# Natural Heritage Trust

# 2020-21 Investment Report & Policies

# June 21, 2021

# Report Background

The NHT is required by Public Authorities Law Section 2925 to prepare and submit an annual investment report to the NY Authorities Budget Office and Office of the State Comptroller. The report is submitted electronically in the Public Authorities Reporting Information System (PARIS) and posted to the NHT's website.

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#### INDEPENDENT ACCOUNTANT'S REPORT

To the Board of Directors Natural Heritage Trust

We have examined Natural Heritage Trust's (the "Trust") compliance with its own investment guidelines, and with the requirements of Section 2925(3)(f) of the New York State (NYS) Public Authorities Law for the year ended March 31, 2021. Management of the Trust is responsible for the compliance with those requirements. Our responsibility is to express an opinion on the Trust's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and the standards applicable to attestation engagements contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the examination to obtain reasonable assurance about whether the Trust complied, in all material respects, with the specified requirements referenced above. An examination involves performing procedures to obtain evidence about whether the Trust complied with the specified requirements. The nature, timing and extent of the procedures selected depend on our judgement, including an assessment of the risks of material misstatement, whether due to fraud or error. We believe that the evidence we obtained is sufficient and appropriate to provide a reasonable basis for our opinion.

In our opinion, the Trust complied, in all material respects, with the aforementioned requirements for the year ended March 31, 2021.

In accordance with *Government Auditing Standards*, we considered the Trust's internal controls over compliance and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters that could have a material effect on the Trust's compliance with Section 2925(3)(f) of the NYS Public Authorities Law. We performed our examination to express an opinion on whether the Trust complied with the aforementioned requirements and not for the purpose of expressing an opinion on the internal control over compliance with those requirements or other matters, and accordingly, we express no such opinions. Our examination disclosed no findings that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors of Natural Heritage Trust, the New York State Office of the State Comptroller and the Authority Budget Office and is not intended to be, and should not be, used for anyone other than these specified parties.

Wojeski & Company, CPAs, P.C.

Albany, New York June 21, 2021

# NHT Banking Account Activity 4/1/20 - 3/31/21

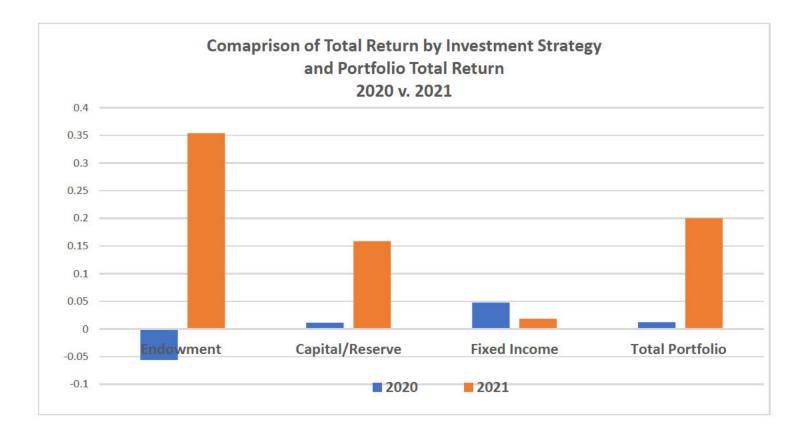
Account	Beg	inning Balance 4/1/20	Revenues	I	Expenditures	h	nterest Income	Bank Fees	т	ransfers (Net)	E	nding Balance 3/31/21
Key Bank (Main Operating/Payroll)	\$	4,125,117	\$ 8,008,391	\$	11,571,246	\$	340	\$ 6,150	\$	1,450,000	\$	2,006,452
M&T Bank (Merchant- CC)	\$	472,197	\$ 159,592	\$	324,184	\$	-	\$ 17,835	\$	-	\$	289,770
Capital One	\$	55,692	\$ 1,478,661	\$	-	\$	-	\$ -	\$	(1,450,000)	\$	84,353
Totals	\$	4,653,006	\$ 9,646,644	\$	11,895,430	\$	340	\$ 23,985	\$	-	\$	2,380,575

# NHT Investment Account Activity 4/1/20 - 3/31/21

Investment Account	Investment Strategy	Market Value 4/1/20	Additions	Distributions	In	come, Unrealized & Realized Gains (Losses)		Investment Management & Custody Fees		Market Value 3/31/21	Total Return
Main Mgmt	Short-term/Operating	\$ 20,101,151	\$ 1,101,598		\$	412,362	\$	35,231	-	//	1.84%
Main LTI	Long-Term/Endowment	\$ 1,867,636			\$	654,982	\$	3,624	\$		34.68%
Main Reserve	Capital/Reserve	\$ 948,511			\$	149,331	\$	1,706	\$ \$	1,096,136	15.89%
Huttleston	Long-Term/Endowment	\$ 101,692		\$ 5,085	\$	34,510	\$	189	\$	130,928	35.05%
E.T. Thacher	Long-Term/Endowment	\$ 525,058		\$ 26,253	\$	178,842	\$	977	\$	676,670	35.19%
Mt. Loretto	Long-Term/Endowment	\$ 3,096,065			\$	1,092,527	\$	6,015	\$	4,182,577	34.88%
Hallock State Park	Long-Term/Endowment	\$ 1,981,711		\$ 108,994	\$	675,036	\$	3,676	\$	2,544,077	35.24%
Bayard Cutting	Capital/Reserve	\$ 542,284			\$	85,352	\$	975	\$	626,661	15.88%
Four Freedoms	Long-Term/Endowment	\$ 2,041,900		\$ 110,210	\$	706,836	\$	3,803	\$	2,634,723	35.77%
Minnewaska	Long-Term/Endowment	\$ 2,156,016		\$ 120,780	\$	733,160	\$	3,995	\$	2,764,401	35.21%
Sampson State Park	Long-Term/Endowment	\$ 835,293		\$ 45,941	\$	283,668	\$	1,549	\$	1,071,471	35.13%
Rockefeller Preserve	Long-Term/Endowment	\$ 9,660,049		\$ 419,702	\$	3,351,205	\$	18,139	\$	12,573,413	35.53%
Hempstead Lake	Long-Term/Endowment	\$ 751,349		\$ 41,324	\$	255,687	\$	1,393	\$	964,319	35.32%
Humphrey NC	Long-Term/Endowment	\$ 1,335,789		\$ -	\$	461,305	\$	2,583	\$	1,794,511	34.15%
Harriman Stewardship	Long-Term/Endowment	\$ 1,648,649		\$ 8,243	\$	566,458	\$	3,175	\$	2,203,689	34.13%
Harriman Env. Education	Long-Term/Endowment	\$ 494,617		\$ 27,204	\$	169,056	\$	918	\$	635,551	35.46%
Totals		\$ 48,087,769	\$ 1,101,598	\$ 913,736	\$	9,810,317	\$	87,948	\$	57,998,000	20.01%
Primary Benchmarks	BofA ML 1-5 yr AAA-A Governi	ment/Cornorate		0.85%	No	tes Market Value inclu	Idos	unrealized gains (lo		oc)	

Primary Benchmarks	Notes
Short-Term/Operating: ICE BofA ML 1-5 yr AAA-A Government/Corporate 0.85%	Market Value includes unrealized gains (losses)
	Additions include cash, donated stock, transfers to Main Management Acct
Medium-Term Capital/Reserve: 70% ICE BofAML 1-10 Yr AAA-A Govt/Corp, 18.3% Russell 1000, 14.67%	Distributions are current year operating & NHT Admin fee for prior fiscal year
1.4% Russell 2000, 7.3% MSCI EAFE (net), 1% Emerging Markets (net), 2% cash equivalent	Investment/Custody Fees are Wilmington Trust Investment advisory fees only
	(not annual NHT Admin Fees)
Long-Term/Endowment: 38% ICE BofAML 1-10 Yr AAA-A Govt/Corp, 32% Russell 1000, 33.98%	Total Return includes interest, dividends, distributions, capital gains/losses
8% Russell 2000, 14.8% MSCI EAFE (net), 5.2% Emerging Markets (net), 2% cash equivalent	

NOTE: Benchmarks above are pre-ESG transition since the ESG investments were only for about 1 month of the fiscal year. This report will have new benchmarks beginning with Q1 FY 21-22



