

Sales Manager – Exports



Experience : 8 to 12 Years



Package : INR 6,00,000 – 10,00,000 P.A.



Location : Ahmedabad, Mumbai



Openings : 2 People

Job Description:

- Conduct and Lead Sales and Marketing activities for all Performance Chemicals, Sp. Chemicals, Bulk Chemicals, Drugs, API, Excipients, etc. in overseas market like ASIA - MENA, EUROPE, USA.
- Create and Maintain relationships with various clients and Development of Dealer & Distributor network.
- Participate Expos/ Arrange Events, Seminars and Workshops for clients and agents.
- Identify and learn about the new technologies that are emerging in the market.
- Understand the competition and their products and strategy and in turn make and modify our strategies to compete with them.

Education:

- UG : Diploma in Chemical Engineering, B.Tech/ B.E. in Chemical, B.Sc/ M.Sc. Chemistry, B.Pharm/ M.Pharm in Pharmacy
- PG : (Added Advantage) MBA – Marketing

Role : Sales/Business Development Manager

Industry Type : Specialty/ Performance Chemicals, Water and Wastewater Treatment

Functional Area : Sales, Business Development





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