



SPONSORING

ORGANIZATIONS

**New York Association for
the Education of Young
Children**

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Extension Albany, NY
12203

nyaeyc.org

CONTACT PERSONS

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**DATE PROGRAM/
ALLIANCE BEGAN**

Alliance was launched in
July, 2021

NEW YORK EARLY LEARNING ALLIANCE

Albany, New York

SERVICE DELIVERY AREA

We currently serve Western New York as well as The Capital District. This includes the counties of: Niagara, Erie, Chautauqua, Orleans, Genesee, Wyoming, Allegany, Schoharie, Albany, Rensselaer, Fulton, Montgomery, Saratoga, Schenectady and Washington.

POPULATION SERVED

There are 20 programs participating in the Alliance with a combined licensed capacity of 677 infant through preschool-aged children. 16 programs serve families receiving subsidies and 90% of Alliance programs serve vulnerable populations including: minority/ethnic groups, low-income households, receiving early intervention or special education services, experiencing homelessness, immigrants, rural communities and multi-language households.

SUMMARY OF APPROACH

We currently have 20 programs participating in the Alliance; six are center based and fourteen are family/group family programs. 12 programs are located in Western NY and 8 are in The Capital District.

The NY Early Learning Alliance is a professional network of child care Owners and Directors; Alliance members submit a Memorandum of Agreement each year they wish to participate.

The mission of the NY Early Learning Alliance is to help providers grow their bottom line, save time and reduce stress through the use of program automation and optimization tools in combination with one-on-one coaching, access to a plethora of resources, and networking with like-minded professionals. Moving forward we plan to continue adding members in both our current and new target areas, and to expand services based on the needs of providers in the Alliance.

TECHNOLOGY PLATFORM(S) USED BY THE ALLIANCE

- AllianceCORE
- LegUp

SERVICES PROVIDED

- Administrative support
- Enrollment
- Training
- Accreditation/licensing/quality rating improvement supports
- Discounted purchasing through nyearlylearninghub.org
- Billing/fee collection
- Marketing

FUNDING

Funding source for Alliance startup: PDGB5 grant currently supports the alliance

IMPACT

Programs that participate in the Alliance utilize AllianceCore (a CCMS) and through that we have seen that they are able to collect fees more easily using an automated system for invoicing and payments, maintain licensing and regulatory compliance, track and report payroll in a simple and streamlined way, reduce time spent on administrative tasks and eliminate associated costs, report subsidy attendance with fewer errors and in a timelier manner, and track fiscal health through a plethora of reporting options. Through the use of LegUp, we have seen that administrators are able to manage waitlists, enrollment, tours, and associated fee collection in an automated and streamlined manner. By providing one-on-one coaching, providers have had the chance to assess and reflect on their program's practices and improve how they operate by creating goals and utilizing resources provided.