Questions for Networking Calls

“Thank you so much for talking to me! I’m really looking forward to being able to pick your brain! Should I give you a little bit of background on me and then you can tell me about yourself before I start firing questions at you?”

1. Can you go through what a typical day looks like for you?

2. What aspect of the job do you like the most and what aspect do you like the least?

3. Why did you choose bank? What would you say differentiates bank from other banks?

4. Why did you choose investment banking / capital markets?

5. How much choice were you given when it came to group selection?

6. Why did you choose the group you’re in?

7. I know that my happiness will completely depend on the people that I’m working with and that different groups have different reputations. Which groups at bank would you say have the best cultures/people? Any groups I would want to avoid?

8. Do you have any advice for how I can best position myself to get an offer? Is there anything I should be doing that I’m not? Or anything generally that would help my chances?

9. What was some of the most helpful advice you were given during recruiting?

10. As I’m starting to prep for behavioral and technical questions, were there any questions you were asked that stumped you or your wish you had prepped answers to?

11. Which guides did you find most helpful for prepping? How would you suggest I prep?

12. What is the interview process at bank? How many rounds are there? Are the first interviews less technical or no? Do you have a sense for when interviews / super days will be?