



FINTECH BELGIUM

Connect. Collaborate. Innovate

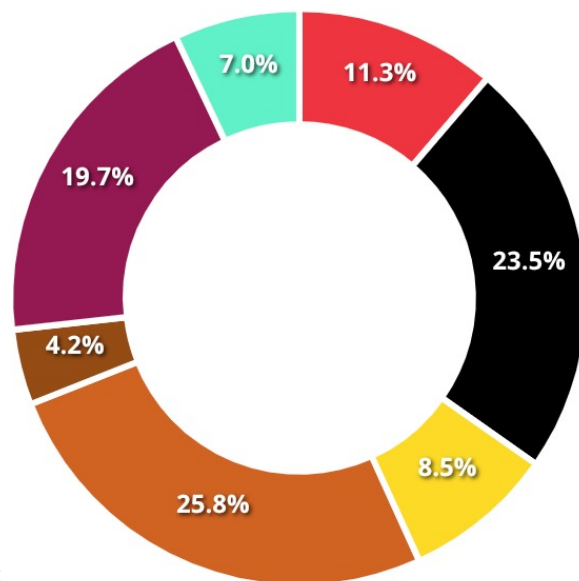


FINTECH BELGIUM ASBL/VZW

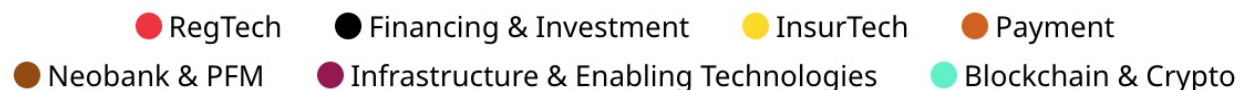
The only grassroots non-profit
association BY and FOR
fintechs active in Belgium and
the biggest community
active in the industry.

+145 MEMBERS

From Startups and scale-ups to well established financial services, we represent a vast majority of fintechs, insurtechs, regtechs, wealthtech, accountingtechs, tradetechs, ... Active in Belgium, with more than 75% of Belgian companies.



Distribution of main sectors



Our **members** have all signed a **charter** and share the same **core values** of integrity, transparency, client-centricity, competence and technological innovation.

Discover all our members here:
<https://www.fintechbelgium.be/members>



WHAT WE STAND FOR

A thriving Belgian FS Industry

Since 2015, FinTech Belgium gathers a very dynamic community to discuss disruptive models and support the development of new technologies for the finance industry.

Our independent and non-profit organisation's main missions are to

- **PROMOTE** - actively and tangibly promote the FinTech sector in BE and BE FinTechs and ecosystem abroad
- **DIALOGUE** – we are the SPOC for our industry towards the regulators and other parties both at a EU and BE level
- **SHARE** – we make the magic happen by sharing information, experience and knowledge within and out of our community

DIALOGUE with regulators and policy makers



Ourselves and through associations
we founded and are involved in:



<https://europeandigitalfinance.eu/>



www.blockchain4belgium.eu



<http://baxbelgium.com/>

HOW WE MAKE THE MAGIC HAPPEN /1

Mainly by organising events !.. Whether open to any person interested in digital finance, specifically for Fintechs or startups, or private events organised around the challenge of one of our partners.

Meetups

- Evening conferences on specific topics such as Open banking, digital ID, ESG, Data economy, latest EU Regulation's impact, ...
- Open to all - gathering 40-100 delegates
- Focusing on networking during a walking dinner

Breakfasts

- Open to all and free
- Informal set up to network
- And discover members during their **pitch**

Incubation events (webinars, trainings, ...)

- Specifically for our members or FinTechs
- Startups / Scale-up focus topics (expansion, raising funds, grants and subsidies, procurement processes, ...)



HOW WE MAKE THE MAGIC HAPPEN /2

Mainly by organising events !.. Whether open to any person interested in digital finance, specifically for Fintechs or startups, or private events organised around the challenge of one of our partners.

Fintech days for students

The FS industry is facing the greatest challenge of all: attracting and keeping talent! Between a shortage of experts, the need for new types of profiles and the increasing list of demands and expectations from our employees... Fintech Belgium developed several tools and partnerships with the academic world to contribute to a brighter future.

