The Associated Students UCLA (ASUCLA), the largest organization of its kind in the world, is a student-led organization dedicated to the needs of UCLA students and the campus community. Through entrepreneurship with a purpose; connection to valuable services and opportunities; and access to spaces that support student needs, ASUCLA enriches the campus experience. Overseen by a student-majority Board of Directors, and powered by a student-majority staff, ASUCLA’s business model represents students serving students. Major divisions are the Student Union, Event Services, ASUCLA Catering, UCLA Restaurants, the UCLA Store, UCLA Photography, and Trademarks & Licensing. The other ASUCLA entities include Undergraduate and Graduate student governments, and Student Media.
On behalf of the ASUCLA Board of Directors and ASUCLA family of employees, I am proud to present our organization’s FY 2017-2018 Annual Report. This year was a year of great change, significant accomplishment and pure reflection of the excellence that has become part and parcel of the ASUCLA proud history.

While we bid farewell to Bob Williams, our leader for the past 13 years, we were tasked with completing an unprecedented number of programs, projects and initiatives to advance our services, enhance our fiscal position and pursue partnerships in support of the Bruin family. The close of the fiscal year clearly showed that our team, under the guidance of our student majority board, is well positioned to continue delivering results now and into the future. The year’s highlights included the completion of the Ackerman Dining Room refurbishment, opening of two new eateries to very positive campus wide reception, introduction of the new coffee experience, development and launch of the significantly improved Licensing and Trademarks website, expansion of Bruin Custom Print presence on campus, progress in Course Reader Solutions and formulating new partnerships between UCLA Stores and various constituencies, hosting of over 10,000 student meetings and events, the new payroll system (UC Path) implementation, completing a branding, messaging and constituent survey initiative, continuation of environmental stewardship programs, and the launch of the new ASUCLA App for iOS.

Concurrently with the aforementioned, ASUCLA focused on communication with our campus partners through establishing dialogue and uncovering opportunities for collaboration to benefit the Bruin student body. We also re-enforced our interaction with current and incoming students. ASUCLA presence at Bruin Day and Bruin Transfer Day was improved through the engagement of our Board and leveraging opportunities to share our story of student led independence and track record of service and success with the new Bruins. The increase in social media activity and postings also allowed us to better our touch points with on campus students. The expansion and continuation of these activities will strengthen the foundation of ASUCLA for many years to come.

The FY 2017-2018 was also a year of fiscal progress. ASUCLA completed the year 70% better than budget in terms of net income from operations, and significantly better than budget in terms of targeted debt ratio and closing cash liquidity. This fiscal outcome resulting from good controls, innovative thinking and tireless pursuit of opportunities has positioned ASUCLA for a solid FY 2018-2019.

The committed ASUCLA family of employees collaborated with many partners and stakeholders to accomplish the success of FY 2017-2018. We very much appreciate their collective efforts, resilience and clarity of purpose in helping us drive towards excellence while reflecting all the attributes that make Bruins great.

In closing, I thank each member of our team, our Board of Directors and the tens of thousands of constituents that we serve every day for the opportunity to be a part of such an amazing organization and to join in discovering all the good that is ASUCLA.

Sincerely,

Pouria Abbassi, P.E.
CEO & Executive Director

"What I really love about working at ASUCLA, especially in BearWear, is that it’s one of the first places people come when they visit campus, so you get a chance to make a great first impression on incoming students and visitors."

Serena Jackson
Class of 2019
MEET OUR BOARD OF DIRECTORS

ASUCLA is led by a student majority board of directors that provides leadership at a level synonymous with being a Bruin.

Thank you to the thousands of students, visitors, and community stakeholders whom we were privileged to serve in the 2017-2018 academic and fiscal year. The year included many stellar accomplishments from each of the operational and administrative areas of ASUCLA that will enrich and continue to support the UCLA campus experience.

ASUCLA is where campus is community. From the quiet study spaces where students find focus to pursue their academics, to the lively TV lounge where community gathers to watch sporting events, we aspire to bring the best resources, services, and spaces to the UCLA Bruin family.

