



2022 ANNUAL GENERAL MEETING

Wednesday, September 28, 2022

7:30PM Centennial Arena - Hall

AGENDA

- ✓ CALL TO ORDER: PRESIDENT
- ✓ ROLL CALL (QUORUM SURVEY): SECRETARY
- ✓ ADOPTION OF 2021 AGM MINUTES: PRESIDENT
- ✓ HOCKEY OPERATIONS REPORT: EXECUTIVE DIRECTOR
- ✓ FINANCIAL UPDATE: TREASURER
- ✓ ELECTION OF DIRECTORS: SECRETARY
- ✓ ADJOURN: PRESIDENT

Current Board & Officers

- Jim Barron - President
- Todd Hilditch – VP
- Mike Anderson – Treasurer
- Scott Ackerman – Secretary
- Ryan Burns
- Jim Dumelie
- Chad Grisdale
- Jared Harman
- Courtney Hatfield
- Steph MacKenzie
- Perry Smith
- Scott Ackles – Executive Director
- Suzanne Cyr – Director of Administration



2021-22 HOCKEY OPERATIONS REPORT

2021-22 Season Success Stories

- ✓ **Registration:** strong as players & parents strive to get back to activities after pandemic,
- ✓ **Bauer First Shift program:** successfully introduced 35 new players to the sport of hockey,
- ✓ **2022 Summer Hockey School:** sold out in record time,
- ✓ **Earl Marriott Academy:** returned to full operation with 2 full classes servicing 60 students (expanding to include Grandview Secondary School in 2023) .



2021-22 HOCKEY OPERATIONS REPORT

U6-U9 Programs:

- ✓ Topher Plonka led U6-U7 development program,
- ✓ Continued successful player development model in U8-U9 led by SK Hockey Development,
- ✓ Extremely successful return of March Madness Tournament,
- ✓ Thank you to our volunteer coaches, team staff, division managers and tournament organizers.



2021-22 HOCKEY OPERATIONS REPORT

C Division:

- ✓ Nine PCAHA banners won in regular season and playoffs,
- ✓ Many tournament victories,
- ✓ Successful U11 and U13 prospects programming,
- ✓ Challenges with lack of goalies in some divisions but managed to convert a few players to goalies,
- ✓ Appreciative of everyone's patience and problem-solving approach.





2021-22 HOCKEY OPERATIONS REPORT

C Division Success:

- ✓ U11 C2 League Winners (green group)
- ✓ U11 C2 Playoff Champions (blue group)
- ✓ U13 C5 Playoff Champions (purple group)
- ✓ U15 C1 Team Achievement Award
- ✓ U15 C5 Playoff Champions (orange group)
- ✓ U18 C2 Playoff Champions (blue group)
- ✓ U18 C3 League Winners (blue group)
- ✓ U18 C4 Playoff Champions (purple group)
- ✓ U18 C6 Team Achievement Award

2021-22 HOCKEY OPERATIONS REPORT

Rep Division:

- ✓ More rep teams than any other association,
- ✓ Many banners won in regular season & playoffs,
- ✓ U13 A1 represented the Ravens at the prestigious Quebec International Pee-Wee Hockey Tournament in May (*rescheduled from February*),
- ✓ U15 A2 stranded in Hope during the floods in November. The team was eventually helicoptered out (*pictured left*),



2021-22 HOCKEY OPERATIONS REPORT

Rep Team Success:

- ✓ U11 A1 League and Playoff Champions
- ✓ U13 A1 Playoff and BC Hockey Champions
- ✓ U13 A2 BC Hockey Provincial Berth
- ✓ U13 A3 President Series Champions (Series 10)
- ✓ U13 A4 PCAHA Final 4 Runner up
- ✓ U15 A1 League Champions, PCAHA Playoff Champions, BC Hockey Championship Bronze Medal





2022 SEMIAHMOO RAVENS GRADUATING PLAYER SCHOLARSHIP RECIPIENTS

Pictured left to right: Elvis Lowapongpan, Jake Chuback (also awarded the Jack Waterfield Memorial Scholarship), Jack Severs, Ethan Olive, Maxence Dautemer, Tyler Gosal, Will Jenkins.



