OUR MISSION

Paraquad will empower people with disabilities to increase their independence through choice and opportunity.
OVERVIEW

Founded in 1970, Paraquad’s mission is to champion equity and independence for people with disabilities through services, partnerships, education, and advocacy. As a Center for Independent Living, Paraquad believes that people with disabilities are the best experts on their own needs and have a right to decide how they live, work, and participate in the community. We serve more than 1,200 people with all types of disabilities in the St. Louis area through more than 20 programs and services. Paraquad is a hub for disability services – providing resources, expert peer knowledge, and connection to the services that facilitate an individual’s path to independence. We recognize that, while significant advancements have been made over the past 50 years through the efforts of advocates before us, equity has not fully been realized in the disability community. Attaining independence – including the ability to self-sustain and attain a quality of life that everyone desires – is still extremely challenging for people with disabilities due to systemic, attitudinal, educational, and employment barriers. Thus, we champion our vision of an environment where people with disabilities can pursue the entirety of their goals and are embraced as valued members of society. Paraquad’s services can be broadly summarized in these categories:

Public Policy and Advocacy
One of Paraquad’s core services is advocating for the interests of people with disabilities. We provide training on voting and civic engagement, individual advocacy, and systems change organizing. We work with legislators to develop and implement policies that promote independent living and to eliminate or amend policies that create barriers for people with disabilities.

Independent Living
Paraquad supports people in pursuing their goals for independence, which can include obtaining benefits and finding affordable, accessible housing and transportation. This program also offers peer mentorship and the motivation and support to achieve personal goals. Our Information and Referral Services provide information about our programs and services and offer referrals to internal and external community resources that assist individuals in achieving independent living. We also provide assistive technology education and demonstration.

Youth Services
Paraquad’s youth services addresses the unique challenges and opportunities facing youth with disabilities. The core services include Youth Group, which provides peer support and the development of advocacy and social skills; education advocacy; and youth-to-adult transition services. The latter focuses on creating a person-centered plan for each youth that addresses future employment, education, housing, independent living skills, and recreation.

Education and Employment Services
Paraquad’s Workforce Development Programs offer a range of services to assist people with disabilities in preparing for, securing, and maintaining employment in positions consistent with their talent, skills, and interests. These include Continuing Education classes for adults with developmental disabilities that focus on basic academics and the hard and soft skills needed at work, and paid summer work experience for high school students. Our job development, placement, and retention specialists help individuals improve their job readiness skills, obtain and maintain employment, and thrive in the workplace.

Business Services
Paraquad’s Deaf Way Interpreting Services is the largest provider of sign language interpreting services in St. Louis. Our AccessibleSTL program partners with area businesses and organizations who are seeking to expand their capacity to serve and employ people with disabilities.

The Stephen A. Orthwein Center at Paraquad
The Center is a state-of-the-art, fully accessible exercise facility providing support and guidance on exercising safely and effectively, as well as access to appropriate programs, equipment, and services to improve self-care, community participation, and quality of life for individuals with disabilities.
SNAPSHOT OF PARTICIPANTS SERVED IN FISCAL 2020

**Percent Served by Disability**
- Physical: 60%
- Cognitive: 24%
- Hearing: 4%
- Vision: 3%
- Other: 6%
- Mental/Emotional: 3%

**Participants Served by Age**
- Under 5 years old: 1
- Age unavailable: 8
- Ages 5-19: 83
- Ages 20-24: 95
- Age 60 and Older: 451
- Ages 25-59: 726
**PROGRAMS AND SERVICES**

*Services by Participants Fiscal Year 2020*

<table>
<thead>
<tr>
<th>DIRECT SERVICES</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Advocacy/Legal Services</td>
<td>3</td>
</tr>
<tr>
<td>Assistive Technology</td>
<td>51</td>
</tr>
<tr>
<td>Children’s Services</td>
<td>0</td>
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<tr>
<td>Communication Services</td>
<td>0</td>
</tr>
<tr>
<td>Family Services</td>
<td>0</td>
</tr>
<tr>
<td>Housing, Home Modifications, and Shelter Services</td>
<td>0</td>
</tr>
<tr>
<td>IL Skills Training and Life Skills Training</td>
<td>106</td>
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<tr>
<td>Mobility Training</td>
<td>0</td>
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<tr>
<td>Peer Counseling Services</td>
<td>11</td>
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<tr>
<td>Personal Assistance Services</td>
<td>36</td>
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<tr>
<td>Physical Restoration Services</td>
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<tr>
<td>Preventive Services</td>
<td>114</td>
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<tr>
<td>Rehabilitation Technology Services</td>
<td>0</td>
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<tr>
<td>Stephen A. Orthwein Center</td>
<td>306</td>
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<tr>
<td>Ticket to Work</td>
<td>56</td>
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<tr>
<td>Transportation Services</td>
<td>2</td>
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<tr>
<td>Youth/Transition Services</td>
<td>36</td>
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<tr>
<td>Vocational Services</td>
<td>70</td>
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<tr>
<td>Work Incentives Planning and Assistance (WIPA)</td>
<td>181</td>
</tr>
<tr>
<td>Other Services</td>
<td>302</td>
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<tr>
<td><strong>Total:</strong></td>
<td><strong>1,274</strong></td>
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</tbody>
</table>