- Custom made events for student groups with Universities and Business Schools
- Mostly innovation and finance students,
- Build awareness and educate about fintechs, entrepreneurship, and specific fintech topics
- Programme involving fintechs and partners

We also... launched of a **job board** called "your career in fintech": <https://careers.fintechbelgium.be>
This board gathers all the jobs available on our members' websites. A go-to platform we promote amongst students, alumni, etc.

And... Partner up with student and alumni associations to provide our members with interns, free consulting / market research, involvement in thesis missions, ...

Custom events for FS and non-FS partners

Fintech Belgium offers an environment focusing on innovation in FS, where all partners can come with their challenges and explore around them. From a need to identifying specific business and technical challenges, to tackling them, ... we organise a series of custom made events hand-in-hand with FS and non-FS corporates.

- Private sessions based on the partner's challenge(s)
- Gathering all needed stakeholders
- Programme involving fintechs and partners
- Matchmaking sessions, roundtables, workshops, ...
- Introduction to Fintech, to AI, to Blockchain, ...



HOW WE MAKE THE MAGIC HAPPEN

By organising events!.. Whether open to any person interested in digital finance, specifically for Fintechs or startups, or private events organised around the challenge of one of our partners.

Acceleration Week

- A full week dedicated to accelerating the development of our FS industry through digital solutions
- Open to the whole industry
- Innovation day, Startup training day, **2-Day Hackathon**
- Based on the FS industry challenges... Easier, faster, cheaper & always safer.

Digital Finance Summit

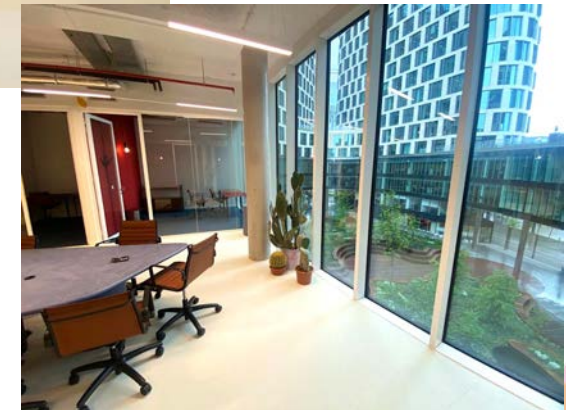
- THE big mass of digital finance in Belgium
- 1-day conference gathering +600 people
- +100 speakers incl. Ministers, regulators, FTs, FS, ...
- All stakeholders attending, including >25% of international audience
- 4 stages
- EU Fintech Pitch Battle > jury of investors and awards
- +40 exhibitors
- Learn, exchange and network



FIRe HUB - THE PLACE TO GROW YOUR BUSINESS



- **Meeting point** for all Belgian and international DIGITAL FINANCE STAKEHOLDERS
- Give root to **new ideas and co-operation** in the **breeding ground for innovation and collaboration** in the Digital Finance world.
- **Incubation and Hosting**
 - o Coworking space
 - o Private offices
 - o Meeting spaces
 - o Open to DF business travellers
 - o **Perfectly located** in the centre of EU capital and right between all major stakeholders of our industry



