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### WELCOME LETTER

Welcome to Robotics Invest 2025 — a cornerstone gathering for the global robotics investing ecosystem.

Last year marked a breakout moment, and 2025 is shaping up to be even more impactful. We've kept the elements you valued most — a highly curated attendee list of robotics founders, investors, and corporate leaders; bold keynote voices; and timely, strategic conversations — and we've built on them significantly. This year features deeper roundtables, enhanced 1:1 matchmaking, and greater exposure to the technologies and people shaping the future of robotics.

New this year is Robotics Tech Week, a collection of high-impact events with a key purpose of advancing robotics and AI venture building and scaling. Robotics Invest serves as the anchor, bringing together hundreds of attendees to explore the state of robotics investment, and the strength of robotics as a transformative force across industries.

We're grateful to our Underwriters and partners who are helping lead this movement — supporting the next generation of category-defining robotics companies and the broader venture ecosystem that powers them.

We invite you to take part, speak up, and help push the field forward. The opportunity is massive. Let's build it together.

Sincerely,

Fady Saad, Mark Martin, and the Cybernetix Ventures team









## **ABOUT ROBOTICS INVEST**







The breakout moment for robotics is here. No longer just a futuristic vision, Robotics and industrial AI are disrupting global, essential, and massive markets, representing a trillion-dollar market opportunity and world-changing solutions for humanity.

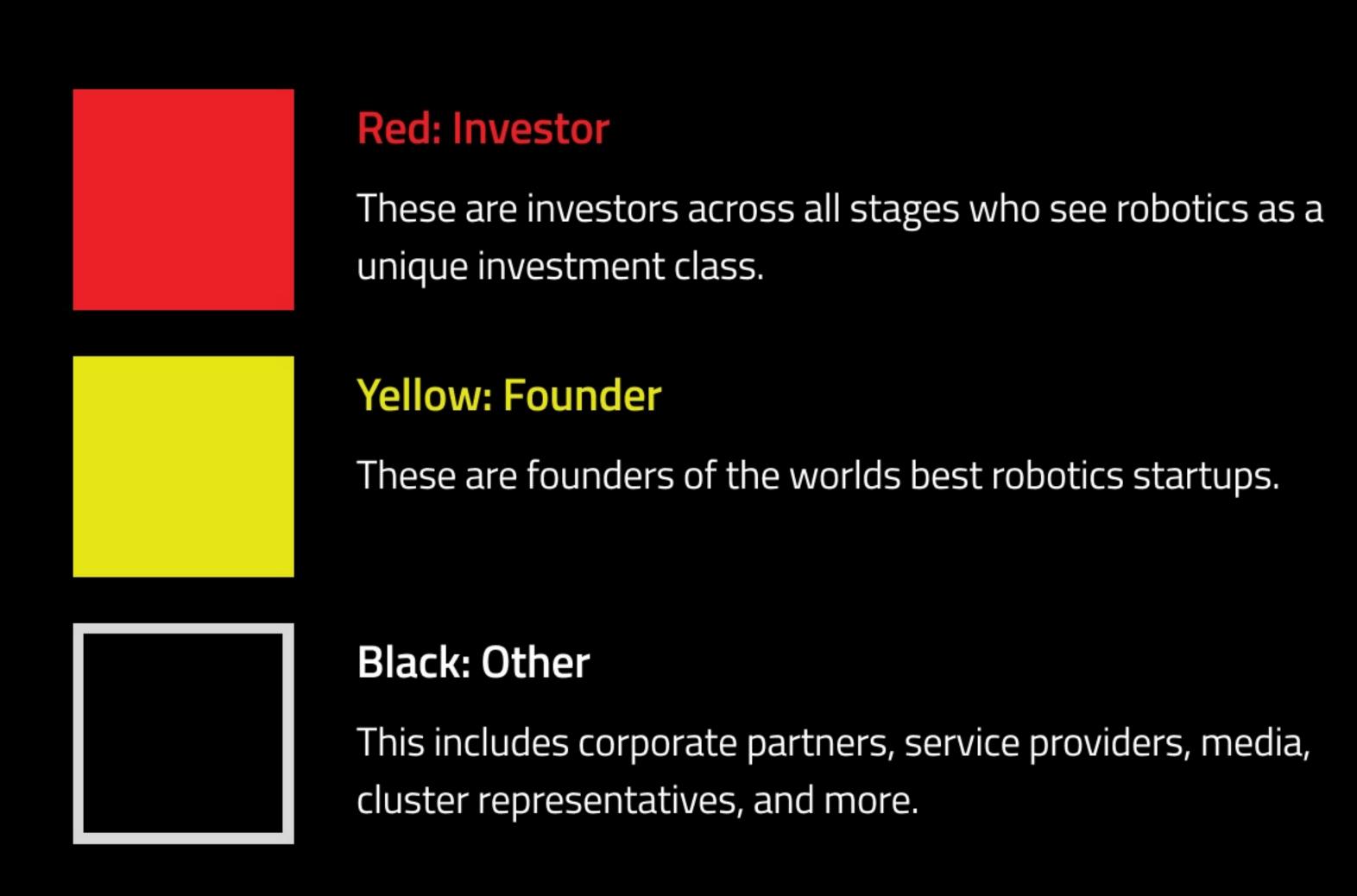
The confluence of significant technological advancements – Al, machine vision, compute, sensors – and urgent economic macro drivers – climate change, labor shortage, aging population, food and water insecurity – has necessitated that high-impact robotic solutions be developed and deployed at scale.

