SAN FRANCISCO EARLY LEARNING ALLIANCE

San Francisco, CA

Opportunities Exchange

SPONSORING ORGANIZATIONS

San Francisco Early Learning Alliance
www.sfela.org

CONTACT PERSONS

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DATE PROGRAM/ ALLIANCE BEGAN

Alliance was launched in January, 2015

SERVICE DELIVERY AREA

San Francisco.

POPULATION SERVED

Primarily serve low income children. As of November 2017, approximately serve 600 children.

SUMMARY OF APPROACH

The Alliance was founded in 2015, with 3 founding non-profit early care and education centers. As of November 2017, the Alliance includes a total of 9 agencies operating 12 sites. The focus of the Alliance is on a shared back office, which currently includes fiscal management, enrollment, data management and reporting, and human resource services. It is anticipated that the array of Shared Services offered will increase over time.

TECHNOLOGY PLATFORM(S) USED BY THE ALLIANCE

- Quickbooks
- COCOA-San Francisco Office of ECE web-based data system for child enrollment data and subsidy billing, reporting, and data management.

SERVICES PROVIDED

- Accounting & Financial Reporting
- Enrollment
- Human Resources

FUNDING

Funding source for Alliance startup: Mimi & Peter Haas Fund fully funded year 1 of operations and partially funded years 2 and 3.

Do Alliance members pay fees for services received? Yes

- **First year**: no fees
- **Second year**: % of cost of providing services: 30% per subsidized child and 75% per private pay child
- **Third year**: % of cost of providing services: 50% per subsidized child and 75% per private pay child

NEW AGENCIES:

- No fee for first month
- Hourly or flat fee based on estimate of time required to perform services at rate of 75% of cost of providing services for subsidized enrollment and 85% of cost of providing services for private pay.

Do membership fees cover Hub cost of services? The Alliance currently assesses membership fees to each member center for back-office services, based on documented/anticipated staff hours required by Hub staff.

IMPACT

Access to Shared Services on the Web is currently free to providers.