Nathan Glovinsky
Chairman
2017–2018 Board of Directors
The New Coffee Experience
Coffee has become an integral part of ASUCLA services. Now pouring at 11 locations on campus, ASUCLA has developed a roadmap of new coffee experiences for the upcoming year. Starting with the launch of Intelligentsia coffee served at Jimmy’s Coffeehouse in Lu Valle Commons and Café 451 in June 2018, other locations will adopt new brands such as Peet’s Coffee and Wild Owl from Farmer Brothers prior to Fall Quarter 2018. Coffee will be served in ASUCLA’s newly designed “Bruin Proud” disposable cup made of 90% plant-based material, scheduled to arrive in time for the start of Fall Quarter 2018.

ASUCLA Goes Live on UC Path
UCPath is the University of California’s priority program to implement a single payroll, benefits, human resources and academic personnel solution for all UC employees replacing UC’s 35-year old Payroll/Personnel System. ASUCLA—along with Office of the President, UC Merced and UC Riverside—went live on UCPath on January 2, 2018. The dedication of the ASUCLA team that navigated through the complexities of UC Path made this happen, along with all the managers who embraced this significant operational change.

New ASUCLA App launched on iOS
The brand new ASUCLA app launched July 15 on iOS, followed by an Android launch August 1. The free download gives immediate access to hours and locations for all ASUCLA stores, restaurants, spaces, and services on campus. The management team partnered with Los Angeles developer Citrisbits to fast track development in time to have the app available for new Bruins attending summer orientation sessions.

Brand Strategy Research and Communication Guidelines
In partnership with branding agency Clever Creative, ASUCLA sent out a campus wide digital survey receiving over 3,800 responses. Of those survey participants, over 50 agreed to participate in focus group sessions on campus. The quantitative and qualitative feedback included perceived value of services and offerings, sentiment toward the Association, knowledge gaps, and respondents personal experiences with ASUCLA. The insight gained from the responses were used to formulate new ASUCLA brand language and communication guidelines.

ASUCLA Executive Director Search and Selection
After thirty-eight years of service, ASUCLA Executive Director Bob Williams retired in February 2018. Dedicated to preserving the unique ASUCLA student-run model, Bob Williams was dedicated to the long standing ASUCLA motto “students serving students”.

Under Armour New Partnership Launch
In step with the Under Armour / UCLA Athletics agreement, ASUCLA embraced the new official campus outfitter’s brand. UCLA Trademarks & Licensing (also a division of ASUCLA) rolled out new UCLA marks to all licensees for retail products. The UCLA Store transitioned the former adidas area to a new Under Armour shop-in-shop concept in time to kick of the 2017-18 school year.

UCLA Trademarks & Licensing Outreach And Ethical Labor Standards
UCLA Trademarks and Licensing seeks to continuously lead the way among higher education organizations in the pursuit and implementation of ethical labor standards in any supply chains used to manufacture UCLA® brand products. In the past year we’ve focused on outreach to further educate and inform the UCLA community, friends and fans—in Los Angeles and around the world—of our mission and to build momentum for the pursuit of ethical labor practices on college campuses and businesses around the globe.

Ackerman Union 1st Floor Dining Room Renovation
Completed in March 2018, the Terrace Food Court Dining Room on the first floor of Ackerman Union was remodeled in stages allowing services to remain open for students while upgrades were taking place. The new dining room includes built-in charging stations, banquet and lounge seating, the recently renovated Black Experience mural, and a multimedia display currently featuring highlights from the ASUCLA history vault.

Veggie Grill Opens in Ackerman Union 1st Floor Dining Room
To complete the 1st Floor Dining Room renovation, ASUCLA welcomed Veggie Grill for a grand opening on May 15, 2018. The selection of Veggie Grill was made in 2016 in light of UCLA’s Healthy Campus Initiative, which supports the launch of a new plant-based dining option on campus, Veggie Grill’s delicious menu has proven to be popular with non-vegans too!

Blaze Pizza added at the Court of Sciences Student Center
Opened in April of 2018, the addition of Blaze Pizza was an instant success on campus. Located at the Court of Sciences Student Center, still commonly referred to as the Bombshelter on campus, Blaze Pizza joins Yoshinoya, Subway, and Fusion dining options.
Our catering menu is only a starting point, which we can customize to meet your specific needs. The ASUCLA Catering Team will work with you to create menus expertly crafted around your specific needs, delivering food that will delight your guests. It is our goal to deliver great food, one bite at a time.

Our Custom Menus

ASUCLA Catering welcomes the opportunity to cater your upcoming event. We provide an array of services — breakfast meetings, faculty luncheons, wedding receptions and alumni events—catered anywhere on campus. We pride ourselves in delivering a versatile menu and exceptional service, regardless of size or complexity.

