

Boosting your SEO in 2024



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Local SEO & Floral Design





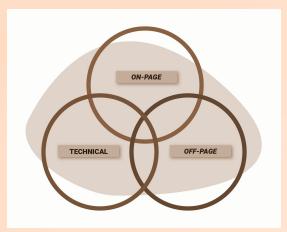
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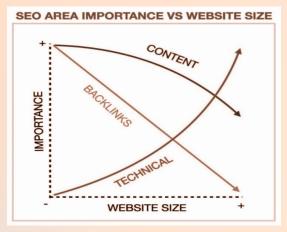
What is SEO?

SEO is the practice of optimizing websites to show up on page 1 of Google and allows you to get more organic leads to your website

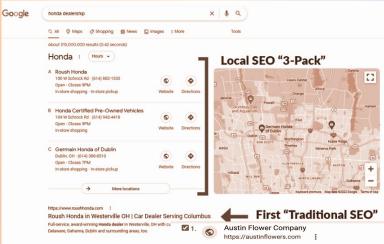
The most important SEO Factors

- Content
- Backlinks
- On-Page
- Technical
- User Experience





What is Search Intent?



Austin Flower Company

Welcome! We always have plenty to choose from in our cooler. This is just a small selection of inventory for a quick pick up. If you don't see what you need, ...

Our Flowers \cdot Contact Us \cdot Our Story \cdot Frequently Asked Questions

Freytag's Florist https://www.freytagsflorist.com

Freytag's Florist | Flower Delivery Austin Florist

When you are looking for **flower** delivery in **Austin**, we hope your search ends with us. We are family owned and have been **Austin's** leading **florist** since 1974.

Austin, TX · Austin TX Funeral Service... · Flowers for All Occasions · New Baby



Every **Austin flower** delivery gets free delivery and a 7 day replacement guarantee! Same day delivery on anything you need from our **Austin florist!** Free delivery · Free 7-day returns
Lily Flowers · Anniversary Flowers · Romantic Flowers · Altar Flowers





- Search intent is the summary of what pages show up in search results when you type in a keyword into Google
- Most floral design companies operate locally and you will need to target keywords that offer local intent
- Notice how the keyword "Austin flowers" has local intent and Google thinks the user wants to buy individual flowers.

What affects your Local SEO?

Local SEO Musts								
Quality Content	Provides value to your target audience is essential for SEO							
Title Tags and H1 tags	Keywords are incredibly important for SEO because it helps Google understand what your website is about.							
User-Experience	Page speed, design, easy to convert							
Reviews	Reviews are a big ranking factor for local SEO, and they act as sales pitches for global SEO							

NAP/Citations	Name, address, and phone # need to be consistent throughout the web and need to be frequent.
Localized Copy	All of your pages need to represent the location you offer, otherwise Google won't recognize you as the THE place in the area.
Backlinks	High authority, local, and relevant links pointing to your site
Google Business Profile	Make sure this is setup so you can rank in Google's Map Pack for local search

