Better Future Forward ISA Application & Solicitation Disclosure

Better Future Forward (BFF) is a non-profit offering Income Share Agreements (ISAs). Like a traditional student loan, an ISA is a financial obligation you pay after you leave school. Unlike a traditional fixed-payment student loan, BFF’s ISA is designed so that the amount you pay every month is aligned to and calculated based upon your income after you leave school.

### ISA Interest Rates & Fees

**There is no interest rate on an Income Share Agreement.** Your payments are based on your future income.

Your **starting interest rate** will be between:

| N/A % | and | N/A % |

This is an income share agreement. There is no interest rate. Your payments will be based on your future income. This means the amount that you pay will be based on how much you earn after you leave school.

If approved, your **ISA Percentage** will be between:

- 0.25% and 9.5% of your future income.

Your ISA Percentage does not vary; however, the amount you pay (each month and in total) will vary based on what you earn in the future. You must make payments based on your income any time your future income is above the Lower Income Cutoff (described in the Reference Notes).

### ISA Fees

- **Application Fee**: $0.00
- **Late Payment Fee**: $7.80 or 5% of the payment whichever is greater
- **Late Document Fee**: $20.00
- **Stop Payment/Returned Check Fee**: $30.00
- **Returned Item or Electronic Debit**: $30.00

### ISA Cost Example

The total amount you will pay for this ISA will vary based on your future earnings. This example provides estimates based upon different income scenarios. **THIS EXAMPLE ASSUMES (i) YOU WILL RECEIVE $10,000 IN FUNDING; (ii) YOU WILL BE ENROLLED IN SCHOOL FOUR YEARS FROM YOUR FUNDING DATE, AND (iii) YOU WILL HAVE A 6-MONTH TRANSITION PERIOD.**

<table>
<thead>
<tr>
<th>Amount Provided</th>
<th>No Interest Rate Payments based on future income</th>
<th>Monthly Income Your future income (monthly)</th>
<th>Equivalent Annual Income Your future income (yearly)</th>
<th>Monthly Payment Amount What you must pay each month at this income level</th>
<th>Number of Months in Payment Term The length of your ISA obligation</th>
<th>Total Paid The amount you will have paid after you have made all payments</th>
</tr>
</thead>
<tbody>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>Less than $1,667</td>
<td>Less than $20,000</td>
<td>$0</td>
<td>240 months</td>
<td>None</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$2,500</td>
<td>$30,000</td>
<td>$0</td>
<td>240 months</td>
<td>None</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$3,333</td>
<td>$40,000</td>
<td>$0</td>
<td>240 months</td>
<td>None</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$3,817</td>
<td>$47,200</td>
<td>$106</td>
<td>120 months</td>
<td>$12,744</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$4,167</td>
<td>$50,000</td>
<td>$113</td>
<td>120 months</td>
<td>$13,500</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$5,000</td>
<td>$60,000</td>
<td>$135</td>
<td>120 months</td>
<td>$16,200</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$5,833</td>
<td>$70,000</td>
<td>$158</td>
<td>116 months</td>
<td>$18,230</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$6,667</td>
<td>$80,000</td>
<td>$180</td>
<td>97 months</td>
<td>$17,359</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$7,150</td>
<td>$88,500</td>
<td>$199</td>
<td>85 months</td>
<td>$16,830</td>
</tr>
<tr>
<td>$10,000</td>
<td>N/A</td>
<td>$7,500</td>
<td>$90,000</td>
<td>$199</td>
<td>85 months</td>
<td>$16,830</td>
</tr>
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<td>$10,000</td>
<td>N/A</td>
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<td>$100,000</td>
<td>$199</td>
<td>85 months</td>
<td>$16,830</td>
</tr>
</tbody>
</table>

Notes to ISA Cost Example:

- a. In these scenarios, the Early Completion Clause was triggered.
- Each number is rounded to the nearest whole dollar.
### Federal Loan Alternatives

