9 QUESTIONS YOU NEED TO ASK



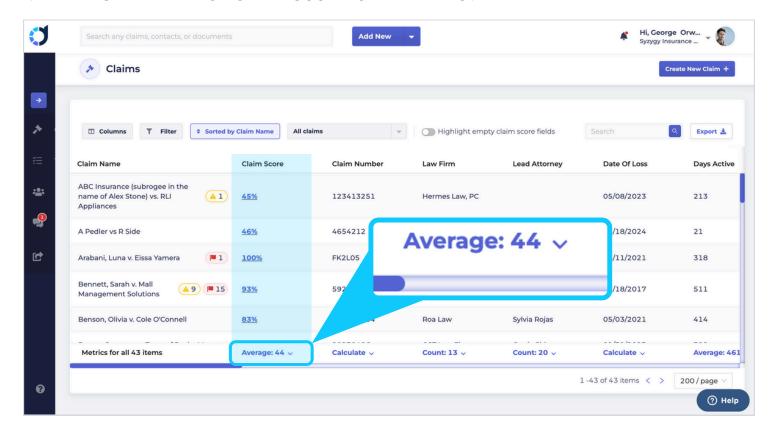
- WHAT IS MY AVERAGE CLAIM SCORE ON ALL FILES?
- WHICH OF MY LAW FIRMS HAVE SCORES BELOW THE AVERAGE OF THE OTHER FIRMS?
- WHICH OF MY FILES HAVE A CLAIM SCORE OF 50% OR LESS?
- WHICH OF MY FIRMS HAVE FILES WITH NO ACTIVITY IN THE LAST 60 DAYS?
- DO I HAVE FILES OLDER THAN 365 DAYS?
- DO I HAVE FILES OLDER THAN 365 DAYS WITH SCORES OF LESS THAN 70%
- DO I HAVE FILES WITH NO BUDGET?
- 8 DO I HAVE FILES WITH NO RESOLUTION STRATEGY?
- DO I HAVE FILES WITH NO RESPONSE IN THE LAST 60 DAYS WITH AN OFFER/COUNTEROFFER?