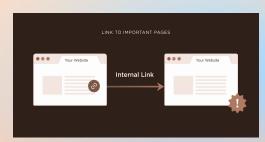


Technical SEO

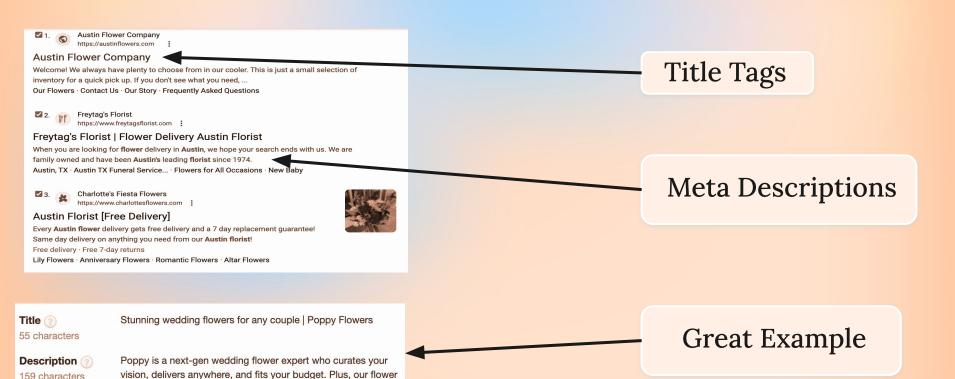
Global & Local Musts								
404s	Not only do broken links provide a poor user experience, but it also makes it harder for Google to crawl.							
SSL Certificate	This is a must! You need a secured website!							
Site Redirects To Preferred Version	https://www.remiandgold.com/ remiandgold.com/ www.remiandgold.com https://remiandgold.com/ http://www.remiandgold.com/							
Internal Links	Your users and search engines use links to find content on your website.							
Site Speed	Google will reward faster page loads. Test yours using: https://pagespeed.web.dev/							











kit lets you play florist at home.

HTML.

<H1> Floral Design - Austin TX + Beyond

<H4> LET'S CREATE MAGIC

H1 Tag



Floral Design - Austin TX + Beyond

A <u>Floral Atelier</u> that provides high end custom floral design services for your floral needs. We believe your event should feel and look like a story tailored specifically to you.

LET'S CREATE MAGIC





Example of Localized Content

Remi + Gold is a luxury floral design studio based in Austin, Texas specializing in Wedding and events floral design. We are dedicated to our craft of floral artistry and to the quality of each and every design we create. As one of Austin's premiere wedding and event floral teams, highly tailored client experience and communication is our top priority. We do everything in our power to ensure that your floral planning is above and beyond everything you envisioned for your special day.

We provide high end floral design services to the greater Austin area and beyond.

Floral Industry Notes

- People don't always search the way we think they do and they do not search for super specific keywords.
- Companies that include a variation of "floral design" in their branding have an advantage in search results.
- Most of the Keyword volume are for "florist" related keywords therefore if you offer bouquets for sale you will get more traffic.

Ali Bleu Flowers

4.5 ★★★★★ (120) · Florist

Austin, TX · (512) 448-1421

Closed · Opens 8:30 AM Mon

Seen by shoppers: floral arrangements

Sixpence Floral Design

4.7 ★★★★★ (12) · Florist

(512) 810-3244

Closed · Opens 10 AM Mon

Delivery

Christie Turner Floral Design

4.9 ★★★★ (36) · Flower designer

Closed · Opens 8 AM Mon

Delivery



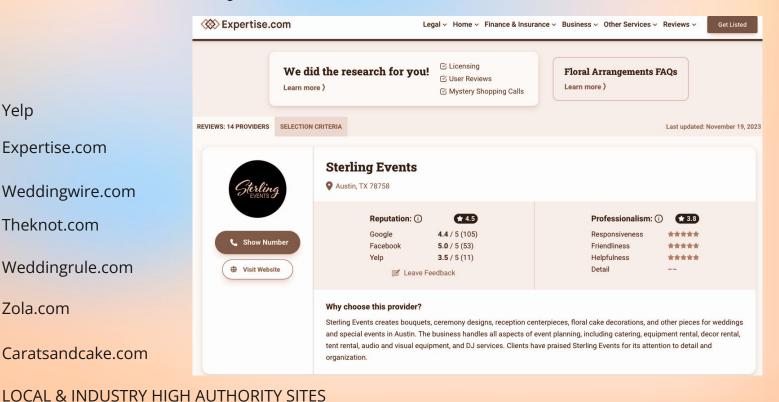




More places →

Directories you should be listed in:





02.

Important Pages



What do all (important) pages need for Local SEO?

- Your City listed in the title tag
- City listed in the H1 heading
- Unique descriptive Meta Description
- Are there more than 10 sentences of content and is it localized?
- ♦ Is a local phone number listed?
- ls there alt text on all images?



