# Jolt Capital

#### **EIC-supported Deeptech Companies** an Atlas by Jolt.Ninja

June 2024











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## **Atlas Perimeter**





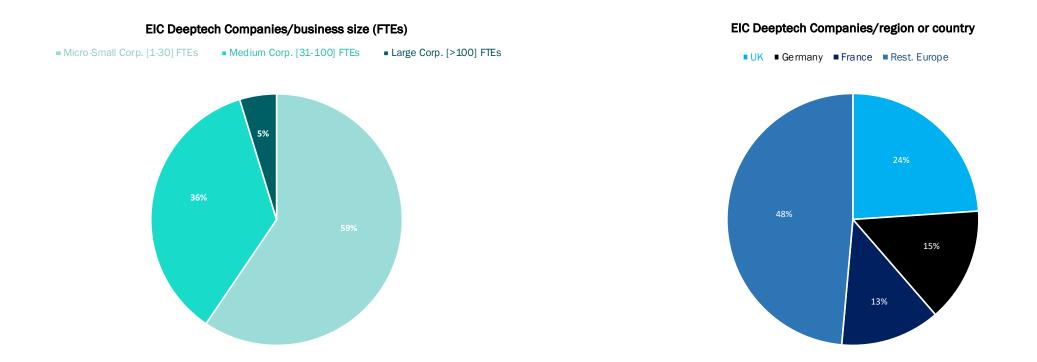
### **EIC Investment Universe**





#### A few examples of EIC Companies within Jolt.Ninja

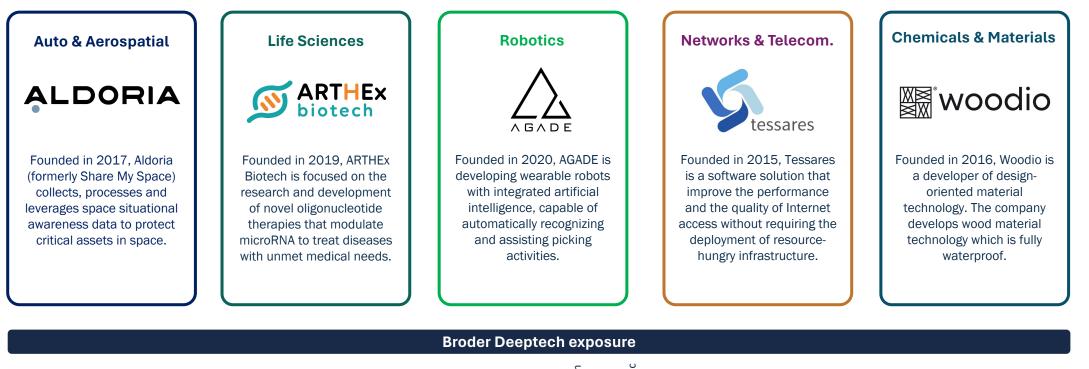
- Ninja identified around 233 Deeptech EIC-supported companies (both under the pilot phase and under Horizon Europe):
  - > 95% of which have less than 100 Full-Time Equivalents (FTEs) as of 2023;
  - ➢ 48% of which are outside the UK, Germany and France.







#### A few examples of EIC Companies within Jolt.Ninja Taxonomy



|              | Auto & Aerospatial | Agritech | Computing & Al | Life Sciences | Building Tech | Chemicals &<br>materials | Networks & Telecom | Electrical & Electroni<br>Engineering | Energy & Cleantech | Optoelectronics &<br>Semiconductors | Robotics | Sensors & Actuators |
|--------------|--------------------|----------|----------------|---------------|---------------|--------------------------|--------------------|---------------------------------------|--------------------|-------------------------------------|----------|---------------------|
| Companies    | 7%                 | 2%       | 22%            | 17%           | 5%            | 7%                       | 5%                 | 4%                                    | 10%                | 11%                                 | 3%       | 7%                  |
| Deals        | 7%                 | 2%       | 21%            | 15%           | 5%            | 7%                       | 6%                 | 4%                                    | 13%                | 11%                                 | 5%       | 4%                  |
| Money raised | 8%                 | 1%       | 26%            | 14%           | 3%            | 5%                       | 4%                 | 7%                                    | 8%                 | 17%                                 | 2%       | 4%                  |
| FTEs         | 11%                | 1%       | 23%            | 11%           | 4%            | 6%                       | 6%                 | 6%                                    | 8%                 | 15%                                 | 3%       | 6%                  |



