



**SPONSORING
ORGANIZATIONS**

**The Children’s Home
Society of NJ**

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**DATE PROGRAM/
ALLIANCE BEGAN**

Alliance was launched in
July, 2021

OCEAN COUNTY SHARED SERVICE ALLIANCE

Toms River, New Jersey

SERVICE DELIVERY AREA

Ocean County, New Jersey.

POPULATION SERVED

The Alliance serves children in Toms River, Brick, Jackson, and Stafford Township. Centers in our Alliance currently serve approximately 672 children, and 20% of those children receive NJ state subsidy payments.

SUMMARY OF APPROACH

The Ocean County Shared Service Alliance currently has 8 centers (2 non-profit and 6 privately owned) actively participating. To date, the primary focus has been staffing and building upon the centers’ business practices. In the first year of operation, a sub pool was launched to help Alliance Members fill gaps in staffing. Additionally, the Alliance developed a recruiting process that has allowed the centers to fill full and part time positions. A Business Bootcamp helps centers build their business skills through online courses and discussion. A joint purchasing venture was recently launched to help lower costs on frequently ordered products. A key goal is to continue demonstrating outcomes of the services provided to generate more interest and membership in the future.

TECHNOLOGY PLATFORM(S) USED BY THE ALLIANCE

- ProCare
- Brightwheel
- Quickbooks
- Tadpoles

SERVICES PROVIDED

- Group Purchasing of goods and services
- Training
- Recruiting
- Administrative Support
- Substitute Pool

FUNDING

Funding source for Alliance startup: Public funding—state

Funding source for ongoing Alliance implementation: Public funding—state

Do Alliance members pay fees for services received? No

IMPACT

To date, eight candidates have been hired into substitute, full or part time positions as a result of the Alliance sub pool and recruiting support. Alliance leadership is not yet measuring business outcomes however the Business Bootcamp has been very well received and has generated amazing reflection and discussion.