Home page



Visually

- There should be a call to action at the top of the page. This should lead to a wedding page.
- A user should know exactly what type of business you are and what you offer without having to scroll. It is imperative that you convey what your webpage is right away. Keywords are a great way to achieve this!
- You should include the services you offer and how it provides value.



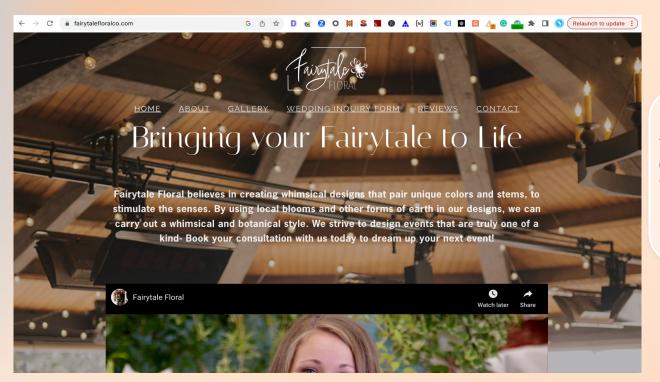
FOR SEO

- Your homepage should target the main keyword you want to rank for and the city you want to rank in.
- Should include localized text.
- If you have more physical locations then you will need to create similar pages to this but optimized for other city based keywords.





Home page Example



Telling Google that this page is about "Bringing your Fairytale to Life"

→ Non-optimized H1 tag



Home page Example

SERVICES

OUR WORK



BLOG

INQUIRE





Floral Design - Austin TX + Beyond

A <u>Floral Atelier</u> that provides high end custom floral design services for your floral needs. We believe your event should feel and look like a story **Title 2**

LET'S CREATE MAGIC

specifically to you.

- ★ Optimized Titles
- ★ Location
- ★ Description
- ★ CTA
- ★ All above the fold

/ 49 characters

High End Floral Design in Austin TX | Remi + Gold

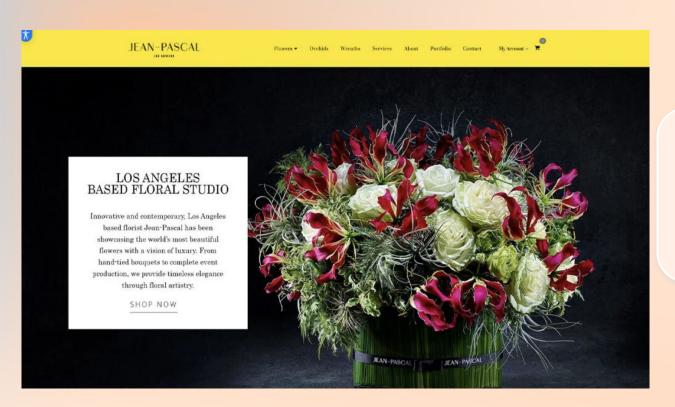


✓ 118 characters

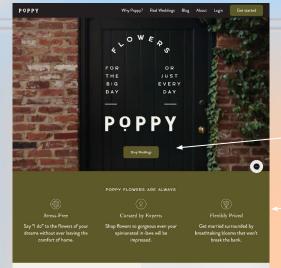
We are a luxury floral design studio based in Austin TX. We transform weddings and events into experiences that last.



Home page Example



- ★ Optimized Titles
- Location
- ★ Description
- CTA
- ★ All above the fold





Check "perfect wedding flowers" off of your to-do list today.

Tall us a bit about your weeking and se'll design a floral proposal personative to your uple and budget in minutes. You'll have full access to a Poppy design specialist for all your planning questions, and a Poppy designer will deliver and install your front budget of your weeding. Get ready to check "porfect weeding florals" off your lat.







