

**PropNex is the Market Leader
in Project Sales**

PropNex closed the most number of units in numerous projects for the first seven months of 2017 (Jan to 16 Aug) in comparison to the Top 2 Marketing Agencies' performance. The agency also led the way during the recent launches of ARTRA, Martin Modern and Le Quest, illustrating our strength in the new homes segment.

Parc Riviera



PropNex Sold 425 Units
***71%**

Sol Acres EC



PropNex Sold 352 Units
***60%**

Le Quest



PropNex Sold 131 Units
***62%**
(New launch Aug 2017)

ARTRA




PropNex Sold 81 Units
***66%**
(New launch Apr 2017)

Martin Modern



PropNex Sold 59 Units
***75%**
(New launch July 2017)

The Peak @ Cairnhill II



PropNex Sold 45 Units
***85%**

THE PROPNE X ADVANTAGE

Boost your career to the next level

SINGAPORE'S #1 LARGEST REAL ESTATE AGENCY

Being the largest network with close to 7,000 salespersons, PropNex captures half of the residential market share in Singapore and is also a leader of local and international project marketing.



EXPANDING OUR REACH REGIONALLY & GLOBALLY

PropNex has close to 1,000 salespersons in PropNex Indonesia spreading across Jakarta, Surabaya, Bali and Malang. Our partnership with Jones Lang LaSalle (JLL) since 2014 has also extended our network to over 280 corporate offices in 80 countries worldwide.



MOST REWARDING DUAL CAREER PATH

PropNex is the first agency in Singapore to introduce the iconic Dual Career Path in the year 2000 which soon became the industry's standard today. Nevertheless, the benefits and profits offered by PropNex to our leaders and managers remain unmatched in the industry today. PropNex offers the highest payouts for overriding and project sales commission amongst agencies in Singapore.



PROVEN TRAINING PROGRAMMES THAT NURTURE CHAMPIONS

The unique and impactful training programmes developed by the agency have produced numerous million dollar producers and achievers in the industry over the years. Popular programmes include Zonal Training, Signature Salespersons Bootcamp and Leadership Bootcamp, Accelerated Closing Techniques and many more!



MARKET LEADER IN PROJECT SALES

With the successful implementation of our unique Zonal focus strategy in the last quarter of 2016, we have been leading in most of the projects and led the way during the recent launches of ARTRA, Martin Modern and Le Quest. We are also the marketing agency for close to 50 projects in Singapore and Internationally.



PROPNE X CARES FOR OUR PEOPLE AND THEIR FAMILIES

The first and only in the industry to introduce the unique Spouse Protection Scheme, PropNex Pension Programme and Associates Benefit Programme for team leaders and salespersons to stay protected and grow their careers for their loved ones.



Achieve
THE PEAK of
Your Success
with PropNex

\$5,000,000
TRAINING ROADMAP

- Discover your potential
- Grow your personal & professional development
- Excel in your sales, team and family

www.facebook.com/PropNexSG/

[@propnexsingapore](https://www.instagram.com/propnexsingapore)

www.propnex.com

enquiry@propnex.com

#1 The One & Only
SINGAPORE'S OWN • SINGAPORE'S PRIDE
SINGAPORE'S LARGEST
REAL ESTATE AGENCY

*Percentage is based on PropNex's closing against the total units sold by the Top 2 Marketing Agencies of each project (Jan to 16 Aug, unless otherwise stated)

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Discover our **Million \$\$\$ Proven Success Formula** in equipping both Brand New and Experienced salespersons for Breakthroughs in the Real Estate Career. We develop our people so that they can **INSPIRE OTHERS!** Explore the roadmaps and take advantage of our Full Training Subsidies today!

A. If you are an Experienced Salesperson with sales production of **MORE THAN \$20K** in last 12 months

Successful Propnex Experienced Agents Roadmap (SPEAR)*

Total Worth: \$2340.50
(Subsidies worth \$1925.50)

Optional Training Fee: \$388

- ▶ Full Waiver of Joining Fee worth \$952.50
- ▶ Choose to opt in the SPEAR Training Roadmap worth \$1388 at **only \$388** which includes:

- ✓ Zonal Market Direction (1 day) - Worth \$80
- ✓ Signature Salespersons Bootcamp (2 days) - Worth \$228
- ✓ Power Project Presentation Course (3 days) - Worth \$200
- ✓ Power Presentation & Closing Mastery (2 days) - Worth \$390
- ✓ Accelerated Closing Techniques (4 days) - Worth \$490

B. If you are an Experienced Salesperson with sales production of **LESS THAN \$20K** but more than \$10K in last 12 months...

