



FINTECH BELGIUM

Connect. Collaborate. Innovate



FINTECH BELGIUM ASBL/VZW

A grassroots non-profit association BY and FOR fintechs active in Belgium with the sole purpose to see a new digital financial world thrive thanks to innovation.

+135 MEMBERS

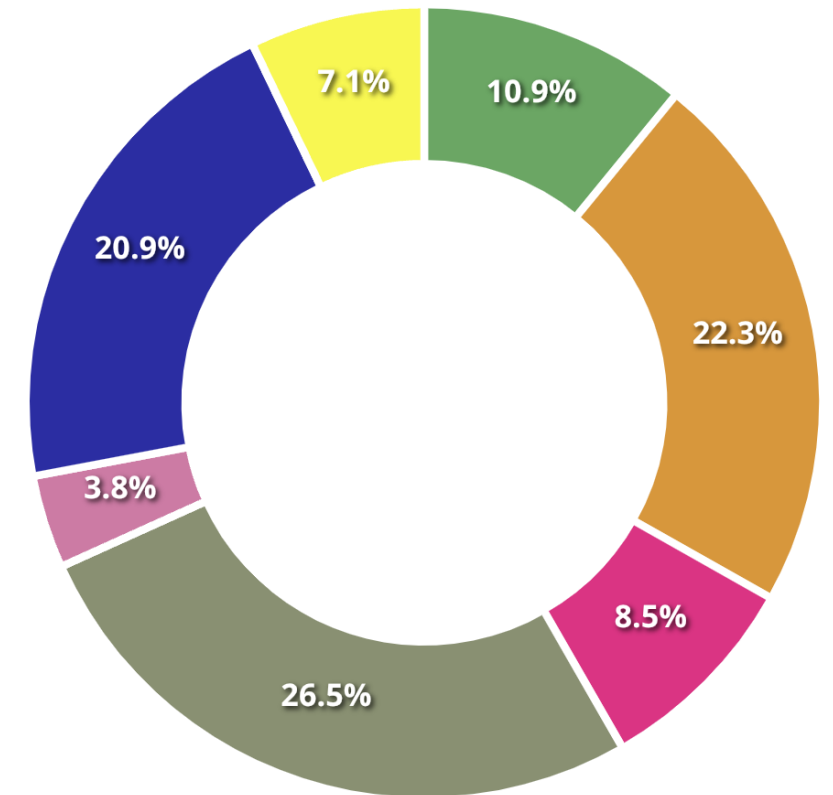
From Startups and scale-ups to well established financial services, we represent a vast majority of fintechs, insurtechs, regtechs, wealthtech, accountingtechs, tradetechs, ... Active in Belgium With more than 75% of Belgian companies.

We represent a bit more than 60% of the Belgian **fintechs**, insurtechs, regtechs, wealthtech, accountingtechs, tradetechs, ...

Our **members** have all signed a **charter** and share the same **core values** of integrity, transparency, client-centricity, competence and technological innovation.

Since 2015, FinTech Belgium gathers a very dynamic community to discuss disruptive models and support the development of new technologies for the finance industry.

Discover all our members here:
<https://www.fintechbelgium.be/members>



- Payment
- Infrastructure & Enabling Technologies
- RegTech
- Financing & Investment
- InsurTech
- Blockchain & Crypto
- Neobank & PFM

INNOVATION

PROMOTE

ANIMATE

INCUBATE

ACCELERATE

EDUCATE
/ TALENT

FEDERATE

make Belgium count and competitive on the single market and across the World, train and attract talents, attract investments & businesses, create jobs, impact productivity of companies, increase wellbeing of citizens...

DEVELOP DIGITAL FINANCE

FinTech Belgium is fully dedicated to INNOVATION, for faster, safer, easier, more transparent and cheaper FS.

FEDERATE

We are the Federation of Fintechs active in Belgium.
We represent them towards the BE regulators, EU Policy makers, and other stakeholder such as other FT hubs around the world, Febelfin, Assuralia, Agoria, trade agencies, ChamCos, ...