#### Report: GAAP Balance Sheet by Position Account: WT-NHT Main Mgmt 03/31/2021 As of:

As of:	03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	Interest/Div Due	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
009158AR7	AIR PRODUCTS AND CHEMICALS INC	150,000.00	150,000.00 CORP	11/03/2021	153,364.50	150,938.21	0.00	1,850.00	1,449.79	101.5920	152,388.00	154,238.00
023135AJ5	AMAZON.COM INC	150,000.00	150,000.00 CORP	11/29/2022	152,913.00	151,476.36	0.00	1,270.83	3,220.15	103.1310	154,696.50	155,967.33
023135BQ8	AMAZON.COM INC	100,000.00	100,000.00 CORP	06/03/2025	99,825.00	99,852.91	0.00	262.22	(291.91)	99.5610	99,561.00	99,823.22
)5531FBB8	TRUIST FINANCIAL CORP	100,000.00	100,000.00 CORP	10/26/2024	102,852.00	102,007.88	0.00	1,227.08	4,779.12	106.7870	106,787.00	108,014.08
6051GHF9	BANK OF AMERICA CORP	350,000.00	350,000.00 CORP	03/05/2024	360,676.00	355,674.46	0.00	897.36	13,610.54	105.5100	369,285.00	370,182.36
6367WB85	BANK OF MONTREAL	250,000.00	250,000.00 CORP	05/01/2025	261,445.00	260,132.70	0.00	1,927.08	(4,132.70)	102.4000	256,000.00	257,927.08
06406HCS6 064159VL7	BANK OF NEW YORK MELLON CORP	200,000.00 250,000.00	200,000.00 CORP 250,000.00 CORP	02/04/2024 06/11/2025	213,200.00 255,912.50	209,711.59 255,251.61	0.00	1,155.83 993.06	7,456.41 (5,026.61)	108.5840 100.0900	217,168.00 250,225.00	218,323.83
04159VL7 09247XAJ0	BANK OF NOVA SCOTIA BLACKROCK INC	250,000.00	250,000.00 CORP 150,000.00 CORP	06/01/2022	255,912.50	152,830.26	0.00	1,687.50	(5,026.61) 2,566.74	103.5980	250,225.00	251,218.06 157,084.50
10122AW8	BLACKROCK INC BRISTOL-MYERS SQUIBB CO	100,000.00	100,000.00 CORP	11/01/2022	108,862.00	152,830.26	0.00	1,687.50	2,566.74 295.30	103.5980	107,066.00	108,420.17
4913R2C0	CATERPILLAR FINANCIAL SERVICES CORP	250,000.00	250,000.00 CORP	05/15/2025	259,225.00	258,171.52	0.00	1,354.17	(4,859.02)	101.3250	253,312.50	254,681.94
4913R2C0 7275RBC5	CISCO SYSTEMS INC	250,000.00	250,000.00 CORP	02/28/2026	272,095.00	271,893,54	0.00	676.04	(4,835.02) (571.04)	108.5290	271,322.50	271.998.54
7325FAS7	CITIBANK NA	100.000.00	100.000.00 CORP	01/23/2024	105,905.00	103.828.82	0.00	689.44	4.242.18	108.0710	108.071.00	108,760.44
91216BE9	COCA-COLA CO	150,000.00	150,000.00 CORP	11/01/2023	163,375.50	160,216.48	0.00	2,000.00	994.52	107.4740	161,211.00	163,211.00
02795HZ6	COMMONWEALTH EDISON CO	150,000.00	150,000.00 CORP	09/01/2021	153,679,50	150,392.76	0.00	425.00	286.74	100.4530	150,679,50	151,104,50
4422EUE7	JOHN DEERE CAPITAL CORP	250,000.00	250,000.00 CORP	03/13/2025	281,545.00	277,790.77	0.00	431.25	(4,553.27)	109.2950	273,237.50	273,668.75
5468PCW4	TWDC ENTERPRISES 18 CORP	150,000.00	150.000.00 CORP	12/01/2022	152.275.50	151,250,09	0.00	1,175.00	3,665.41	103.2770	154,915,50	156,090,50
91011BF0	EMERSON ELECTRIC CO	200,000.00	200,000.00 CORP	12/01/2021	203,328.00	200,988.43	0.00	1,750.00	1,791.57	101.3900	202,780.00	204,530.00
130A5P45	FEDERAL HOME LOAN BANKS	200,000.00	200,000.00 AGCY BOND	06/10/2022	203,112.00	200,988.49	0.00	1,464.58	4,141.82	102.6960	205,392.00	206,856,58
133EMAB8	FEDERAL FARM CREDIT BANKS FUNDING CORP	500,000.00	500,000.00 AGCY BOND	06/17/2024	499,850.00	499,870.84	0.00	563.33	(1,700.84)	99.6340	498,170.00	498,733.33
135G0V34	FEDERAL NATIONAL MORTGAGE ASSOCIATION	400,000.00	400,000.00 AGCY BOND	02/05/2024	402,364.00	401,427.89	0.00	1,555.56	23,428.11	106.2140	424,856.00	426,411.56
137EAEV7	FEDERAL HOME LOAN MORTGAGE CORP	700,000.00	700,000.00 AGCY BOND	08/24/2023	700,266.00	700,218.50	0.00	179.86	(8.50)	100.0300	700,210.00	700,389.86
1677QBC2	FIFTH THIRD BANK NA (OHIO)	150,000.00	150,000.00 CORP	10/01/2021	152,139.00	150,460.33	0.00	2,156.25	1,132.67	101.0620	151,593.00	153,749.25
1081FM4	FLORIDA POWER & LIGHT CO	250,000.00	250,000.00 CORP	12/01/2025	269,840.00	269,641.26	0.00	2,604.17	31.24	107.8690	269,672.50	272,276.67
9550AW8	GENERAL DYNAMICS CORP	100,000.00	100,000.00 CORP	08/15/2023	92,979.00	96,358.49	0.00	239.58	7,093.51	103.4520	103,452.00	103,691.58
59550BG2	GENERAL DYNAMICS CORP	100,000.00	100,000.00 CORP	05/15/2025	111,924.00	109,936.25	0.00	1,322.22	(645.25)	109.2910	109,291.00	110,613.22
5558AW3	GILEAD SCIENCES INC	150,000.00	150,000.00 CORP	04/01/2024	158,592.00	155,361.66	0.00	2,775.00	6,177.84	107.6930	161,539.50	164,314.50
7373AD7	GLAXOSMITHKLINE CAPITAL PLC	100,000.00	100,000.00 CORP	05/08/2022	102,299.00	101,022.33	0.00	1,132.08	1,760.67	102.7830	102,783.00	103,915.08
27866BA5	HERSHEY CO	100,000.00	100,000.00 CORP	05/15/2021	99,676.00	99,983.86	0.00	1,171.11	339.14	100.3230	100,323.00	101,494.11
27866BF4	HERSHEY CO	150,000.00	150,000.00 CORP	06/01/2025	150,250.50	150,209.96	0.00	450.00	(1,589.96)	99.0800	148,620.00	149,070.00
8516BT2	HONEYWELL INTERNATIONAL INC	150,000.00	150,000.00 CORP	08/08/2022	151,542.00	150,743.17	0.00	474.79	3,012.83	102.5040	153,756.00	154,230.79
644AAE7 2308AT6	HUNTINGTON NATIONAL BANK ILLINOIS TOOL WORKS INC	250,000.00 100,000.00	250,000.00 CORP 100,000.00 CORP	10/06/2023 03/01/2024	268,962.50 105,456.00	268,640.03 103,357.60	0.00 0.00	4,314.24 291.67	27.47 4,754.40	107.4670 108.1120	268,667.50 108,112.00	272,981.74 108,403.67
2308A16 8140AR1	ILLINOIS TOOL WORKS INC INTEL CORP	100,000.00	100,000.00 CORP	07/29/2022	99,204.00	99,705.09	0.00	533.89	4,754.40	108.1120	108,112.00	108,403.67
59200JQ5	INTERNATIONAL BUSINESS MACHINES CORP	300,000.00	300,000.00 CORP	01/27/2022	305,781.00	305,488.29	0.00	1,333.33	67.71	103.3820	305,556.00	306,889.33
5625HJH4	JPMORGAN CHASE & CO	100,000.00	100,000.00 CORP	01/25/2022	103,557.00	102,151.03	0.00	586.67	2,885.97	105.0370	105,037.00	105,623.67
3128BAB7	JPMORGAN CHASE & CO	100,000.00	100,000.00 CORP	01/15/2023	96,888.00	98,611.64	0.00	627.42	3,401.36	102.0130	102,013.00	102,640,42
327M2X1	KEYBANK NA	100,000.00	100,000.00 CORP	02/01/2022	103,224.00	101,186.38	0.00	550.00	1,325.62	102.5120	102,512.00	103,062.00
933YAU9	MERCK & CO INC	100,000.00	100,000.00 CORP	03/07/2024	101,101.00	100,666.32	0.00	193.33	6,495.68	107.1620	107,162.00	107,355.33
4918BW3	MICROSOFT CORP	250,000.00	250,000.00 CORP	02/06/2022	254,497.50	251,562.37	0.00	916.67	2,555.13	101.6470	254,117.50	255,034.17
3389XBK0	ORACLE CORP	175,000.00	175,000.00 CORP	09/15/2021	172,478.25	174,691.53	0.00	147.78	1,333.97	100.5860	176,025.50	176,173.28
353RFE3	PNC BANK NA	250,000.00	250,000.00 CORP	07/28/2022	251,400.00	250,376.62	0.00	1,071.88	6,093.38	102.5880	256,470.00	257,541.88
3448DF2	PEPSICO INC	300,000.00	300,000.00 CORP	02/24/2026	324,372.00	324,136.80	0.00	878.75	(1,084.80)	107.6840	323,052.00	323,930.75
2718EP0	PROCTER & GAMBLE CO	250,000.00	250,000.00 CORP	02/02/2026	270,095.00	269,909.18	0.00	1,106.25	(1,121.68)	107.5150	268,787.50	269,893.75
8513AT2	CHARLES SCHWAB CORP	150,000.00	150,000.00 CORP	01/25/2023	152,833.50	151,587.86	0.00	728.75	4,341.64	103.9530	155,929.50	156,658.25
8513AY1	CHARLES SCHWAB CORP	350,000.00	350,000.00 CORP	02/01/2024	371,056.50	363,295.64	0.00	2,070.83	14,844.36	108.0400	378,140.00	380,210.83
787EAV9	TRUIST BANK	100,000.00	100,000.00 CORP	02/02/2023	102,769.00	101,653.88	0.00	491.67	2,901.12	104.5550	104,555.00	105,046.67
236YAE8 612EBL9	TD AMERITRADE HOLDING CORP TARGET CORP	350,000.00 250,000.00	350,000.00 CORP 250,000.00 CORP	04/01/2022 04/15/2025	352,430.50 266,450.00	350,851.29 263,704.77	0.00 0.00	5,162.50 2,593.75	6,845.21 (1,872.27)	102.1990 104.7330	357,696.50 261,832.50	362,859.00 264,426.25
28283C2	UNITED STATES TREASURY	250,000.00	250,000.00 CORP 250,000.00 US GOV	10/31/2022	249,619.98	249,875.04	0.00	2,593.75 2,099.45	(1,8/2.27) 7,459.96	104.7330	257,335.00	259,434.45
28285C2 28284D9	UNITED STATES TREASURY	500,000.00	500,000.00 US GOV	03/31/2022	497.364.96	498,900,51	0.00	2,099.43	24.359.49	102.9340	523,260.00	523,294.15
28284F4	UNITED STATES TREASURY	250,000.00	250,000.00 US GOV	03/31/2025	248.379.91	249,034.13	0.00	17.93	20,390.87	107.7700	269,425.00	269,442.93
28285K2	UNITED STATES TREASURY	530,000.00	530,000.00 US GOV	10/31/2023	524,950.21	527,287.36	0.00	6,398.07	38.238.54	106.7030	565,525.90	571,923.97
2828WZ9	UNITED STATES TREASURY	1,110,000.00	1,110,000.00 US GOV	04/30/2022	1,099,495.52	1,107,064.33	0.00	8,156.35	22,582.67	101.7700	1,129,647.00	1,137,803.35
2828XR6	UNITED STATES TREASURY	750,000.00	750,000.00 US GOV	05/31/2022	750,852.12	750,206.17	0.00	4,399.04	14,088.83	101.9060	764,295.00	768,694.04
2828YE4	UNITED STATES TREASURY	525,000.00	525,000.00 US GOV	08/31/2024	539,172.66	539,006.58	0.00	570.65	(493.08)	102.5740	538,513.50	539,084.15
2828YV6	UNITED STATES TREASURY	1,500,000.00	1,500,000.00 US GOV	11/30/2024	1,486,938.62	1,490,267.07	0.00	7,541.21	60,177.93	103.3630	1,550,445.00	1,557,986.21
282CBQ3	UNITED STATES TREASURY	430,000.00	430,000.00 US GOV	02/28/2026	422,896.36	422,961.30	0.00	186.96	(1,595.70)	97.9920	421,365.60	421,552.56
1937827	VANGUARD SH-TM B ETF	57,280.00	57,280.00 ETF		4,629,109.14	4,629,109.14	0.00	0.00	78,734.06	82.1900	4,707,843.20	4,707,843.20
181C704	WILMINGTON US G MM SEL	278,026.76	278,026.76 MMFUND	03/31/2021	278,026.76	278,026.76	7.41	0.00	0.00	1.0000	278,026.76	278,026.76
76656CL0	WISCONSIN ELECTRIC POWER CO	250,000.00	250,000.00 CORP	12/15/2024	253,782.50	252,894.91	0.00	1,509.03	8,295.09	104.4760	261,190.00	262,699.03
CYUSD	Receivable	7.41	7.41 CASH	03/31/2021	7.41	7.41	0.00	0.00	0.00	1.0000	7.41	7.41
		16,355,314.17	16,355,314.17	10/30/2023	21,234,631.90	21,181,880.84	7.41	91,742.06	398,007.03	97.6821	21,579,887.87	21,671,629.93

Report: Account: GAAP Balance Sheet by Position WT-NHT Huttleston 03/31/2021

#### As of:

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	488.00	488.00 ETF		42,056.98	42,056.98	0.00	0.00	799.18	87.8200	42,856.16	42,856.16
46434G863	ISHARES ESG A MSCI EM	185.00	185.00 ETF		8,003.17	8,003.17	0.00	0.00	9.18	43.3100	8,012.35	8,012.35

