

**United Way of  
Cattaraugus County**

**United  
Way**



**2020  
Annual  
Report**



**LIVE UNITED**





**United Way  
of Cattaraugus County**

## ***A letter from the Board President...***

Dear United Way family,

As we pause to reflect on our accomplishments from the past year, my most sincere and heartfelt thanks to you for your generous support for United Way of Cattaraugus County during 2020. Because of you, we exceeded our campaign goal. And countless seniors, children, and families will directly benefit from your generosity.

This past year, “Live United” took on a new, greater meaning as the world struggled to cope with the pandemic. But thanks to you, United Way was able to support programs in our community that were assisting those impacted. This past year will not soon be forgotten, but neither will the fact that our community came together to support each other during this challenging time.

Let’s move forward and create a brighter future for all—LIVE UNITED!

Kind Regards,

Don Jones  
United Way Board President



# 2020 Board of Directors

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*Salamanca Youth Bureau*

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*St. Bonaventure*

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## *Officers*

**Don Jones, President**

**Rob DeFazio, Vice President**

**Terence Petty, Treasurer**

**Eileen Proto, Secretary**

## *Committee Chairs*

**C.J. Mackey, Allocations**

**Don Jones, Nominating**

**Terence Petty, Finance**



United Way  
of Cattaraugus County

## 2020 Funded Programs

**American Red Cross-Western New York Chapter:** Disaster cycle services, including home fire response.

**Big Brothers/Big Sisters Program:** Youth mentoring program for children ages 10-15.

**Bona Buddies:** Youth mentoring program for children ages 5-12.

**Boy Scouts-Allegheny Highlands Council:** Support for more than 1000 adult and youth members in Cattaraugus County.

**Cattaraugus Community Action:** Active Parenting classes.

**Directions in Independent Living:** Youth support programs.

**Friends of the Salamanca Youth:** Fill a Backpack program for youth experiencing challenges to food security; programming at the youth center.

**Genesis House:** Housing and support for those experiencing homelessness.

**Girl Scouts of Western New York:** Support for more than 750 youth and adult members in Cattaraugus County.

**Head Start:** Transportation programs.

**Healthy Community Alliance:** Wellness program.

**Home Care and Hospice:** Bereavement counseling for families of those who have been in hospice care.

**Interfaith Caregivers:** Medical transport for the disabled and elderly, and Gift Tree program.

**Legal Assistance of Western New York:** Additional legal support for the victims of domestic violence.

**Pfeiffer Nature Center:** Nature education programs for the community.

**Southern Tier Child Advocacy Center:** Provide support to the Center's mission to prevent and effectively respond to concerns of child abuse.

**Special Olympics of New York:** Unified Basketball Sports program for 208 Cattaraugus County students—with and without disabilities.

**Warming House:** Soup kitchen offering meals 6 days a week.

**YMCA of the Twin Tiers:** Support for childcare programming and the Swizy's Cause mental health program.

**211 WNY:** Human service agency information & referral service.

## 2020: A Year to Live United

When it became evident that 2020 was not going to be a normal year, United Way began working with member agencies to fund unanticipated needs. CCA-Connecting Communities in Action saw a huge increase in visitors to its food pantry—many of whom had no way to transport the food. United Way funding was used to provide rolling carts and bags.



The Salamanca Youth Center had to change its operations during the pandemic, and many of the programs funded by United Way could not be held. Instead, United Way funding was used for the Pay It Forward program, thus ensuring that 83 families in Salamanca were able to celebrate Christmas in 2020.



Running a hands-on program during a pandemic took a lot of creativity. Bona Buddies usually visit the St. Bonaventure campus to work with their student mentors. But with the pandemic, this was not possible. Student mentors thought of creative ways to keep in touch with their buddies, including dropping off activity kits and personal letters.



Cooperation was key in 2020. The United Way of Cattaraugus County, the Cattaraugus Region Community Foundation and the Lyle F. Renodin Foundation began the COVID-19 Response Fund for Cattaraugus County. By working together, the three funders awarded over \$70,000

to organizations for COVID-19 response. Much of the funding was used for basic needs, including food, shelter, and clothing.



WNY Girls in Sports program, a partnership between United Way of Cattaraugus County and the United way of Buffalo and Erie County with funding from the Wilson Foundation, was done completely online and featured interactive sport sampling videos, and interviews with female athletes.

Among those assisting in the preparation of the videos was the Salamanca City School modified girls soccer team.



Many United Way funded programs worked to answer the need in a safe way. The Warming House switched to take-out meals. The need was great—the Warming House usually served about 550 meals a month. At the height of the pandemic, they distributed over 1300.

