



# Opportunities Exchange

## SPONSORING ORGANIZATIONS

**All Our Kin**  
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New Haven, CT 06511  
[www.allourkin.org](http://www.allourkin.org)

## CONTACT PERSONS

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## DATE PROGRAM/ ALLIANCE BEGAN

Alliance was launched in January, 1999

# ALL OUR KIN

New Haven, CT

## SERVICE DELIVERY AREA

Staffed family child care networks in Connecticut: Bridgeport, New Haven, Norwalk, Stamford, Danbury and adjacent communities; New York City: Bronx. Through Technical Assistance: national reach.

## POPULATION SERVED

Describe demographics of children served by the Alliance; numbers of children served: As of 2022, All Our Kin directly serves over 1100 family child care educators, who in turn educate and care for over 6,750 children from the most overburdened, under-resourced families in Connecticut and New York City. Through Training and Technical Assistance, All Our Kin has reached 21 states and Washington D.C. with our model. Partners work with family child care educators or systems and include community-based organizations, unions, child care resource and referral agencies, educator groups, and federal, state, and local government.

## SUMMARY OF APPROACH

All Our Kin is a national nonprofit organization that trains, supports, and sustains family child care providers. Our mission to transform the nation's child care system results in a triple win: child care providers succeed as business owners; working parents find stable, high-quality care for their children; and children gain an educational foundation that lays the groundwork for achievement.

- As a multi-site non-profit, AOK provides some shared services to the family child care networks including, but not limited to, a zero interest loan fund, professional development sessions offered virtually, and a website for educators in the process of accreditation.
- In New Haven, the AOK network hosts an Early Head Start program through which educators have access to nurse and mental health consultants, family services, child enrollment, and more.
- Through Training and Technical Assistance, AOK builds the capacity of organizations across the country. Supports are provided to leaders working with family child care educators across the areas of business development, policy advising, educational coaching, licensing support, and network development.

## SERVICES PROVIDED

- Group Purchasing of goods and services
- Marketing
- Teacher coaching
- Accreditation/licensing/quality rating improvement supports
- Enrollment
- Training
- Child and Classroom Assessment

## FUNDING

**Funding source for ongoing Alliance implementation:** All Our Kin receives support from a wide variety of public and private funding sources, including the Office of Early Head Start, the Connecticut Office of Early Childhood, the New York City Department of Education, and local School Readiness Councils in the communities we serve, as well as significant support from private philanthropy, both national and community-specific.

**Do Alliance members pay fees for services received?** No

**Do membership fees cover Hub cost of services?** No

## IMPACT

All Our Kin has a highly successful, data-driven model for training, supporting and sustaining family child care educators, with results that include:

- Transforming child care quality
- Building income for FCC educators
- Improving child outcomes
- Generating economic returns
- Increasing child care supply

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