2,700+ couples nationwide have trusted Poppy with their flowers. See

When you book with Poppy Flavon, you're saying "I fo" to reopensibly sourced, stress-free flowers. Our wemon-led network of flavists coress the country here set the stage for hundreds of neddings, so you can walk down the saids browing every yet all perfectly in piece. Check out our portfolio of country weekfarm flowers.

Browso zur work

Home page element Example

CTA for new user

What your company offers

What your company does and how to be a part of it

Previous work/testimonials

About Estevez Electric - Your Allentown Electrical Company

Serving Clients All Across The Allentown area sind

We follow a higher standard, adhering to a strict set of electrical repair and ethics guidelines to ensure that our customers receive an exceptional cleaning

cal company based in Allentown, PA, Offering professional electrical services for commercial and residential properties. We are service, affordable prices, and an enjoyable customer experience. No matter what the issues may be with your electrical system, we have the skills and equipment to properly assess the situation, propose the best solution, and take the appropriate action.

Estevez Electric has been installing new fixtures and devices, replacing circuit breakers and panels for a very long time. Whether you want wiring work done in your premises or not they will do the job safely with experience that captures their professionalism from start to finish.

Estevez Electric is dedicated to making sure that your home or business's electrical system is in perfect working condition at all times. For more information on our electrical services, please contact Estevez Electric today!

Electrician Company You Can Trust

Our qualified electricians will attend to the problem and give you a quote based upon what needs to be done. Our pricing is very transparent so that we can allow our clients an idea of how much they could expect to pay for service, regardless if it involves troubleshooting or repairs/installation of new appliances in your home! We're ready when needed: call (4) 838-2763 today!

Honest & Transparent Pricing

Contact our team at Estevez Electric for a free quote. You won't find any hidden fees or surcharges, and that's why we're proud to be the most honest electrical contractors in town! Our experienced professionals are licensed by the local authorities so you can rest assured knowing your work will withstand government inspections while also being environmentally friendly.



QUICK LINKS HOURS CONTACT INFORMATION Monday-Friday J (484) 838-2763 8:00am - 8:00om christopher1990estevez@gmail.com Services + Saturday 6:90am-5:90pm 227 S Madison St, Allentown, PA Blog Sunday Closed Our Projects #PA149692 Contact SCHEDULE A QUOTE

Privacy Policy

Optimized H1 tag City in the H1 tag

Mentions of location

CTA

Relevant photo that includes Alt-text "Electrical Panel replacement Allentown Pennsylvania"

Include all this information on all pages if possible

About - Page element Example

G & 0 0

Google ****



Discover your favourite flower

FLOWERS THAT REFLECT YOU

Designing flowers for your wedding is a thrill & a privilege! Whether you're planning a small intimate gathering or a larger celebration, it's a joy to help in creating the perfect ambience for your wedding day with abundant & distinctive florals. Nothing beats selecting the blooms for a wedding, designing them & installing them at the wedding years to capture the essence of you and your wedding.

I have a strong relationship with local growers & flower markets, sourcing high quality seasonal British flowers where possible & also incredible varieties from further afield. If you have favourite flowers, we can chat about how to include them. Or if you don't have any flower knowledge (not unusual), this is my area of expertise, so I can introduce you to them!







You won't want to throw this one away! FIND YOUR STYLE

Dress the venue in your personality.

Grab a cuppa and get prepared to swoon!

THE PERFECT BACKDROP

IMMERSE YOURSELF

Let's get together and chat flowers over a cup of teal

My studio/workshop room is in Histon & Impington, an easy 10 minute drive north of the city centre of Cambridge (also accessible via the Guided Bus). We offer a free no-obligation consultation to discuss your eeds, either at our design studio & workshop in Cambridge or by phone/video call. We will then provide you

n high & mid season it is more difficult to offer a consultation date between Thursday and Saturday as that is

