

# VISIONSTATE

Turning Ideas Into Innovation

[www.visionstate.com](http://www.visionstate.com)

TSXV: VIS

# Visionstate Corp

## ABOUT OUR COMPANY

- Visionstate Corp. is a publicly traded company listed on the Toronto Venture Exchange, under the symbol VIS (TSXV: VIS).
- The Company's main operating division is Visionstate IoT Inc., the inventor of Wanda.
- Visionstate Corp. invests in companies that shares its values and have synergies in technology.



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VISIONSTATE™



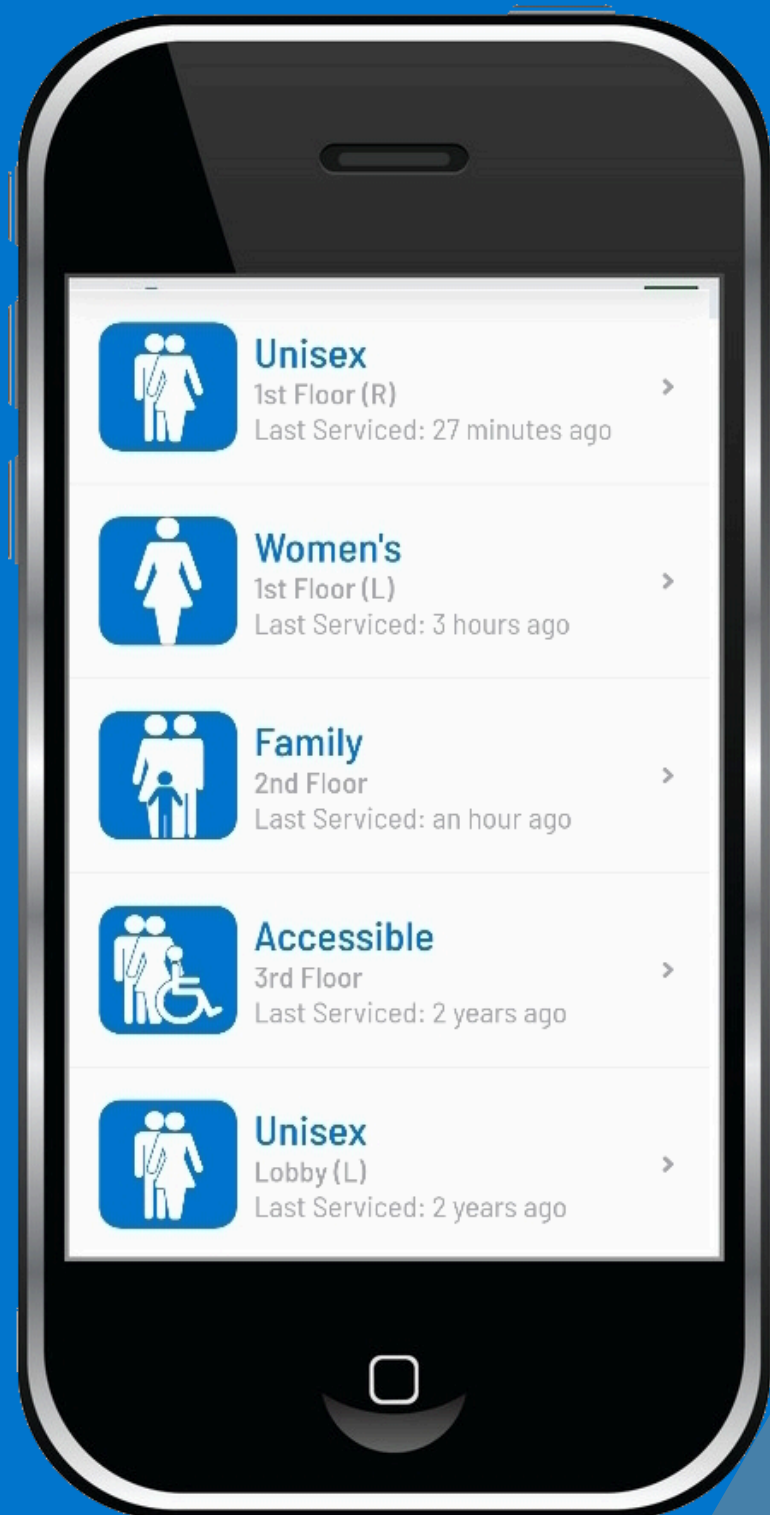
## VISION

To lead the global IoT solutions market for facility management. We revolutionize the industry by providing data-driven, sustainable solutions. Our technology enhances cleanliness, safety, and operational efficiency while driving positive environmental and social impacts through smart, connected systems.

