

BEYOND CONSULTING

COMPREHENSIVE SOLUTIONS FOR TODAY'S BUSINESS CHALLENGES

**“Analytics sharpens
decision-making, and a
robust supply chain ensures
execution, together driving
the engine of business
success”**

Blackguard & Buck CEO



028 9601 3354



blackguardbuck.co.uk



Support



BLACKGUARD AND BUCK

UNLOCK YOUR BUSINESS POTENTIAL



MINISTRY OF DEFENCE



MANCHESTER
CITY COUNCIL

The Washington Post

ROYAL
STATISTICAL
SOCIETY

ABOUT US

Providing Creative Solutions
For Your Business



At Blackguard and Buck, we pride ourselves on over 40 years of operational excellence, delivering cutting-edge management consultancy and robust supply chain solutions to our clients worldwide. Our journey is marked by a relentless pursuit of innovation, efficiency, and strategic growth, underpinned by a deep understanding of the complexities of modern business landscapes.

A Team Like No Other

Our management team is our cornerstone, bringing together unparalleled experience from leading Fortune 500 companies to managing major UK enterprises. With backgrounds spanning across 3M, Wabtec Corp, and leadership roles in prominent UK firms like Cooplands Bakery and a major retail brand, our leadership has the proven expertise to navigate and drive success in diverse business environments.

Global Impact and Expertise

Our legacy includes pioneering negotiation training modules for the Ministry of Defence, applying these strategies to secure and manage multi-million-pound contracts across sectors. The depth of our experience is not just theoretical but intensely practical and globally recognised.

The in-house team of supply chain experts at Blackguard and Buck has a proven track record of identifying and mitigating risks for global giants such as JCB and Linde. Their work spans continents, highlighting our capability to manage and optimize supply chains under the most challenging conditions.



SOME OF THE CHALLENGES



Digital Transformation

Adapting to digital technologies to improve business processes, enhance customer experience, and innovate in product/service offerings.



Supply Chain Disruptions

Navigating global supply chain vulnerabilities exposed by events like the COVID-19 pandemic, geopolitical tensions, and climate change.



Sustainability

Integrating sustainable practices into business operations to meet regulatory requirements and consumer expectations.



028 96013354

Address : The Old Coach House, Doncaster, DN1 2QQ
Mailbox : Support@blackguardbuck.co.uk



SOME OF THE SOLUTIONS



Digital Transformation

- Invest in Technology and Infrastructure
- Foster a Digital Culture
- Customer-Centric Approaches



Supply Chain Disruptions

- Diversify Suppliers
- Invest in Supply Chain Visibility
- Flexible Logistics



Sustainability

- Sustainable Practices
- Eco-friendly Products and Packaging
- Sustainability Reporting
- Green Supply Chain Management



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WHY CHOOSE US

BLACKGUARD & BUCK

At Blackguard and Buck, we bring over four decades of unparalleled expertise and innovation in management consultancy and supply chain solutions. Our unique approach combines the strategic agility of a seasoned consultancy with the operational excellence of a leading-edge supply chain architect. Here's why we stand out

1

Unmatched Experience - Our legacy spans more than 40 years, during which we've navigated the complexities of global business landscapes. Our management team boasts veterans from Fortune 500 companies and leaders of major UK firms, ensuring your business benefits from a wealth of experience.

2

Diverse Expertise - With MBAs from the University of Wales, advanced diplomas from Sheffield Hallam, and certifications in TOGAF 9.1, Scrum, and BCS, our team doesn't just advise – we're equipped to implement. From driving negotiation training for the Ministry of Defence to applying it commercially for multi-million-pound contracts, our expertise is both broad and deep.

3

Global Supply Chain Mastery - Our in-house supply chain experts have a proven track record of identifying and mitigating risks for global giants. With experience working across continents, we bring you world-class insights into supply chain optimisation, ensuring resilience and efficiency.

4

Innovative Solutions - We're not just problem-solvers; we're innovators. Leveraging the latest in analytics and digital transformation strategies, we ensure your business is not just prepared for the future but actively shaping it.