SUBMIT ENQUIRY

Optimized H1 tag City in the H1 tag

Helpful Content that includes a local flair

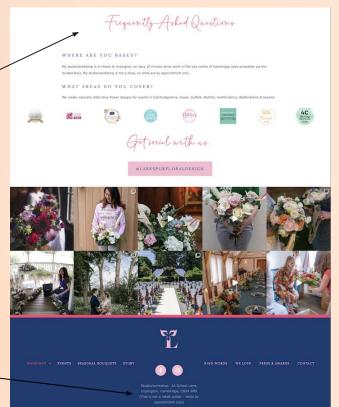
Helpful FAQs

Helpful links

CTA

NAP

Service - Page element Example



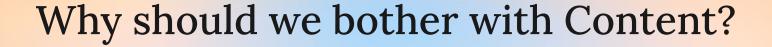


03.

Content











What content works?

Best venues or vendors (In your area)

You can talk about how to choose a venue in your city.

Check for the search traffic!

Informational Posts

Your blog content should catch all informational content including "how to", "what is", etc. Also a chance to answer all FAQs.

Wedding/Event Showcase

Write a post and target your venue name.

Geo-targeted content

Write short articles merely talking about the best things to do in your areas and surrounding areas. This is meant for search engines and not for a user. You won't want to link to these pages from navigation.

EX:

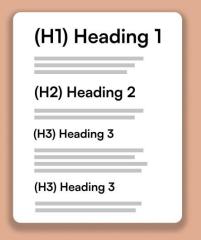
https://estevezelectricllc.com/an-insider-guide-to-the--allentown-farmers-market/





How to Structure a Post

Writing SEO blog posts



★ Create your template once and then duplicate it each time

- \rightarrow H1 as the title
- → H2 heading section format
- → Secondary Keywords as H2s
- → 2-3 external links
- → 2-3 internal links



Content Brief (from a #1 ranking article)

Page Outline

Primary Keyword: form in floral design

Admin details

Draft due date	02/30/2023
Word count	500 words
Publish date	3/01/2023

Brand details

Company	SEO by Manski
Voice	First-person, friendly, and very conversational. Everything should be presented as "I" or "we" throughout the article. In a perfect world scenario, but then go in the direction of realistic goals
Goal	To show the power of form in floral design.To tell someone how it elevates flower arrangements for weddings and events with the many shapes and structures.
Search Intent	Someone wanting to know what it is, and examples.
SERP Insights	Featured Snippet, PAA, Site links, images

Competitors Analysis

Page	Page Rank	keywo rds	Page Type	Traffic	Backlin ks
https://www.ndsu.edu/pubweb/chi wonlee/plsc211/student%20papers /articles02/ldicks/floraldesign.htm #:-:text=Form%20includes%20thr ee%20things%20height,The%20fif th%20element%20is%20texture.	16	75	Blog	431	25
https://www.inspiredfloristry.com/ blog-1/five-elements-of-design-in-f loristry			PDF		
https://www.inspiredfloristry.com/ blog-1/five-elements-of-design-in-f loristry	0	38	Blog	157	62
https://www.bloomsbythebox.com /blog/flower-inspiration/flower-arr angements-shape-and-form/	11	153	Blog	125	35
https://www.flowershopnetwork.c om/blog/aspects-design-closed-for ms-open/	0	24	Blog	115	0



Content Brief...

Article details

	(
Page type	Blog/guide post									
Notes for Writer	Use the top 10 results for the main keyword as references and include external links and they should be from credible sites. There needs to be some images in this article. I want this to be informational and provide real value without directing a user to an "it depends" answer, at least as much as possible.									
Page title (H1)	Shape & Form in Floral Design									
Title Tag	Shapes and Form in Floral Design Remi + Gold									
Meta description	Discover the power of form in floral design. Learn how to elevate your arrangements with shape and structure.									
Preferred URL	/form-in-floral-design/									
Secondary keywords	 form in floral design What is form in floral design? round flower arrangement vertical floral arrangement floral design forms form definition in floral design floral design shapes flower arrangement shapes what is form in floral design horizontal floral design symmetrical flower arrangement Closed-Form Flower Designs Open-Form Flower Designs Closed Forms Versus Open Forms 									

