



About Pretium Packaging

Pretium Packaging is a leading full-service designer and manufacturer of rigid packaging solutions with multiple factories spread across the United States, Canada, Mexico and Europe.

15% Improvement

Pilot plants improved utilization by approximately 15% in less than three months

“ Guidewheel has been the missing link to get back lost production hours from our equipment. So much so that we’ve rapidly implemented it across our entire enterprise and have made it a cornerstone of our operating philosophy. ”

Paul Kayser, CEO
Pretium Packaging

CHALLENGE



Unify a large network of plants and enable knowledge-sharing across regions

Pretium strives to exceed expectations at every turn, and are defined by their passion, integrity, and sense of urgency. They realized that as they brought on more and more plants through acquisitions they needed a standardized way of sharing process improvements across regions to achieve peak performance.

They wanted a way to measure the same thing across all plants and ensure every plant was supported by a unified FactoryOps infrastructure. Teams were doing their best to quickly identify and escalate issues but were reliant on text, phone, and email. Plant managers needed to have immediate visibility into what machines were working, when they were down and respond accordingly. If one plant was able to make improvements, they wanted to ensure that was shared across other plants and regions.

SOLUTION



Always-on source of truth drives increased productivity

The leadership team worked with Guidewheel to create a swift implementation plan matched to each facility’s busy schedule. Their initial goal was to have all plants live on Guidewheel so that they could start understanding their baseline measurements and see where they were losing production time. They assigned a Continuous Improvement leader to the project to facilitate the rollout and ensure every plant understood the goals and benefits of the Guidewheel system. Within a year they had Guidewheel in place across 19 plants.

Once plants were onboarded into the Guidewheel platform, they were able to start tracking downtime and categorizing what was causing machines to be down. Previously people had a gut feeling about what was causing downtime, but there wasn’t a data-driven way to make decisions. Guidewheel also ensured that everyone from the VP of Operations, to the Plant Manager and Operators, had the same source of information. Everyone is now on the same page and empowered with a real-time view of their machine’s productivity.

RESULTS



Reducing waste and creating more sustainable packaging processes

Creating sustainable manufacturing practices is a key component of the Pretium mission, and they want to ensure that plastic waste is minimized at every step. With real-time visibility into their plant's productivity, Pretium was able to make better decisions that helped further that sustainability mission, and reduce their CAPEX. Pretium was able to identify a situation where a bottle was not moving out of the system effectively, resulting in defects and waste, and rectify this issue with process improvements.

They had initially thought that to increase productivity they would also need to purchase additional machines, but by analyzing their machine data through Guidewheel they were able to identify that not all machines were at full capacity. By implementing some efficiency improvements they were able to get more out of their existing machines and avoid additional machine purchases.

BENEFITS



Improved employee experience and knowledge transfer

Pretium is also investing heavily in their employee experiences, and Guidewheel has provided the means to transfer knowledge between plants and regions. One plant is able to learn from other plants in the Pretium system. While previously plants within a region were great at knowledge sharing, the physical distances made it difficult to transfer knowledge and best practices across all regions.

Previously they were identifying issues after the fact, once it was already too late. This meant the team was stuck in firefighting mode: constantly reacting to problems, unable to identify and address root causes. Guidewheel has empowered everyone in the organization with the same data and allowed them to prioritize fixes for the highest return, being proactive instead of reactive.

“ Even though we haven't been using the system for a very long time, it's really helped us improve our utilization. We started at a low 60% utilization, and now we're at mid 70s. And I can only see that improving with the real-time information that we're getting day in and day out. ”

Cynthia Melendez
Plant Manager
Pretium Packaging

Watch on YouTube



guidewheel.link/pretium-video

Schedule a Free Consultation

Book a free consultation with one of our experts to learn how you can reach sustainable peak performance.

guidewheel.com/en/get-started