46435G516	ISHARES ESG A MSCI EAFE	265.00	265.00 ETF		20,235.93	20,235.93	0.00	0.00	(122.43)	75.9000	20,113.50	20,113.50
46435U549 46435U663	ISHARES ESG US AGGR BD ISHARES ESG A MSCLUSA S	807.00 305.00	807.00 ETF 305.00 ETF		43,898.23 11,911.93	43,898.23 11,911.93	0.00	0.00	260.81 (157.23)	54.7200 38.5400	44,159.04 11,754.70	44,159.04 11,754.70
404330005 97181C704	WILMINGTON US G MM SEL	4,031.85	4,031.85 MMFUND	03/31/2021	4,031.85	4,031.85	0.00	0.00	(137.23) 0.00	1.0000	4,031.85	4,031.85
CCYUSD	Receivable	0.03	0.03 CASH	03/31/2021	0.03	0.03	0.00	0.00	0.00	1.0000	0.03	0.03
		6,081.88	6,081.88	03/31/2021	130,138.12	130,138.12	0.03	0.00	789.51	65.0031	130,927.63	130,927.63
Report:	GAAP Balance Sheet by Position											
Account: As of:	WT-NHT Thacher 03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value I	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	2,521.00	2,521.00 ETF		217,266.07	217,266.07	0.00	0.00	4,128.15	87.8200	221,394.22	221,394.22
46434G863 46435G516	ISHARES ESG A MSCI EM ISHARES ESG A MSCI EAFE	955.00 1,370.00	955.00 ETF 1,370.00 ETF		41,313.68 104,615.95	41,313.68 104,615.95	0.00	0.00 0.00	47.37 (632.95)	43.3100 75.9000	41,361.05 103,983.00	41,361.05 103,983.00
464350516	ISHARES ESG A MSCI EAFE ISHARES ESG US AGGR BD	4,296.00	4.296.00 ETF		233.688.72	233.688.72	0.00	0.00	(632.95)	75.9000 54.7200	235.077.12	235.077.12
46435U663	ISHARES ESG A MSCI USA S	1,578.00	1,578.00 ETF		61,629.67	61,629.67	0.00	0.00	(813.55)	38.5400	60,816.12	60,816.12
97181C704	WILMINGTON US G MM SEL	14,038.82	14,038.82 MMFUND	03/31/2021	14,038.82	14,038.82	0.14	0.00	0.00	1.0000	14,038.82	14,038.82
CCYUSD	Receivable	0.14	0.14 CASH	03/31/2021	0.14	0.14	0.00	0.00	0.00	1.0000	0.14	0.14
		24,758.96	24,758.96	03/31/2021	672,553.05	672,553.05	0.14	0.00	4,117.42	65.5383	676,670.47	676,670.47
Panarti	CAAD Balance Sheet by Desition											
Report: Account:	GAAP Balance Sheet by Position WT-NHT Mt Loretto											
As of:	03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value r	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
31428XAS5	FEDEX CORP	50,000.00	50,000.00 CORP	08/01/2022	49,420.00	49,909.45	0.00	218.75	1,561.55	102.9420	51,471.00	51,689.75
464288802	ISHARES MSCI USA ESG SEL	15,584.00	15,584.00 ETF		1,343,067.43	1,343,067.43	0.00	0.00	25,519.45	87.8200	1,368,586.88	1,368,586.88
46434G863	ISHARES ESG A MSCI EM	5,904.00	5,904.00 ETF		255,409.40	255,409.40	0.00	0.00	292.84	43.3100	255,702.24	255,702.24
46435G516	ISHARES ESG A MSCI EAFE ISHARES ESG US AGGR BD	8,468.00	8,468.00 ETF 25,610.00 ETF		646,633.42	646,633.42	0.00	0.00	(3,912.22)	75.9000 54.7200	642,721.20	642,721.20
46435U549 46435U663	ISHARES ESG A MSCLUSA S	25,610.00 9,752.00	9.752.00 ETF		1,393,102.48 380.869.83	1,393,102.48 380.869.83	0.00	0.00	8,276.72 (5,027.75)	34.7200	1,401,379.20 375,842.08	1,401,379.20 375.842.08
97181C704	WILMINGTON US G MM SEL	86,874.37	86,874.37 MMFUND	03/31/2021	86,874.37	86,874.37	0.95	0.00	0.00	1.0000	86,874.37	86,874.37
CCYUSD	Receivable	0.95	0.95 CASH	03/31/2021	0.95	0.95	0.00	0.00	0.00	1.0000	0.95	0.95
		202,193.32	202,193.32	09/29/2021	4,155,377.88	4,155,867.33	0.95	218.75	26,710.59	66.1334	4,182,577.92	4,182,796.67
Report:	GAAP Balance Sheet by Position											
Account: As of:	WT-NHT HALLOCK ST PK 03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value 1	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	9,480.00	9,480.00 ETF		817,009.73	817,009.73	0.00	0.00	15,523.87	87.8200	832,533.60	832,533.60
46434G863	ISHARES ESG A MSCI EM	3,592.00	3,592.00 ETF		155,391.36	155,391.36	0.00	0.00	178.16	43.3100	155,569.52	155,569.52
46435G516	ISHARES ESG A MSCI EAFE	5,151.00	5,151.00 ETF		393,340.66	393,340.66	0.00	0.00	(2,379.76)	75.9000	390,960.90	390,960.90
46435U549	ISHARES ESG US AGGR BD	16,153.00	16,153.00 ETF		878,671.79	878,671.79	0.00	0.00	5,220.37	54.7200	883,892.16	883,892.16
46435U663 97181C704	ISHARES ESG A MSCI USA S WILMINGTON US G MM SEL	5,932.00 52,501.25	5,932.00 ETF 52,501.25 MMFUND	03/31/2021	231,677.56 52,501.25	231,677.56 52,501.25	0.00 0.53	0.00	(3,058.28)	38.5400 1.0000	228,619.28 52,501.25	228,619.28 52,501.25
CCYUSD	Receivable	0.53	0.53 CASH	03/31/2021	0.53	0.53	0.00	0.00	0.00	1.0000	0.53	0.53
001000												
		92,809.78	92,809.78	03/31/2021	2,528,592.88	2,528,592.88	0.53	0.00	15,484.36	65.5463	2,544,077.24	2,544,077.24
Report:	GAAP Balance Sheet by Position											
Account:	WT-NHT FOUR FREEDOM											
As of:	03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	9,818.00	9,818.00 ETF		846,139.41	846,139.41	0.00	0.00	16,077.35	87.8200	862,216.76	862,216.76
46434G863	ISHARES ESG A MSCI EM	3,720.00	3,720.00 ETF		160,928.69	160,928.69	0.00	0.00	184.51	43.3100	161,113.20	161,113.20
46435G516	ISHARES ESG A MSCI EAFE	5,335.00	5,335.00 ETF		407,391.27	407,391.27	0.00	0.00	(2,464.77)	75.9000	404,926.50	404,926.50
46435U549 46435U663	ISHARES ESG US AGGR BD ISHARES ESG A MSCI USA S	16,729.00 6,144.00	16,729.00 ETF 6,144.00 ETF		910,004.35 239,957.33	910,004.35 239,957.33	0.00 0.00	0.00 0.00	5,406.53 (3,167.57)	54.7200 38.5400	915,410.88 236,789.76	915,410.88 236,789.76
46435U663 97181C704	ISHARES ESG A MSCI USA S WILMINGTON US G MM SEL	6,144.00 54,266.39	6,144.00 ETF 54,266.39 MMFUND	03/31/2021	239,957.33 54,266.39	239,957.33 54,266.39	0.00 0.52	0.00	(3,167.57) 0.00	38.5400 1.0000	236,789.76 54,266.39	236,789.76 54,266.39
CCYUSD	Receivable	0.52	0.52 CASH	03/31/2021	0.52	0.52	0.32	0.00	0.00	1.0000	0.52	0.52
		96,012.91	96,012.91	03/31/2021	2,618,687.96	2,618,687.96	0.52	0.00	16,036.05	65.5488	2,634,724.01	2,634,724.01
Report:	GAAP Balance Sheet by Position WT-NHT Main LTI											
Account: As of:	W1-NHT Main L11 03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Volue	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	9,386.00	9,386.00 ETF	Final Maturity	808,908.52	808,908.52	0.00	0.00	15,370.00	87.8200	824,278.52	824,278.52
46434G863	ISHARES ESG A MSCI EM	3,556.00	3,556.00 ETF		153,833.98			0.00	176.38	43.3100		
						153,833.98	0.00				154,010.36	154,010.36
46435G516	ISHARES ESG A MSCI EAFE	5,100.00	5,100.00 ETF		389,446.20	153,833.98 389,446.20	0.00	0.00	(2,356.20)	75.9000	154,010.36 387,090.00	154,010.36 387,090.00