SEMIAHMOO
RAVENS HOCKEY

2021-22 HOCKEY OPERATIONS REPORT

Coach & Player Accomplishments:

- ✓ 3 Coach symposiums held - lead by SK Hockey,
- ✓ Return to in-person rink side mentorship with SK Hockey,
- ✓ Added a mental health week initiative in January and provided mental health seminars for U18 players,
- ✓ Seven graduating player scholarships awarded (*pictured left*),
- ✓ **Jake Chuback** named the Jack Waterfield Memorial Scholarship recipient,
- ✓ Four Ravens alum drafted in the 2022 WHL draft,
- ✓ Ravens alum, **Mason Beaupit**, drafted 108th overall to the San Jose Sharks in the 2022 NHL draft.



SEMIAHMOO RAVENS HOCKEY NEW BRAND



PROUDLY SPONSORED BY:



TEAM UPDATES



Scott Ackles
NEW
Executive Director



Suzanne Cyr
PROMOTED
Director of Administration



HOCKEY OPERATIONS GOALS FOR 2022-2023

INNOVATIVE & INCLUSIVE APPROACH TO PLAYER SAFETY, DEVELOPMENT & EVALUATION

- ✓ Player safety - includes renewed focus and accountability on safety in the changing room,
- ✓ Continue to develop and expand the Mental Health Week initiative,
- ✓ Re-ignite plans in PCAHA on non-contact competitive recreational hockey options,
- ✓ Diversify and improve Semiahmoo Ravens Hockey goaltending instruction options,
- ✓ Implement a strategy for recruitment and retention of goalies,
- ✓ Continue to improve efficiency and transparency of player evaluations,
- ✓ Maximize coach support, increased mentorship, better online tools, maximize use of player development leads,
- ✓ Continue to maximize revenue development through camps and clinics etc. to offset any fee increases and sustain funding for initiatives.



HOCKEY OPERATIONS GOALS FOR 2022-2023

BUILDING SENSE OF COMMUNITY

- ✓ Work with PCAHA and BC Hockey to help coordinate marketing and telling the minor hockey story to increase recruitment and retention, combat rise of unsanctioned programs and promote the positive attributes of association hockey,
- ✓ Work toward expanding high school partnerships to offer increased programming and promotion of Semiahmoo Ravens Hockey with local elementary & secondary schools,
- ✓ Connect with alumni, refresh hockey relationships with local WHL and Junior A & B clubs,
- ✓ Build on Ravens identity, supporting teams, volunteering in the community, refresh community, media strategy & overall communications,
- ✓ Providing scholarships, securing sponsorships & fundraising in our community,
- ✓ Secure a new Ice facility - We need a rink for our community!





