



Believe It or Not

At Commercial Investigations LLC (CI), we see and hear all sorts of outrageous things. It is almost like working in a hospital everyday where there is some crazy story or exciting new adventure going on. Many times we're left laughing or in wonder due to something scandalous, challenging, disheartening, or simply outrageous going on. Let's play "Believe It or Not", shall we? You can see the answer, true or false, by checking the bottom of the article after reading. Try not to peek!

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1. A subject disclosed a misdemeanor or felony conviction on their consent form, but provided no further details. When asked by an investigator when the offense occurred, the subject replied, "It was so long ago that I can't remember." The offense happened in 2016. True or false?



2. In the comments section of the consent form's misdemeanor and felony conviction information, a subject simply wrote, "Figure it out." CI investigators figured it out by finding five misdemeanor convictions in Florida.

3. A subject supplied a diploma from Federal State University with a "Bachelor's" in Radiology. The top half of the document was taken from a GED, and the bottom was taken from an entirely different template found online. These pieces were then attached together crookedly. Ok...that one can't wait! It's totally true! Can you imagine? We have been uncovering a lot of fake diplomas lately, so beware if you're not verifying education. We can help you with that <wink>.

4. A subject simply entered "speeding tickets" on his consent form when asked if he had ever been convicted of a misdemeanor or felony. In New York State, that wouldn't have resulted in any passable information to the client. However, because it was disclosed and further investigation was necessary, investigators uncovered several speeding tickets throughout four states. One of the tickets, in Texas, was considered a misdemeanor.

5. A subject disclosed a conviction of trespassing as a teenager. After further research by our investigators, it ended up really being a petit larceny conviction.

6. The New York State Office Of Court Administration (OCA) had no record of a sex offender that our investigators uncovered by running CI's proprietary database search, Cursory Indicator New York™.

7. A subject disclosed a conviction on his consent form. When the OCA NY Statewide search was run, it came back clear. Investigators ran Cursory Indicator New York, which resulted in a hit. With further research, the court confirmed a felony burglary conviction.

8. A man disputed a misdemeanor conviction revealed on his background investigation report. He argued that his cousin had the exact same first, middle, and last name as he did. He also told an investigator that they were born the same year. Really?

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So, what do you think? Are you a gumshoe in the making?



## Are You a Clay Pot? Because You're Fired!

### Meet Due Diligence... Last Scene From Due

Justin and Duey were flabbergasted after learning from CI's Vigilant US continuous monitoring that their not-so-perfect candidate, Nancy Regan, had committed a misdemeanor. Just when they thought their luck with hiring was getting better, they realized they might be back to square one. Despite her misdemeanor in Ohio of leaving her trash cans out, considered by some to be somewhat trivial, a crime is a crime. Now it was up to Justin and Duey to decide what to do with this information.

Justin and Duey were sitting in their shared office trying to decide what to do about Nancy. Duey was feeling like Nancy should be given a chance despite Rob Berry's ultimatum. Justin had the opposite feeling. "COPS is one of our biggest clients!" Justin exclaimed. "We can't afford to lose them, Duey." Duey pondered this knowing Justin was nervous about it. However, he believed there could be a way to keep Nancy on and keep Rob Berry happy.

Duey suggested, "What if we just have Nancy work on assignments for clients other than COPS? This would help us with the work now, and then we can work on finding someone else to hire as well." Justin reluctantly agreed. "I'll tell Sue to set up some interviews," Justin said.



Later on, Sue's desk phone started ringing. "Thank you for calling Fancy Valley and the Four Seasons. This is Sue. How can I help you?" "Hi, this is Carl from COPS. We had an unfortunate mopping accident with one of your janitorial workers and need someone to fill in immediately! Do you have anyone that could come over right away?" "Ok, well the only person who's not on assignment right now is Nancy Regan." "That will work. Please send her," Carl said in a hurry and hung up.

A few hours later, Justin came out of his office to speak with Sue. "Good Afternoon Sue. Could you get Nancy on the phone please? I think I might have an assignment for her with one of our clients." "She's not available right now," Sue said nonchalantly. "I sent her to COPS as a fill-in. They were desperate for someone." "WHAT?!" Justin yelled, almost making Sue fall right off her chair. "I'm sorry to startle you, but Nancy CANNOT work at COPS. Didn't you get my email memo?!" "No...umm...err,"

Sue mumbled nervously. Justin stormed off back to his office to advise Duey of the disaster.

"Duey! Duey! Duey?!" Justin shouted. "Yes?" Duey replied. Justin found him staring at his computer screening, deep in thought. "SUE SENT NANCY TO-" Justin was cut off by the sound of Duey's intercom going off. It was Sue calling from her reception desk. "Hold that thought Justin," Duey said as he answered Sue's ring. "Yes Sue?" "Uh...Mr. Diligence, you have a visitor," she whispered. "And who would that be?" "Mr. Berry," she whispered again. Duey looked at Justin, and he was as pale as a ghost. "Send him in," Duey said to Sue.