MAKE BELGIUM ON FIRE AGAIN

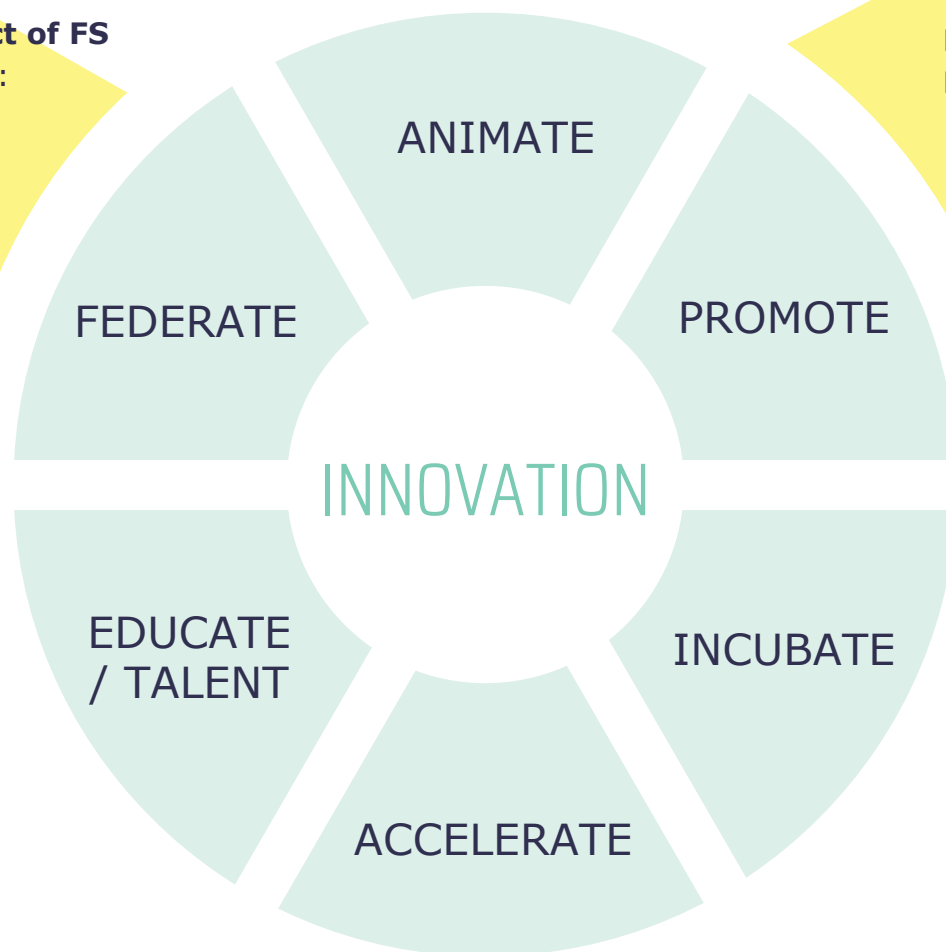
Thanks to FIRE – The Belgian Innovation Hub

Increase the positive societal impact of FS

Core improvements from digital finance:
More transparent, easier to use,
faster, cheaper, and safer products.

Great footprint in ESG

education, awareness, investments
with an impact, decarbonisation,
traceability, financial inclusion,
digital gap reduction, ...



Make Belgium count as a recognised Financial Place and competitive on the EU

single market and across the World,
train and attract **talents**,
attract investments & businesses,
create **jobs**, increase **wellbeing**
of citizens, impact **productivity** and
profitability of companies
and our FS in an increasingly
regulated EU environment, ...