FINANCIAL UPDATE TO MEMBERS

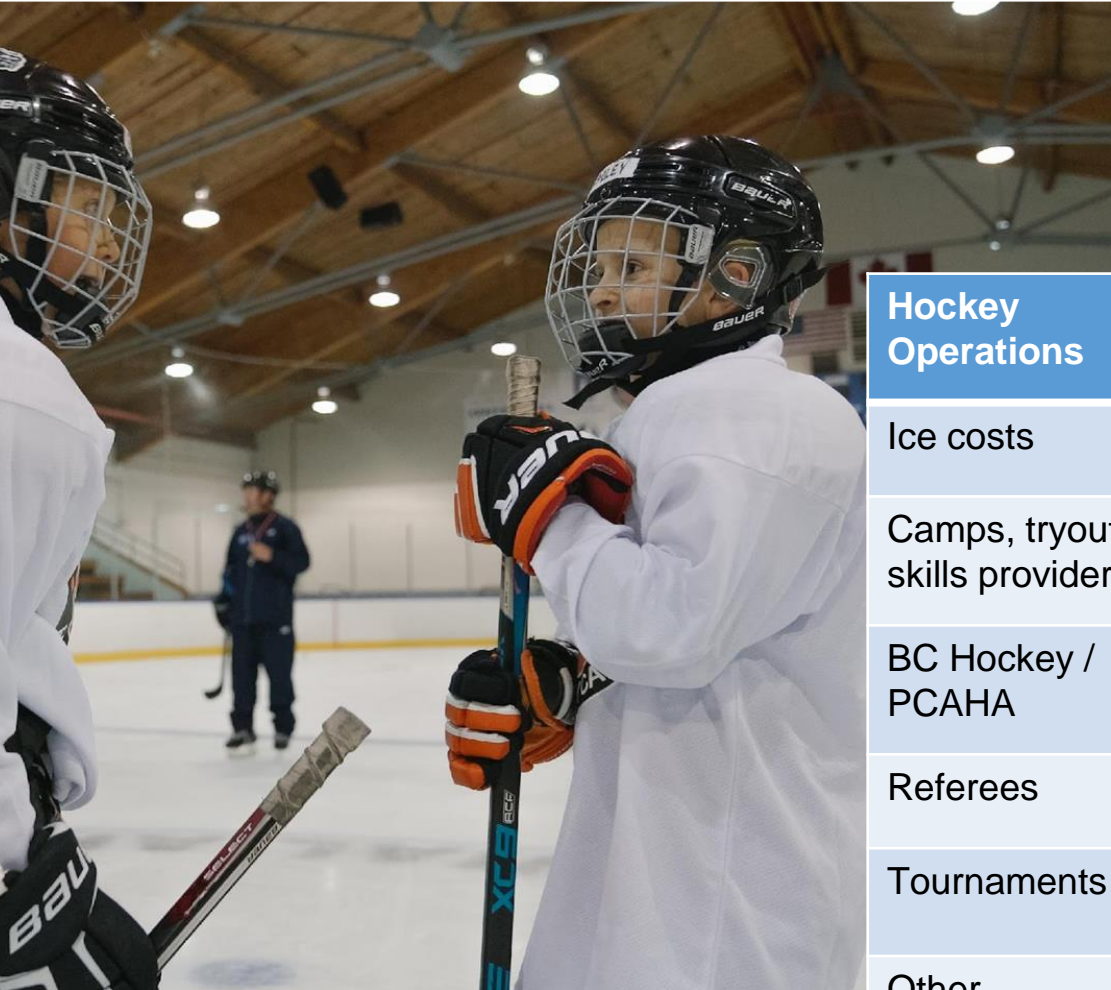
Treasurer Report to Members:

- ✓ 2020/21 saw a \$63k surplus after two years of deficits relating to our investment into our development program
- ✓ Budgeting for 2021/22.
 - ✓ COVID still out there – uncertain what season might look like
 - ✓ Will a year of no games impact registration #'s?
 - ✓ Will games return?
 - ✓ Will camps registration numbers be capped again?
 - ✓ Where will ice costs go?
 - ✓ Will government support continue?
 - ✓ Many families still feeling financial effects of COVID
 - ✓ Registration fees were frozen for 2021/22
 - ✓ Budgeted for an \$18k deficit for 2021/22

FINANCIAL UPDATE TO MEMBERS

Revenues	2021-22 ('000)	2020-21 ('000)		
Registration	907	879	+ 28	Increased registration #'s
Hockey Schools and clinics	225	122	+ 103	Camps returned to normal + expanded vs pre-covid
Tournaments	53	NIL	+ 53	March Madness back!
Other	92	83	+ 9	
Total	1,277	1,084	+ 193	





FINANCIAL UPDATE TO MEMBERS

Hockey Operations	2021-22 ('000)	2020-21 ('000)		
Ice costs	569	575	(6)	Ice management continues to improve
Camps, tryouts, skills providers	379	357	+ 22	\$103k increase in camp revenue
BC Hockey / PCAHA	86	49	+ 37	\$34k rebate from BC Hockey in previous season
Referees	43	10	+ 33	Minimal games played in previous season
Tournaments	37	NIL	+ 37	Net \$16k raised on March Madness
Other	37	23	+ 14	
Total	1,151	1,014	+ 137	

FINANCIAL UPDATE TO MEMBERS

2021/22 operating results (continued)

- ✓ General & Administrative expenses up \$12k (\$210K to \$222K vs \$225 pre-covid),
- ✓ \$150k gaming grant from province (~\$160/child),
- ✓ Received \$38k of government assistance under COVID support programs – total of \$84k over two seasons,
- ✓ Overall surplus of \$99k vs budgeted deficit of \$18k:
 - ✓ + 37k of registration revenue
 - ✓ + 45k of COVID support (government and ViaSport)
 - ✓ + 54k under ice budget.