46435U549 46435U663 97181C704	ISHARES ESG US AGGR BD ISHARES ESG A MSCI USA S WILMINGTON US G MM SEL	15,992.00 5,873.00 52,187.49	15,992.00 ETF 5,873.00 ETF 52,187.49 MMFUND	03/31/2021	869,913.90 229,373.31 52,187.49	869,913.90 229,373.31 52,187.49	0.00 0.00 0.53	0.00 0.00 0.00	5,168.34 (3,027.89) 0.00	54.7200 38.5400 1.0000	875,082.24 226,345.42 52,187.49	875,082.24 226,345.42 52,187.49
CCYUSD	Receivable	0.53	0.53 CASH	03/31/2021	0.53	0.53	0.00	0.00	0.00	1.0000	0.53	0.53
		92,095.02	92,095.02	03/31/2021	2,503,663.93	2,503,663.93	0.53	0.00	15,330.63	65.5414	2,518,994.56	2,518,994.56
Report: Account: As of:	GAAP Balance Sheet by Position WT-NHT Main Res 03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	2,442.00	2,442.00 ETF		210,457.55	210,457.55	0.00	0.00	3,998.89	87.8200	214,456.44	214,456.44
46434G863	ISHARES ESG A MSCI EM	448.00	448.00 ETF		19,380.66	19,380.66	0.00	0.00	22.22	43.3100	19,402.88	19,402.88
46435G516 46435U549	ISHARES ESG A MSCI EAFE ISHARES ESG US AGGR BD	1,141.00 13,327.00	1,141.00 ETF 13.327.00 ETF		87,129.04 724,946.38	87,129.04 724,946.38	0.00	0.00	(527.14) 4.307.06	75.9000 54.7200	86,601.90 729,253.44	86,601.90 729,253.44
46435U663	ISHARES ESG A MSCI USA S	575.00	575.00 ETF		22,456.98	22,456.98	0.00	0.00	(296.48)	38.5400	22,160.50	22,160.50
97181C704	WILMINGTON US G MM SEL	24,261.11	24,261.11 MMFUND	03/31/2021	24,261.11	24,261.11	0.29	0.00	0.00	1.0000	24,261.11	24,261.11
CCYUSD	Receivable	0.29	0.29 CASH	03/31/2021	0.29	0.29	0.00	0.00	0.00	1.0000	0.29	0.29
		42,194.40	42,194.40	03/31/2021	1,088,632.01	1,088,632.01	0.29	0.00	7,504.55	61.1512	1,096,136.56	1,096,136.56
Report: Account: As of:	GAAP Balance Sheet by Position WT-NHT BCA 03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost		nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802 46434G863	ISHARES MSCI USA ESG SEL ISHARES ESG A MSCI EM	1,396.00 256.00	1,396.00 ETF 256.00 ETF		120,310.75	120,310.75	0.00	0.00	2,285.97	87.8200 43.3100	122,596.72	122,596.72
46434G863 46435G516	ISHARES ESG A MSCI EM ISHARES ESG A MSCI EAFE	256.00 653.00	256.00 ETF 653.00 ETF		11,074.66 49,864.38	49,864.38	0.00	0.00	(301.68)	43.3100 75.9000	11,087.36 49,562.70	49,562.70
46435U549	ISHARES ESG US AGGR BD	7,615.00	7,615.00 ETF		414,231.77	414,231.77	0.00	0.00	2,461.03	54.7200	416,692.80	416,692.80
46435U663	ISHARES ESG A MSCI USA S	329.00	329.00 ETF		12,849.28	12,849.28	0.00	0.00	(169.62)	38.5400	12,679.66	12,679.66
97181C704 CCYUSD	WILMINGTON US G MM SEL Receivable	14,041.35 0.18	14,041.35 MMFUND 0.18 CASH	03/31/2021 03/31/2021	14,041.35 0.18	14,041.35 0.18	0.18 0.00	0.00 0.00	0.00	1.0000 1.0000	14,041.35 0.18	14,041.35 0.18
		24,290.53	24,290.53	03/31/2021	622,372.37	622,372.37	0.18	0.00	4,288.40	61.1377	626,660.77	626,660.77
Report:	GAAP Balance Sheet by Position											
Account: As of:	WT-NHT Minn St Park											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost		nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	10,301.00	10,301.00 ETF		887,765.60	887,765.60	0.00	0.00	16,868.22	87.8200	904,633.82	904,633.82
46434G863 46435G516	ISHARES ESG A MSCI EM ISHARES ESG A MSCI EAFE	3,903.00 5,597.00	3,903.00 ETF 5,597.00 ETF		168,845.34 427,398.11	168,845.34 427,398.11	0.00	0.00 0.00	193.59 (2,585.81)	43.3100 75.9000	169,038.93 424,812.30	169,038.93 424,812.30
46435U549	ISHARES ESG US AGGR BD	17,552.00	17,552.00 ETF		954,772.94	954,772.94	0.00	0.00	5,672.50	54.7200	960,445.44	960,445.44
46435U663	ISHARES ESG A MSCI USA S	6,446.00	6,446.00 ETF		251,752.14	251,752.14	0.00	0.00	(3,323.30)	38.5400	248,428.84	248,428.84
97181C704	WILMINGTON US G MM SEL	57,041.74	57,041.74 MMFUND	03/31/2021	57,041.74	57,041.74	0.57	0.00	0.00	1.0000	57,041.74	57,041.74
CCYUSD CCYUSD	Cash Receivable	0.00 0.57	0.00 CASH 0.57 CASH	03/31/2021 03/31/2021	0.00 0.57	0.00 0.57	0.00	0.00	0.00	1.0000 1.0000	0.00 0.57	0.00 0.57
		100,841.31	100,841.31	03/31/2021	2,747,576.44	2,747,576.44	0.57	0.00	16,825.20	65.5463	2,764,401.64	2,764,401.64
					, ,	, ,			- <b>1</b>		, , , ,	, , , ,
Report: Account: As of:	GAAP Balance Sheet by Position WT-NHT Rockefeller State Park 03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	46,850.00	46,850.00 ETF		4,037,648.68	4,037,648.68	0.00	0.00	76,718.32	87.8200	4,114,367.00	4,114,367.00
46434G863	ISHARES ESG A MSCI EM	17,749.00	17,749.00 ETF		767,828.84	767,828.84	0.00	0.00	880.35	43.3100	768,709.19	768,709.19
46435G516 46435U549	ISHARES ESG A MSCI EAFE ISHARES ESG US AGGR BD	25,458.00 79,829.00	25,458.00 ETF 79,829.00 ETF		1,944,023.80 4,342,443.52	1,944,023.80 4,342,443.52	0.00	0.00	(11,761.60) 25,799.36	75.9000 54.7200	1,932,262.20 4,368,242.88	1,932,262.20 4,368,242.88
46435U549 46435U663	ISHARES ESG US AGGR BD ISHARES ESG A MSCI USA S	29,317.00	29,317.00 ETF		4,342,443.32	1,144,991.83	0.00	0.00	(15,114.65)	38.5400	1,129,877.18	4,508,242.88
97181C704 CCYUSD	WILMINGTON US G MM SEL Receivable	259,954.33 2.59	259,954.33 MMFUND 2.59 CASH	03/31/2021 03/31/2021	259,954.33 2.59	259,954.33 2.59	2.59	0.00	0.00	1.0000	259,954.33 2.59	259,954.33 2.59
	Receivable	459,159.92	459,159.92	03/31/2021	12,496,893.59	12.496.893.59	2.59	0.00	76,521.78	65.5439	12,573,415.37	12,573,415.37
		437,139.92		05/51/2021	12,420,023.39	12,470,673.39	2.39	0.00	/0,521.78	03.3439	12,575,413.37	12,3/3,413.3/
Report: Account: As of:	GAAP Balance Sheet by Position WT-NHT Sampson Veterans Museum 03/31/2021											
Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	3,992.00	3,992.00 ETF		344,040.45	344,040.45	0.00	0.00	6,536.99	87.8200	350,577.44	350,577.44
46434G863	ISHARES ESG A MSCI EM	1,513.00	1,513.00 ETF		65,452.98	65,452.98	0.00	0.00	75.05	43.3100	65,528.03	65,528.03

		39,341.31	39,341.31	03/31/2021	1,064,951.05	1,064,951.05	0.23	0.00	6,519.75	65.5312	1,071,470.80	1,071,470.80
CCYUSD	Receivable	0.23	0.23 CASH	03/31/2021	0.23	0.23	0.00	0.00	0.00	1.0000	0.23	0.23
97181C704	WILMINGTON US G MM SEL	22,369.08	22,369.08 MMFUND	03/31/2021	22,369.08	22,369.08	0.23	0.00	0.00	1.0000	22,369.08	22,369.08
46435U663	ISHARES ESG A MSCI USA S	2,498.00	2,498.00 ETF		97,560.78	97,560.78	0.00	0.00	(1,287.86)	38.5400	96,272.92	96,272.92
46435U549	ISHARES ESG US AGGR BD	6,800.00	6,800.00 ETF	0.07	369,898.35	369,898.35	0.00	0.00	2,197.65	54.7200	372,096.00	372,096.00
46435G516	ISHARES ESG A MSCI EAFE	2,169.00	2,169.00 ETF		165,629.18	165,629.18	0.00	0.00	(1,002.08)	75.9000	164,627.10	164,627.10

#### Report: Account: As of: GAAP Balance Sheet by Position WT-NHT Hempstead Lake

#### 03/31/2021

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value nte	erest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	3,593.00	3,593.00 ETF	· · · · · · · · · · · · · · · · · · ·	309,653.55	309,653.55	0.00	0.00	5,883.71	87.8200	315,537.26	315,537.26
46434G863	ISHARES ESG A MSCI EM	1,361.00	1,361.00 ETF		58,877.40	58,877.40	0.00	0.00	67.51	43.3100	58,944.91	58,944.91
46435G516	ISHARES ESG A MSCI EAFE	1,953.00	1,953.00 ETF		149,134.98	149,134.98	0.00	0.00	(902.28)	75.9000	148,232.70	148,232.70
46435U549	ISHARES ESG US AGGR BD	6,123.00	6,123.00 ETF		333,071.71	333,071.71	0.00	0.00	1,978.85	54.7200	335,050.56	335,050.56
46435U663	ISHARES ESG A MSCI USA S	2,249.00	2,249.00 ETF		87,835.95	87,835.95	0.00	0.00	(1,159.49)	38.5400	86,676.46	86,676.46
97181C704	WILMINGTON US G MM SEL	19,876.82	19,876.82 MMFUND	03/31/2021	19,876.82	19,876.82	0.19	0.00	0.00	1.0000	19,876.82	19,876.82
CCYUSD	Receivable	0.19	0.19 CASH	03/31/2021	0.19	0.19	0.00	0.00	0.00	1.0000	0.19	0.19
10												17
		35,156.01	35,156.01	03/31/2021	958,450.60	958,450.60	0.19	0.00	5,868.30	65.5474	964,318.90	964,318.90

#### Report: Account: As of: GAAP Balance Sheet by Position WT-NHT-Humphrey

#### 03/31/2021

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	6,686.00	6,686.00 ETF	40 777-8	576,215.87	576,215.87	0.00	0.00	10,948.65	\$7.\$200	587,164.52	587,164.52
46434G863	ISHARES ESG A MSCI EM	2,533.00	2,533.00 ETF		109,578.59	109,578.59	0.00	0.00	125.64	43.3100	109,704.23	109,704.23
46435G516	ISHARES ESG A MSCI EAFE	3,633.00	3,633.00 ETF		277,423.14	277,423.14	0.00	0.00	(1,678.44)	75.9000	275,744.70	275,744.70
46435U549	ISHARES ESG US AGGR BD	11,393.00	11,393.00 ETF		619,742.94	619,742.94	0.00	0.00	3,682.02	54.7200	623,424.96	623,424.96
46435U663	ISHARES ESG A MSCI USA S	4,184.00	4,184.00 ETF		163,408.44	163,408.44	0.00	0.00	(2,157.08)	38.5400	161,251.36	161,251.36
97181C704	WILMINGTON US G MM SEL	37,221.59	37,221.59 MMFUND	03/31/2021	37,221.59	37,221.59	0.39	0.00	0.00	1.0000	37,221.59	37,221.59
CCYUSD	Receivable	0.39	0.39 CASH	03/31/2021	0.39	0.39	0.00	0.00	0.00	1.0000	0.39	0.39
<u> </u>	-	65,650.98	65,650.98 —	03/31/2021	1,783,590.96	1,783,590.96	0.39	0.00	10,920.79	65.5391	1,794,511.75	1,794,511.75

#### Report: Account: As of: GAAP Balance Sheet by Position WT-NHT Harriman State

03/31/2021

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	8,211.00	8,211.00 ETF	60 mm	707,644.17	707,644.17	0.00	0.00	13,445.85	\$7.\$200	721,090.02	721,090.02
46434G863	ISHARES ESG A MSCI EM	3,111.00	3,111.00 ETF		134,583.11	134,583.11	0.00	0.00	154.30	43.3100	134,737.41	134,737.41
46435G516	ISHARES ESG A MSCI EAFE	4,462.00	4,462.00 ETF		340,727.25	340,727.25	0.00	0.00	(2,061.45)	75.9000	338,665.80	338,665.80
46435U549	ISHARES ESG US AGGR BD	13,990.00	13,990.00 ETF		761,011.47	761,011.47	0.00	0.00	4,521.33	54.7200	765,532.80	765,532.80
46435U663	ISHARES ESG A MSCI USA S	5,138.00	5,138.00 ETF		200,667.46	200,667.46	0.00	0.00	(2,648.94)	38.5400	198,018.52	198,018.52
97181C704	WILMINGTON US G MM SEL	45,644.22	45,644.22 MMFUND	03/31/2021	45,644.22	45,644.22	0.49	0.00	0.00	1.0000	45,644.22	45,644.22
CCYUSD	Receivable	0.49	0.49 CASH	03/31/2021	0.49	0.49	0.00	0.00	0.00	1.0000	0.49	0.49
-	-	80,556.71	80,556.71 —	03/31/2021	2,190,278.17	2,190,278.17	0.49	0.00	13,411.09	65.5417	2,203,689.26	2,203,689.26