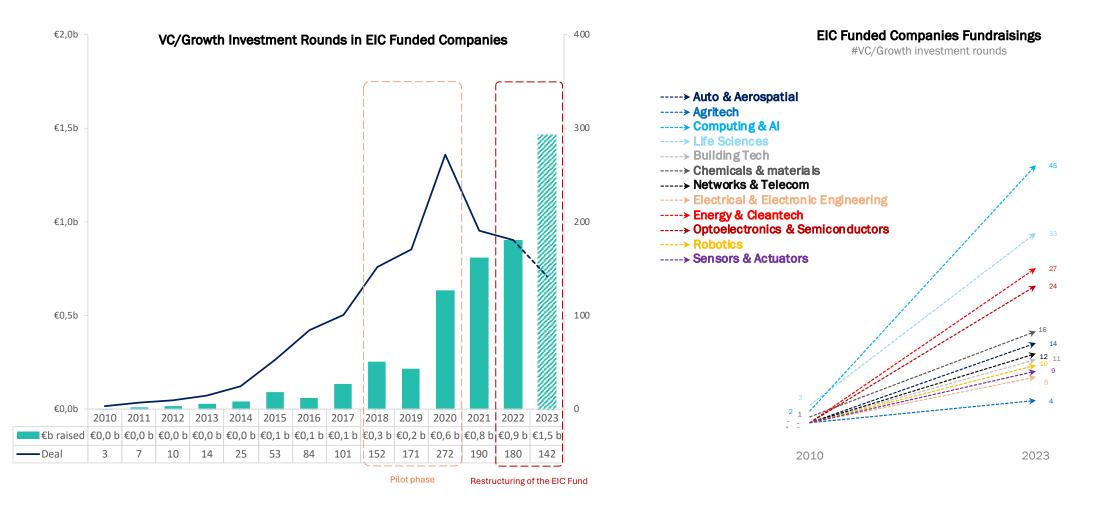


## **Investment Rounds**





#### **Investment Rounds in EIC Funded Companies**

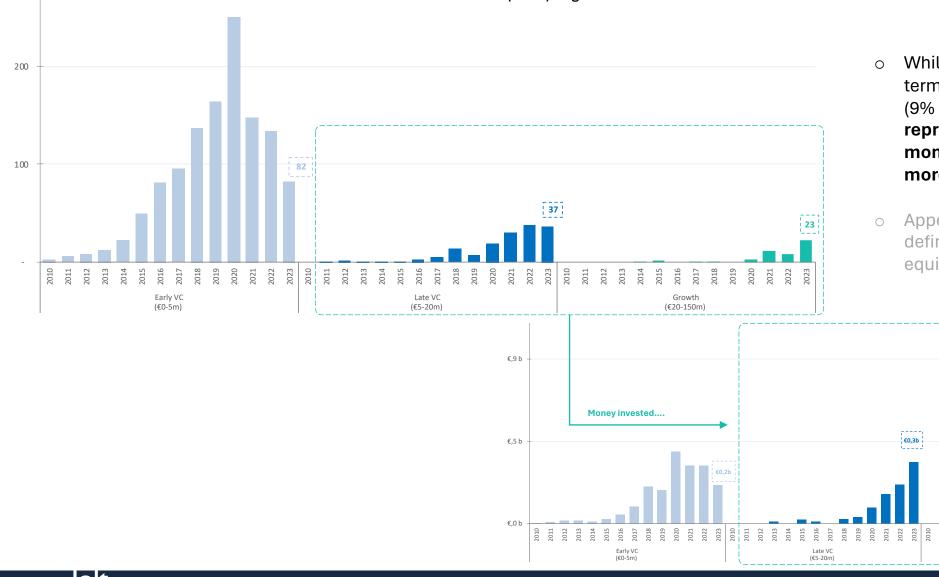


- Over the last 10 years, more than €4,7b has been invested in EIC Funded companies (from both private and public money).
- We estimate the sector exposure of these investments using the Jolt.Ninja AI-powered search and classification methodology.





#### **Investment Rounds in EIC Funded Companies per Stage**



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Investment Rounds in EIC Funded Companies/stage

While the share of late-stage deals in terms of volume was very low until 2020 (9% on average from 2010 to 2020), they represent approximately 40% of the money invested over the period, and more than 80% recently.