DEVELOP
DIGITAL
FINANCE

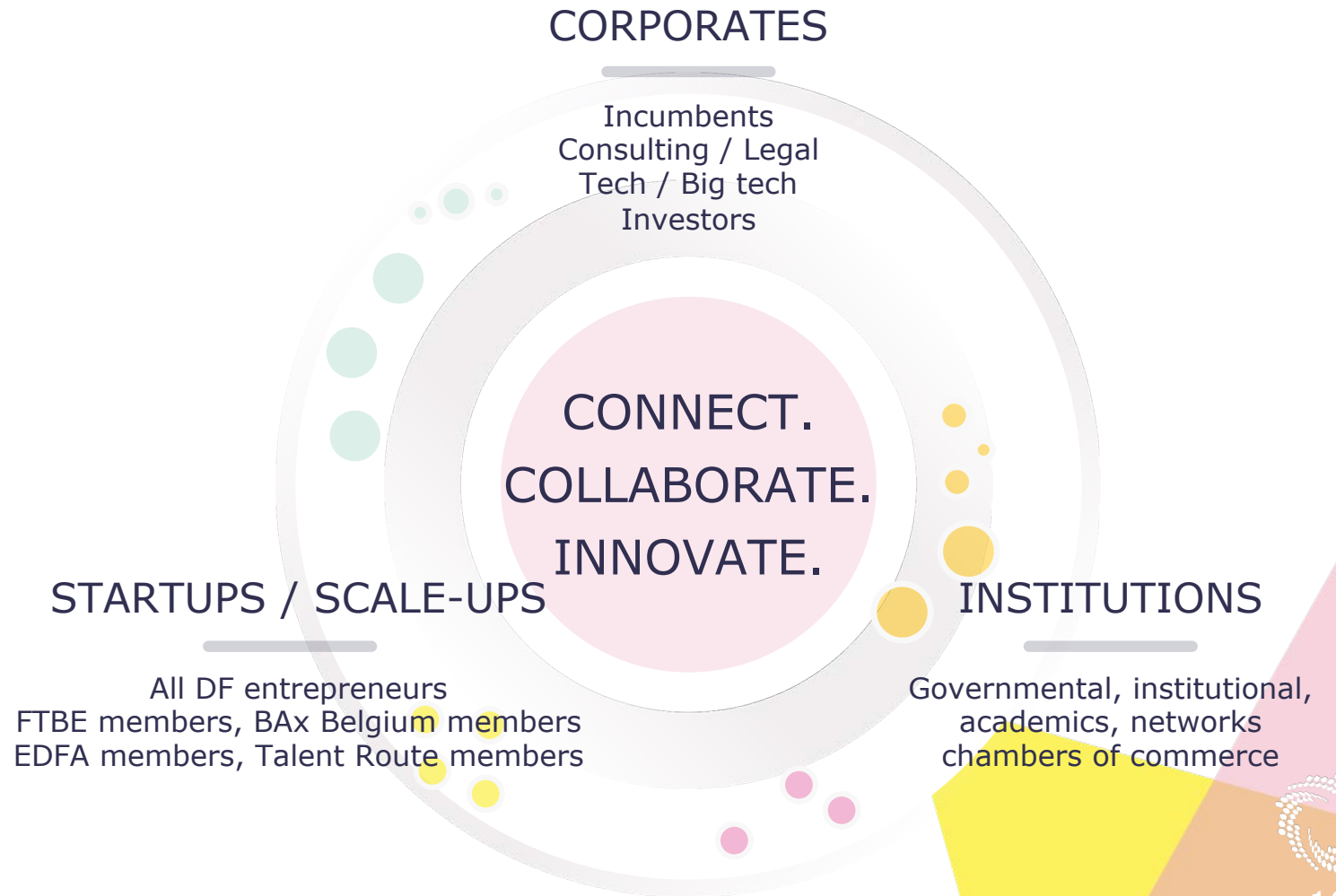


MAKE BELGIUM ON FIRE AGAIN

Involving all the Belgian FS Stakeholders



- **Meeting point** for all Belgian and international DIGITAL FINANCE STAKEHOLDERS
- Give root to **new ideas and co-operation**
- **The breeding ground for innovation and collaboration** in the Digital Finance world





WHAT CAN FINTECH BELGIUM DO FOR YOU IN 2023

Fintech Belgium federates, promotes and represents its fintech members, with the support and collaboration of its friends and partners proposing projects and offering structural, hosting and financial support.

ARE YOU A FINTECH ? AN INSURTECH, WEALTHTECH, REGTECH or ...?

Are you providing **technological PRODUCT(S)**
to support or enable **financial services**?
Do you share our core values of integrity, transparency,
client-centricity, competence and technological innovation?

YES

Why don't you become a member of our association?
We can do a lot for you.

BECOME A MEMBER



We exist by and for you.
Our 3 missions revolve around you:
make sure you thrive,
by sharing with you, promote and
represent you

LOOKING FOR MORE VISIBILITY
and want to be more involved and
support the ecosystem?



BECOME A PARTNER

Gain visibility in our community,
support us with content, or
enjoy our events and exclusive
networking opportunities

NO

You represent a **corporate, consulting** company,
legal office, a **tech-provider**, a financial player
not focusing on Tech, an agency, ... ?

You are an **individual**
interested in the fintech sector?

BECOME A FRIEND



Enjoy our events and exclusive
networking opportunities.

PARTNERSHIP PACKAGES

	Silver Partners 2 750€	Gold Partners 10 000€	Main Partners 20 000€
1. INSIGHTS / NEWS	✓	✓	✓
2. NETWORK / EVENTS	✓	✓	✓
3. VISIBILITY / MARKETING	Basic	Medium	Premium
4. CONTENT / EXPERTISE / MENTORSHIP	2 experts (+option)	4 experts (+option)	6 experts (+option)
5. DEALS / PERKS	✓	✓	✓
6. FIRE - INNOVATION HUB	20 passes	20 passes 500€ Meeting room credit	40 passes 2000€ Meeting room credit
7. YOUR EVENT WITH US	Optional	1 included	2 included*
8. TALENT / EDUCATION > EVENT	Optional	Optional	1 included*

>> Interested in the **Acceleration week** or the **Digital Finance Summit**?
Check out our other partnership brochures

*2 in total



PARTNERS ADVANTAGES



1. INSIGHTS / NEWS

Be at the forefront of the digital finance innovation

- Associate your brand to an ever-growing and fast-changing industry
- Get all the news from fintechs and our partners
- Have a deeper overview of the Belgian fintech ecosystem thanks to our mapping.

