	
Total Current Assets	\$5,324,736
Total Fixed Assets	\$1,956,737
Total Other Assets	\$ 288,918
Total Assets	\$7,570,391
LIABILITIES AND NET ASSETS	
Total Current Liabilities	\$ 255,039
Total Long-term Liabilities	\$ 645,079
Total Liabilities	\$ 900,118
NET ASSETS	
Unrestricted	\$ 2,643,300
Designated	\$4,026,973
Total Net Assets	\$6,670,273
Total Liabilities and Net Assets	\$7,570,391





Statement of Revenue and Expenditures

REVENUE	
Total Philanthropy	\$5,964,279
Total Earned Income	\$1,186,836
Total Other Income	\$ 131,814
Total Revenue	\$7,282,929
EXPENDITURES	
Total Program Services	\$ 2,976,068
Total Administration and General	\$1,364,160
Total Fundraising	\$ 429,424
Total Expenditures	\$4,769,652
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Total Revenue Over Expenditures	\$2,513,277
Beginning Net Assets	\$4,156,996
Ending Net Assets	\$6,670,273

Contact

Connect With Us!

Stay informed on the important work Clínica Tepeyac is doing within the community. Visit our website at <u>www.clínicatepeyac.org</u> or follow us on Facebook, Instagram and Twitter.



Clinic

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Click on icons and on www.clinicatepeyac.org above to connect.



Administration

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