5

Sustainable Success - Our commitment to sustainability and environmental stewardship is woven into every solution we offer. We help your business not only meet today's standards but lead the way in green business practices.



OUR SERVICES

2024

BLACKGUARD & BUCK STANDS AT THE CONVERGENCE OF EXPERIENCE AND INNOVATION, TRANSFORMING BUSINESS CHALLENGES INTO LEGACIES OF SUCCESS. WE'RE NOT JUST ADVISORS; WE'RE ARCHITECTS OF YOUR BUSINESS'S FUTURE, CRAFTING STRATEGIES THAT ENSURE GROWTH, RESILIENCE, AND EXCELLENCE.

CEO - Blackguard & Buck

Strategic Planning and Implementation 01

Leverage our strategic insight to develop and implement robust business strategies that drive growth, improve efficiency, and enhance competitiveness.



02

Change Management

Navigate organisational changes with our expert guidance, ensuring smooth transitions and minimal disruption to operations.



Supply Chain Optimisation

Enhance your supply chain's resilience and efficiency with our cutting-edge solutions, from risk management to logistics optimisation.

03





Our Services

Procurement and Capital Provision

Benefit from our unique service of floating capital for procurement, ensuring you have the resources to secure essential goods and services.

Global Risk Management

Mitigate risks with our global expertise, safeguarding your supply chain against disruptions, from geopolitical tensions to natural disasters.

Technology and Innovation

Stay ahead of the curve with our technology-driven solutions, from digital transformation strategies to leveraging big data and analytics for informed decision-making.

Negotiation Training and Commercial Strategy

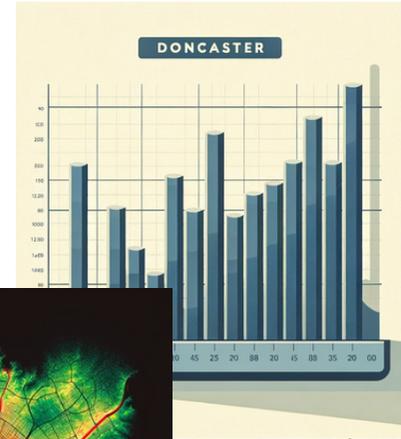
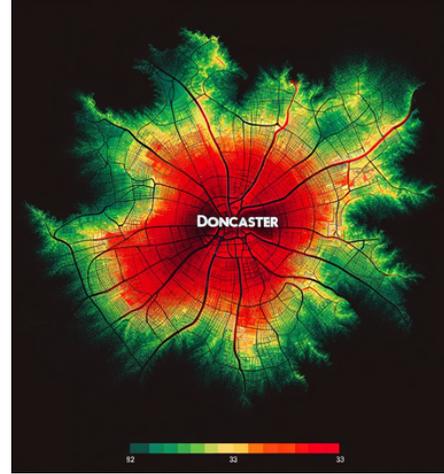
Our bespoke negotiation training, developed for the Ministry of Defence and adapted for commercial success, empowers your team with elite negotiation skills for securing and managing multi-million-pound contracts.

Customised Solutions

Every business is unique, and so are our solutions. We work closely with our clients to develop customised strategies that meet their specific needs and objectives.

PORTFOLIO

PORTFOLIO
PORTFOLIO
PORTFOLIO



“Blackguard & Buck where decades of expertise meet cutting-edge solutions to forge the path for businesses ready to excel. Your success, our mission”

Blackguard & Buck

SQCDR[®]

SUPPLIER, QUALITY, COST, DELIVERY, RISK

"Blackguard & Buck: Elevate Your Business with SQCDR - Smart Analytics for Supplier Quality, Cost Efficiency, and Risk-Proofed Delivery!"

