



#### SPONSORING

#### ORGANIZATIONS

**Community Foundation  
of Bloomington and  
Monroe County/Monroe  
Smart Start**

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[www.monroesmartstart.org](http://www.monroesmartstart.org)

#### CONTACT PERSONS

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#### DATE PROGRAM/ ALLIANCE BEGAN

Alliance was launched in  
June, 2021

November, 2022

# MONROE COUNTY'S EARLY LEARNING SHARED SERVICES HUB

Bloomington, Indiana

#### SERVICE DELIVERY AREA

The Shared Services Hub launched in Bloomington, Indiana, home to Indiana University in Monroe County and will expand into the Indiana Uplands Region, adding Brown, Crawford, Daviess, Dubois, Greene, Lawrence, Martin, Orange, Owen and Washington counties.

#### POPULATION SERVED

The current 12 childcare programs serve 604 children.

#### SUMMARY OF APPROACH

The Shared Services Hub launched with 12 members—6 homes, 5 centers and 1 ministry. Membership is formalized through signed agreements outlining roles, responsibilities and expectations of members and the Hub.

Services are valued at \$15,000 per member and include:

- Wonderschool licensing fees and individualized onboarding coaching for programs and their parents to support full use of the child care management system
- Free access to the Indiana Early Learning Hub for job posting, bulk buying and program policies and templates
- Artwork for staff recharge areas
- Virtual program videos
- Business coaching consulting services

Future plans include new services, a membership fee structure, and expanded service region to realize the goal of 20 members serving more than 700 children. The primary new service is a substitute pool. The Hub will recruit subs and develop their readiness and manage the automated sub service platform.

#### TECHNOLOGY PLATFORM(S) USED BY THE ALLIANCE

- Wonderschool

#### SERVICES PROVIDED

- Group Purchasing of goods and services
- Administrative Support
- Training
- Accreditation/licensing/quality rating improvement supports

#### FUNDING

**Funding source for Alliance startup:** Foundation Grants

**Funding source for ongoing Alliance implementation:** Foundation Grants, fee for service

**Do Alliance members pay fees for services received?** No

**Do membership fees cover Hub cost of services?** No

#### IMPACT

At launch, all programs were using paper enrollment forms; currently 60% of members use Child Care Management System (CCMS) for enrollment. At launch only 33% of programs were allowing electronic payments and that percentage increased to 50% of members using a CCMS for automated invoicing and fee collection; resulting in administrative time savings and higher rates of fee collection.