Appendix. Late-stage perimeter İS defined as late VC rounds + Growth equity rounds.

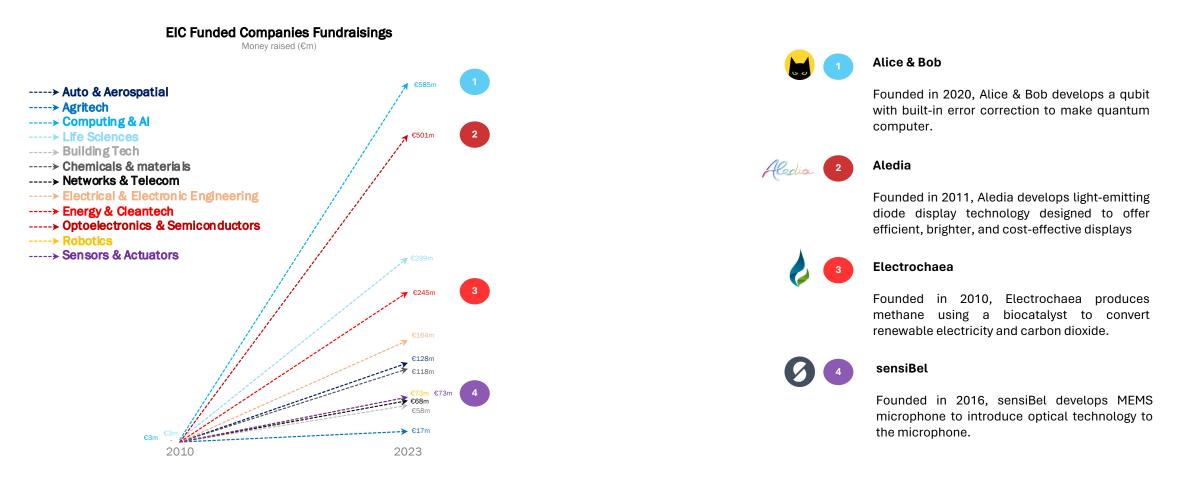
€0,9b



Growth (€20-150m)

9

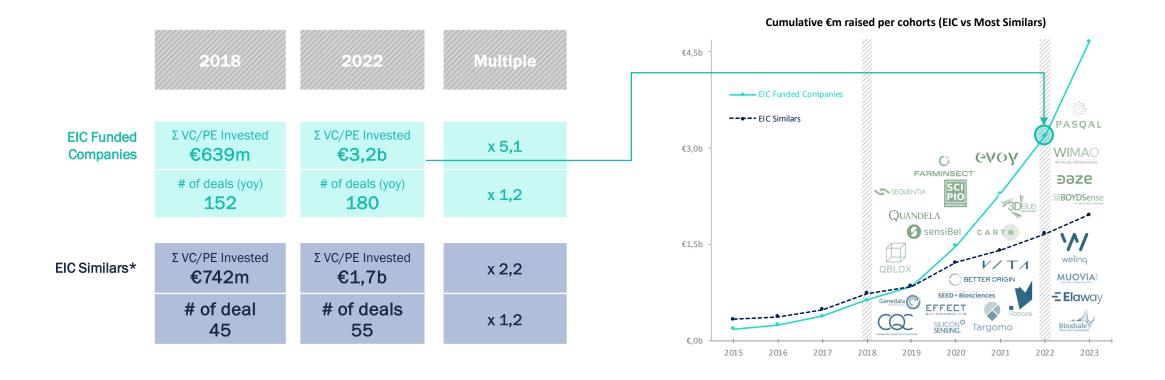
#### **Investment Rounds in EIC Funded Companies**



- Three well-known sectors have received most of the funding over the past 10 years:
  - ➤ €585m in Computing & AI;
  - ➤ €501m in Optoelectronics & Semiconductors;
  - ➤ €299m in Life Sciences (including biotech, medtech).