Not two seconds later, Rob Berry ran into Duey and Justin's office dragging Nancy in behind him. "I THOUGHT I TOLD YOU WE DO NOT HIRE CRIMINALS," Rob screamed. "This is blatant disrespect. How dare you send this crook to work for us?" At this point, Justin looked like he was about to pass out. Duey, on the other hand, was perplexed. "What do you mean? We didn't - I wouldn't - I...", he stammered. "This is unacceptable! You must fire this woman right now or COPS will be taking their business elsewhere immediately!" Duey stalled for a moment while looking at Nancy. She looked just as utterly confused as he was.

Justin came back from his moment of panic, looked right at Nancy, and cleared his throat. "Nancy, you are fired. Please leave," he said calmly. "I can't believe this," Nancy exclaimed. "I moved from Ohio to be here. You will regret this! You all will regret this!"

As Nancy rushed out the door, she knocked into a smartly dressed stranger. "Excuse me," she cried and hurried out the door. It was quiet for a moment as Duey, Justin, and Rob were all left standing in the office. Duey's intercom started ringing. "Yes Sue," Duey said flatly. "I'm so sorry to interrupt, but your 11:30 interview appointment is here."

Will this interviewee be the one Justin and Duey have been searching for?

Will Rob Berry hold a grudge?

Will Duey and Justin ever see Nancy again?

Find out in the next issue!!

## CI Speaks: Behind the Red Curtain

In this edition of CI Speaks, we had the pleasure of sitting down to chat with our resident rockstar, Sherry! Many of you probably have spoken to Sherry over the course of her tenure at CI. Sherry is one of the pillars that helps hold all of CI together. She not only assists clients with information on pricing and packages, she is available to answer questions about our software and set up options. She also redesigned our website, all while doing an incredible job of creating content and marketing materials.

We thought it was about time for us to celebrate Sherry and all her accomplishments! Here's a fun fact about her, she just obtained her Private Investigators License! Let's check in with her and see what she has been up to.

### What is an average day like for you here at CI?

Generally I start the day taking care of client requests and needs first. After that has settled down, there are always a lot of projects to work on. I stay very busy throughout the day whether it is designing new marketing materials, coordinating presentations, working on proposals, or putting together the CI Times. I try my best to help clients and colleagues as quickly as possible since I know most issues are time-sensitive.

As many of you know, we recently switched everyone over to our new software. Sherry was instrumental in that process. Here is what she had to say about that:

### What is your favorite project that you have worked on at CI?

I'm not sure it was my favorite, but converting all of our clients over to CIware 2.0 was the most rewarding! Everyone worked as a team to complete the transition, which took a lot of time and effort.

Before coming to CI, Sherry was running her own business where she designed her own website and marketing materials. So when it came to revamping our website, we knew Sherry was the right person for the job! She has a keen creative eye, and we knew she would knock it out of the park.

### What was the most fun part of creating our new website?

Knowing that the look would be clean and updated, and the functionality would be great on all devices, excited me the most. There's still more work to do. It is definitely a work in progress. Creative work is always fun and a nice change of pace!

That is just a glimpse into all the amazing work Sherry has done for us. We can't wait to see what she will continue to accomplish in the future! Let's end this article with a quote from Sherry herself about the work that goes on everyday here at CI. "Our staff genuinely has our clients, their candidates, and each other's best interest at heart. We do everything we can to help and do the right thing, always."

## Spotlight: 2018 CI Outings

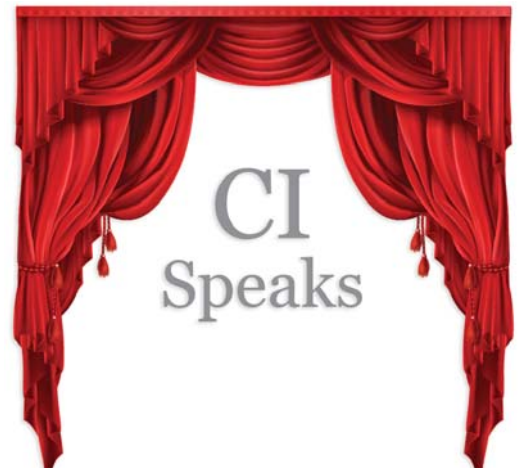
Commercial Investigations LLC likes to party! Well that might be an overstatement, but we definitely have had a lot to celebrate in 2018! Not only did we turn 14 years old this year, but we've met many great milestones and accomplishments as well.

We hit the summer off with the very first CI Olympics event. Our two teams, *Straight Outta Latham* and *Dazed and Confused*, got to face off. We battled each other playing intense backyard games like corn hole and badminton. The winning team, *Straight Outta Latham*, scored themselves an awesome team trophy and individual medals. *Dazed and Confused* went home with participation awards and the

desire for a comeback!

In addition to our team building outing, at the beginning of June we finally celebrated converting all our wonderful clients over to our new software. This conversion took some serious group effort, and we are so proud of the outcome. Michelle graciously took us to dinner at Prime in Saratoga, and we enjoyed delicious food and good company after all the hard work we put in.

Despite previously competing against each other, CI really knows how to come together to make progress and innovation happen! Stay tuned for more achievements from Commercial Investigations!





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