DIALOGUE with regulators and policy makers



Ourselves and through associations
we founded and are involved in:



<https://europeandigitalfinance.eu/>



www.blockchain4belgium.eu



Blockchain Association
of Exchange Platforms and Custodians

<http://baxbelgium.com/>

PROMOTE

We promote our members and the Belgian Fintech ecosystem in Belgium and Internationally.

Stage appearances, common stands, economic missions, interviews, press actions...



ANIMATE

We animate our community mainly by organising events !..
These events are open to any person interested in digital finance, specifically for Fintechs or startups,

Meetups

- Evening conferences on specific topics such as Open banking, digital ID, ESG, Data economy, latest EU Regulation's impact, ...
- Open to all - gathering 40-100 delegates
- Focusing on networking during a walking dinner

Breakfasts

- Open to all and free
- Informal set up to network
- And discover members during their **pitch**

Networking events

- Just good food, drinks and best Networking in Belgium



DIGITAL FINANCE SUMMIT

THE biggest and most exciting conference in Belgium

Dec.8th 2023 – The Egg Brussels

- 1-day conference gathering +700 attendees
- **All the latest trends in fintechs**
- +100 speakers incl. Ministers, regulators, FTs, FS, ...
- On 4 stages
- **EU Fintech Pitch Battle**
20 fintechs pitching in front of a jury of investors to possibly win one of the 4 awards
- All stakeholders attending, including >25% of international audience
- +30 exhibitors offering the best Networking in the region
- Learn, exchange and network

Don't miss an opportunity to get visibility during THE big mass of fintech of 2023.

>> www.digitalfinancesummit.com



DIGITAL FINANCE
SUMMIT 2023



INCUBATE

We rely on our partners to support the fintech startups and scale-ups in the entrepreneurial and expansion journey...

Incubation events (webinars, trainings, ...)

- Specifically for our members or FinTechs
- Startups / Scale-up focus topics (expansion, raising funds, grants and subsidies, procurement processes, ...)

Mentoring programme

- Exclusively for our members and our partners
- 1h free advice mentoring with one of our partners experts specifically tailored to their needs.
- We believe in collaboration and knowledge-sharing as essential drivers of growth and success in the FinTech industry.

Deals and perks

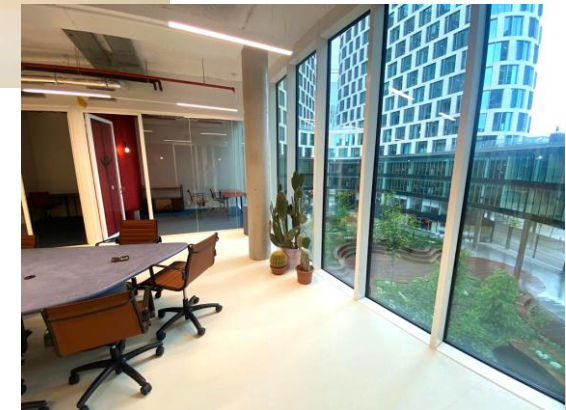
- Our partners offer discounts, special offers, opportunities, books, free perks like audits, books or credit on a cloud, ...
- For all our members, exclusively for startups or on a first come first served basis.



FIRe HUB - THE PLACE TO GROW YOUR BUSINESS



- **Meeting point** for all Belgian and international DIGITAL FINANCE STAKEHOLDERS
- Give root to **new ideas and co-operation** in the **breeding ground for innovation and collaboration** in the Digital Finance world.
- **Incubation and Hosting**
 - Coworking space
 - Private offices
 - Meeting spaces
 - Open to DF business travellers
 - **Perfectly located** in the centre of EU capital and right between all major stakeholders of our industry



TALENT / EDUCATION

The biggest challenge in our industry... Fintech Belgium tries to prepare for the future.