Take a look at our new catering menu and website: asucla.ucla.edu/catering

ASUCLA Catering and Student Union Event Services held an Open House in May featuring two different locations and a variety of menus.
The Charles E. Young Grand Salon transports guests to the early days of UCLA with its mahogany paneling and original stained-glass windows, in one of the only Gothic-style buildings in West Los Angeles.

Whether you’re planning an intimate meeting for 10, an elegant 500-guest gala or a 1200-person symposium, UCLA Student Union Event Services can assist you with it all. Our venue managers are ready to share their expert event planning knowledge and tailor our services to help make your event an occasion to remember.

The Bruin Reception Room boasts Bruin Pride in the blue and gold decor, campus images, UCLA seal wall art, and a piece of the original Nell and John Wooden basketball court from Pauley Pavilion.

The Ackerman Grand Ballroom is one of the largest and most versatile venues on campus with adjacent rooms and nearby patios for receptions or break out sessions.

UCLA Student Union Event Services has the perfect location — in the heart of the UCLA campus, for your next presentation, performance, or party.
CUSTOM PRINTING SERVICES

Located on A-level of Ackerman Union right in the heart of campus, Bruin Custom Print is a full-service custom printing option that is a great choice for student groups and departments looking for the convenience of an on-campus service.

Certain products such as custom t-shirts can be printed on-site with short lead-times because pre-vetted apparel blanks are maintained in inventory for your convenience.

Our pre-vetted blanks are purchased from vendors who have agreed to support the UC international standard for humane labor practices in the manufacture of products bearing its name.

Purchasing items such as bags, pens, mugs, etc., can take advantage of UCLA Store buying power to pass on savings when you choose to source your promotional products from Bruin Custom Print.

Bruin Custom Print is one more example of the ASUCLA “students helping students” advantage. When you choose Bruin Custom Print for your order, a percentage of your purchase is reinvested back to student resources.

FILMING LOCATIONS

The UCLA Student Union is a prime location for productions big and small.

The iconic, gothic architecture of Kerckhoff Hall is featured when the scene calls for a setting to transport the viewers back in time for television and feature films. Commercials and web series utilize the meeting rooms in Ackerman Union as classic classrooms and office spaces. Our professional staff works diligently to assist the crew to achieve the perfect environment and a quality production.
During the school year students come to Ackerman Union to grab a bite, meet up with friends, and find quiet spaces to study. Inside you’ll find several dining options, campus tours in the Bruin ViewPoint Room, the Avenue A TV lounge, performances in the Grand Ballroom, ATMs, copiers, the Post Office Express, and more.

Kerckhoff Hall is home to student government offices, Student Media, the ASUCLA Job Center, the office of Student Organizations, Leadership & Engagement, study lounges, and the popular Kerckhoff Coffee House. This past year we welcomed the addition of the Bruin Transfer Center and the Veteran Resource Center on the first floor.

The UCLA Student Union welcomes thousands of visitors each year—students and perspective students, parents, alumni, faculty, staff and guests—from around the globe. The LED screens in the Avenue A TV Lounge were replaced to provide a significantly better viewing experience.

The 2017-18 winners of the annual Art in the Union contest. Their art work will be displayed in the Student Union permanent collection.

Clockwise from the top: meet the welcoming staff at the Bruin Transfer Center; the Kerckhoff Hall second floor study lounge is a hidden gem; student union employees serve as building managers, sound + vision techs, and event coordinators; solar panels on the roof of Ackerman Union divert 200,000 lbs of CO2 from the atmosphere each year; the third floor study lounge—originally the Women’s Lounge when Kerckhoff Hall opened in 1929; Ackerman Union meeting rooms serve as open study space when not reserved; next page: campus visitors begin their admission tour in the Bruin ViewPoint Room; a crowd gathers at the TV lounge in Ackerman Union to view FIFA cup finals.
New Executive Chef and Quality Assurance Manager Hired

UCLA Restaurants welcomes Irvin Gonzales, our new Corporate Executive Chef. Irvin will oversee recipes and menus for all ASUCLA restaurants. We also welcome aboard Frank Canlas as Quality Assurance and Control. Frank will oversee quality of services at all of our restaurant locations.

Blaze Pizza Opens at the South Campus Student Center

In April 2018, Blaze Pizza roared to life at the Court of Sciences Student Center bringing custom built, fast fire’d pizza to a hungry student body. Select unlimited toppings for one single price and enjoy in minutes!

