79 units of LGBTQ-welcoming affordable senior housing opened in 2019
Dear Family and Friends–

We all know that chosen family doesn’t happen by accident. It doesn’t happen by sitting back, by waiting for others, or by adding your comment to the latest viral tweet or Facebook post. Chosen family happens when we step forward and take a chance on connection. It happens when we allow ourselves to show up as who we truly are and believe that there is a community ready to see us. I am so grateful for our chosen, intergenerational, powerful Openhouse family and community.

As you review this 2019 Impact Report and read about the accomplishments we’ve achieved—growing our community by 30% and opening our second building of LGBTQ-welcoming affordable housing for seniors—I want you to take pride for making the choice to build a community where LGBTQ people matter at every age.

I am so grateful for each of you for giving your time, support, energy and love to show up and to build our chosen families and our community. Thank you to the hard-working Openhouse staff and board who show up time after time for our community, including on Christmas Day to make sure our seniors are not alone. Thank you to the more than 300 volunteers who participate in our holiday events, visit homebound seniors and deliver gifts to LGBTQ seniors who otherwise might not receive one. Thank you to those who have donated to provide us with support for our programs. Every single donation matters—from the $10 donation I received after our Women’s Holiday Luncheon to the $5,000 donation from a brand new donor who recognizes “no one else is stepping up for older people.”

Thank you for everything you have done and for what we will continue to build together in 2020 and beyond. Every time we take a step to build a chosen, intergenerational family, it matters. It makes a more powerful community in which we can all believe.

In Community and Family,

Karyn Skultety, PhD
Executive Director

ON THE COVER:
Morningstar Vancil, military veteran and social justice activist, serves on the Openhouse Leadership Council and Community Ambassadors advisory group. Morningstar was “perfectly queer” at the 2019 San Francisco LGBT Pride Parade, along with 100 LGBTQ seniors in the Openhouse contingent.
DEMOGRAPHICS

SEXUAL ORIENTATION
- LESBIAN 15%
- GAY 45%
- BISEXUAL 8%
- QUEER 5%
- OTHER 5%
- STRAIGHT 22%

GENDER IDENTITY
- FEMALE 34%
- MALE 61%
- TRANSGENDER 4%
- NON-BINARY 1%

RACE/ETHNICITY
- WHITE 60%
- ASIAN/API 12%
- AFRICAN AM 12%
- LATINO 10%
- MULTI-RACIAL 5%
- NATIVE AM 1%

Openhouse’s intergenerational dance troupe performs during our 2019 Senior Prom at the San Francisco War Memorial Green Room.
UNIQUE COMMUNITY MEMBERS SERVED

Openhouse has four umbrella programs, three serve seniors directly, and amount to more than 100 hours of activities and classes each month. The fourth umbrella is Training & Transformation conducting capacity-building training and technical assistance to government agencies, corporations and community organizations.

HOUSING ASSISTANCE & RESOURCE NAVIGATION

1,434 UNIQUE COMMUNITY MEMBERS
- (1,283 seniors and 151 adults with disabilities)
- 2,147 referrals to other programs, services and agencies
- 3,163 total contacts

COMMUNITY WELLNESS & SERVICES

451 UNIQUE COMMUNITY MEMBERS
- 10 ongoing emotional support groups (e.g. HIV, Grief, Caregiver)
- 66 community members in case management

COMMUNITY ENGAGEMENT

1,341 UNIQUE COMMUNITY MEMBERS
- 117 Friendly Visitor Matches
- 2,242 meals served (includes Rainbow Lunch, Sister Circle, Trans Lunch & Fall Feast)
- 2,366 hours of activities; 1,231 hours of intergenerational activities

TRAINING & TRANSFORMATION

- 280 people trained
- 30 trainings
- 23 agencies, companies and organizations
2018–2019 OPENHOUSE IMPACT REPORT

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Jessi Lawrence (they/them)
Jose Santamaria (he/him)
Kelly Harris (she/her)
Kirk Lorenzo (he/him/él)
Matthew McTire (he/him)
Penn Weldon (she/her)
Ray Tsukayama (they/them)
Schmian Evans (no pronoun preference)
Sylvia Vargas (she/her)

Felicia A. Elizondo (aka Felicia Flames) performs at the Openhouse 2019 Senior Prom. Felicia is a member of the HIV Long Term Survivors Steering Committee.
## 2018-2019 Financial Highlights

### Revenue

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Special Events, Net</td>
<td>$176,161</td>
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<tr>
<td>Foundation</td>
<td>$1,554,000</td>
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<tr>
<td>Other*</td>
<td>$27,437</td>
</tr>
<tr>
<td>Individual &amp; Corporate</td>
<td>$1,569,413</td>
</tr>
<tr>
<td>Government</td>
<td>$1,515,707</td>
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<tr>
<td><strong>Total</strong></td>
<td>$4,842,718</td>
</tr>
</tbody>
</table>

*Includes developer fees, fee for service training and miscellaneous income.

### Expenses

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Management &amp; General</td>
<td>$188,196</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$334,627</td>
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<tr>
<td>Program Services</td>
<td>$1,765,283</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$2,288,106</td>
</tr>
</tbody>
</table>

### Financial Highlights

- **Total Assets**: $7,104,588
- **Total Liabilities**: $1,066,729
- **Total Net Assets**: $6,037,859
All of the accomplishments described in this impact report were only possible through the generosity of our donors and contributors. Special appreciation goes to the Openhouse Circle of Friends, whose individual members gave at least $1,000 last year, as well as our Corporate and Foundation Contributors. Our Board of Directors, Staff, Volunteers, and Community Members are immensely grateful for your support. We truly couldn’t do any of this without you.

Please consider joining the Openhouse Circle of Friends with a gift of at least $1,000 a year, or our Rainbow Club of monthly donors. Our annual giving campaign celebrates those who make all we do possible with their monetary support and their moral support of our mission to serve LGBTQ seniors in San Francisco. Be a part of history as we grow Openhouse into one of the nation’s leading intergenerational communities fighting against ageism and for diversity and inclusion of all people under the rainbow. For more information contact Charles Renfroe on our Mission Engagement Team: crenfroe@openhouse-sf.org or 415.702.3537.
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THANK YOU! We strive for 100% accuracy and inclusion of all donors and contributors to Openhouse last fiscal year (July 1, 2018–June 30, 2019). Please pardon any mistakes or omissions, and let us know how we can correct your listing for future acknowledgments. For corrections or additions, please contact Charles Renfroe, crenfroe@openhouse-sf.org.
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LIVING WALL DESIGN
Habitat Horticulture

A TWO-STORY MURAL FLANKED BY LIVING WALLS OF EVERGREEN PLANTS WILL GREET VISITORS TO 75 LAGUNA STREET, the new Openhouse Community Center nearing completion on the Openhouse campus in Hayes Valley. Designed and painted by San Francisco artist David Faulk, the mural will celebrate the strength and resilience of HIV Long-Term Survivors (HLTS).

A steering committee of respected HIV community leaders, activists and artists met throughout 2019, planning the tribute and selecting the artist from a field of 24 applicants. Faulk expects to complete the mural in late March, 2020. Titled The Scenic Route, the mural on the central staircase will create a playful visual map that examines and celebrates the different paths and experiences of long-term survivors. The mural will be dedicated this summer and open to the public during the grand opening of 75-95 Laguna.

Made possible by a grant from Gilead Sciences, Inc.