Procurement Category: All |
 Category Buyer: All |
 Supplier Name: All |
 Status: All |
 Line Type: All |
 Date Raised: 01/04/2010 - 31/03/2050

Total Spend
£10.8M

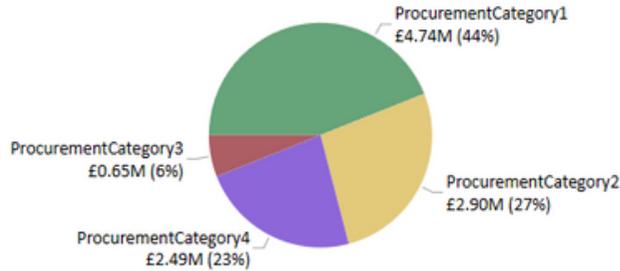
Stock
£8.7M

Non-stock
£2.1M

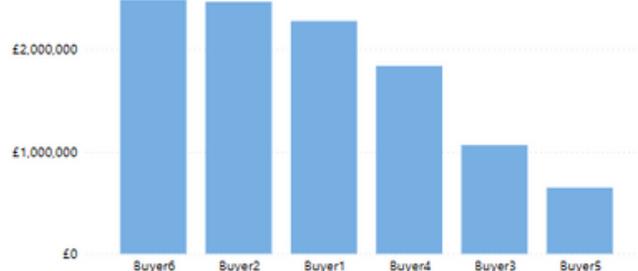
Active Suppliers
100

Suppliers Used
100

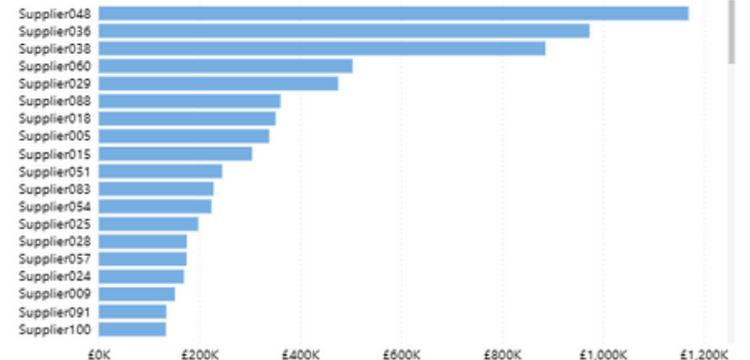
Spend by Procurement Category



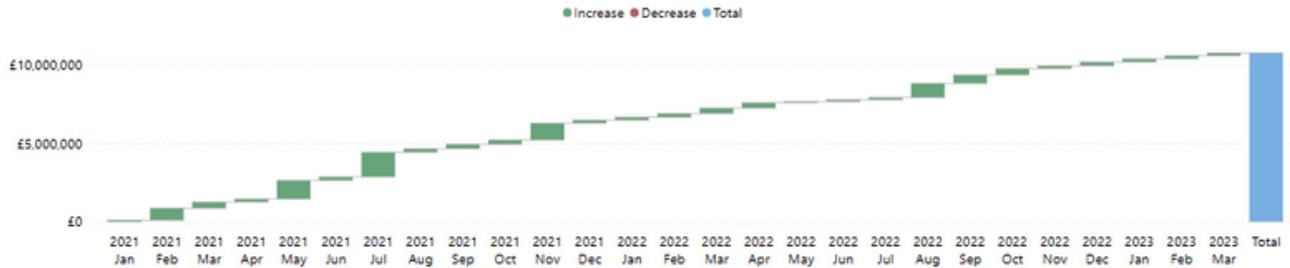
Spend by Buyer



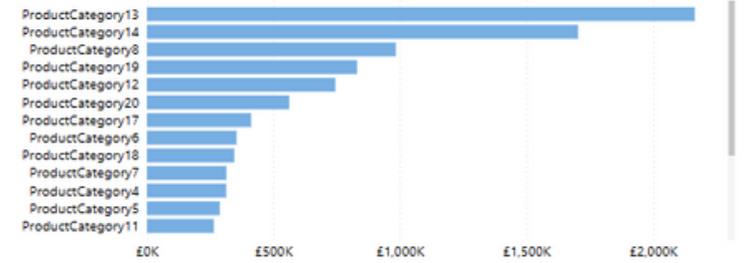
Spend by Supplier



Spend by Date Raised (Fiscal Calendar)