#### GAAP Balance Sheet by Position WT-NHT Harriman Nature Report: Account:

As of:

of:	03/31/2021	

Identifier	Description	Original Units	Current Units Security Type	Final Maturity	Original Cost	Book Value	nterest/Dividend Du	Accrued Balance	Net Unrealized Gain/Loss	Market Price	Market Value	MV+Accrued
464288802	ISHARES MSCI USA ESG SEL	2,368.00	2,368.00 ETF		204,079.96	204,079.96	0.00	0.00	3,877.80	87.8200	207,957.76	207,957.76
46434G863	ISHARES ESG A MSCI EM	897.00	897.00 ETF		38,804.60	38,804.60	0.00	0.00	44.47	43.3100	38,849.07	38,849.07
46435G516	ISHARES ESG A MSCI EAFE	1,287.00	1,287.00 ETF		98,277.90	98,277.90	0.00	0.00	(594.60)	75.9000	97,683.30	97,683.30
46435U549	ISHARES ESG US AGGR BD	4,025.00	4,025.00 ETF		218,947.20	218,947.20	0.00	0.00	1,300.80	54.7200	220,248.00	220,248.00
46435U663	ISHARES ESG A MSCI USA S	1,482.00	1,482.00 ETF	-	57,880.30	57,880.30	0.00	0.00	(764.02)	38.5400	57,116.28	57,116.28
97181C704	WILMINGTON US G MM SEL	13,696.33	13,696.33 MMFUND	03/31/2021	13,696.33	13,696.33	0.14	0.00	0.00	1.0000	13,696.33	13,696.33
CCYUSD	Receivable	0.14	0.14 CASH	03/31/2021	0.14	0.14	0.00	0.00	0.00	1.0000	0.14	0.14
-	-	23,755.47	23,755.47 —	03/31/2021	631,686.43	631,686.43	0.14	0.00	3,864.45	65.4967	635,550.88	635,550.88

# NATURAL HERITAGE TRUST

# BANKING & INVESTMENT POLICY (Adopted June 29, 2020)

# THE BANKING & INVESTMENT POLICY OF THE NATURAL HERITAGE TRUST REGARDING INVESTMENT OF ALL FUNDS, PROVIDING FOR THE SECURITY OF THOSE INVESTMENTS AND PROVIDING FOR PERIODIC REPORTS ON THE INVESTMENTS, last revised June 29, 2020.

# ARTICLE I

# STATEMENT OF PURPOSE AND INVESTMENT OBJECTIVE

- 101. This Policy is adopted pursuant to the provisions of Section 2925 of the Public Authorities Law and shall be reviewed and approved by the Board at least annually.
- 102. The investment objective of the Trust is to obtain maximum return on available funds while maintaining a prudent cash position and protecting against loss of principal.
- 103. The goals, objectives and guidelines applicable to specific investment accounts shall be set forth in Investment Policy Statements (IPS) established by the Trust upon the advice of its Investment Advisor.

# ARTICLE II

# **DEFINITION OF TERMS**

- 201. Definitions. The following terms shall, for all purposes of this Policy, have the following meanings unless the context shall clearly indicate some other meaning:
- "Board" shall mean the Board of Directors of the Natural Heritage Trust.

"Trust" shall mean the Natural Heritage Trust.

"Chief Financial Officer" or "CFO" shall mean that officer as such term is defined in the By-Laws of the Trust or her/his designee.

"Counsel" shall mean that officer as such term is defined in the By-Laws of the Trust.

"Custodial Account" shall mean the bank and investment account(s) of the Natural Heritage Trust.

"Custodian" shall mean the Executive Director of the Natural Heritage Trust.

"Deliver" or "Delivered" shall mean either (1) the voluntary transfer of possession to the Custodian or a custodial bank designated by the Custodian, or (2) the registration of transfer by the appropriate book entry procedure by a member of the Federal Reserve System.

"Depository Bank" shall mean a bank designated by the Executive Director to hold deposits of the Trust's funds. The obligation on the part of the Depository Bank is that it keeps the deposit and, upon request, restores it to the depositor or otherwise delivers it according to the original trust.

"Investment Advisor" shall be the person or entity to provide advice to the Trust and to invest the funds of the Trust at the direction of the Investment Officers.

"Investment Obligations" shall mean U.S. Treasury Obligations, Federal Government Agency Obligations, Certificates of Deposit, Corporate Debt Obligations and Other Obligations Authorized under SFL 98, as set forth in Section 302 of this Policy.

"Investment Officer" shall mean the Trust's Executive Director or her/his designee.

"Investment Policy Statement" or "IPS" shall mean the document setting forth the goals and objectives, and the management guidelines applicable to the Trust's investment portfolios. Each IPS shall create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Trust. Each IPS shall be approved by the Board after consultation with the Investment Advisor prior to signature by the Investment Officer.

"Officer" shall mean any person holding an office of the Trust as defined in the Trust's By-Laws.

# **ARTICLE III**

# INVESTMENT AUTHORIZATION, PERMITTED INVESTMENTS AND SECURITY <u>THEREFOR</u>

301. Investment Authorization.

- (1) The Investment Advisor shall invest the funds of the Trust in accordance with the terms of this Investment Policy at the direction of the Investment Officer.
- (2) The Investment Officer shall, after arriving at an investment decision in accordance with the Trust's investment policy, authorize the Investment Advisor to invest the funds of the Trust.
- (3) The Investment Advisor shall have full discretion to invest the funds of the Trust in accordance with the associated IPS and shall within three business days provide a letter to the Trust Investment Officer and CFO detailing the trade and reason for the trading activity.

302. Permitted Investments and Required Security Provisions.

- (1) All Funds of the Trust must be initially deposited in Negotiated Order of Withdrawal (NOW), comparable demand or money market accounts secured as described below. All proceeds of maturing investments must be immediately redeposited in NOW, comparable demand or money market accounts unless reinvested in accordance with the instructions of the Trust's Investment Officer.
- (2) Investment of funds of the Trust or any other monies under its custody and control not required for immediate use or disbursement, at the discretion of the Board, may be made in accordance with the applicable Investment Policy Statement applicable to each investment account. The Trust may establish an IPS for individual investment account types (e.g. operating, capital

projects, reserve, long-term, endowment). Each IPS shall be appended to and incorporated in this Policy.

- (3) Notwithstanding any other provision herein, permitted investments may only be placed through firms approved by the Investment Officer or CFO.
- (4) The maturity of any authorized investment obligation shall not exceed the term provided for in the IPS applicable to such investment.
- (5) In the event that a change in market conditions alter the rating of any investment obligation held by the Trust such that that the investment obligation would no longer be permissible under these guidelines or applicable IPS, the Investment Advisor shall notify the Investment Officer or CFO as quickly as is reasonably practicable. Disposal of such investment obligation is detailed in the applicable IPS.

# 303.Collateral

- (1) All secured deposits and investments must be fully secured by the Federal Deposit Insurance Corporation (FDIC) or equivalent or fully collateralized at all times except as provided in Section 303(3).
- (2) Demand deposits, time deposits, and certificates of deposit issued by a commercial bank having a long term rating of "Aa3" or higher by Moody's or "AA-" or higher by S&P Global Ratings do not require collateralization unless other wise required by the Trust Investment Officer or CFO. All other demand deposits, time deposits, and certificates of deposit shall be collateralized for amounts over and above Federal Deposit Insurance corporation coverage. All collateral shall be authorized Investment Obligations, exclusive of Corporate Debt Obligations. Collateral shall be delivered to the Investment Advisor or its custodial bank. The market value of collateral shall at all time equal or exceed the principal amount of the funds deposited. Collateral shall be monitored and valued to market by the Investment Advisor in accordance with its policies.
- (3) Collateral shall not be required with respect to the direct purchase of obligations of New York State, obligations the principal and interest of which are directly guaranteed by New York State, obligations of the United States, and obligations of federal agencies the principal and interest of which are guaranteed by the United States Government.
- 304. All investments shall be reviewed by the Trust Investment Officer and CFO on a monthly basis and reported to the Board of the Trust at least quarterly.

# ARTICLE IV

# **RESPONSIBILITIES OF INVESTMENT ADVISOR**

- 401. Responsibilities of Investment Advisor.
  - (1) The Investment Advisor shall invest Custodial Account funds in accordance with law and this investment policy at the direction of the Investment Officer or CFO.
  - (2) The Investment Advisor shall invest Custodial Account funds into highest yielding instruments permissible while maintaining security and liquidity consistent with this policy and/or applicable IPS.

(3) The Investment Advisor shall be available for consultation with the Trust Investment Officer, CFO, the Board, and/or their designee(s) as necessary and as often as reasonably requested.

# ARTICLE V

# **OTHER REQUIREMENTS OF INVESTMENTS**

- 501. Written Contracts. In accordance with Section 2925, Subdivision 3(c) of the Public Authorities Law, all investments of the Trust's funds must be made pursuant to a written contract between the Trust and its Investment Advisor.
- 502. Security Provisions. Each investment shall provide for sufficient security of the Trust's financial interest as stated in Sections 301 and 302 of this Policy. The Investment Advisor shall maintain a description of the use, type and amount of collateral or insurance for each investment, the method for valuation of that collateral and of control, deposit and retention of investments and any required collateral, including, where appropriate, physical delivery or other action necessary to obtain title or a perfected security interest.

# ARTICLE VI

# **REPORTS**

- 601. Quarterly Reports. The Trust shall prepare and deliver to the Board Quarterly reports on the Trust's Investments. Such reports shall include a description of new investments, the inventory of existing investments and the selection of investment bankers, brokers, agents, dealers or auditors. The report of investments included in the financial report submitted by the CFO at either Board Meetings or via e-mail will be deemed to meet this requirement.
- 602. Annual Report. Within ninety (90) days after the close of each fiscal year, the Board shall approve an annual investment report. Such report shall include the Policy and any supplemental resolutions, the results of an annual independent audit of the investments, the annual investment income record of the Trust and a list of the total fees, commissions or other compensations by payee for all investment advisors, and an annual consolidation of other material contained in the annual report. This annual investment report, after being approved by the Board, shall be submitted to the Governor's Office, Division of the Budget, Office of the State Comptroller, the Senate Finance Committee and the Assembly Ways and Means Committee. Copies of the annual investment report shall also be posted to the Trust's website.

# ARTICLE VII

# **MISCELLANEOUS PROVISIONS**

701.Powers of Amendment. Any modification or amendment of this Policy may be made by a supplemental resolution adopted at any duly constituted meeting of the Board; provided, however, that no such modification or amendment to this Policy shall abrogate the rights and duties of then existing Trust contracts with third parties

702. No Recourse Under this Policy

- (1) No provision in this Policy shall be the basis of any claim against any Board member, officer or employee of the Trust in their individual or official capacity or against the Trust itself.
- (2) The Board, officers, or employees of the Trust Shall be deemed to be acting within the Public Officers Law in the discharge of their duties pursuant to this Policy.