## MISSION

Empowering businesses with innovative IoT solutions for enhanced facility management. We leverage cutting-edge technology to streamline task management, drive operational efficiency, and create a cleaner, safer, and more sustainable world.

# INTRODUCING WANDA



- WANDA, our flagship software at Visionstate IoT, is a cutting-edge solution revolutionizing facility management.
- It is a powerful, data-driven platform designed to streamline cleaning task management and enhance overall operational efficiency.
- With real-time data collection and actionable insights, WANDA empowers businesses to make informed decisions and maintain impeccable standards of cleanliness and safety.
- As the industry embraces the potential of IoT technology, WANDA stands as a pioneering force, driving the future of facility management.





# THE WANDA PORTAL ACTIONABLE INSIGHTS

wanda  
NEXT

Compliance

Audit

Alerts

Traffic

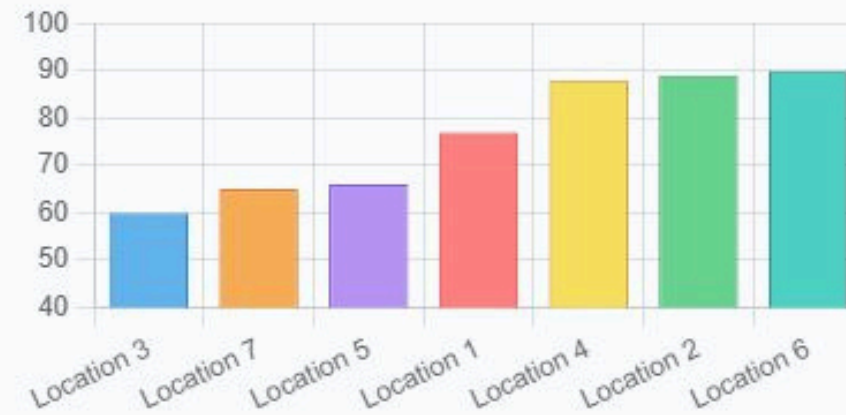
Satisfaction

Export Page

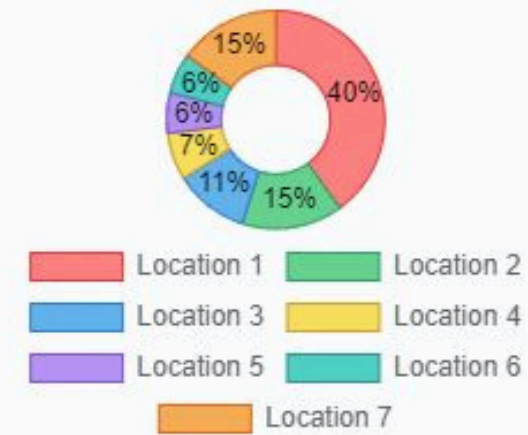
January 26, 2022 - January 26, 2023

All Locations

## Compliance



## Alerts



## Satisfaction



Exceeded Expectations  
Meets Expectations  
Falls Short

## Traffic



# Visionstate IoT

## REVENUE MODEL

Visionstate IoT operates on a subscription-based or Software as a Service (SaaS) model, making it both affordable and easy to install. The Company is partnered with a global distributor for the WANDA product, Bunzl PCL.

We Have Two Revenue Structures in Place

### Within Bunzl C & H

Monthly recurring for Canadian distribution rights \$20,000 per month.

Revenue split 50/50 on all subscription revenue.