Poké Bowls were introduced and well received at the North Campus Student Center.

Veggie Grill Opened

Terrace Food Court in Ackerman Union

After doing extensive surveying, Veggie Grill was selected to bring a fully plant-based menu to campus. In May 2018, Veggie Grill began serving a vegetarian and vegan menu featuring burgers, chicken sandwiches, tacos, salads, and more. The unit has proven to be a hit even with non-vegetarians on campus!

Still the best candy shop on campus, Sweetspot now offers a selection of frozen ice cream and fruit bars. Located on the 1st Floor of Ackerman Union.

ASUCLA completed a major renovation of the Ackerman Union Terrace Food Court Dining Room on the 1st floor of Ackerman Union in March 2018. Shortly after, Veggie Grill opened in the same location with much excitement on campus for the first fully plant-based menu.

New furnishings include comfortable lounge and communal seating with integrated charging stations and a complete remodeling of the Ackerman Union first level restrooms.

UCLA RESTAURANTS

20,000
AVERAGE CUSTOMERS PER DAY

800+
STUDENT JOBS POSITIONS

35
RESTAURANT CONCEPTS

19
RESTAURANT LOCATIONS

9
3RD PARTY LOCATIONS
Coffee is an integral part of campus life. Whether it’s waking up for that 7am history lecture, staying up late to study, or meeting friends for a relaxing break, coffee is essential.

This past year we introduced a variety of new brands expanding our coffee options on campus. Intelligentsia Coffee was introduced at Jimmy’s and Cafe 451 in June 2018 with great enthusiasm. Nitro coffee was introduced to Northern Lights and Kerckhoff Coffee House in May. Our base brand, Farmer Brothers, introduced Wild Owl, their higher quality coffee, at all other coffeehouses.

Peet’s Coffee will be launched in Southern Lights and Terasaki Cafe prior to Fall 2018.

ASUCLA Offers Fair Trade Coffee, Chocolate, Tea, and Sugar too!

Fair Trade is a third-party certification process that sets standards for the way coffee is produced and how much a farmer or farming cooperative earns per pound of coffee sold. The criteria for determining Fair Trade status are fair prices for farmers and decent working and living conditions for workers. The Fair Trade coffee available in our coffee houses is also certified organic, shade grown, and hand roasted. We carry Fair Trade chocolate bars, Numi tea, and sugar in our coffeehouses too.

In collaboration with UCLA Housing and Hospitality, the USAC IVP Office, and UCLA E3: Ecology, Economy, Equity, ASUCLA helped UCLA achieve status as a Fair Trade University.
In step with the Under Armour / UCLA Athletics agreement, ASUCLA embraced the new official campus outfitter’s brand. UCLA Trademarks & Licensing — also a division of ASUCLA — rolled out new UCLA marks to all licensees for retail products. In addition, a new Under Armour shop was installed in Ackeman Union and Pauley Pavilion.

UCLA legend Kareem Abdul Jabbar visited campus in December to sign two recent titles published just last year: Becoming Kareem and Coach Wooden and Me.

All proceeds from the UCLA Store and the online store are reinvested on campus and support ASUCLA’s mission to provide top-notch products and services for the UCLA community, first class campus facilities, and funding for student activities. This unique business model allows UCLA to maintain the lowest student union fee among the UC system.

The UCLA Store has all the essential items students need to support their academic mission at UCLA, as well as trending brands to enrich the student lifestyle.
In 1998 the University of California became one of the first universities in the country to adopt a code of conduct for all UC trademark licensees, supporting international standards for humane labor practices in the manufacture of products bearing its name. Student-focused and student-led, ASUCLA’s unique structure played a critical role in establishing and now in expanding UCLA’s leadership position on this important and high profile issue within the collegiate licensing industry. By implementing a rigorous vetting process and continuously challenging all UCLA licensees to disclose, monitor, credibly verify and improve upon their efforts to meet international labor standards in supply chains used to make UCLA licensed goods, ASUCLA is fostering credible and measurable progress on this pervasive, worldwide challenge.

This past year we’ve focused on outreach to further educate and inform the UCLA community, friends, and fans—in Los Angeles and around the world—of our mission and to build momentum among other colleges and universities.