703.Effect of Failure to Comply.

Failure to comply with this Policy shall not invalidate any investment or affect the validity of the authorization of the Board or their designees to make such investments.

#### Summary of Investment Policy Statement Changes during FY 2020-21

The Natural Heritage Trust Board of Directors approved the adoption of an Environmental, Social and Governance Investment strategy for the NHT's portfolio (Resolution # 2021 -1).

The NHT's mission is to receive and administer gifts, grants and contributions to further public programs for parks, recreation, cultural, land and water conservation and historic preservation purposes in the State of New York.

Consistent with the NHT's mission, the portfolio will utilize sustainable investing strategies that incorporate Environmental, Social and Governance ("ESG") criteria in securities selection.

Sustainable investments seek to encourage sustainable business practices and ethical behavior of companies. Sustainable investing is based off a set of standards that consider ESG factors to evaluate risk and potential reward alongside traditional financial analysis to achieve financial objectives.

Examples of ESG factors considered for inclusion in the NHT's portfolio:

- 1. Environmental. Emissions intensity, renewable usage and water efficiency
- 2. Social/ Workforce Diversity, health and safety policy, policies against child labor
- 3. Governance. Accounting practices, independent and diverse board of directors, share class voting rights

The NHT Board of Directors adopted the ESG Investment Policy Statements at the January 29, 2021 meeting and the NHT's Investment Advisor, Wilmington Trust Investment Advisors (WTIA) transitioned the portfolio to ESG strategy over a period of about 2 months.

The NHT's holdings as of 3/31/21 were fully transitioned to the new ESG strategy. WTIA utilizes the Morgan Stanley Capital International (MSCI) rating schematic for ESG screening. MSCI uses a set of rulesbased criteria in rating a company's commitment to long-term environmental, social, and governance risks.

# INVESTMENT POLICY STATEMENT for NATURAL HERITAGE TRUST - Operating Account MANAGED by WILMINTON TRUST INVESTMENT ADVISORS, INC.

The purpose of this Investment Policy Statement (IPS) is to establish a clear understanding between Wilmington Trust Investment Advisors, Inc. ("Advisor") and Natural Heritage Trust ("Client") regarding the investment goals and objectives, and the management guidelines applicable to the Client's investment portfolio ("Portfolio"). This Investment Policy Statement will:

- Establish reasonable expectations, goals, objectives and guidelines in the investment of the Portfolio's assets.
- Create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Client, including:
  - specifying the investment strategy and target asset allocation policy
  - establishing investment guidelines regarding the permissible securities and diversification of assets
  - specifying the criteria for evaluating the performance of the Portfolio's assets
  - Encourage effective communication between the Advisor and Client

This IPS is intended to reflect the Client's investment philosophy and guidelines governing the investment of the Portfolio under normal market conditions. This IPS should reflect the Client's current status and philosophy, and should be reviewed and revised periodically to ensure it adequately reflects significant changes related to the Client's circumstances, investment goals and objectives, or the capital markets. It is understood that there can be no guarantee about the attainment of the goals or investment objectives outlined herein.

#### A. Investment Strategy: Intermediate Fixed Income

Customized investment strategy of actively managed intermediate fixed income securities to preserve principal, maximize the total return, and achieve a desired level of liquidity.

Consistent with NHT's mission, consider environmental, social and governance (ESG) factors alongside traditional financial analysis.

#### **B.** Investment Objectives:

- 1. Safety of Principal
- 2. Total Return
- 3. Liquidity

#### C. Sustainable Investing

Sustainable investments seek to encourage sustainable business practices and ethical behavior of companies. An ESG investment approach evaluates risk and potential reward alongside traditional financial analysis to achieve financial objectives. Examples of ESG factors are:

- 1. Environmental Emissions intensity, renewable usage and water efficiency
- 2. Social Workforce diversity, health and safety policy, policy against child labor
- Governance Accounting practices, independent and diverse board of directors, share class voting rights

D	Client Profile:
	Organization:
	Not-For-Profit/Public
	Business: Trust
	Fiscal Year End: March 31st
	Account Type: Investment Management Account
	Retirement: ERISA: Non-ERISA: Non-Retirement: X Other:
	Amortize/Accrete Premium/Discount securities: Yes No X
	Purpose of Portfolio Funds: Operating Account
	E. Investment Constraints:

1. Trading Constraints: Full Investment Manager discretion: Yes\* Other: \*Trade letter is provided by Advisor within 3 business days of any purchase or sale. Client may disapprove of the transaction within 5 business days. Gains and losses from transactions completed in compliance with the IPS will be for the account.

F	Asset Allocation:	<u>Minimum</u>	Maximum	Target
	Fixed Income	50%	100%	95%
	Cash/Money Market	0%*	50%	5%

\* It is the responsibility of the Client to maintain an average daily balance of at least 5% of operating assets in cash equivalents, however, such assets may be maintained in deposit accounts outside the purview of the Advisor (e.g. checking accounts with other financial institutions).

G. <u>Eligible Separately Managed Investments:</u> Portfolio concentrations shall use *Market Values* at *Time of Purchase* and use the *Lower of the allowable credit ratings*. Note: Fixed Income mutual funds and ETF's are also eligible that are consistent with the parameters below.

	ITEM	Portfolio % Limit
1.	<u>Treasury Securities:</u> U.S. Treasury obligations, including Bills, Notes and Bonds. Both Nominal and TIPS.	100%
2.	Government Agencies: U.S. Government-guaranteed and Government sponsored corporations and agencies, including mortgage-backed securities (MBS) and collateralized mortgage obligations (CMO) *no more than 20% in any specific GSE.	35%*
3.	Corporate Bonds: U.S. dollar-denominated debt obligations of corporations including, but not limited to, floating rate notes, medium-term notes, bonds, debentures, and repurchase agreements. At the time of purchase, corporate bonds must have a minimum long-term credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of "A". Total corporate bonds maximum of 60%. A-/A3 Baa2/BBB	60% 5%

4.	Commercial Paper: Corporate debt obligations whose maximum maturity by definition is less than 270 days. At time of purchase, commercial paper must have a minimum credit rating of A1/P1.	25%
5.	Asset-Backed Securities ("ABS"): ABS collateralized by, but not limited to, credit card, auto, home equity and student loans; both fixed and floating rate. At the time of purchase must have a minimum credit rating by <u>at least one</u> of the NRSROs (S&P, Moody's) of: Long Term: AAA or Aaa or Short Term: A1 or P1 Long Term: AA- or Aa3	40% 25%
7.	Taxable Municipal Bonds: Obligations of the U.S. states, local governments, and other municipal entities, that are taxable, including General Obligation and Revenue bonds, commercial paper, and Variable Rate Demand Notes (VRDNs). At the time of purchase must have a minimum credit rating by <u>at</u> <u>least one</u> of the NRSROs (i.e. S&P, Moody's) of "A".	25%
8.	Money Market Funds: Money Market Fund (may include Corporate Securities) at the time of purchase must have a credit rating by the NRSROs (i.e. S&P, Moody's) of "AAAm".	100%

## H. Maturity Restrictions: Maturity restrictions shall be at Time of Purchase.

#### 1. Individual Security Maturity:

For any single issue the maximum final maturity will not exceed 5 years, with the exception of single issue treasuries which may have a final maturity of 7 years.

#### I. Investment/Credit Restrictions: Investment/Credit Restrictions shall be at Time of Purchase

#### **1. Bond Ratings:**

Bonds must be rated at least "A" at time of purchase by S&P or Moody's. If individually managed fixed income securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client in a reasonable period of time following the rating downgrade. This will extend to any obligation that has been downgraded 2 levels from the minimum required long-term credit rating at time of purchase. If the obligation is downgraded more than 2 levels from the minimum the Investment Officer has 120 days to dispose of that obligation.

#### 2. Client Notification and Approval:

If securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client (email or writing) in a reasonable period of time following the rating downgrade.

#### 3. Single Issuer:

- Single Corporate issuer concentration of a portfolio's aggregate market value shall not exceed 5% at time of purchase.
- Single Corporate issuer includes the issuer parent, subsidiaries, and affiliates included in the consolidated financial statements of the ultimate parent company.

#### J. Performance Benchmark:

- Investment performance will be analyzed on a quarterly basis.
- The performance benchmark will be:
- Fixed Income: ICE BofAML 1-5 Yr AAA-A, Government/Corporate
- Cash/Money Market: Citigroup 1 Month Treasury Bill

#### K. Client Communications:

The Advisor shall keep the Client apprised of any material changes in Advisor's outlook, recommended investment policy and strategy. In addition, Advisor shall issue reports and meet with the Client as specified below.

1. Reports:

The Advisor will provide to the Client in writing a quarterly economic analysis and performance report concerning each account unless otherwise specified.

2. Meetings:

The Advisor will offer to meet in person annually with the Client at a mutually agreeable time and place unless otherwise specified, to review and explain the Portfolio's investment results and related information. Additional communications may be made by telephone and email.

By signing below, the Client acknowledges that the Client understands these guidelines and agrees that they will remain in effect until Wilmington Trust Investment Advisors, Inc. receives written notice from Client to the contrary. Client agrees that the IPS of this Portfolio shall be governed by the Investment Management Agreement by and between Wilmington Trust Investment Advisors, Inc. and Client ("Agreement"). In the event of a conflict or discrepancy between this IPS and the Agreement, the Agreement shall be controlling.

Accepted:

#### For: NATURAL HERITAGE TRUST – Operating Accounts

By: <u>Sarah Purcell</u> Name

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Signatu

<u>Deputy Director & Chief Financial Officer</u> Title

2/24/21 Date

#### For: WILMINGTON TRUST INVESTMENT ADVISORS, INC.

By: <u>Stephen Seivold</u> Name

Stephen Seivold Signature

VP, Institutional Investment Advisor Title

2/24/2021 Date

## SCHEDULE A ACCOUNT LISTING

#### OPERATING ACCOUNT

Main Management -

Approval for: NATURTAL HERITAGE TRUST - Operating Account

By: <u>Sarah Purcell</u> Name

Punel a Signature

<u>Deputy Director & Chief Financial Officer</u> Title

2/24/21 Date

# INVESTMENT POLICY STATEMENT for NATURAL HERITAGE TRUST – Capital Projects/Reserve Accounts MANAGED by WILMINGTON TRUST INVESTMENT ADVISORS, INC.

#### **PURPOSE**

The purpose of this Investment Policy Statement (IPS) is to establish a clear understanding between Wilmington **Trust Investment Advisors**, Inc. ("Advisor") and Natural Heritage Trust ("Client") regarding the investment goals and objectives, and the management guidelines applicable to the Client's investment portfolio ("Portfolio"). This Investment Policy Statement will:

- > Establish reasonable expectations, goals, objectives and guidelines in the investment of the Portfolio's assets.
- Create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Client, including:
  - specifying the investment strategy and target asset allocation policy
  - establishing investment guidelines regarding the permissible securities and diversification of assets
  - specifying the criteria for evaluating the performance of the Portfolio's assets
- > Encourage effective communication between the Advisor and Client

This IPS is intended to reflect the Client's investment philosophy and guidelines governing the investment of the Portfolio under normal market conditions. This IPS should reflect the Client's current status and philosophy should be reviewed and revised periodically to ensure it adequately reflects significant changes related to the Client's circumstances, investment goals and objectives, or the capital markets. It is understood that there can be no guarantee about the attainment of the goals or investment objectives outlined herein.