Fintech days for students

The FS industry is facing the greatest challenge of all: attracting and keeping talent! Between a shortage of experts, the need for new types of profiles and the increasing list of demands and expectations from our employees... Fintech Belgium developed several tools and partnerships with the academic world to contribute to a brighter future.



We also... launched of a **job board** called **"your career in fintech"**:

<https://careers.fintechbelgium.be>

This board gathers all the jobs available on our members' websites. A go-to platform we promote amongst students, alumni, etc.

And... Partner up with student and alumni associations to provide our members with interns, free consulting / market research, involvement in thesis missions, ...



ACCELERATION

We want Belgium to gain back its great position of World-renowned Financial place. We believe that one of the ways to go forward in that direction is collaboration and Open Innovation

Custom events for FS and non-FS partners

Fintech Belgium offers an environment focusing on innovation in FS, where all partners can come with their challenges and explore around them. From a need to identifying specific business and technical challenges, to tackling them, ... we organise a series of custom made events hand-in-hand with FS and non-FS corporates.

- Private sessions based on the partner's challenge(s)
- Gathering all needed stakeholders
- Programme involving fintechs and partners
- Matchmaking sessions, roundtables, workshops, ...
- Introduction to Fintech, to AI, to Blockchain, ...





WHAT CAN FINTECH BELGIUM DO FOR YOU IN 2024

Fintech Belgium federates, promotes and represents its fintech members, with the support and collaboration of its friends and partners proposing projects and offering structural, hosting and financial support.

ARE YOU A FINTECH ? AN INSURTECH, WEALTHTECH, REGTECH or ...?

Are you providing **technological PRODUCT(S)**
to support or enable **financial services**?
Do you share our core values of integrity, transparency,
client-centricity, competence and technological innovation?

YES

Why don't you become a member of our association?
We can do a lot for you.

BECOME A MEMBER



We exist by and for you.
Our 3 missions revolve around you:
make sure you thrive,
by sharing with you, promote and
represent you

LOOKING FOR MORE VISIBILITY
and want to be more involved and
support the ecosystem?



BECOME A PARTNER

Gain visibility in our community,
support us with content, or
enjoy our events and exclusive
networking opportunities

NO

You represent a **corporate, consulting** company,
legal office, a **tech-provider**, a financial player
not focusing on Tech, an agency, ... ?



BECOME A FRIEND

Enjoy our events and exclusive
networking opportunities.

You are an **individual**
interested in the fintech sector?

PARTNERSHIP PACKAGES

	Silver Partners 2 750€	Gold Partners 10 000€	Main Partners 20 000€
1. INSIGHTS / NEWS	✓	✓	✓
2. NETWORK / EVENTS	✓	✓	✓
3. VISIBILITY / MARKETING	Basic	Medium	Premium
4. CONTENT / EXPERTISE / MENTORSHIP	2 experts (+option)	4 experts (+option)	6 experts (+option)
5. DEALS / PERKS	✓	✓	✓
6. FIRE - INNOVATION HUB	20 passes	20 passes 500€ Meeting room credit	40 passes 2000€ Meeting room credit
7. YOUR EVENT WITH US	Optional	1 included	2 included*
8. TALENT / EDUCATION > EVENT	Optional	Optional	1 included*

>> Interested in the **Acceleration week** or the **Digital Finance Summit**?
Check out our other partnership brochures

**2 in total*



PARTNERS ADVANTAGES

1. **INSIGHTS / NEWS**

Be at the forefront of the digital finance innovation

- Associate your brand to an ever-growing and fast-changing industry
- Get all the news from fintechs and our partners
- Have a deeper overview of the Belgian fintech ecosystem thanks to our mapping.