### Outside of Bunzl C & H

US and other international markets  
Visionstate receives 100% of all revenue



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# MARKET ANALYSIS

WandaMOBILE	Monthly licence fee	\$	333.00	1%
Sector	Total market	Market penetraion	Annual revenue	
Public Schools (Canada)	14,600	146	\$	583,416
Public Schools (US)	130,930	1,309	\$	5,231,963
Universities (Canada)	223	2	\$	8,911
Universities (US)	3,982	40	\$	159,121
Hospitals (Canada)	1,200	12	\$	47,952
Hospitals (US)	6,090	61	\$	243,356
Office Buildings (Canada)	137,000	1,370	\$	5,474,520
Office Buildings (US)	5,900,000	59,000	\$	235,764,000
Hotels (Canada)	8,289	83	\$	331,228
Hotels (US)	91,000	910	\$	3,636,360
Retail (Canada)	50,000	500	\$	1,998,000
Retail (US)	328,208	3,282	\$	13,115,192
Seniors Apts (Canada)	20,076	201	\$	802,237
Seniors Apts (US)	280,900	2,809	\$	11,224,764
Hospitality (Canada)	97,000	970	\$	3,876,120
Hospitality (US)	660,975	6,610	\$	26,412,561
Airports (Canada)	500	5	\$	19,980
Airports (US)	5,200	52	\$	207,792
Municipalities (Canada)	3,700	37	\$	147,852
Municipalities (US)	87,000	870	\$	3,476,520
<b>Market Potential</b>	<b>7,826,873</b>	<b>78,269</b>	<b>\$</b>	<b>312,761,845</b>



# Visionstate Capital Structure



TSXV:VIS

Shares outstanding	171,126,335
Warrants outstanding	58,508,734
Stock Options	0
Share Price	\$0.02
Market Cap	\$2,566,896
52 Week High/Low	\$0.035/\$0.015

Owned by insiders:

**40%**

Average Monthly Expenses:

**\$50,000**

Current Monthly Revenue:

**\$42,000**



# VISIONSTATE FUTURE DEVELOPMENT

## NEXT VISION: FUTURE INNOVATION

MIRA



A.I optimization for  
scheduling and resources

**MIRA** - Next evolution of Visionstate technology designed to track equipment performance and maintenance. This is crucial for maintaining expensive bots and providing a single data source.

**AI Development** - Visionstate has partnered with AMII, a world-leading institute for machine learning, to develop an AI model to optimize resources and scheduling.

# Visionstate Corp. Portfolio Companies



**SOL SPACES INC. [WWW.SOLSPACES.COM](http://WWW.SOLSPACES.COM)**

Sol Spaces' goal is to redefine the way society views modern spaces, moving from large, energy-consuming structures to sustainable, self-contained living and growing spaces that leverage the natural energy of our environment. That's why we refer to our structures as Sol Spaces. Visionstate owns 40% of Sol Spaces.

**FREEDOM CANNABIS INC.**

**[WWW.FREEDOMCANNABIS.COM](http://WWW.FREEDOMCANNABIS.COM)**

The logo for Freedom Cannabis features the word "freedom" in a large, lowercase, serif font, with the word "CANNABIS" in a smaller, uppercase, sans-serif font directly below it.

Freedom Cannabis is a licensed producer of cannabis located on the outskirts of Edmonton, AB. As a vertically integrated company, Freedom has increased revenues from approximately \$750,000 per month to over \$3 million per month over the last fiscal quarter. Visionstate owns 4.1 million shares of the company.

# VISIONSTATE TEAM

**John Putters | CEO, Director & Company Founder**

15 years of experience in IT and public companies, nominated twice for National Innovation Award.

**Randa Kachkar | CFO, Board Secretary**

25 years of management experience in finance, strategy and operations.

**Shannon Moore | President, Visionstate IoT Inc.**

25 years in Sales and Business Development, Strategic Development Specialization

**Jim Duke | Chairman of the Board, Director**

A long-time director of Visionstate Corp. with considerable experience in entrepreneurship and capital markets; works with the Investment Committee to identify companies that have synergies with Visionstate IoT Inc.

**Belinda Davidson | Marketing Strategy, Director**

30 years of experience in marketing, former director of brand awareness and marketing for Ivanhoe Cambridge Properties.

**Alastair Medford | Technical Director**

10 years with Visionstate, drives innovation and technology.





# KEEP IN TOUCH

## Email

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