#### A. Investment Objective

NHT's mission is to receive and administer gifts, grants and contributions to further public programs for parks, recreation, cultural, land and water conservation and historic preservation purposes of the State of New York.

- Consistent with NHT's mission, the portfolio will utilize sustainable strategies that incorporate Environmental, Social and Governance criteria in their security selection
- The Portfolio will use a Total Return approach intended to generate returns from both capital appreciation and income over the specified time horizon.
- Risk, measured in terms of portfolio volatility, is anticipated to be similar to that of the broader financial markets.
- Portfolio performance should exceed the benchmark performance over a 5-year moving time period (average market cycle).

The Client-defined level of preferred risk and return for the Portfolio is characterized by selection of one of the following MTBIA investment objectives and/or as modified by (E.) Portfolio Profile or (G.) Asset Allocation Guidelines:

Conservative: \_X\_ Income & Growth: \_\_ Growth & Income: \_\_ Growth: \_\_ Aggressive Growth: \_\_

## **B.** Sustainable Investing

Sustainable investments seek to encourage sustainable business practices and ethical behavior of companies. Sustainable investing is based on a set of standards that consider environmental, social and governance (ESG) factors to evaluate risk and potential reward beyond traditional financial analysis to achieve financial objectives.

Examples of ESG factors are:

- 1. Environmental Emissions intensity, renewable usage and water efficiency
- 2. Social Workforce diversity, health and safety policy, policy against child labor
- 3. Governance Accounting practices, independent and diverse board of directors, share class voting rights

Equity and fixed income investments will be made in sustainable strategies unless a suitable strategy is not available.

#### C. Asset Allocation Strategy: Traditional Asset Classes

This strategy utilizes an extensive range of traditional asset classes. "Traditional asset classes" include domestic & international: stocks, bonds and cash securities. A wide variety of structures may be used to represent this range of asset classes such as: Closed/Open-end Mutual Funds, Exchange Traded Funds, Separately Managed Accounts or Strategies. Where Funds are used, they shall have a fundamental investment policy that is in general accordance with the intent of this statement.

#### D. Prohibited Investments

Currently excluded from "Traditional Asset Classes" are illiquid asset classes and vehicles that do not have daily liquidity. This includes, but is not limited to, most hedge funds, private equity, physical real estate, and physical commodities. Also excluded are individual investment in private placements, letter stock, short sales and margin transactions. Collars, forwards, futures, options and other hedging strategies will not be utilized without Client's prior approval.

#### E. <u>Client Profile</u>

Organization [Corporate, Individual, Limited Partnership, Public, Not For Profit, Union]: <u>Not-For-Profit/Public</u> Industry/ Line of Business [NAICS sectors]: \_\_\_\_\_\_ Fiscal Year End: <u>March 31st</u>

#### F. Portfolio Profile

Purpose of Portfolio Funds: <u>Trust</u> Time Horizon [short (< 3 years), medium (3-5 years), long-term (> 5 years)]: <u>Medium/Long-term</u> Liquidity Needs/Income Needs (payment/time period): <u>As Requested</u> Tax Consequences (taxable, tax-exempt): <u>Tax-exempt</u> Amortize/Accrete Premium/Discount securities: Yes\_\_\_\_ No <u>X</u>

Retirement [Deferred Comp, Defined Benefit, Defined Contribution/Profit Sharing, Health & Welfare/VEBA, IRA, Not Retirement, Other]: \_\_\_\_\_\_ ERISA: Yes\_\_\_\_ No X Required Actuarial or Spending Policy Rate: \_\_\_\_\_

#### **Trading Constraints:**

Full Investment Manager discretion: Yes <u>\*X</u> No

Other: <u>\*Trade letter is provided by Advisor within 3 business days of any purchase or sale.</u> Client may disapprove of the transaction within 5 business days. Gains and losses from transactions completed in compliance with the IPS will be for the account.

#### G. Advisor Separately Managed Fixed Income Parameters

1. Investment/Credit Restrictions shall be at time of purchase and use the lower of the allowable credit ratings:

- Single issuer concentration shall be limited to 5% of the portfolio, other than for U.S. Treasuries, Government Agencies and MBS, limited to 20% per GSE.

- For Municipal Securities, the single security issue shall be limited to 5% of the portfolio.

#### 2. Maturity Restrictions shall be at time of purchase:

- The Maximum Final Maturity for any single issue will not exceed 10 years.
- The Portfolio Average Effective Duration will not exceed 7 years and will be within +/- 20% of the specified performance benchmark.

#### 3. Bond Ratings:

Bonds must be rated at least "BBB/Baa" at time of purchase by S&P or Moody's. If individually managed fixed income securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client in a reasonable period of time following the rating downgrade. This will extend to any obligation that has been downgraded 1 level from the minimum required long-term credit rating. If the obligation is downgraded more than 1 level from the minimum the Investment Officer has 120 days to dispose of that obligation.

- 4. Prohibited Investments not included in Section C. shall be:
  - Non U.S. dollar-denominated securities
- 5. Eligible Fixed Income Investments include: Portfolio concentrations shall use *Market Values* at *Time of Purchase* and use the *Lower of the allowable credit ratings*. Note: Fixed Income mutual funds and ETF's are also eligible that are consistent with the parameters below.

	ITEM	Portfolio % Limit
1.	Treasury Securities: U.S. Treasury obligations, including Bills, Notes and Bonds. Both Nominal and TIPS.	100%
2.	Government Sponsored Agencies: U.S. Government-guaranteed and Government sponsored corporations and agencies, including mortgage-backed securities (MBS) and collateralized mortgage obligations (CMO) *no more than 20% in any specific GSE.	35%*
3.	Asset-Backed Securities ("ABS"): ABS collateralized by, but not limited to, credit card, auto, home equity and student loans; both fixed and floating rate. At the time of purchase must have a minimum credit rating by at least one of the NRSROs (i.e. S&P, Moody's) of: Long Term: A- or A3 Short Term: A1 or P1	25%
4.	<u>Corporate Bonds</u> U.S. dollar-denominated debt obligations of corporations including, but not limited to, floating rate notes, medium-term notes, bonds, debentures, and repurchase agreements. At the time of purchase corporate bonds must have a minimum long-term credit rating by <u>at least one</u> of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa". Total corporate bonds maximum of 60%. A-/A3 BBB/Baa2	60% 25%

_	Taxable Municipal Bonds:	
5.	Obligations of the U.S. states, local governments, and other municipal entities, that are taxable, including General Obligation and Revenue bonds, commercial paper, and Variable Rate Demand Notes (VRDNs). At the time of purchase must have a minimum credit rating by <u>at least one</u> of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa".	25%
6.	Money Market Funds: Money Market Fund (may include Corporate Securities) At the time of purchase must have a credit rating by the NRSROs (i.e. S&P, Moody's) of "AAAm".	100%

# **H. Asset Allocation Guidelines**

Advisor combines a diversified, asset allocation strategy with periodic rebalancing in order to seek optimal returns commensurate with assumed levels of risk while meeting the client's investment objectives. In its role as discretionary investment manager, Advisor may adjust the Benchmark Target for Sub-Asset classes from time to time as it deems appropriate. Advisor makes "Tactical" (near-term) allocations which fall within the Minimum-Maximum ranges noted below and may be higher or lower than the "Benchmark Target". Tactical allocations are based upon Advisor's judgment given the prevailing economic and market conditions.

Asset Classes Sub-Asset Classes	Minimum	Benchmark Target	Maximum	Benchmark Index
Cash Equivalents	0%	2%	15%	Citigroup 1 Month Treasury Bill
Total Fixed Income:	45%	70%	85%	ICE BofAML 1-10 Yr AAA-A Govt/Corp
*Total Equity:	15%	28%	40%	Blend

\*Eligible Equities – Mutual Funds and Exchange Traded Funds (ETFs)

## I. Performance Benchmark

The Performance Benchmark will be a weighted blend of the Benchmark Indexes noted below, utilizing the Benchmark Target as determined by Advisor.

## **Primary Benchmark:**

Cash Equivalents -	Citigroup 1 Month Treasury bill: 2%
Fixed Income -	ICE BofAML 1-10 Yr Govt/Corp: 70%
Equity -	Russell 1000: 18.3%, Russell 2000: 1.4%, MSCI EAFE (net) 7.3%, MSCI Emerging Markets (net): 1%

A Supplemental benchmark utilizing the Benchmark Targets above and ESG indices may be added to performance reports as appropriate.

#### J. Client Communications

The Advisor shall keep the Client apprised of any material changes in Advisor's outlook, recommended investment policy and strategy, and credit quality downgrades. In addition, Advisor shall issue reports, meet with the Client, and give notification as specified below.

1. Reports:

The Advisor will provide to the Client in writing a quarterly economic analysis and performance report for each Portfolio unless otherwise specified.

2. Meetings:

The Advisor will offer to meet in person annually with the Client at a mutually agreeable time and place unless otherwise specified, to review and explain the Portfolio's investment results and related information. Additional communications may be made by telephone and email.

By signing below, the Client acknowledges an understanding of these guidelines and agrees that they will remain in effect until Advisor receives written notice from the Client to the contrary. Client agrees that the IPS of this Portfolio shall be governed by the Investment Management Agreement ("Agreement") by and between Advisor and Client. In the event of a conflict or discrepancy between this IPS and the Agreement, the Agreement shall be controlling.

#### Accepted:

#### For: NATURAL HERITAGE TRUST – Capital Projects/Reserve Accounts

By: <u>Sarah Purcell</u> Name

Aner

<u>Deputy Director & Chief Financial Officer</u> Title

2/24/21 Date

#### For: WILMINGTON TRUST INVESTMENT ADVISORS, INC.

By: <u>Stephen Seivold</u> Name Stephen Sewold

VP, Institutional Investment Advisor Title

2/24/2021

Date

# SCHEDULE A ACCOUNT LISTING

## CAPITAL PROJECTS/RESERVE ACCOUNTS

- Bayard Cutting Arboretum -
- Main Reserve -

Approval for: NATURTAL HERITAGE TRUST - Capital Projects/Reserve Accounts

By: <u>Sarah Purcell</u> Name

arap Rinal Signature

Deputy Director & Chief Financial Officer Title

<u>2/24/21</u> Date

# INVESTMENT POLICY STATEMENT for NATURAL HERITAGE TRUST – Endowment/Long-Term Investment Accounts MANAGED by WILMINGTON TRUST INVESTMENT ADVISORS, INC.

#### **PURPOSE**

The purpose of this Investment Policy Statement (IPS) is to establish a clear understanding between Wilmington **Trust Investment Advisors, Inc.** ("Advisor") and Natural Heritage Trust ("Client") regarding the investment goals and objectives, and the management guidelines applicable to the Client's investment portfolio ("Portfolio"). This Investment Policy Statement will:

- > Establish reasonable expectations, goals, objectives and guidelines in the investment of the Portfolio's assets.
- Create the framework for an appropriately diversified asset mix that can be expected to generate acceptable returns at a level of risk suitable to the Client, including:
  - specifying the investment strategy and target asset allocation policy
  - establishing investment guidelines regarding the permissible securities and diversification of assets
  - specifying the criteria for evaluating the performance of the Portfolio's assets
- > Encourage effective communication between the Advisor and Client

This IPS is intended to reflect the Client's investment philosophy and guidelines governing the investment of the Portfolio under normal market conditions. This IPS should reflect the Client's current status and philosophy should be reviewed and revised periodically to ensure it adequately reflects significant changes related to the Client's circumstances, investment goals and objectives, or the capital markets. It is understood that there can be no guarantee about the attainment of the goals or investment objectives outlined herein.