2. **NETWORK / EVENTS**

Access a great pool of experts

- We create the perfect environment for you to meet fintechers and other experts
- Use a **50% discount** for all our events (excl. DFS)
- Make the most of our Community with the **Networking app** available on every event
- Get **some introductions** to some of our members
- Sign up for our Google **Calendar** of most International and Belgian **events** in our industry, an easy way to stay up to date and get discounts and free tickets whenever possible
- Be the first informed of our events and speakers / partnership opportunities

3. **VISIBILITY / MARKETING**

Grow your brand awareness

- **Share your news, reports**, etc. with our community (by adding our news address to your press contact list)
- Be officially mentioned as a **partner of FTBE** on our website, monthly newsletter, etc.
- Get your own **Partners page** on our website NEW!
- As a **Main** Partner, add your logo to the **mapping** (mentioned as: Supported by)
- As a **Gold or Main** partner, sponsor one of our networking event
- **Mention our partnership** on your website and in your comm, to gain credibility and associate your brand to innovation



PARTNERS ADVANTAGES

4. CONTENT / EXPERTISE / MENTORSHIP

Share your expertise with our community

Several solutions available:

- Send a **speaker** on one of our events.
- Animate a free breakfast at FIRE hub
- Become an official FTBE **Mentor** for our startups > offer 1 hour advice / Open office hours at FIRE
- Organise a **1h-webinar** on a startup oriented topic with us

Optional : **Cosign a project** **2500€**

Let's collaborate on and co-sign a Barometer or a Report

5. DEALS / PERKS

A foot into the door!

- Actively support our members in general by offering free-credit on your platform, free-advice or audits, discounts, or..?

6. FIRE - INNOVATION HUB

Work from the perfect place to grow your business

- Whether travelling from abroad, another Belgian city or just willing to work in a dynamic co-working space, enjoy a pack of **daily passes** to connect with our ecosystem.

Additional passes: **275€ for 10**

- Organise your **meetings** at FIRE Innovation Hub. Need for original, inspiring and comfortable meeting rooms in Brussels? Contact us, we offer an incredibly large choice.

Prices and availabilities on demand



PARTNERS ADVANTAGES

7. YOUR EVENT WITH US

Bring your Challenge(s) to us, we will help you!

Whether you need pure inspiration, educate your colleagues, understand their needs in terms of innovation, scouting, identify your specific business and technical challenges, tackle them, launch and work on a project of Open Innovation (consortium of different actors to work on industry challenges in a collaborative format), we can support you!

Here are some events we can propose organise with you:

Roundtable - Working Group – Brainstorming session

Half a day @FIREHub,
5 attendees + 10 fintechns, (approx. according to needs)
light catering incl.

Price 3000€/event

Efficient Speed Networking Session

Half a day @FIREHub,
5 attendees + 20 fintechns (approx. according to needs)
light catering incl.,


Price 3600€/event

Other idea? Other needs? Talk to us... 

We love brainstorming, supporting and delivering!

INTRO-SESSION to Fintech, to Blockchain, to AI

Bring innovation in your company & inspire your team. A curated selection of experts will enlighten you and your colleagues on a series of Digital Finance topics

- 50 attendees  (+40€/ add. pers.)
- Half a day @FIREHub,
- Walking lunch incl.

5000€/event ALL IN

or 2500€/event organised at your premises



PARTNERS ADVANTAGES



8. TALENT / EDUCATION > EVENT

Make sure you are future proof!

We collaborate with academics to grow the **awareness** of students on the potential of fintechs and entrepreneurship and increase their **interest** and **educate** them on **digital finance**.

With FinTech Belgium, let's coorganise events with these academics

- Host one of our FinTech Day
- Welcome students in the Fintech World
- Together with FinTech Belgium and some fintechs, share your knowledge and expertise, inspire them,
- Make connection, attract new talents
- Dynamise your Employer's branding

Price

4700€/event



LET'S DEVELOP DIGITAL FINANCE

CONNECT.

COLLABORATE.

INNOVATE.



CONVINCED?

Fill in the [order form](#).
Our admin queen and team
will do the follow up to make it roll
as soon as possible !

THANK YOU

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