





Sr. Executive – Sales & Marketing

-  **Experience** : 3 to 6 Years
-  **Package** : INR 3,00,000 – 5,00,000 P.A.
-  **Location** : Ahmedabad (1), Chennai (1), Delhi NCR (1), Hyderabad (1), Kolkata (1)
-  **Openings** : 5 People

Job Description:

- Cultivating solid relationships with major customers, dealers, distributors and OEM's to ensure a continuous flow of sales revenue.
- Identifying promising prospects through cold-calling, networking, and customer referrals.
- Ensuring that all sales administration and customer service activities run smoothly.
- Maintaining accurate records of the total number of sales made, potential and existing customers, as well as dealer/ distributor performance evaluations.
- Analysing sales activities to ensure current sales strategies are effective and result oriented

Education:

- UG : Diploma in Chemical, B.Tech/B.E. in Chemical, B.Pharm/ M.Pharm in Pharmacy, B.Sc/ M.Sc in Chemistry with flair for Sales & Marketing

- Role** : Sales Executive/ Officer
- Industry Type** : Specialty/ Performance Chemicals, Water and Wastewater Treatment, Pharma Application, API, Excipient Formulations
- Functional Area** : Sales, Business Development

**WE ARE
HIRING!**



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