<table>
<thead>
<tr>
<th>Program Type</th>
<th>Current Interest Rates by Program Type</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct Subsidized Loan Program</td>
<td>6.53% fixed</td>
</tr>
<tr>
<td>(fixed-rate federal student loans for undergraduates with interest paid on the student's behalf while in school)</td>
<td></td>
</tr>
<tr>
<td>Direct Unsubsidized Loan Program</td>
<td>6.53% fixed</td>
</tr>
<tr>
<td>(fixed-rate federal student loans for undergraduates with payment due while in school)</td>
<td></td>
</tr>
<tr>
<td>Parent PLUS Direct Loans</td>
<td>9.08% fixed</td>
</tr>
<tr>
<td>(fixed-rate loans to parents of dependent undergraduate students)</td>
<td></td>
</tr>
</tbody>
</table>

You may qualify for Federal education loans. For additional information, contact your school's financial aid office or the Department of Education at: http://www.studentaid.gov.

### Payment Deferral

You will not be required to make payments during your In-School Period or during your Transition Period (the 6 months after you leave your School). During your Payment Period, you have no payment obligation when your income is below the Lower Income-Cutoff. You also have the right to elect a Payment Relief Pause to suspend your payment obligation in months where your income is above the Lower Income-Cutoff, for up to twelve months (as more fully explained in the Income Share Agreement). While there is no interest rate on this Income Share Agreement, the Early Completion Amount does continue to grow during these periods (see Reference Notes).

### Next Steps

1. **Find Out About Other Loan Options.** Some schools have school-specific financing benefits and terms not detailed in this form. Contact your school's financial aid office or visit the Department of Education's website at: http://www.studentaid.gov for more information about other loans.

2. **To Apply for this Income Share Agreement, Complete the Application and Self-Certification Form.** You may get this certification form from your school's financial aid office or contact us for assistance. If you are approved for this ISA, the ISA terms will be available for 30 days (terms will not change during this period, except as permitted by law).
Income Share Agreements (ISAs)

- An ISA is your obligation to make payments which are indexed to your income. An ISA is not an assignment of your income, rather BFF will use your income to determine the amount you owe to us. Throughout the term of your ISA, your ISA percentage will not change. Thus, if your income increases, your payments will increase. If your income decreases, so do your payments. The amount you pay to us may be more or less than the amount you receive.

Eligibility Criteria

- Be seeking a first bachelor’s degree
- Be a freshman, sophomore, junior or senior by the time you would be receiving financing
- Be in good academic standing, meeting satisfactory academic progress
- Have no significant adverse credit events (though credit score is not a consideration)
- Be a U.S. citizen, permanent resident, or an undocumented student
- Have completed a Free Application Federal Student Aid (FAFSA)
- Be a participant in one of BFF’s college access and success partners
- Be at least 17 years old at the time you sign the agreement
- If you plan to use funds from this ISA to cancel and replace one or more prior ISAs with BFF, you are not required to meet the above criteria.

Monthly Payments

- If you are still in school, you will begin making payments on the first day of the month following six months after you graduate, withdraw from school, or are no longer considered to be enrolled. If you are no longer in school and will use funds from this ISA to cancel and replace one or more prior ISAs with BFF and one or more of those ISAs is in a Transition Period, your payment term will begin on the first day of the month following the end of the Transition Period for the ISA with the most time remaining in its Transition Period. In all other cases, your payment term will begin on the first day of the month occurring after one whole month has passed from the effective date of your ISA. We will calculate your first monthly payments using a verifiable source of your income acceptable to us.
- Each year we will reconcile over- or under-payments made in prior year using your year-end IRS tax documentation approved by us. You must reimburse us for any under-payments and we will credit your account for any over-payments.
- You will owe nothing in months where your income is below the Lower Income Cutoff—an amount that is set in your Income Share Agreement.

What Happens if You do not Provide us with Required Information?

- You will have an obligation to provide us with new tax documentation every year. If you do not provide us with that documentation by the specified due date, you will be charged a fee of $20.00 and be considered in breach of the agreement. Upon providing us with you tax documentation, we will adjust your payments accordingly and reconcile any over- or under-payments made during this time.