#### **EIC Funded Companies Cohort vs Similar Companies**

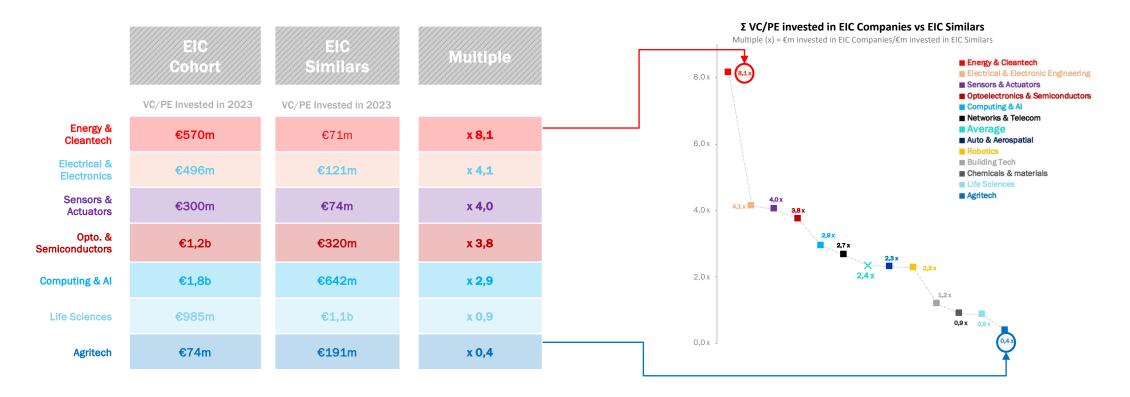


- Jolt.Ninja looked at the **EIC cohort vs EIC similar cohort** to see how the two cohorts diverge (or don't) over time and found that **EIC-backed companies appear to have raised more money than their counterparts**.
- \*EIC Similars are similar companies to EIC-funded companies found by Jolt.Ninja and automatically calculated thanks to a similarity score based on business description, sector exposure, number of FTEs, etc.





### **EIC Funded Companies Cohort vs Similar Companies**

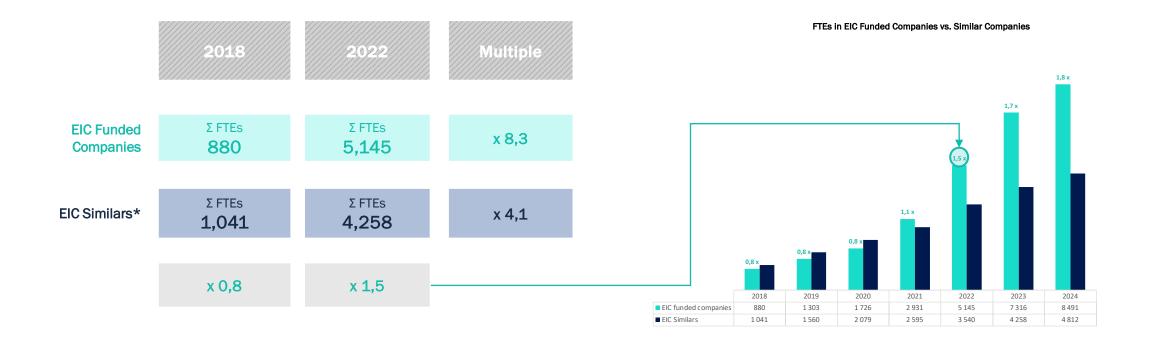


- Jolt.Ninja looked at the sector exposure of the money raised, to highlight in which sectors EIC companies outperformed or underperformed against EIC similars:
  - > Opto. and Semiconductor EIC companies have raised 3,8x the money invested in the similar cohort (in 2023);
  - While Life Sciences EIC companies have raised **0,9x** the money invested in the similar cohort (in 2023).





#### **EIC Funded Companies Cohort vs Similar Companies**



- Finally, in terms of job creation, it also appears that EIC companies have created more jobs than their counterparts, while they were representing a smaller number of people and skills in 2018 :
  - > In 2018, EIC FTEs were 0,8x the number of FTEs in the EIC similar cohort ;
  - > In **2022**, EIC FTEs were **1,5x** the number of FTEs in the EIC similar cohort.