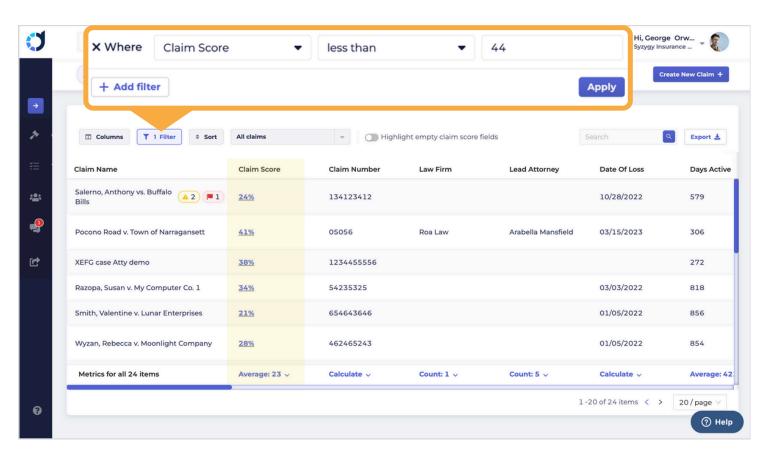
9 QUESTIONS YOU NEED TO ASK



1. WHAT IS MY AVERAGE CLAIM SCORE ON ALL FILES?

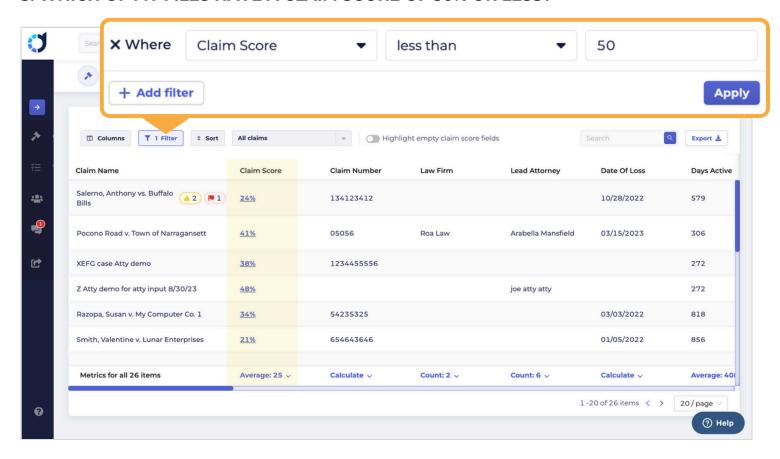


2. WHICH OF MY LAW FIRMS HAVE SCORES BELOW THE AVERAGE OF THE OTHER FIRMS?

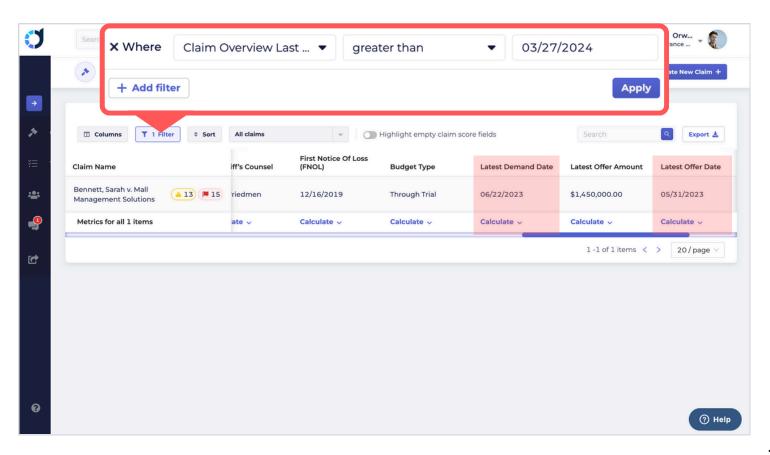




3. WHICH OF MY FILES HAVE A CLAIM SCORE OF 50% OR LESS?

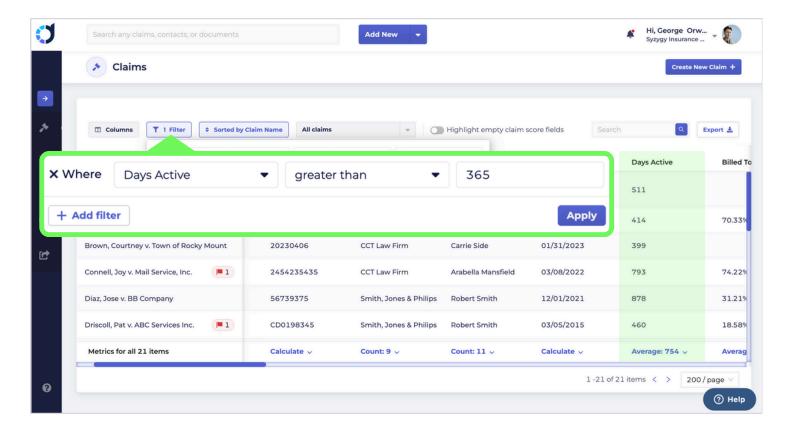


4. WHICH OF MY FIRMS HAVE FILES WITH NO ACTIVITY IN THE LAST 60 DAYS?

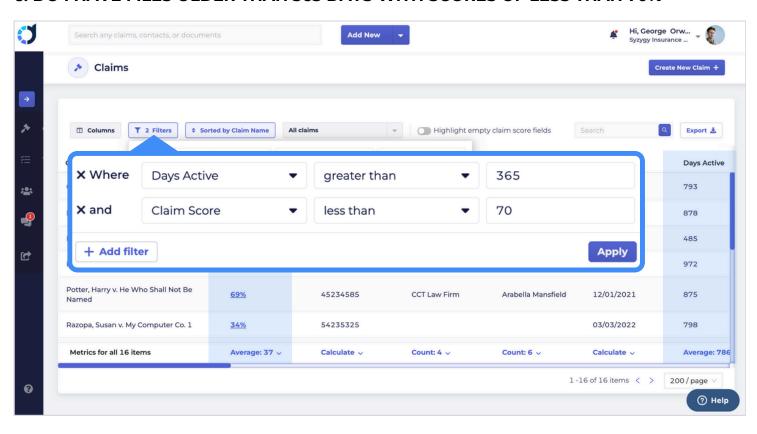




5. DO I HAVE FILES OLDER THAN 365 DAYS?

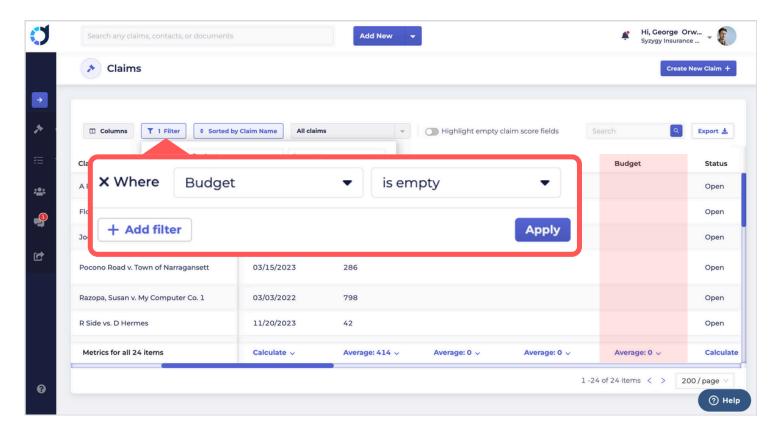


6. DO I HAVE FILES OLDER THAN 365 DAYS WITH SCORES OF LESS THAN 70%

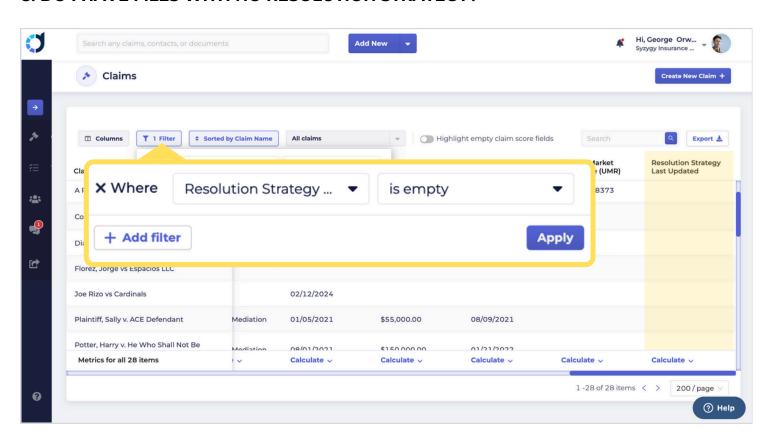




7. DO I HAVE FILES WITH NO BUDGET?



8. DO I HAVE FILES WITH NO RESOLUTION STRATEGY?





9. DO I HAVE FILES WITH NO RESPONSE IN LAST 60 DAYS WITH AN OFFER/COUNTEROFFER?

