

Atelier Ellis

Trade Sales Manager

Contract type: 4 – 5 days per week.

Salary: TBC

Location: London with weekly travel to Bath

Start date: TBC

About Us

Founded in 2018 by colourist, designer and author, Cassandra Ellis, we are a team of creatives and craftspeople dedicated to helping our customers tell the story of their home through colour and exceptional quality paint.

We believe paint is the conduit to help everyone tell their story of home. We help our customers live in beautiful homes where they feel safe and happy.

We are passionate about our paint. It is of the finest quality.

At Atelier Ellis, our culture and environment is one where we are all challenged to do our best. We are all determinedly creative, intelligent, generous and graceful, and we nurture these qualities by employing people who share our passionate interest in beauty, design, craft, innovation, and a love of service.

The Role

We are seeking an experienced and driven Trade Sales Manager to help drive the growth and development of our beautiful paint brand.

With an established contact base and strong relationships with the design community and Trade professionals in the luxury interior sectors, you will be responsible for building long term, multi layered relationships with the most respected but demanding names in the UK interiors industry.

Reporting directly to the founder, you will have a strong background in artisan product sales, and excellent time management skills. With a strong work ethic, you will be confident, kind and highly organised, with the ability to work well under pressure. Key responsibilities include:

Building and maintaining strong and genuine relationships with potential and existing trade clients.

Ensuring you have regularly updated sales plans for clients.

Responsibility for keeping an up-to-date database and client records.

You

3 years + sales experience working for a high-end brand preferred

Atelier Ellis

Experience of working within the interiors industry and directly with interior designers

A strong interest in responsible production and product.

Confident, emotionally intelligent communicator, keen to help and engage in conversations

Numerical and confident working with numbers and margins

An ability to manage workload within a busy environment

Apple Mac and Microsoft Office proficient

To apply, please send your CV and cover letter to ed@atelierellis.co.uk.

Due to the number of applications we receive, we are only able to respond to people we would like to interview.