# United Way of Cattaraugus County, Inc.

## Statement of Financial Position

<i>As of March 31,</i>	2021	2020
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 134,810	\$ 68,003
Investments	55,218	54,068
Pledges receivable, net	103,563	94,077
Total current assets	293,591	216,147
Property and equipment		
Land	7,500	7,500
Building	52,290	52,290
Office equipment	31,362	31,362
Total cost	91,151	91,151
Less accumulated depreciation	(62,255)	(57,726)
Net furniture and equipment	28,896	33,425
Other assets		
Investments	185,983	151,592
Total assets	\$ 508,471	\$ 401,164
<b>Liabilities and Net Assets</b>		
Current liabilities		
Allocations payable	\$ 7,740	\$ 28,448
Total current liabilities	7,740	28,448
Net assets		
Without donor restrictions: undesignated	431,631	325,985
Without donor restrictions: board-designated	69,101	46,731
Total net assets	500,732	372,716
Total liabilities and net assets	\$ 508,471	\$ 401,164



# United Way of Cattaraugus County, Inc.

## Statement of Activities

*For the Year Ended March 31,*

	2021	2020
<b>Support</b>		
Contributions, annual campaign	\$ 228,775	\$ 226,148
Less: provision for pledge loss	(7,670)	(14,683)
Less: donor designations	(8,104)	(24,433)
Donations	20,000	-
Interest and dividends	508	1,227
Other sources	5,897	-
Total support and revenue	239,405	188,259
<b>Expenses</b>		
Program services	107,907	181,313
Management and general	21,641	23,461
Fundraising	18,431	19,506
Total expenses	147,978	224,281
<b>Excess of expenses over revenues</b>	91,427	(36,022)
<b>Other changes in net assets</b>		
Gains on investments	36,589	1,963
<b>Change in net assets</b>	128,016	(34,058)
Net assets, beginning of year	372,714	406,773
<b>Net assets, end of year</b>	\$ 500,730	\$ 372,714

# United Way of Cattaraugus County, Inc.

## Statement of Functional Expenses

*For the year ended March 31,*

	2021				2020
	Program Services	Management and General	Fundraising	Total	Total
Allocations to agencies	\$ 73,104	\$ -	\$ -	\$ 73,104	\$ 161,433
Special projects allocations	6,045	-	-	6,045	5,300
Less: donor designations	(8,104)	-	-	(8,104)	(24,433)
	<u>71,045</u>	<u>-</u>	<u>-</u>	<u>71,045</u>	<u>142,300</u>
Salaries	18,797	9,398	9,398	37,593	42,222
Payroll taxes	1,438	719	719	2,876	3,230
Employee benefits	4,000	2,000	2,000	8,000	8,000
	<u>24,234</u>	<u>12,117</u>	<u>12,117</u>	<u>48,469</u>	<u>53,452</u>
Professional fees	2,285	1,142	1,142	4,570	4,512
Office supplies	406	203	203	811	1,871
Postage and shipping	213	106	106	426	628
Telephone and networks	963	481	481	1,926	1,917
Utilities	1,236	618	618	2,473	1,861
Repairs and maintenance	288	144	144	576	637
Travel	85	43	43	170	434
Insurance	2,131	1,066	1,066	4,262	3,733
Dues and subscriptions	970	485	485	1,940	1,984
Miscellaneous	1,786	893	893	3,572	2,301
Depreciation	2,264	1,132	1,132	4,529	4,697
	<u>12,628</u>	<u>6,314</u>	<u>6,314</u>	<u>25,255</u>	<u>24,574</u>
United Way dues	-	3,210	-	3,210	3,955
Total expenses	<u>\$ 107,907</u>	<u>\$ 21,641</u>	<u>\$ 18,431</u>	<u>\$ 147,978</u>	<u>\$ 224,281</u>

# 2020 Donor Leaders

## Top Corporate Donors

Cutco Corporation  
National Grid  
Community Bank, N.A.  
Cummins, Inc.  
Ashley Furniture Home Store  
Eaton Cooper Power Systems  
SOL Epoxy  
St. Bonaventure University  
American DND  
Key Bank  
West Valley Environ. Services/CHBWW  
Pierce Steel Fabricators, Inc.  
Jamestown Community College  
Black, Lyle & Habberfield LLP  
C & S Wholesale Grocers, Inc.  
Iroquois Group  
Directions in Independent Living, Inc.  
Luigi's Pane & Pasta, LLC  
United Parcel Service  
BOCES Catt/Allegany Co  
Cattaraugus Community Action  
Avangrid Foundation  
Both, Branch & Hendrix, Inc.  
Comcast  
Eade Fitness 24/7  
Southern Tier Forest Products  
Holiday Valley Resort Area  
Salamanca City School District  
Cattaraugus County Employees  
Tops Markets  
Hamlin Bank & Trust  
Mazza Sheet Metal  
Five Star Bank  
Verizon  
Peterson Roofing  
Walmart  
Homecare & Hospice  
Cattaraugus Rehabilitation Center  
City of Olean  
City of Salamanca  
Duggan & Duggan Gen. Contractor, Inc.  
First Energy  
First Presbyterian Church  
Park Center Development  
Valley View Dental  
JC Penney  
Hunter Agency, Inc.

## Individual Leadership Donors

Wendy Brand  
Tom & Karen Bowersox  
Varma Childs  
Michael DeRose  
Bob & Barb Fairbanks  
Donald & Allison Girod  
Herbert & Monika Hallman  
Donald Jones  
Marianne & Erick Laine  
Juanita & Jim Ried  
Lori Rieman  
Paula & James Robinson  
Stu & Mimi Smith  
Sandy & Connie Wolfinger  
AnnMarie Zimmerman



**Thank you to all of our donors for making a difference!**

# 2020 Community Day

Thanks to our loyal and dedicated volunteers, United Way was once again able to conduct its annual Community Day Newspaper Sale. Volunteers—masked, gloved and practicing social distancing—took to the streets in August, rather than June. Despite moving the date, the sale was a great success. And Salamanca was the best seller—and the winner of the coveted Gold Cone Award!