*In addition to people served in our programs, we also responded to 4,689 phone calls and emails through our Information and Referral team, providing short-term assistance, connection to resources, and/or referrals to programs, as appropriate.*

**Some participants are duplicated across programs**
## STATEMENT OF ACTIVITIES

For the year ended September 30, 2020

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue, Support, and Gains</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$1,149,469</td>
<td>$1,000,000</td>
<td>$2,149,469</td>
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<tr>
<td>United Way</td>
<td>114,093</td>
<td>38,035</td>
<td>152,128</td>
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<td>Grants:</td>
<td></td>
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<tr>
<td>Federal</td>
<td>1,792,093</td>
<td></td>
<td>1,792,093</td>
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<tr>
<td>State</td>
<td>244,302</td>
<td>154,623</td>
<td>398,925</td>
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<tr>
<td>Other</td>
<td>1,355,799</td>
<td>133,333</td>
<td>1,489,132</td>
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<tr>
<td>Program Service Fees</td>
<td>10,165,666</td>
<td></td>
<td>10,165,666</td>
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<tr>
<td>Investment income, net</td>
<td>288,832</td>
<td>23,363</td>
<td>311,195</td>
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<td>Rental Income</td>
<td>614,274</td>
<td></td>
<td>614,274</td>
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<tr>
<td>Special Events (Net of Expenses of $58,666)</td>
<td>84,869</td>
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<td>84,869</td>
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<td>Miscellaneous Income</td>
<td>57,316</td>
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<td>57,316</td>
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<tr>
<td>Net Assets Released from Restriction</td>
<td>616,329</td>
<td></td>
<td>(616,329)</td>
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<tr>
<td><strong>Total Revenue, Support, and Gains</strong></td>
<td>16,483,890</td>
<td>732,025</td>
<td>17,215,915</td>
</tr>
</tbody>
</table>

|                        |                            |                         |             |
| **Expenses and Losses** |                            |                         |             |
| Program Services Expenses: |                            |                         |             |
| Independent Living     | 1,269,639                  | 1,269,639               |             |
| Consumer Directed Services | 7,527,907                | 7,527,907               |             |
| Employment             | 829,329                    | 829,329                 |             |
| DEAF Way               | 1,131,576                  | 1,131,576               |             |
| Restaurant             | 554,132                    | 554,132                 |             |
| Orthwein Center        | 379,314                    | 379,314                 |             |
| Advocacy and Public Policy | 98,449                     | 98,449                  |             |
| **Total Program Services Expenses** | 11,790,346               | 11,790,346              |             |
| Supporting Services Expenses: |                            |                         |             |
| Management and General | 1,701,533                  | 1,701,533               |             |
| Fundraising and Development | 527,735                   | 527,735                 |             |
| 5240 Buildings         | 713,103                    | 713,103                 |             |
| **Total Supporting Services Expenses** | 2,942,371                 | 2,942,371               |             |
| **Total Expenses and Losses** | 14,732,717                | 14,732,717              |             |
| **Change in Net Assets** |                            |                         |             |
| Net Assets - Beginning of Year | 7,874,380               | 441,049                 | 8,315,429   |
| **Net Assets - End of Year** | $9,625,553               | $1,173,074              | $10,798,627 |
## STATEMENT OF FINANCIAL POSITION

For the years ended September 30, 2020 and 2019

### ASSETS

#### Current Assets

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$1,642,456</td>
<td>$211,286</td>
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<tr>
<td>Restricted Cash</td>
<td>577,324</td>
<td>575,974</td>
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<tr>
<td>Accounts Receivable, Net</td>
<td>1,243,859</td>
<td>1,315,160</td>
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<tr>
<td>Inventory</td>
<td>22,684</td>
<td>23,549</td>
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<td>Promises to Give</td>
<td>750,302</td>
<td>83,372</td>
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<td>Prepaid Expenses</td>
<td>145,913</td>
<td>289,366</td>
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<td><strong>Total Current Assets</strong></td>
<td><strong>4,382,538</strong></td>
<td><strong>2,498,707</strong></td>
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<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
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</thead>
<tbody>
<tr>
<td>Property and Equipment, Net</td>
<td>20,475,409</td>
<td>20,929,719</td>
</tr>
<tr>
<td>Notes Receivable</td>
<td>11,245,250</td>
<td>11,245,250</td>
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<td>Investments</td>
<td>2,342,102</td>
<td>2,199,695</td>
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<td>Life Insurance Annuity</td>
<td>906,134</td>
<td>903,702</td>
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<tr>
<td>Assets Restricted for Endowment</td>
<td>200,000</td>
<td>200,000</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td><strong>$39,551,433</strong></td>
<td><strong>$37,977,073</strong></td>
</tr>
</tbody>
</table>

