Strategy Fellow
Salary equivalent: $97,500
Location: Virtual (EST/CST/MST/PST time zones preferred)

→ Apply here by Monday, June 9 at 9am PST; we will review applications on a rolling basis.

About the Job
Prime Coalition is a nonprofit organization that works with philanthropists and other mission-driven organizations and individuals to support sustainable, effective, and scalable solutions to climate change. Every Prime program is designed to catalyze, deepen, or accelerate solutions that we believe will massively reduce greenhouse gas emissions.

Prime runs three programs: 1) building and supporting our own catalytic investments, 2) building the field of climate impact measurement and management, and 3) sharing our lessons learned. Prime embraces the differences between people of varied races, ethnicities, genders, ages, religions, and sexual orientations. We also acknowledge the value that different life experiences bring to our organization as a workplace, and to our ability to understand and advance our mission. Prime is an equal opportunity employer, and we encourage all applicants who share our values to apply.

Role Description
We are seeking a full-time, term-limited fellow (independent contractor) for Summer/Fall 2022 to focus primarily on one discrete, exploratory project: investigating different types of organizational models via primary and secondary research.

We are especially interested in learning more about the strengths and weaknesses of models from the finance-first investment sector that enable intermediation across multiple investment programs at once (e.g., fund of funds, OCIO, asset management businesses, investment advisors, etc.). This role will explore what is and isn’t working well in the finance-first context and propose parallel approaches in the impact-first context. The fellow will also explore organizational structure and effectiveness among other high-impact, mission-driven organizations that have put such approaches into practice over the past 20 years.

In addition to this discrete research project, the role will provide the candidate with a grounding in Prime’s work, frequently interact with members of our team across many program areas, and provide critical input into our 10-year strategic planning process.

Core Deliverables
- A database of relevant finance-first approaches, classified by attributes salient to impact-first intermediation
- A database of impact-first models that have implemented multiple investment programs simultaneously

1 Learn more about social impact and financial return concepts here.
• Short publication summarizing research, identifying key interviewees, and providing a short history of finance-first, multi-fund intermediation
• A presentation to Prime staff, Prime board of directors, and possibly key external stakeholders summarizing and analyzing the research, recommending next steps and integrating parallel research about Prime’s internal organizational structure options
• Editorial feedback on narrative sections of Prime’s 10-year strategic plan

**Desired Qualifications**
• Strong research, writing, and communication skills
• Ability to work independently and navigate ambiguity
• Well organized, detail-oriented, methodical, strong time management skills
• Exceptional interpersonal skills
• Self-starter, action-oriented
• A passion for excellence
• A good sense of humor
• Empathic and humble
• Assertive around the value of diversity, equity and inclusion
• Intrinsic, driving motivation to mitigate climate change

**Hours & Compensation**
• 40 hours per week for a minimum of 10 weeks (12 preferred); ideal start date is late June; this role will run through approximately late August or early September. If Prime and the candidate mutually agree to adjust the timing, this role could start later in the summer and conclude in the fall.
• We see this role as either:
  o A **fellowship** for a current graduate student with relevant research and writing experience, or
  o A **contractor** role for candidates that are interested in learning more about and contributing to Prime’s work on climate solutions, capital gaps, and impact-first investing.
• Fellows will be compensated through one or a combination of the following at a minimum rate of $50/hour:
  o The Massachusetts Clean Energy Center’s internship program (available to MA residents and non-PhD students at MA institutions - [check eligibility here](#))
  o Other university- or scholarship-derived funding sources pursued by the applicant. Please let us know your plans if this is the case.
  o Academic credit at their home institutions. Fellows will work together with Prime staff to structure these arrangements on a case-by-case basis.
  o Prime’s general operating budget.
• Contractors are independent and will be compensated at a minimum rate of $50/hour. Benefits will not be provided as part of this role.

**Technical difficulty with the application form? Contact Wendy Hernandez.**