Spend by Category



← Spend

17/03/2023

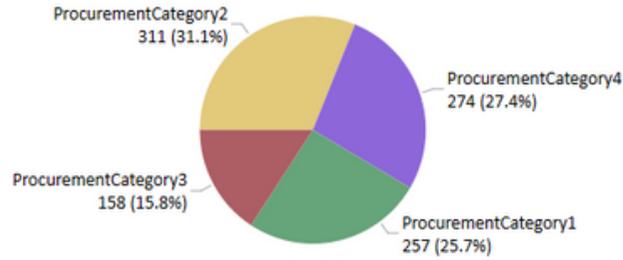
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Procurement Category: All | Category Buyer: All | Expeditor: All | Supplier Name: All | Line Type: All | Late: All | Confirmation: All



£	Total Orderbook	Late Value	Order Lines	Late Lines	Not Confirmed	PO Count	Unique Parts	Active Suppliers	Suppliers Used
#	£2.0M	£248.2K	1000	124	96	198	509	100	100

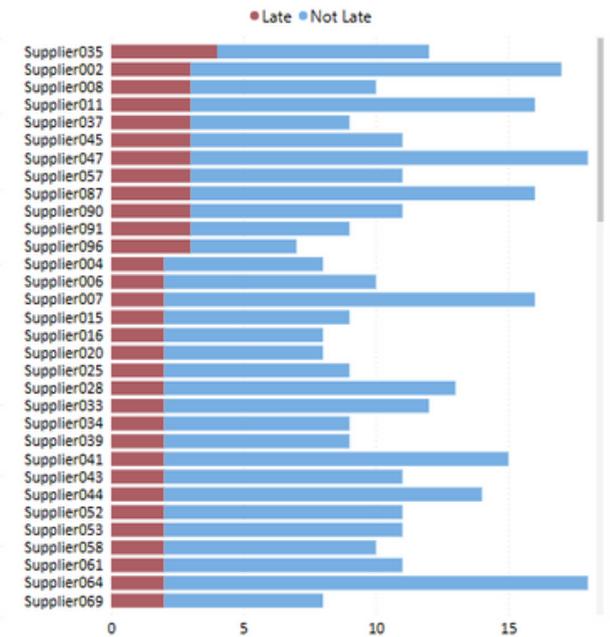
Orderbook Lines by Procurement Category



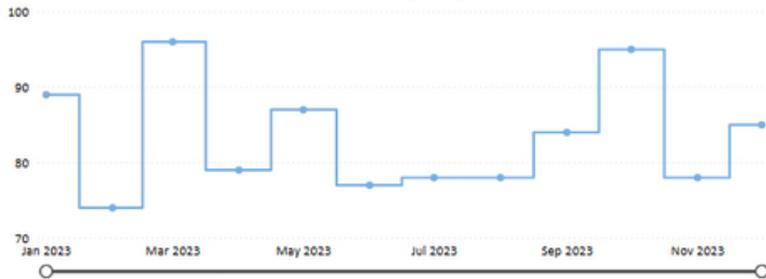
Orderbook Lines by Buyer



Orderbook Lines by Supplier



Orderbook Lines by Expected Date



Orderbook Lines by Expeditor



← Order Book

17/03/2023

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Procurement Category: All | Category Buyer: All | Expeditor: All | Supplier Name: All | Status: All | Action Owner: All



