



Manager, Mid-Atlantic Funding Navigator

Background

The next five years will see a historic investment by the federal government in water through the Infrastructure Investment and Jobs Act. However, disparities across water systems will endure unless we seize the moment to reform policies that leave too many US residents without access to clean water and too many water systems without the capacity to maintain and improve their drinking water, wastewater and stormwater treatment systems. Our water team was founded around the knowledge that there are solutions, innovations, capacities, and policy changes that can dramatically increase the speed and effectiveness with which we solve these problems. We believe we can play an important role in making that happen, through direct work helping overburdened, under-resourced communities secure support, and through analysis and policy work to make change happen on a systems level. To learn more about EPIC's water infrastructure work, go [here](#).

With its national and local partners, EPIC has launched a [Funding Navigator](#) to help water utilities and municipalities serving overburdened, underserved communities invest in drinking water provision, wastewater treatment, and stormwater management. EPIC provides technical assistance through philanthropic support and as an EPA-designated [National Environmental Finance Center](#). EPIC is seeking to hire a Manager located in the Mid-Atlantic region who has: 1) a passion for stepping up to this type of challenge; 2) talent and hands-on experience managing projects involving teams with diverse perspectives or technical areas of expertise; and 3) experience working with utilities or community groups on infrastructure projects.

About EPIC

EPIC builds policies that deliver spectacular improvement in the speed and scale of environmental progress so people and nature can thrive. A national nonprofit, EPIC is committed to finding and highlighting the best approaches to scaling up results quickly. EPIC works to further environmental and public health outcomes by improving water infrastructure, restoration, procurement, endangered species, and the use of data. EPIC operates through a fiscal sponsorship with the Sand County Foundation.

Position Description

Reporting to the Funding Navigator Director, the Mid-Atlantic Manager will lead and advance EPIC's efforts to connect utilities in overburdened, underserved municipalities with technical assistance, community engagement, and state and federal funds for infrastructure. The focus will be on municipalities in the Mid-Atlantic region, with additional work outside the region as needed. We are looking for someone with water sector experience, experience managing projects that involve teams of contractors or stakeholders; engaging with state program staff, water utility managers, municipal leaders, or environmental justice groups; building or leading diverse coalitions; or experience with infrastructure funding programs. An example of an ideal candidate might be an engineer or operator with public works experience or a project manager who has connected municipalities with public funds for capital projects.

We seek candidates who can manage EPIC's Mid-Atlantic Funding Navigator projects within a small organizational structure and help build momentum working with engineers, state agencies, EPA, other nonprofits, and technical assistance providers.

Responsibilities

- Together with the Funding Navigator team and a team of local and national partners, recruit, build relationships with, and provide guidance and technical assistance to communities through all stages of the process of applying for state and federal funds, from assessing capital investment needs, facilitating project designs through contracting with consultants, and ultimately developing robust applications for funds.
- Work closely with state SRF and regulatory program staff, regional EPA staff, other agency personnel, and other Environmental Finance Centers in managing initial outreach to communities seeking help.
- Coordinate collaboration between partners. Provide communication on and assist with management of EPIC's program consultant and partner contracts and MOUs.
- Together with the Funding Navigator team and partners, work with other technical assistance providers and community-based organizations to assist in the development of effective, equitable infrastructure projects.
- Provide guidance, and help build an effective regional team that serves as an advocate for investments in communities that need assistance.
- Identify and participate in working groups, associations, and nonprofit collaborations.
- Work with partners to provide thought leadership based on lessons learned, and contribute to case studies, blogs, best practices, and grant reports.
- Participate in webinars, convenings, and public events to highlight prominent issues and solutions.

Qualifications

- Bachelor's degree required, with a preference for study in engineering, environmental science, or public administration. Applicants should note certificates in management, water or wastewater operations, or environmental sampling and compliance if relevant.
- At least 5 years of experience in one or more of the following areas: water infrastructure design or finance, water utility operations, utility or municipal finance, project management. Time pursuing a graduate degree and other relevant experience can serve for portions of this experience requirement.
- Expertise providing leadership and/or coordinating teams to keep projects on track.
- Understanding of or willingness to learn about federal and state funding programs for water infrastructure.
- Experience leading initiatives that require carrying forward a vision, thinking strategically, making quick decisions, and forming and sharing opinions on policy.
- Experience with community-based participatory projects. This experience may include activities such as facilitating municipal or neighborhood meetings.
- Strong people and program management skills. This position will work with peers, contractors, and stakeholders, especially with municipal staff and elected officials.
- Ability to accomplish multiple goals, with a focus on outcomes.

- Passion for pursuing equitable outcomes.
- Excellent communication skills.
- Creative thinking and flexibility.

We will prioritize candidates who can bring:

- Experience working with municipalities or utilities in Pennsylvania, New Jersey, or Delaware.
- Business development skills.
- Understanding of the technical or financial management of a water utility.
- Experience working for or providing technical assistance to a water utility.
- Skills and experience with community-centered project development.
- Experience managing, monitoring, or reporting for state or federal government funding programs.
- Experience measuring and evaluating project outcomes.
- A network of contacts within water utilities, trade associations, and local or state government agencies.

Location

The Manager will be based in New Jersey, Pennsylvania, or Delaware and may support our work outside the Mid-Atlantic. We anticipate that this position will require travel 1-2 times per month for regional meetings, conferences, and other events and approximately 1-3 times per year nationally. Work other than travel is done at the candidate's home office.

Salary Range

\$80,000-\$90,000 based on experience and qualifications.

Benefits

EPIC offers an excellent benefits package that includes health, dental and vision care, 401k contributions, and four weeks of paid time off.

Applying

Qualified candidates should send an email to Lilly Slaughter at lslaughter@policyinnovation.org with "Manager, Funding Navigator" in the subject line. Please include a resume and a cover letter labeled with your last name, followed by the document type (e.g. "Ibrahim_Resume").

We believe that including more people from a broad diversity of backgrounds, including people of color, people from working class backgrounds, women, and LGBTQ people, is essential for achieving our vision. We strongly encourage applications from people with these identities or who are members of other marginalized communities.

We know there is not one ideal candidate who has all the traits listed in this job post. If you have a mix of interests, skills, and related experience - and a passion for this work - please do not let a gap in your strengths stop you from applying for this role or reaching out.

Thank you for your interest in working with EPIC!