2. NETWORK / EVENTS

Access a great pool of experts

- We create the perfect environment for you to meet fintechers and other experts
- Use a **50% discount** for all our events (excl. DFS)
- Make the most of our Community with the **Networking app** available on every event
- Get **some introductions** to some of our members
- Sign up for our Google **Calendar** of most International and Belgian **events** in our industry, an easy way to stay up to date and get discounts and free tickets whenever possible
- Be the first informed of our events and speakers / partnership opportunities

3. VISIBILITY / MARKETING

Grow your brand awareness

- **Share your news, reports**, etc. with our community (by adding our news address to your press contact list)
- Be officially mentioned as a **partner of FTBE** on our website, monthly newsletter, etc.
- Get your own **Partners page** on our website NEW!
- As a **Main** Partner, add your logo to the **mapping** (mentioned as: Supported by)
- As a **Gold or Main** partner, sponsor one of our networking event
- **Mention our partnership** on your website and in your comm, to gain credibility and associate your brand to innovation



PARTNERS ADVANTAGES

4. CONTENT / EXPERTISE / MENTORSHIP

Share your expertise with our community

Several solutions available:

- Send a **speaker** on one of our events.
- Animate a free breakfast at FIRE hub
- Become an official FTBE **Mentor** for our startups > offer 1 hour advice / Open office hours at FIRE
- Organise a **1h-webinar** on a startup oriented topic with us

Optional : Cosign a project 2500€

Let's collaborate on and co-sign a Barometer or a Report

5. DEALS / PERKS

A foot into the door!

- Actively support our members in general by offering free-credit on your platform, free-advice or audits, discounts, or..?

6. FIRE - INNOVATION HUB

Work from the perfect place to grow your business

- Whether travelling from abroad, another Belgian city or just willing to work in a dynamic co-working space, enjoy a pack of **daily passes** to connect with our ecosystem.

Additional passes: 275€ for 10

- Organise your **meetings** at FIRE Innovation Hub. Need for original, inspiring and comfortable meeting rooms in Brussels? Contact us, we offer an incredibly large choice.

Prices and availabilities on demand



PARTNERS ADVANTAGES

7. YOUR EVENT WITH US

Bring your Challenge(s) to us, we will help you!

Whether you need pure inspiration, educate your colleagues, understand their needs in terms of innovation, scouting, identify your specific business and technical challenges, tackle them, launch and work on a project of Open Innovation (consortium of different actors to work on industry challenges in a collaborative format), we can support you!

Here are some events we can propose organise with you:

Roundtable - Working Group – Brainstorming session

Half a day @FIREHub,
5 attendees + 10 fintechs, (approx. according to needs)
light catering incl.

Price 3000€/event

Efficient Speed Networking Session

Half a day @FIREHub,
5 attendees + 20 fintechs (approx. according to needs)
light catering incl.,

Price 3600€/event

Other idea? Other needs? Talk to us...

We love brainstorming, supporting and delivering!

INTRO-SESSION to Fintech, to Blockchain, to AI

Bring innovation in your company & inspire your team. A curated selection of experts will enlighten you and your colleagues on a series of Digital Finance topics

- 50 attendees (+40€/ add. pers.)
- Half a day @FIREHub,
- Walking lunch incl.

5000€/event ALL IN
or 2500€/event organised at your premises



PARTNERS ADVANTAGES



8. TALENT / EDUCATION > EVENT

Make sure you are future proof!

We collaborate with academics to grow the **awareness** of students on the potential of fintechs and entrepreneurship and increase their **interest** and **educate** them on **digital finance**.

With FinTech Belgium, let's coorganise events with these academics

- Host one of our FinTech Day
- Welcome students in the Fintech World
- Together with FinTech Belgium and some fintechs, share your knowledge and expertise, inspire them,
- Make connection, attract new talents
- Dynamise your Employer's branding

Price

4700€/event



LET'S DEVELOP DIGITAL FINANCE

CONNECT.

COLLABORATE.

INNOVATE.



CONVINCED?

Fill in the [order form](#).
Our admin queen and team
will do the follow up to make it roll
as soon as possible !

THANK YOU

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