2021/22	2020/21	2019/20	2018/19	2017/18
99,243	62,960	(99,943)	(74,862)	10,639



FINANCIAL UPDATE TO MEMBERS

Balance sheet highlights at March 31, 2022

- \$375k cash balance vs \$291k at March 31, 2021
- \$11k in accounts receivable relates to team fees paid after year-end (prior year \$49k which included \$34k rebate from BC Hockey)
- \$44k in deferred revenue => relates to \$20k of sponsorship for 2022/23 season and \$24k of spring program revenues collected before year-end
- Long-term debt repaid in March => related to \$60k federal covid support loan (\$20k of forgiven)
- \$318k surplus at March 31, 2022



FINANCIAL UPDATE TO MEMBERS

Treasurer Report on fiscal 2021-22



Expense	\$ per player	% of Fees
Ice cost	640	53%
Development costs, net of revenues	200	17%
BC Hockey & PCAHA dues	95	8%
Other hockey operations	80	7%
General & admin expenses	180	15%
Cost per player	1,195	
Fundraising, sponsorship & tournaments	(45)	4%
Government grant	(220)	18%
Average registration fee	\$930	80%

FINANCIAL UPDATE TO MEMBERS

2021/22 operating results (continued)

- DMCL has issued an unmodified review report on the financial statements



FINANCIAL UPDATE TO MEMBERS

Looking forward into 2022/2023

- 2022/23 budget highlights:
 - Continued focus on cost/financial controls,
 - Expect inflation to creep into many of our costs,
 - Targeting a \$300k cash reserve (2 years of historical gaming grant),
 - Registration fees increase about 5%,
 - Budgeted a \$65k deficit for season.
- Some early insight to 2022/23 financial results:
 - Registration on target,
 - Summer camp a success,
 - \$168,400 gaming grant received.





APPOINTMENT OF AUDITORS

Your Board recommends that Members approve the appointment of **DMCL Chartered Professional Accountants** to review **Semiahmoo Ravens Hockey March 31st, 2023** financial statements

**MOTION TO APPROVE, SECOND
DISCUSSION, IF ANY**

BOARD COMPOSITION

BOARD MEMBERS RUNNING FOR RE-ELECTION AT THIS AGM:

- ✓ Ryan Burns
- ✓ Mike Anderson (Treasurer)
- ✓ Scott Ackerman (Secretary)

BOARD MEMBERS WHOSE TERM RUNS UNTIL 2023:

- ✓ Jared Harman
- ✓ Chad Grisdale
- ✓ Courtney Hatfield
- ✓ Jim Dumelie
- ✓ Stephanie MacKenzie
- ✓ Perry Smith

BOARD MEMBERS RETIRING AT THIS AGM:

- ✓ Jim Barron (current President)
- ✓ Todd Hilditch (current Vice President)



PROPOSED NEW BOARD MEMBERS

Existing Board member re-elected by the Board:

- ✓ Mike Anderson

Existing Board members seeking re-election:

- ✓ Scott Ackerman
- ✓ Ryan Burns

New candidates recommended for election:

- ✓ Ryan Weber
- ✓ Ryan Thorpe

With 6 directors with terms ending in 2023, 1 director re-elected by the Board, and 4 proposed directors, this would maintain our Boards' size at 11 directors, which the Board is in favour of.



ELECTION OF DIRECTORS

Mike Anderson has been re-elected by the Board

The following 4 directors are nominated for election at this AGM:

- ✓ Scott Ackerman
- ✓ Ryan Burns
- ✓ Ryan Weber
- ✓ Ryan Thorpe



THANK YOU!



JIM BARRON
Outgoing Director & President



TODD HILDITCH
Outgoing Director & VP



THANK YOU, DAVE!



Dave Newson, Executive Director





THANK YOU MEMBERS!



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