Cynthia Holmes, Director of UCLA Trademarks and Licensing, was inducted to the International Collegiate Licensing Association Hall of Fame. “Cynthia Holmes has proven herself to be a trail blazer in the collegiate licensing industry. Her endeavors to move university codes of conduct beyond stated values and toward true implementation of ethical labor practices, successful expansion of UCLA’s international licensing program, and support of the UCLA student community are just a few of her many accolades.”

— Rachael Bickerton
International Collegiate Licensing Association
After reviewing hundreds of candidates, the ASUCLA Board of Directors selected UCLA alumnus Pouria Abbassi P.E. to join ASUCLA as Executive Director and CEO. Among many other accomplishments, Pouria served as CEO of the Los Angeles Convention Center from 2006 to 2012, and President of Phoenix House of California, Inc. from 2012 to 2015. Welcome aboard Pouria!

On May 23, 2018, thirty-seven student employees were honored for exceptional performance at the 80's themed Totally Awesome Student Awards.

On September 13, 2017, twenty-one career employees were honored for outstanding performance. Janelle Marcus, on the right, was honored as the Employee of the Year for her contribution to the UC Path transition.

On April 25, 2018, we celebrated fifty-eight employees who reached milestone anniversaries with ASUCLA. These fifty-eight employees celebrated 880 cumulative years of service.

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Our Executive Management Group oversees the multiple businesses and support divisions that drive ASUCLA. With over 200 years of collective service to the Association this management team is uniquely positioned to respond to the needs of the UCLA community.

### Human Resources - Loss Prevention

**Business Affairs**
- 1,247 Job Applications Processed
- 500+ New Hire Orientation Sessions
- 40% Reduction in Number of Theft Cases
- 47 Contracts Negotiated and Executed

### Marketing & Sales Promotions
- 852 Work Requests Processed
- 5M+ Email Messages Sent to Subscribers
- 62% Increase in Social Page Likes/Followers
- 295,000+ Bearwear Catalogs Mailed Out

### Information Systems
- 99.9% Overall System Network Reliability
- 3600+ Help Desk Tickets Received
- 98.7% Help Desk Tickets Resolved

### Finance Department
- $1.7M Capital Projects Funded
- 68,000 Invoices Processed by Accounts Payable
- 700 Purchase Orders Initiated
- 5 Successful Audits Completed

ASUCLA’s goal is to support and enrich the campus experience for all students, campus cohorts, the Los Angeles community, and visitors from around the world. To achieve this end, ASUCLA continuously works to strengthen its partnerships and deliver championship service throughout its many enterprises.

### OUR PARTNERS

[Partner logos and names]
FOWLER

28

2.9%

13.4%

49%

55%

2017 -2018 FINANCIALS

FUNDING SOURCE
ASUCLA Student-Run Enterprises generates revenue through the sale of goods and services; operations include the UCLA Store and Restaurants plus the Student Union facilities.

USES OF NET INCOME
Net income is used to repay long-term loans, to maintain and upgrade facilities, and to fund student services and programs.

STATEMENT OF FINANCIAL POSITION
July 31, 2018

ASSETS
Current Assets
$24,064,000
Property, Equipment and Improvements, net
$22,645,000
Total ASSETS
$66,609,000

LIABILITIES & UNRESTRICTED NET ASSETS
Current Liabilities
$15,022,000
Long-Term Debt
$7,095,000
Unrestricted Net Assets
$46,609,000
Total LIABILITIES & UNRESTRICTED NET ASSETS
$66,609,000

STATEMENT OF ACTIVITIES
year ended July 31, 2018

REVENUES
Total Revenues
$67,671,000

EXPENSES
Total Expenses, net
$68,130,000
Change in Unrestricted Net Assets
($659,000)

UNRESTRICTED NET ASSETS
Beginning of Year
$24,151,000
End of Year
$24,492,000
End of Year Cash Balance
$13,915,000

Net income from operations was 70% better than the budget plan and 55% better than the previous fiscal year.

\% of Total Cost

- Cost of Sales
- Wages & Benefits
- Expense of Operations
- Maintenance and Utilities
- Depreciation
- Other Various

\% of Total Revenue

- Store
- Restaurants
- Licensing
- Leased Ops & Other

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\% of Total Revenue

- Store
- Restaurants
- Licensing
- Leased Ops & Other

FOWLER

28

2.9%

13.4%

49%

55%

2017 -2018 FINANCIALS

FUNDING SOURCE
ASUCLA Student-Run Enterprises generates revenue through the sale of goods and services; operations include the UCLA Store and Restaurants plus the Student Union facilities.