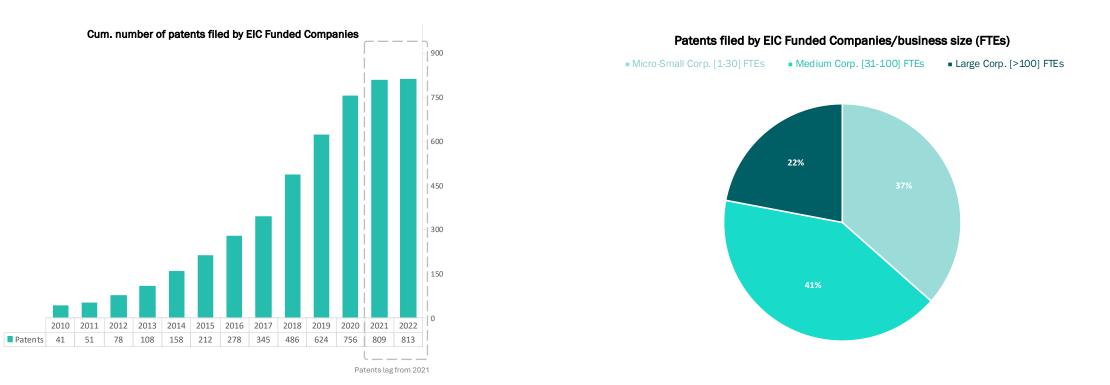


## **Intellectual Property**





#### **Global Patent Applications from EIC Funded Companies**



- There are roughly +800 active patents filed by EIC Funded Companies.
- Medium-sized enterprises [31-100 FTE] acount for 37% of the total number of EIC-funded companies (to date) and 36% of the patents filed.
- Appendix. Active patents are granted patents that are not in the public domain a priori.





#### **Global Patent Applications from EIC Funded Companies**

Cum. number of patents filed by EIC Funded Companies vs EIC Similars

multiple (x) = #EIC patents / #EIC Similars Patents





#### **NIL Technology**

Founded in 2006, NIL Technology (NILT) is enabling high-volume manufacturing of innovative optical components. More specifically, the company is a specialist in nano-imprint lithography.

- While EIC companies represent +800 active patents, **EIC** similars filed only 473 patents (since 2010).
- The fact that EIC companies have outperformed their counterparts over time is reflected in the **acceleration of patent filings from 2018 onwards.**
- Appendix. Active patents are granted patents that are not in the public domain a priori.

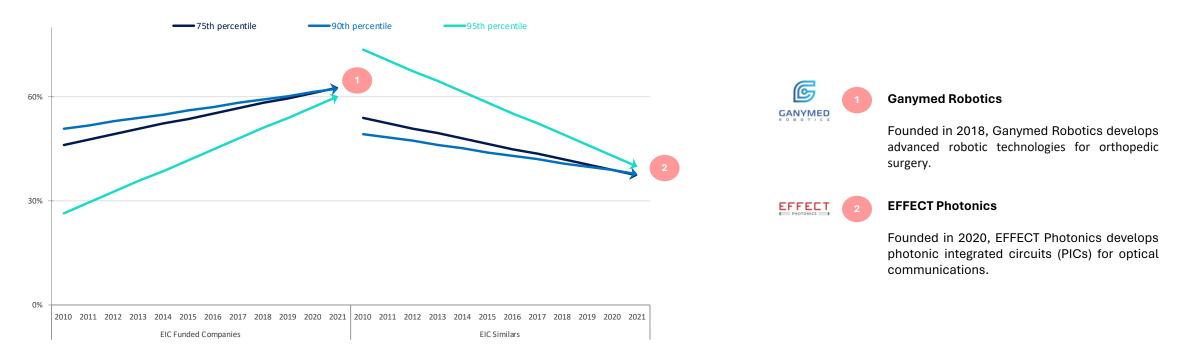




#### **Patent Ranking of EIC Funded vs Similar Companies**

#### EIC Patents vs EIC Similars Patents/Jolt Patents Score (JPS\*)

The JPS is based on information contained in patent documents. It is a combination of territorial coverage, life expectancy, patent quality and innovation.



- Looking at **the IP quality of EIC-backed companies compared to similar companies** found by Jolt.Ninja over time, it appears that **EIC-backed companies have developed and invested in better and stronger IP over time**, accounting for :
  - > 63% of the top quartile patents, in 2021
  - 62% of the top decile patents, in 2021
  - 60% of the top 5%, in 2021 (vs less than 30% in 2010)
- These conclusions are based on JPS, which are empirically correlated with patent value.