Co-Occurring Phrases	Floral design
Most Common Questions	 What are 2 common forms in floral design? What is shape and form in floral design? What does form mean in design? What is the purpose of form in design? What is the form of a flower? What are 3 types of form in floral design? What is another term for form floral design? What is an example of form in floral? What is shape and form in floral design?
Internal links	 Link to color in floral design /blog/color-in-floral-design/. Link to wedding arch /blog/criteria-for-choosing-a-wedding-arch if it can be contextually relevant.
External links	Include external links to sources but no direct competitors

04.

Keyword Research





Steps to Keyword research (The free way)

Look up your primary keywords "floral design" or "florist near me", etc.

Find the top pages that are ranking in the top organic results for your keywords Grab their URL and plug it in Ubersuggest/SEMrush/ Other SEO tool

Look for their top keywords they are ranking for

Add those keywords to your website

Test those Keywords in Search Results and verify Search Intent



UberSuggest



TOP KEYWORDS BY COUNTRY	5 / EN [2,770]	[419] GB / EN [30]	CA / EN [10] MORE Y	
SEO KEYWORDS	VOLUME (i)		POSITION (i)	EST. VISITS ©
floral austin	4	8,100	1	4,357
floral austin tx	\\	8,100	2	1,196
floral arrangements austin tx	(8,100	4	392
flower store austin tx	(8,100	4	362
floral arrangements austin	(8,100	4	360
austin florist delivery	4	8,100	4	359
flower austin	4	8,100	4	288
william paul floral design	4	590	1	234
florist austin	\rightarrow	8,100	8	104



UberSuggest -Find Supporting Keywords

Ubersuggest

Want more traffic? Ubersuggest shows you how to win the game of SEO.

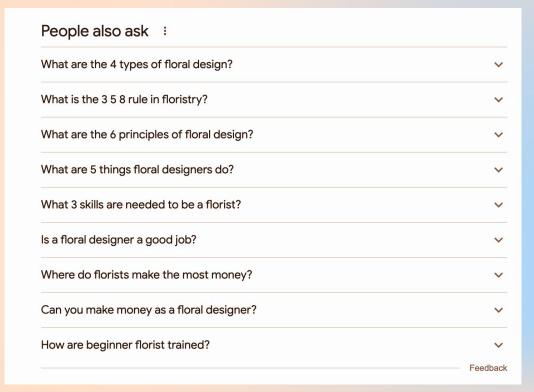
Just type in a domain or a keyword to get started.





KEYWORD IDEAS				SUGGESTIONS RELATED	TIONS COMPARISONS	
KEYWORD ②		TREND (VOLUME @	CPC @	PD 🕝	SD @
types of line flowers in floral design	\hookrightarrow	dialidi	10	\$0.00	51	21
form in flower design	9	dalah	0	\$0.00	1	4
form flowers used in floral designs have	\hookrightarrow	dtaltalt	0	\$0.00	1	4
what is a form in floral design	\hookrightarrow	dtaltalt	0	\$0.00	1	4
form flowers floral design definition	9	dtaltalt	0	\$0.00	1	4
form floral arrangement definition	\hookrightarrow	dalah	0	\$0.00	1	4
free form floral design definition	\hookrightarrow	dialidi	0	\$0.00	1	4