#### LIABILITIES AND NET ASSETS

#### Current Liabilities

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable and Accrued Expenses</td>
<td>$1,135,989</td>
<td>$786,935</td>
</tr>
<tr>
<td>Accrued Payroll</td>
<td>334,359</td>
<td>404,164</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>269,376</td>
<td>52,588</td>
</tr>
<tr>
<td>Line of Credit</td>
<td>-</td>
<td>1,196,407</td>
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<tr>
<td>Current Maturities of Long-Term Debt</td>
<td>439,588</td>
<td>423,913</td>
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<tr>
<td>Other Current Liabilities</td>
<td>108,171</td>
<td>137,250</td>
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<td><strong>Total Current Liabilities</strong></td>
<td><strong>2,287,483</strong></td>
<td><strong>3,001,257</strong></td>
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<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Long-Term Obligations</td>
<td>26,465,323</td>
<td>26,660,387</td>
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<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>28,752,806</strong></td>
<td><strong>29,661,644</strong></td>
</tr>
</tbody>
</table>

### NET ASSETS

#### Without Donor Restrictions:

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operations</td>
<td>4,155,162</td>
<td>(718,833)</td>
</tr>
<tr>
<td>Net Investment in Property and Equipment</td>
<td>5,393,072</td>
<td>5,666,643</td>
</tr>
<tr>
<td>Board-Designated Endowment</td>
<td>-</td>
<td>2,926,570</td>
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<tr>
<td><strong>Total Without Donor Restrictions</strong></td>
<td><strong>9,548,234</strong></td>
<td><strong>7,874,380</strong></td>
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</tbody>
</table>

#### With Donor Restrictions:

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<thead>
<tr>
<th></th>
<th>2020</th>
<th>2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>Perpetual in Nature</td>
<td>200,000</td>
<td>200,000</td>
</tr>
<tr>
<td>Purpose Restrictions</td>
<td>973,074</td>
<td>241,049</td>
</tr>
<tr>
<td><strong>Total With Donor Restrictions</strong></td>
<td><strong>1,173,074</strong></td>
<td><strong>441,049</strong></td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>10,721,308</strong></td>
<td><strong>8,315,429</strong></td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td><strong>$39,474,114</strong></td>
<td><strong>$37,977,073</strong></td>
</tr>
</tbody>
</table>
## CONTRIBUTORS

### GOVERNMENT
- City of St. Louis Senior Fund
- Administration for Community Living
- Missouri Assistive Technology Advisory Council
- Missouri Department of Elementary and Secondary Education
- Missouri Department of Transportation
- Missouri Department of Health and Senior Services
- Productive Living Board of St. Louis County
- St. Louis Office For Developmental Disability Resources
- Social Security Administration

### CORPORATIONS
- Aligned Studio, LLC
- American Family Insurance
- AT&T Missouri
- Bank of America
- Bayer
- Blue Sky Yoga LLC
- The Boeing Company
- Cigna
- Cigna Health and Life Insurance Company
- Civil Design, Inc.
- Encompass Health
- Enterprise Bank & Trust
- Enterprise Financial, CDE, LLC
- Enterprise Holdings
- Express Scripts, Inc.
- IFF
- Kendra Scott LLC
- Kids Who Kare Camp, LLC
- Let’s Build Hope LLC
- MasterCard Worldwide
- MGB Systems
- Numotion
- Panera, LLC
- Permobil
- Regions Bank
- RubinBrown LLP
- Smith McGehee Insurance Solutions
- TisBest Philanthropy
- UnitedHealth Group

### FOUNDATIONS
- Norman D. and Marie L. Atkins Charitable Trust
- The Bellwether Foundation, Inc.
- Bessemer Giving Fund
- Craig H. Neilsen Foundation
- Emerson Charitable Trust
- The Raymond and Rita Foos Family Charitable Foundation
- The Home Depot Foundation
- Jain Family Charitable Fund
- Kuhn Foundation
- Lesley Waldheim Charitable Foundation
- Missouri Foundation for Health
- MO Better Foundation
- Newman’s Own Foundation
- Pecha Family Foundation
- Pershing Charitable Trust
- Pettus Foundation
- PMK 1969 Trust
- Pott Foundation
- Regions Foundation
- The Andrew and Deborah Schwartz Charitable Fund Sara Seymour Charitable Trust
- The Sidener Foundation
- St. Louis Community Foundation
- Trio Foundation of St. Louis
- The von Gontard Family Foundation
- Wells Fargo Foundation