Open Queries
19

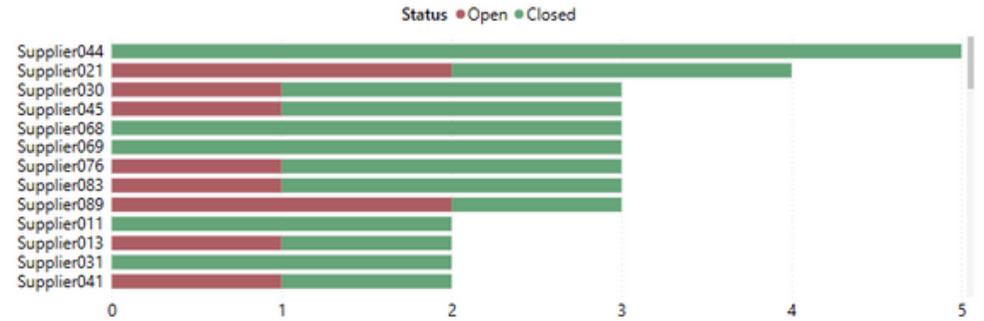
Average Age of Open Queries
8.0 Days

Oldest Open Query
20 Days

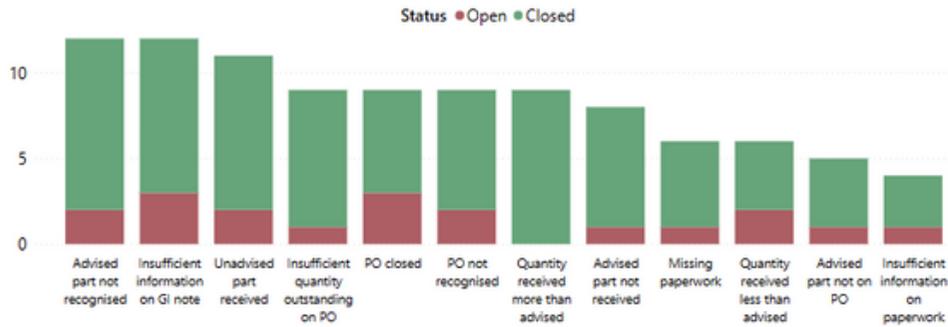
Average Queries Per Week
1.1

Average Time To Close
7.2 Days

Goods In Queries by Supplier



Goods In Queries by Query Type



Goods In Queries by Date Received



Goods In Queries

17/03/2023

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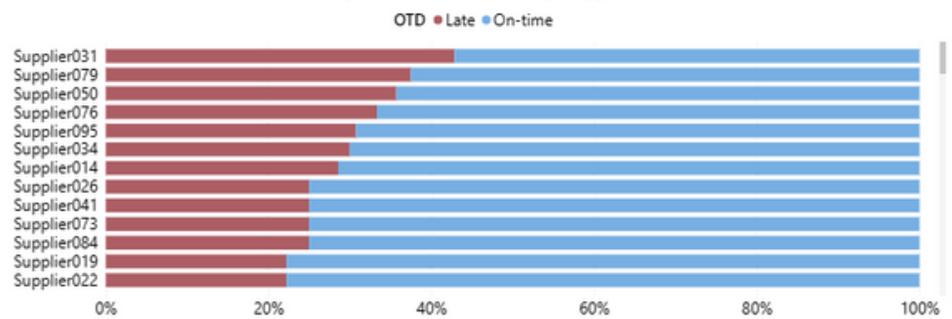
Procurement Category: All | Category Buyer: All | Expeditor: All | Supplier Name: All | Line Type: All | Receipt Date: 01/04/2010 - 31/03/2050

%

OTD: 89.3% | OTD Target: 85%

Late PO Lines: 107 | Total PO Lines: 1000 | Late Value: £22.8K | Total Value: £245.0K

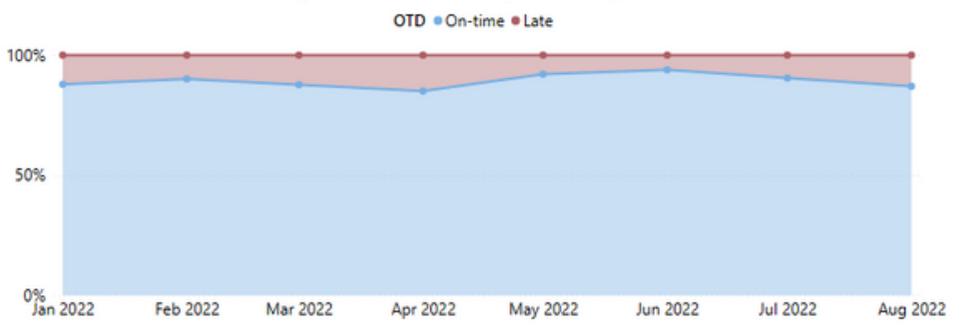
Proportion of PO Lines by Supplier



Proportion of PO Lines by Buyer



Proportion of PO Lines by Last Receipt Date



← On-Time Delivery

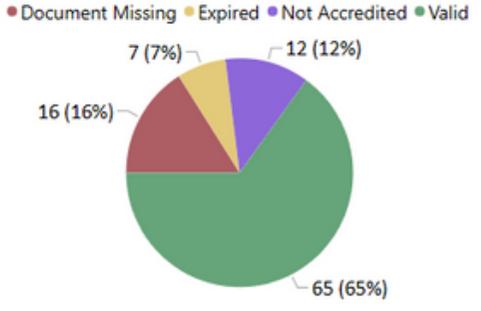
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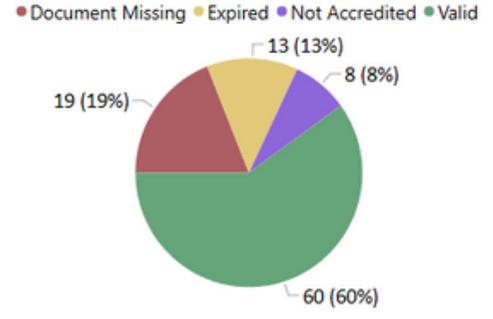
Procurement Category: All
 Category Buyer: All
 Supplier Name: All



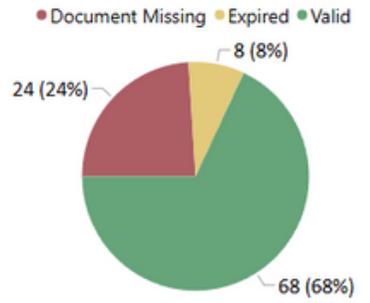
ISO 9001



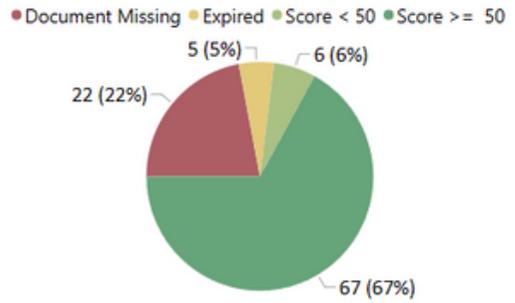
ISO 14001



Business Insurance



Credit Report



← Document Library

17/03/2023

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WHAT OUR CLIENTS SAY

Ministry of Defence

Dr. Emily Carter - Director of Strategic Logistics and Asset Management

"Working with Blackguard & Buck has been a game-changer for the Ministry of Defence. Their exceptional analytical work in mapping our equipment globally has provided us with unparalleled insights and strategic advantages. Their unique approach to data analysis, combined with their SQCDR portal, has not only enhanced our operational efficiency but also significantly reduced risks and costs. Blackguard & Buck's commitment to quality and their innovative solutions have set a new standard in our equipment management strategies. We are immensely grateful for their contribution to our global operations and look forward to continued collaboration."



MINISTRY OF DEFENCE

Thomas Richardson

Public Safety Analytics, Manchester City Council

"Working with Blackguard & Buck to map crime statistics in Manchester has been a milestone achievement for Manchester City Council. Their advanced analytical approach has given us a clear, detailed view of crime patterns and hotspots, enabling more effective policing strategies and community safety initiatives. The insights from Blackguard & Buck's reports have been crucial in allocating resources more efficiently, helping us to proactively address and reduce crime in our city. Their expertise in handling complex data and turning it into actionable intelligence is commendable. We are grateful for their contribution to enhancing public safety and security in Manchester."



MANCHESTER
CITY COUNCIL