USES OF NET INCOME
Net income is used to repay long-term loans, to maintain and upgrade facilities, and to fund student services and programs.

STATEMENT OF FINANCIAL POSITION
July 31, 2018

ASSETS
Current Assets
$24,064,000
Property, Equipment and Improvements, net
$22,645,000
Total ASSETS
$66,609,000

LIABILITIES & UNRESTRICTED NET ASSETS
Current Liabilities
$15,022,000
Long-Term Debt
$7,095,000
Unrestricted Net Assets
$46,609,000
Total LIABILITIES & UNRESTRICTED NET ASSETS
$66,609,000

STATEMENT OF ACTIVITIES
year ended July 31, 2018

REVENUES
Total Revenues
$67,671,000

EXPENSES
Total Expenses, net
$68,130,000
Change in Unrestricted Net Assets
($659,000)

UNRESTRICTED NET ASSETS
Beginning of Year
$24,151,000
End of Year
$24,492,000
End of Year Cash Balance
$13,915,000

Net income from operations was 70% better than the budget plan and 55% better than the previous fiscal year.

\% of Total Cost

- Cost of Sales
- Wages & Benefits
- Expense of Operations
- Maintenance and Utilities
- Depreciation
- Other Various

\% of Total Revenue

- Store
- Restaurants
- Licensing
- Leased Ops & Other
2017-18 HIGHLIGHTS

Fall 2017
- Updated restrooms in Ackerman Union and Kerckhoff Hall
- Transitioned merchandise and in-shop concept from adidas to Under Armour
- Introduced a new Poké concept at North Campus Student Center in November
- Participated in the First Westwood Block Party during Welcome Week
- Placed new vending machines in Ackerman Union in partnership with Ashe Center
- Hosted the 5th Annual T-Shirt Design Contest
- Raised $7,349 to the BOD Programming fund from sales of the 4th Annual T-shirt Contest
- Implemented a new Student-Run Enterprises Tagline
- Began search for the new Executive Director
- Hosted the USAC President’s Reunion Dinner

Winter 2017/2018
- UCLA Health Sciences Store remodel completed
- Upgraded the web platform for shop.uclastore.com to a mobile-friendly platform
- ASUCLA goes live on UCPath
- Five additional Bruin Print copy stations installed for a total of 22
- Taco Bell remodel complete and new menu items introduced

Spring 2018
- First Floor Dining Room Remodel is complete in March
- Blaze Pizza opens at the Court of Sciences Student Center in April
- Veggie Grill opens in the Ackerman Union 1st Floor Dining Room in May
- Nitro Coffee introduced to Northern Lights and Kerckhoff Coffee House and Jimmy’s at LuValle
- Intelligentsia Coffee is introduced to Café 451 in the Young Research Library and Jimmy’s
- Sweetspot brings in Nestle frozen ice cream and desserts
- Retraining of staff and re-emphasis on Fair Trade choices available in the coffeehouses

2017-18 HIGHLIGHTS

Spring 2018 continued
- ASUCLA hosts an Events Services and Catering Open House on May 1
- New Catering menu and new Catering website introduced
- First Floor Dining Room multimedia wall activated
- ASUCLA hosts Art in the Union and selects 6 new artworks for the Student Union AITU collection
- LuValle Patio construction completed
- New Executive Director is hired
- Brand research completed with over 3,850+ survey respondents and 50 focus group participants
- BOD hosted breakfast with the Chancellor on May 30
- Participated in UCLA Bruin Day and UCLA Transfer Day
- Launched a new Trademarks and Licensing website
- Ambassador Program for both Bruin Custom Print and Course Readers
- New QA/QC Person and Executive Chef were hired in the Restaurant Division
- Increased Social Media posts and followers
- Review of power meters and implementation of various energy conservation & efficiency

Summer 2018
- Ackerman Union first floor restroom remodel complete
- New ASUCLA coffee cup design in production
- ASUCLA BOD completed Vision strategies workshop with strategy consultant, verynice
- Ackerman Union, television upgrade in the Avenue A TV Lounge
- BearWear Department remodel complete
- UCLA short-term rental of LuValle Commons space for UCPath training
- CAPS agreement for LuValle space for rental complete
- Completed Licensee Agreement with H&M
- Discussions with UCOP regarding UCPath led to elimination of $300K in UCPath charges