Successful Propnex Experienced Agents Roadmap (SPEAR)*

Total Worth: \$2340.50
(Subsidies worth \$1669)

Pay: \$283.50 and Optional Training Fee: \$388

- ▶ Waiver of Joining Fee worth \$669. Only pay \$283.50
- ▶ Choose to opt in the SPEAR Training Roadmap worth \$1388 at **only \$388** which includes:

- ✓ Zonal Market Direction (1 day) - Worth \$80
- ✓ Signature Salespersons Bootcamp (2 days) - Worth \$228
- ✓ Power Project Presentation Course (3 days) - Worth \$200
- ✓ Power Presentation & Closing Mastery (2 days) - Worth \$390
- ✓ Accelerated Closing Techniques (4 days) - Worth \$490

C. If you are a **BRAND NEW SALESPERSONS** its time to unlock your success with...

ACCELERATED SUCCESS PROGRAMME IN REAL ESTATE (ASPIRE)*

Total Worth: \$1788
(Subsidies worth \$1000)

Pay: \$288
Plus Joining Fees (T&CS apply)*

- ▶ Experience our ASPIRE Training Roadmap worth \$1788 at **only \$288*** which includes

- ✓ Zonal Market Direction (1 day) - Worth \$80
- ✓ Professional Start-up (6 lessons) - Worth \$400
- ✓ Signature Salespersons Bootcamp - Worth \$228
- ✓ Power Project Presentation Course - Worth \$200
- ✓ Power Presentation & Closing Mastery (2 days) - Worth \$390
- ✓ Accelerated Closing Techniques (4 days) - Worth \$490

D. If you are **EXPLORING TO EMBARK** in to a Real Estate Career, get the exposure you need through our **Real Estate Exploration Programme (REEP):**

- ✓ 1 lesson on Real Estate Market Direction
- ✓ 1 lesson on Discovering PropNex
- ✓ Invitation to PropNex Convention
- ✓ Optional Project Bus tour (\$20 fee)



***Terms and Conditions**

Commitment Required for SPEAR

- Pays Only \$388 if salespersons wish to take up the trainings provided worth \$1388
- No Commitment Period or Penalty

Commitment Required for ASPIRE:

- RES Pays only \$288 to start the ASPIRE Roadmap
- Joining fees apply
- Undertakes for company to deduct from their incoming commission for the balance \$500
- Fee will only be deducted for commission more than \$1000
- The course must be attended within 1 year from the date of join or 3 batches whichever is longer

*Packages above subjected to updates

How PropNexians Become Multi Platinum Achievers* With our Programmes!

*Platinum Achiever is an award conferred to PropNex salespersons who achieved a minimum gross commission of \$100,000 in a singular month.



"I truly believe that the breakthroughs that I attained from attending the highly energising **Salespersons & Leadership Bootcamps** truly helped shaped my success today! I became more focused and clear towards my goals in the real estate industry. My success in earning more than \$700,000 in the first 7 months of 2017 can be highly attributed to the amazing experience and lessons I gained from the bootcamps!"

Platinum Achiever (Feb, Mar, Jun & July 2017)
LOUIS KWEK CEA: R056996A

"Accelerated Closing Techniques Programme is power packed with tips, strategies and skills shared openly and generously from the Top leaders of Propnex family. These seven sessions have been eye opening and made a good change to my usual way of speaking and sharing with clients. The tips are so practical and I have used them to close many deals thus far!"



Platinum Achiever (Apr 2017)
AILEEN YEO CEA: R015747G



"I have attended the **Power Project Presentation Course**. This course has reassured me on my project marketing skills and I definitely encourage all PropNexians to attend! After this course, everyone WILL be equipped with the skills set to attain higher sales and greater performance in the new project launches!"

Platinum Achiever (Feb & March 2017)
KELVIN THONG CEA: R016001Z