SEMrush #1

Organi	c Search Positions 1,143					<u></u>	Add to ke	eyword list Manage columns	11/16	Ĺ	Export			
	Keyword	Intent	Position =	SF	Traffic %	Volume	KD %	CPC URL		SERP	Updated			
>	flowers that go with sunflowers >>		☆ 1	7	1.09	140	27 •	0 www.flowersbygwyneth.cc m.au/sunflowers-arrangem ent-ideas/		Q	Nov 19			
>	poke hole in tulip >>		₾ 1	6	0.22	30	14 •	0 www.flowersbygwyneth.cc m.au/7-tips-to-help-tulips-		۵	Nov 28			
> □	→					15	3	< 0.01 170 3	34 🔵			www.flowersbygwyneth.co Manu/save-money-on-wed ding-flowers/	[Q	Nov 20
> 🗆	what goes well with sunflowers >>		© 1	6	0.22	30	n/a	www.flowersbygwyneth.cc m.au/sunflowers-arrangem ent-ideas/		۵	Nov 22			
>	what goes with sunflowers >>		₾ 1	6	0.71	90	32 •	www.flowersbygwyneth.cc m.au/sunflowers-arrangem ent-ideas/		Q	Nov 16			
>	① pin prick tulips >>		₾ 1	5	0.22	30	14 •	0 www.flowersbygwyneth.cc m.au/7-tips-to-help-tulips- last-longer/		[Q	Nov 06			
>	what flowers go with sunflowers >>		₾ 1	5	1.68	210	42 🛑	0 www.flowersbygwyneth.cc m.au/sunflowers-arrangem ent-ideas/		Q	Nov 09			

How to write a Title Tag

Keyword: "How to save money on wedding flowers"

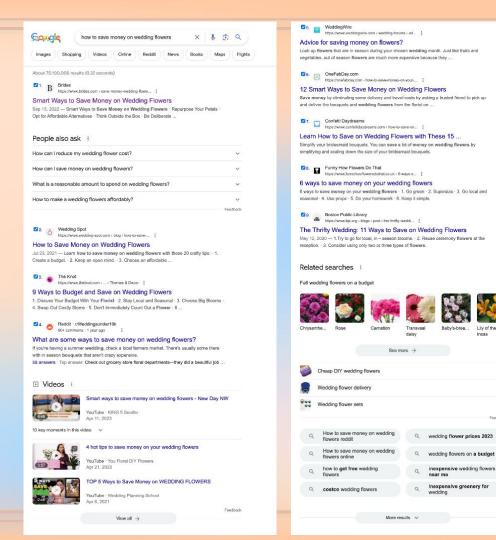
Search Intent: Someone wanting blog content, videos, or user generated content of smart ways to save money and how do to do it. No local Intent.

Trigger Keywords - Smart, How to, Learn, Advice, Numbered lists

Combine Primary Keyword and Trigger Keywords and Capitalize Each Word and keep it under 60 characters

Title Tag Idea:

How to Save Money on Wedding Flowers in 9 Smart Ways



05.

Effective SEO Strategy

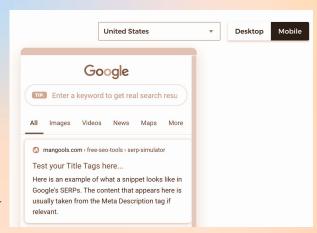


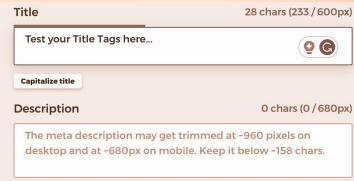




Effective SEO Strategy

- 1 Audit your website and correct all elements within list.
 - Use my SEO Audit checklist
- 2 Prioritize Your Homepage and perform keyword research to insert
- Prioritize Your Meta Elements. Draft all of your Title Tags and Meta Descriptions using this free tool
 https://mangools.com/free-seo-tools/serp-simulator
- 4 Once you are all done with optimizing your website, then determine a cadence to which you publish blog content and acquire backlinks. These are the recurring elements you prioritize on a monthly basis. Here is a free content brief template!
- 5 Start a review campaign, and start tracking your results!





06. Keep in Touch

- @SEOBYMANSKI
- seobymanski.com
- seobymanski@gmail.com
 Mickey Manuszewski