Payment Relief Pauses and Early Completion

- At your discretion, you can take up to 12 months of Payment Relief Pauses (temporary postponement of payments), continuously or separately, during the payment term. During a Payment Relief Pause, you will not be required to make payments. Months you use payment relief pauses will not be credited toward the Payment Window.
- You may terminate your ISA at any time by making a payment equal to the Early Completion Amount.

Early Completion Clause:

- Your payment obligation ends early when your payments (including any amounts paid beyond amounts that are due) reach the Early Completion Amount (your Loan Amount calculated at 7.50% annually), and you've paid any outstanding payments and fees.

Borrowers in the Military

- Servicemembers Civil Relief Act (“SCRA”). If you are not currently an active duty servicemember and you either become an active duty servicemember or are called to active duty from a non-active duty status, please contact us immediately, you may have additional rights under the SCRA.

Bankruptcy

- For private education loans, federal law limits your ability to discharge these loans in bankruptcy. BFF does not believe this standard should apply to your agreement with BFF. If you file for bankruptcy, you may still be required to pay back a “Private Education Loan.” In the event that you file for bankruptcy, BFF will not assert that this agreement is subject to restrictions on discharge in bankruptcy that apply to Private Education Loans. If the bankruptcy court treats this agreement as a Private Education Loan and requires you to show “undue hardship” to discharge the obligation, and you otherwise have satisfied the requirements to obtain a discharge in bankruptcy, BFF will take all steps necessary to abandon any claims BFF makes for future payments under this Agreement. This does not mean that BFF will waive any rights to claim that you should have paid any amounts to BFF before the date you filed for bankruptcy.
### What are the ranges of ISA terms?

<table>
<thead>
<tr>
<th>Total Loan Amount</th>
<th>Percentage of Income</th>
<th>Lower Income Cutoff</th>
<th>Upper Income Cutoff</th>
<th>Your ISA Obligation Ends When You Meet One of These Three Finish Points:</th>
<th>When the Payments You Have Made Trigger the Early Completion Clause</th>
<th>When you reach the Maximum Length of ISA Payment Window</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,000 and $50,000</td>
<td>0.25% and 9.5%</td>
<td>$47,200.00</td>
<td>$88,500.00</td>
<td>120 to 180 payments [?] Your Loan Amount calculated at a 7.50% APR.</td>
<td>If, after each monthly payment, BFF calculates that you would have paid off a loan with a 7.50% interest rate and with the same amount, same disbursement, same payments, and same timing of payments, your obligation is immediately done under this Early Completion Clause</td>
<td>240 Months</td>
</tr>
</tbody>
</table>

The loan amount that has been disbursed to you, on your behalf, and/or used to cancel prior ISAs.

### How long will my ISA obligation last?

<table>
<thead>
<tr>
<th>Minimum Term (&lt;1 month)</th>
<th>Maximum Term (252 months)</th>
</tr>
</thead>
<tbody>
<tr>
<td>The shortest time your obligation could last. This case occurs if you trigger the Early Completion Clause in your first month out of school.</td>
<td>The longest time your obligation could last. This does not include the period of time when you are in school or any time included in the Transition Period. This case occurs if you have at least 120 months of zero payments (months where your income is below the Lower Income Cutoff) and you use all 12 of the Payment Relief Pause months available to you.</td>
</tr>
</tbody>
</table>

You will have certain obligations both while you are attending college and after you leave school.

### Your Obligations While in School
- Update your current contact information any time your contact information changes
- Update your enrollment status and whether you are graduating or plan to take a leave of absence or leave school
- Complete & send any documents we request

### Your Obligations After You Leave School
- Make your income share payments
- Tell us if there is any change to information you have previously provided to us
- Inform us of any change in employment status
- Let us know if there is any increase or decrease in your income

More information about ISA eligibility and payment options is available in your ISA application and your ISA Agreement. You can also contact us at (651) 401-8401.

I have read the Application and Solicitation Disclosure.

Dated: