



**SPONSORING  
ORGANIZATIONS**

**Palmetto Shared  
Services Alliance**  
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**CONTACT PERSONS**

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**DATE PROGRAM/  
ALLIANCE BEGAN**

Alliance was launched  
in 2016

# PALMETTO SHARED SERVICES ALLIANCE

South Carolina

**SERVICE DELIVERY AREA**

Entire state of South Carolina.

**POPULATION SERVED**

We are currently serving approximately 16,000 children in 34 out of 46 counties in South Carolina.

**SUMMARY OF APPROACH**

Palmetto Shared Services Alliance exists to improve the quality of South Carolina Early Care and Education programs through our CCA Resource Platform and our Online University with accredited courses. We currently have 350 members across the state. We charge a membership fee for centers of \$300 per year, with a renewal fee of \$250 and home providers of \$150, with \$100 for renewal. We have partnered with Early Learning Ventures to bring their CORE program to our providers. We are a small non-profit, based in the Upstate of South Carolina, with 4 employees that work together to create change for the ECE community in SC.

**TECHNOLOGY PLATFORM(S) USED BY THE ALLIANCE**

- Quickbooks
- ELV-CORE

**SERVICES PROVIDED**

- Group Purchasing of goods and services
- Administrative Support
- Marketing
- Training
- Professional Development

**FUNDING**

**Funding source for Alliance startup:** Foundation grants

**Funding source for ongoing Alliance implementation:** Foundation grants, state public funding, local public funding and fee for service.

**Do Alliance members pay fees for services received?** Yes

**Do membership fees cover Hub cost of services?** No

**IMPACT**

PSSA has saved providers in South Carolina a great deal of time by providing downloadable resources, eliminating the need to recreate the wheel. Our cost savings program includes local vendors who serve the whole state. This program was enhanced during the pandemic to include disinfecting services and PPE at a nice savings. Through our professional development opportunities, we have trained over 3000 providers during 2020-2021. Within our professional development plan, we focus a great deal on business practices in the hopes of helping providers run their businesses more effectively. And lastly, we have connected providers across the state with one another creating sustaining relationships necessary in the ECE world.