

# 3 Reasons

## to Choose EV Connect as Your Next EV Charging Solution Partner

**Our mission is simple:** Be the world's leading cloud platform for managing electricity as a fuel. Since 2009, we've managed and provided ongoing support for thousands of projects for clients as diverse as Yahoo!, Marriott, and Edison. And while the ability to play a meaningful role in the EV revolution is the ultimate reward, we're fortunate to have been recognized for our commitment to the industry with a Gold Stevie® Award and status as a 2019 Global Energy Awards winner.

However, our experience, accolades, and passion for all things EV shouldn't be the only reasons why to choose us as your future EV project partner. **EV Connect simplifies the deployment, management, and optimization of open-standard EV charging stations for you and your drivers.** Why select EV Connect? Here are three powerful reasons:

**1** Station Reliability, Uptime, and 24/7 Support

**2** The Perfect Blend of Enterprise Network Software and Certified Hardware

**3** Open Network and Interoperability

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## Station Reliability, Uptime, and 24/7 Support



EV Connect provides the tools and experience to ensure your stations are up and running so you don't have too. How do we do it? Through programmatic integration with stations we can read codes, identify issues, triage and fix before it becomes an issue.

Our 24/7 customer and tech support teams are trained on certified stations and can perform most support remotely.

- **Station Reliability & Uptime.** What does it take to ensure continuous uptime? A **time-tested, cloud platform with certified hardware and an experienced team** that offers deep institutional knowledge and best practices to guide you from deployment to operations and continual maintenance.

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- **24/7 support.** Support for owners and drivers is available **24/7, every day of the year.** Have a question on Saturday night at 11:30 pm? We're here to help. Curious about a spike in usage at 5:30 am on a Tuesday? Call us—we'll sort out whether it's a common user error or a glitch in the grid. Our knowledgeable and trained, can triage and fix most problems remotely from resetting a credit card reader to initiating a charge.



# 2

## The Perfect Blend of Enterprise Network Software and Certified Hardware

Charging station reliability depends on having the right partner—and the right equipment. In the EV industry, this means implementing robust integrated software and hardware.

*EV Connect's cloud application is accessible via any device and is hardware agnostic.*

- **Cloud Application.** With our platform, you don't have to purchase expensive, onsite systems that require a full IT team to manage. Through the EV Connect Application, you **can track performance, energy consumed, carbon emission reductions, revenue generated, usage patterns and other metrics via a real-time dashboard.** We also have tools that allow you to control energy costs and minimize output during high demand periods avoiding peak usage charges.

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- **Certified Hardware.** Our software is compatible with just about any charging hardware provider out there, which means you have your choice of charging station. If you aren't sure which charging station is best for you, we will recommend the ideal solution for you. We partner with the **best hardware station equipment manufacturers that have gone through our 16 step certification program.** Our approach to hardware certification and our lab is unique in the industry: we established additional technical requirements for EV charging stations above and beyond industry standards, creating deep hardware and software integration to ensure optimum up-time for drivers. With our certification, you and your drivers can enjoy peace of mind.

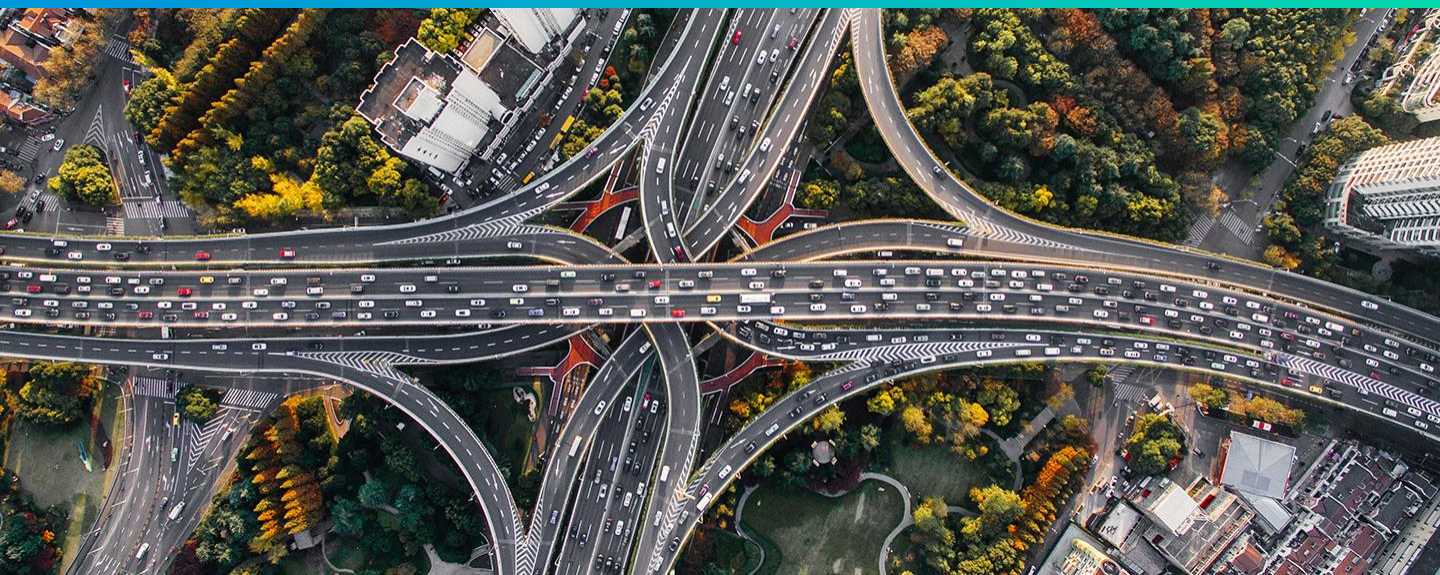
# 3

## Open Network and Interoperability

In closed networks, drivers can only see stations within that provider's network. With our open network, drivers can easily find all available stations through a single mobile application or via Google. As the EV market increases exponentially, drivers will want to use applications and providers that deliver access to all closest available stations (for example, those one mile away), not just one closed-network provider's charger (which may be miles away). By opting for an open network, you not only increase the potential number of drivers using your station, but contribute to the expansion of a nationwide EV network.

Interoperability is critical because it gives owners flexibility where they are never locked into using one hardware vendor. EV Connect uses the industry standard Open Charge Point Interface ("OCPI") which enables owners to mix and match high powered Level 3's with Level 2's -- all using the same software to build and expand the station infrastructure that works best for them.

Ready to get talk with EV Connect about building your EV infrastructure?





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EV Connect is on a mission to build a better planet by enabling electricity as a transportation fuel. Through its innovative and open charging platform, EV Connect simplifies the set-up, management, and optimization of charging stations with premium customer service, from installation to driver support. The world's largest companies from enterprise, to hospitality and retail, to universities and government facilities leverage the EV Connect platform to bring simplicity and to their EV charging initiatives.

Established in 2009, EV Connect customers include Avista Utilities, Love's Travel Stops, Verizon, Marriott, Hilton, Electrify America, ADP, New York Power Authority, and numerous municipalities. For more information, please visit [www.evconnect.com](http://www.evconnect.com) and follow us on [Twitter](#) and [LinkedIn](#).