#### A. <u>Investment Objective</u>

NHT's mission is to receive and administer gifts, grants and contributions to further public programs for parks, recreation, cultural, land and water conservation and historic preservation purposes of the State of New York.

- Consistent with NHT's mission, the portfolio will utilize sustainable strategies that incorporate Environmental, Social and Governance criteria in their security selection
- The Portfolio will use a Total Return approach intended to generate returns from both capital appreciation and income over the specified time horizon.
- Risk, measured in terms of portfolio volatility, is anticipated to be similar to that of the broader financial markets.
- Portfolio performance should exceed the benchmark performance over a 5-year moving time period (average market cycle).

The Client-defined level of preferred risk and return for the Portfolio is characterized by selection of one of the following MTBIA investment objectives and/or as modified by (E.) Portfolio Profile or (G.) Asset Allocation Guidelines:

Conservative:\_\_\_\_ Income & Growth:\_\_\_\_ Growth & Income: X Growth:\_\_\_\_ Aggressive Growth:\_\_\_\_

# B. Sustainable Investing

Sustainable investments seek to encourage sustainable business practices and ethical behavior of companies. Sustainable investing is based on a set of standards that consider environmental, social and governance (ESG) factors to evaluate risk and potential reward alongside traditional financial analysis to achieve financial objectives.

Examples of ESG factors are:

- 1. Environmental Emissions intensity, renewable usage and water efficiency
- 2. Social Workforce diversity, health and safety policy, policy against child labor
- 3. Governance Accounting practices, independent and diverse board of directors, share class voting rights

Equity and fixed income investments will be made in sustainable strategies unless a suitable strategy is not available.

#### C. Asset Allocation Strategy: Traditional Asset Classes

This strategy utilizes an extensive range of traditional asset classes. "Traditional asset classes" include domestic & international: stocks, bonds and cash securities. A wide variety of structures may be used to represent this range of asset classes such as: Closed/Open-end Mutual Funds, Exchange Traded Funds, Separately Managed Accounts or Strategies. Where Funds are used, they shall have a fundamental investment policy that is in general accordance with the intent of this statement.

#### D. Prohibited Investments

Currently excluded from "Traditional Asset Classes" are illiquid asset classes and vehicles that do not have daily liquidity. This includes, but is not limited to, most hedge funds, private equity, physical real estate, and physical commodities. Also excluded are individual investment in private placements, letter stock, short sales and margin transactions. Collars, forwards, futures, options and other hedging strategies will not be utilized without Client's prior approval.

#### E. <u>Client Profile</u>

Organization [Corporate, Individual, Limited Partnership, Public, Not For Profit, Union]: <u>Not-For-Profit/Public</u> Industry/ Line of Business [NAICS sectors]: \_\_\_\_\_\_ Fiscal Year End: <u>March 31st</u>

#### F. Portfolio Profile

Purpose of Portfolio Funds: Trust Time Horizon [short (< 3 years), medium (3-5 years), long-term (> 5 years)]: Long-term Liquidity Needs/Income Needs (payment/time period): As Requested Tax Consequences (taxable, tax-exempt): Tax-exempt Amortize/Accrete Premium/Discount securities: Yes\_\_\_\_ No X

Retirement [Deferred Comp, Defined Benefit, Defined Contribution/Profit Sharing, Health & Welfare/VEBA, IRA, Not Retirement, Other]: \_\_\_\_\_\_ ERISA: Yes\_\_\_\_ No X Required Actuarial or Spending Policy Rate: \_\_\_\_\_

#### **Trading Constraints:**

Full Investment Manager discretion: Yes <u>\*X</u> No\_

Other: <u>\*Trade letter is provided by Advisor within 3 business days of any purchase or sale. Client may disapprove of the transaction within 5 business days. Gains and losses from transactions completed in compliance with the IPS will be for the account.</u>

#### G. Advisor Separately Managed Fixed Income Parameters

1. Investment/Credit Restrictions shall be at time of purchase and use the lower of the allowable credit ratings:

- Single issuer concentration shall be limited to 5% of the portfolio, other than for U.S. Treasuries, Government Agencies and MBS, **limited to 20% per GSE**.

- For Municipal Securities, the single security issue shall be limited to 5% of the portfolio.

#### 2. Maturity Restrictions shall be at time of purchase:

- The Maximum Final Maturity for any single issue will not exceed 10 years.
- The Portfolio Average Effective Duration will not exceed 7 years and will be within +/- 20% of the specified performance benchmark.

#### 3. Bond Ratings:

Bonds must be rated at least "BBB/Baa" at time of purchase by S&P or Moody's. If individually managed fixed income securities fall below the credit quality restrictions applied at time of purchase, the Investment Manager will notify the client in a reasonable period of time following the rating downgrade. This will extend to any obligation that has been downgraded 1 level from the minimum required long-term credit rating. If the obligation is downgraded more than 1 level from the minimum the Investment Officer has 120 days to dispose of that obligation.

- 4. Prohibited Investments not included in Section C. shall be:
  - Non U.S. dollar-denominated securities
- 5. Eligible Fixed Income Investments include: Portfolio concentrations shall use *Market Values* at *Time of Purchase* and use the *Lower of the allowable credit ratings*. Note: Fixed Income mutual funds and ETF's are also eligible that are consistent with the parameters below.

	ITEM	Portfolio % Limit
1.	<u>Treasury Securities:</u> U.S. Treasury obligations, including Bills, Notes and Bonds. Both Nominal and TIPS.	100%
2.	Government Sponsored Agencies: U.S. Government-guaranteed and Government sponsored corporations and agencies, including mortgage-backed securities (MBS) and collateralized mortgage obligations (CMO) *no more than 20% in any specific GSE.	35%*
3.	Asset-Backed Securities ("ABS"): ABS collateralized by, but not limited to, credit card, auto, home equity and student loans; both fixed and floating rate. At the time of purchase must have a minimum credit rating by <u>at least one</u> of the NRSROs (i.e. S&P, Moody's) of: Long Term: A- or A3 Short Term: A1 or P1	25%
4.	<u>Corporate Bonds</u> U.S. dollar-denominated debt obligations of corporations including, but not limited to, floating rate notes, medium-term notes, bonds, debentures, and repurchase agreements. At the time of purchase corporate bonds must have a minimum long-term credit rating by <u>at least one</u> of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa". Total corporate bonds maximum of 60%. A-/A3 BBB/Baa2	60% 25%

5.	Taxable Municipal Bonds: Obligations of the U.S. states, local governments, and other municipal entities, that are taxable, including General Obligation and Revenue bonds, commercial paper, and Variable Rate Demand	
	Notes (VRDNs). At the time of purchase must have a minimum credit rating by <u>at least one</u> of the NRSROs (i.e. S&P, Moody's) of "BBB/Baa".	25%
6.	Money Market Funds: Money Market Fund (may include Corporate Securities) At the time of purchase must have a credit rating by the NRSROs (i.e. S&P, Moody's) of "AAAm".	100%

# H. Asset Allocation Guidelines

Advisor combines a diversified, asset allocation strategy with periodic rebalancing in order to seek optimal returns commensurate with assumed levels of risk while meeting the client's investment objectives. In its role as discretionary investment manager, Advisor may adjust the Benchmark Target for Sub-Asset classes from time to time as it deems appropriate. Advisor makes "Tactical" (near-term) allocations which fall within the Minimum-Maximum ranges noted below and may be higher or lower than the "Benchmark Target". Tactical allocations are based upon Advisor's judgment given the prevailing economic and market conditions.

Asset Classes Sub-Asset Classes	Minimum	Benchmark Target	Maximum	Benchmark Index
Cash Equivalents	0%	2%	15%	Citigroup 1 Month Treasury Bill
Total Fixed Income:	20%	38%	50%	ICE BofAML 1-10 Yr Govt/Corp
*Total Equity:	45%	60%	70%	Blend

\*Eligible Equities - Mutual Funds and Exchange Traded Funds (ETFs)

## I. Performance Benchmark

The Performance Benchmark will be a weighted blend of the Benchmark Indexes noted below, utilizing the Benchmark Target as determined by Advisor.

## Primary Benchmark:

Cash Equivalents -	Citigroup 1 Month Treasury bill: 2%		
Fixed Income -	ICE BofAML 1-10 Yr Govt/Corp: 38%		
Equity -	Russell 1000: 32%, Russell 2000: 8%, MSCI EAFE (net) 14.8%, MSCI Emerging Markets (net): 5.2%		

A Supplemental benchmark utilizing the Benchmark Targets above and ESG indices may be added to performance reports as appropriate.

#### J. Client Communications

The Advisor shall keep the Client apprised of any material changes in Advisor's outlook, recommended investment policy and strategy, and credit quality downgrades. In addition, Advisor shall issue reports, meet with the Client, and give notification as specified below.

#### 1. Reports:

The Advisor will provide to the Client in writing a quarterly economic analysis and performance report for each Portfolio unless otherwise specified.

#### 2. Meetings:

The Advisor will offer to meet in person annually with the Client at a mutually agreeable time and place unless otherwise specified, to review and explain the Portfolio's investment results and related information. Additional communications may be made by telephone and email.

By signing below, the Client acknowledges an understanding of these guidelines and agrees that they will remain in effect until Advisor receives written notice from the Client to the contrary. Client agrees that the IPS of this Portfolio shall be governed by the Investment Management Agreement ("Agreement") by and between Advisor and Client. In the event of a conflict or discrepancy between this IPS and the Agreement, the Agreement shall be controlling.

#### Accepted:

#### For: NATURAL HERITAGE TRUST – Endowment/Long-Term Investment Accounts

By: <u>Sarah Purcell</u> Name

<u>Deputy Director & Chief Financial Officer</u> Title <u>2/24/21</u> Date

## For: WILMINGTON TRUST INVESTMENT ADVISORS, INC.

By: <u>Stephen Seivold</u> Name

tephen Sewold

Signature

VP, Institutional Investment Advisor

2/24/2021

Date

# SCHEDULE A ACCOUNT LISTING

#### ENDOWMENT/LONG-TERM ACCOUNTS

- Huttleston #
- Emma Treadwell Thacher #
- Mount Loretto #1
- Four Freedoms Memorial #
- Minnewaska State Park #
- Rockefeller State Park Preserve #
- Sampson Veteran's Museum #
- Hempstead Lake #
- Humphrey Letchworth NC #
- Hallock State Park #
- Harriman State Park Stewardship #
- Harriman Nature Museum & Environmental Education Center #
- Main LTI #

## Approval for: NATURTAL HERITAGE TRUST – Endowment/Long-Term Accounts

By: <u>Sarah Purcell</u> Name

vah Signature

<u>Deputy Director & Chief Financial Officer</u> Title \_\_\_\_\_2/24/21\_\_\_\_\_ Date