#### **Patent Ranking of EIC Funded Companies**

• Looking at the best IP in the EIC cohort, it appears that Mediumsized enterprises account for most of the top patents filed :

- ➤ 43% of the companies in top quartile patents
- ➢ <u>55% of the companies in the top 5</u>%



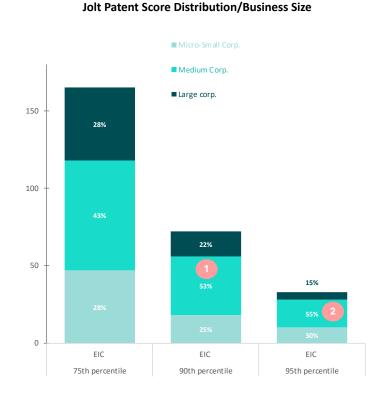
#### CrayoNano

Founded in 2012, CrayNano is a semiconductor component supplier enabling a sustainable and healthier life for everyone through marketinfluencing photonic device technologies.

#### eligo

#### **Eligo Bioscience**

Founded in 2014, Eligo Bioscience is a biotechology company that develops a new class of biotherapeutics for microbiome precision-editing.



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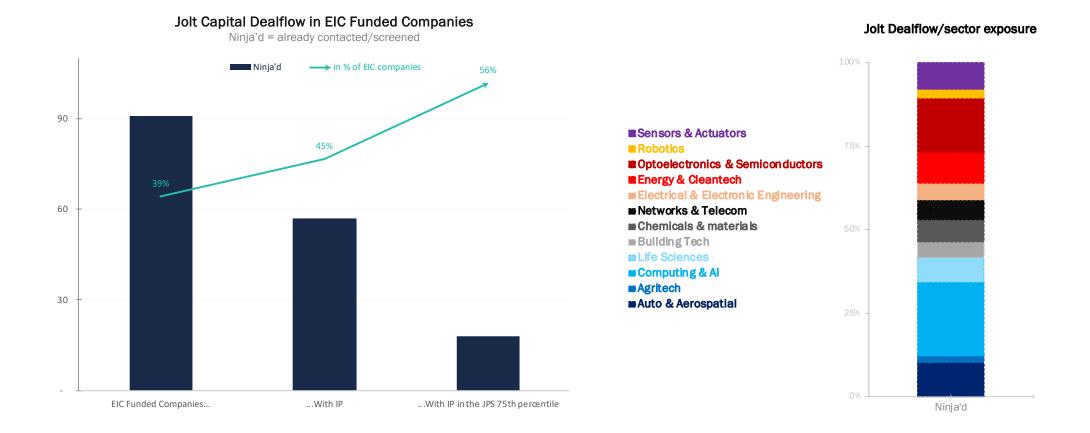


## Jolt Dealflow within EIC Cohort





#### **Jolt Capital Dealflow in EIC Funded Companies**



While Jolt Capital and Jolt.Ninja have seen 39% of EIC Funded Companies, this proportion of screened companies rises to 45% for EIC companies with IP, and it rises to 56% for those in the 75th percentile of the Jolt Patent Score.



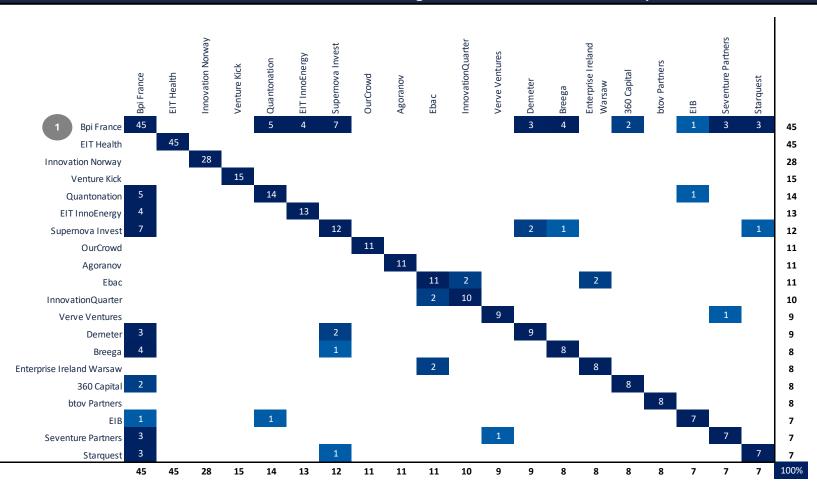


## **Investors in EIC Cohort**





#### **Jolt Investors Analysis of EIC Funded Companies**



Identified investor's co-occurrence in a single deal within EIC Funded Companies

In a deal where the company was supported by the EIC, Bpifrance invested 45 times.





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