



SILVERPOINT  
LEGAL SEARCH

*Providing a custom recruiting experience  
for thriving law firms.*



A REFRESHING APPROACH  
TO LEGAL SEARCH

*Founded by veteran recruiter Nina Franz, Silverpoint delivers a refreshing approach to legal search by offering a personalized, boutique experience to our highly valued candidates and law firm clients.*



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SILVERPOINTLEGAL.COM



*Silverpoint engages with the very best prospects, builds trust with our clients and helps facilitate powerful placements. Our goal is not only to deliver results but to surpass expectations.*

NINA FRANZ  
FOUNDER

### NINA FRANZ – FOUNDER AND CEO OF SILVERPOINT LEGAL SEARCH

Nina Franz is the founder and CEO of Silverpoint Legal Search. Prior to founding Silverpoint, Nina served as a top performing recruiter at three major NY-based legal search firms since 1997. With exceptional expertise and extensive industry knowledge, Nina has excelled at placing prestigious partners and counsels into some of the most highly regarded law firms in the country, while fostering trusting collaborations and long-term relationships.

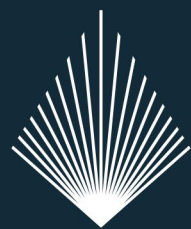
Nina brings an enthusiastic and refreshing approach to legal search. She is both a true advocate for candidates and a dedicated representative of her law firm clients. What distinguishes Nina from other professionals in her field is her commitment to providing her full attention to candidates and clients alike. She works vigorously as she guides her candidates and clients with support, advice and honest feedback. Those who work with Nina feel she is not looking to just complete a transaction; she is genuinely invested in bringing together the right parties for a truly successful union.



*“Nina is renowned in AmLaw100 firms for her deep institutional knowledge and vast attorney network. We work with Nina as though she is a trusted member of our team. We educate her about our firm fundamentals and priorities, and she translates that awareness and her knowledge of the market and brings us outstanding candidates. No targeted search is too hard for Nina – when others say it cannot be done, she delivers every time!”*

*Director, Partner Acquisition and Integration, AMLaw 100 Firm*





## SILVERPOINT LEGAL SEARCH

### SILVERPOINT BUILDS RELATIONSHIPS

Silverpoint is a boutique legal search firm focused on recruiting exceptional partner and counsel candidates for the most distinguished law firms in the world. We provide a personalized, custom recruiting experience for both our law firm clients and candidates. We combine our extensive experience with well-established relationships to deliver alluring lateral opportunities to our candidates, and assist our clients' growth strategies by presenting lateral prospects we feel will not only contribute high value to clients but will also be outstanding colleagues.

We build relationships, earn your trust, and deliver exceptional results. We strive to build true relationships beyond successful placements. Many of our former candidates are now clients.



### DIVERSITY FRONT AND CENTER

As the legal profession continues to stress the importance of diversity, equity and inclusion initiatives in their growth strategies, we are proud to represent amazing candidates with widely diverse backgrounds. Silverpoint is energized knowing our clients highly value recruiting efforts that include a diverse slate of candidates. Our goal is to be top of mind when selecting a recruiter. We will have a positive impact on your lateral hiring goals.

*“Nina has a level of energy and persistence that cannot be matched. She brings those qualities to her work seven days a week, along with a very nice demeanor and a great sense of the market. She knows how to develop relationships of trust with candidates, which makes a big difference during the recruiting process. Nina is just tremendous to work with.”*

*Partner, AMLaw 50 Firm*



## LAW FIRMS



### WORKING WITH SILVERPOINT



- Every client we represent receives our full attention. We make ourselves available around your schedule, including days, evenings and weekends.
- Silverpoint functions as a boutique search firm which means we will likely have less conflicts than our larger competitors when recruiting premium talent for our clients.
- We only take on searches we believe we can successfully complete in a time frame that works with our clients' needs.
- Our strong work ethic combined with our market intel allows us to bring compelling and creative hiring solutions to the forefront.



*“Nina is hands down a go-to search consultant for legal searches. She doesn't sell you a song and dance, but she honestly engages with her law firm clients to understand the organization and its culture. When I reach out to Nina to discuss a specific hiring need, I know our firm will receive high quality service. She is extremely responsive, knowledgeable of the legal marketplace, and very dependable. Without a doubt, Nina delivers and she's a joy to work with.”*

*Lateral Recruiting Manager, AMLaw 50 Firm*



LAW FIRMS  
SEARCH OPTIONS FOR CLIENTS



CONTINGENT SEARCH

We would be honored to work on your contingency search. We will take the time to learn about your firm, the specific practice group in need and your detailed search criteria. Immediately, we will review our active candidate relationships to explore a potential match. Next, we will begin reaching out to professionals in the market that fit your designated criteria. Our goal is to make sure your firm hires an exceptional attorney that will be a part of your firm's ever-growing success.



EXCLUSIVE • TARGETED • RETAINED SEARCH

- These options are the most popular methods for clients that prefer a results-driven recruiting experience with maximum efficiency.
- We will walk you through simple, clear recruiting options and discuss what makes sense for your particular search based on criteria and timing expectations.
- When you have a highly focused and enthusiastic recruiter reaching out to select prospects on your firm's behalf, that is when the magic happens!





GET IN TOUCH

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*Silverpoint is committed to building productive lasting professional relationships, whether you are a client seeking exceptional talent, or a candidate negotiating the lateral market.*