### ORGANIZATIONS
- AmazonSmile Foundation
- Association of Programs for Rural Independent Living
- Community Catalyst
- Crestwood Elementary PTO
- Dressel Parent Teacher Organization
- Lafayette Preparatory Academy
- Riverbend Elementary PTO
- Sappington Elementary School
- Service Club for the Blind
- Sperreng Middle School
- St. Paul Church of Christ
- Truman MCPTO
- Washington University in St. Louis
- Westridge Elementary PTO
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Mr. Kevin Condon
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Ms. Jenny Diehl
Ms. Susan Doig
Ms. Vicki Dueker
Mr. Brian Dukleth
Mr. and Mrs. Dennis Durrwachter
Ms. Michele R. Duvall
Ms. Sarah Dwiggins
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Ms. Devon Essick
Ms. Shirley Ewing
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Mr. Timothy Fehrenbach
Mr. and Mrs. Robert Feit
Ms. Kelly Ferrara
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Mr. Rich Fischer
Mr. CM Flahan
Ms. Theresa Fleck
Mr. and Mrs. Raymond Flunker
Ms. Joyce Follman
Mr. Ronald Fong
Ms. Molly Forgerty
Ms. Alice Fouik
Ms. Gerralynd Frandsen
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Ms. Katherine Gastler
A participant works out at the Orthwein Center.
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Ms. Mary LePage
Mr. Jeff Lester
Ms. Cheryl Lewey
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Mr. and Mrs. Paul and Judy Lonigro
Mrs. Kathy Lovell
Ms. Amy Loyd
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Mr. and Ms. Tim Pell
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Ms. Natalie Piper
Mr. William R. Piper
Mr. Gary Podhorsky
Ms. Linda Port
Ms. Judy Presberg
Mrs. Margaret Price
Mr. Paul J. Prifti
Mr. David Pruessner
Mrs. Martha Purdy
Ms. Erica Quinley

President Aimee Wehmeier and CEO Jerry Ehrlich host the live online 2020 Shine the Light Gala.
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Ms. Jen Redden
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Mr. George Reed
Mr. Michael Reed
Mr. Justin Reppy
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Ms. Heather Rich
Ms. Gennena Richardson
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Mr. and Mrs. Roger J. Rimkus
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Mr. and Mrs. James Rodrick
Ms. Roxanne Rodriguez
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Ms. Lynn Zuber
Mr. and Mrs. Dave Zuckerman
Ms. Carol Zulich
## HONORARIUMS AND MEMORIALS

### HONORARIUMS

<table>
<thead>
<tr>
<th>In Honor of Sarah Coyle</th>
<th>In Honor of Kurt Mueller</th>
<th>In Honor of Senior Leadership</th>
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<tr>
<td>Ms. Anne S. Einspanier</td>
<td>Ms. Barb Rimkus</td>
<td>Ms. Kathy Metzger</td>
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<td>Mr. and Mrs. Roger J. Rimkus</td>
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<td>Ms. Gennena Richardson</td>
<td>Mr. and Mrs. Paul Gund</td>
<td>Dr. and Mrs. Lawrence Kotner</td>
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<td>Mr. and Mrs. J. McWilliams</td>
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### MEMORIALS

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<tr>
<th>In Memory of James Commerford</th>
<th>In Memory of Jacquie Harding</th>
<th>In Memory of Stephen A. Orthwein</th>
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<td>Ms. Barb Bluestone</td>
<td>Mr. Sam Harding</td>
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<td>Mr. Paul Overberg</td>
<td>Ms. Beverly Johnson</td>
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<td>Ms. Mary Ann Pfeiffer</td>
<td>In Memory of Patrick Jue</td>
<td>In Memory of Nancy M. Pecha</td>
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<td>Mr. Michael Reed</td>
<td>Mr. and Mrs. Michael Hester</td>
<td>Pecha Family Foundation</td>
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<th>In Memory of Edgar Long</th>
<th>In Memory of Marguerite Stringer</th>
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<tr>
<td>Mr. Bill J. McShane and Mrs. Suzy P. McShane</td>
<td>Mr. Edgar J. Long</td>
<td>Mr. and Mrs. David McKee</td>
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<th>In Memory of Irving S. Nodiff</th>
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<tr>
<td>Mr. David Gray</td>
<td>Mr. and Mrs. Ivan Rothman</td>
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<td>Mr. and Mrs. James Rodrick</td>
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Emily Schumacher
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Mark Schlafly
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The Honorable Jason Sengheiser
Circuit Court – City of St. Louis

Paraquad team members sort donations for delivery to participants during the Covid pandemic.