Building smart machines is more than an opportunity, it's a responsibility to drive the next wave of industrial innovation. Robotics Invest exists for the robotics community to do just that – build the next wave of robotics unicorns, together.

As the anchor event of Robotics Tech Week, Robotics Invest brings together the most influential investors, innovative entrepreneurs, and leading executives of the robotics sector to fuel the future of smart machines. This invite-only event is curated at every level, providing a high-impact experience for those building, investing in, and advancing robotics startups.

You can expect power-packed keynotes, masterclass panels, deep dive roundtables, 1:1 matchmaking, and some of the highest caliber networking the industry has to offer.

## LANYARD COLOR KEY



## AGENDA DAY 1: TUESDAY, JUNE 10, 2025

8:30 AM - 9:00 AM

#### **CHECK-IN AND BREAKFAST**

9:00 AM - 9:30 AM

#### **ROBOTICS INVEST 2025 OPENING REMARKS**

9:30 AM - 10:00 AM

## **OPENING SESSION:** THE EVOLUTION OF ROBOTICS — AND WHAT IT MEANS FOR THE BUILDERS OF TODAY



David Mindell
Founder & Professor
Unless & MIT



Jeff Burnstein
President
Association for Advancing Automation



Fady Saad
Founder & General Partner
Cybernetix Ventures

10:00 AM - 10:45 AM

# KEYNOTE: WHY INVESTING IN ROBOTICS IS DIFFERENT FROM SAAS AND DEEP TECH



Kristina Nilsson

Managing Director, Technology
Investment Banking, Co-Head of Al

J.P. Morgan

10:45 AM - 11:30 AM

#### **NETWORKING BREAK**

11:30 AM - 12:30 PM

### PANEL: THE 5 W'S OF INVESTING IN ROBOTICS (INCLUDING HUMANOIDS)



Dina Routhier

Managing Director

Teradyne Robotics Ventures



Haomiao Huang
Founding Partner
Matter Venture Partners



Samir Menon Founder & CEO Dexterity



Fady Saad
Founder & General Partner
Cybernetix Ventures

12:30 PM - 1:30 PM

#### **NETWORKING LUNCH**

#### 1:30 PM - 2:30 PM

#### **PANEL:** HOW ROBOTICS IS RESHAPING LIFE SCIENCES



Carla Reimold

EVP, Scientific Innovation and
Strategic Investments

Massachusetts Life Sciences Center



Ira Hofmann CEO HighRes Biosolutions



VP & GM
Medtronic Surgical Robotics

Rajit Kamal



Dave Johnson Founder & CEO Dash Bio



Moderator:

Brian Gormley
Special Writer
The Wall Street Journal

2:30 PM - 2:45 PM

#### **SHORT BREAK**

2:45 PM - 3:30 PM

#### **KEYNOTE:** A ROBOTICS SUCCESS STORY



Matt Rendall
Founder & CEO
Clearpath Robotics & OTTO Motors
[Acquired by Rockwell Automation]



Stella Yoo Managing Director Evercore

3:30 PM - 4:00 PM

#### **NETWORKING BREAK**

4:00 PM - 5:00 PM

## PANEL: HOW ROBOTICS IS DISRUPTING TRADITIONAL INDUSTRIES: AGRICULTURE, CONSTRUCTION AND MANUFACTURING



Mark DeSantis Former CEO Bloomfield



Mile Arnone CEO Re:Build Manufacturing



Jit Kee Chin
CTO, Managing Partner
Suffolk Construction,
Suffolk Technologies



Mark Martin
Co-Founder & General Partner
Cybernetix Ventures

5:00 PM - 7:00 PM

### AGENDA DAY 2: WEDNESDAY, JUNE 11, 2025

8:30 AM - 9:00 AM

#### **CHECK-IN AND BREAKFAST**

9:00 AM - 9:50 AM

#### FIRESIDE CHAT: FROM DATA TO INTELLIGENCE – HOW PHYSICAL AI WILL DRIVE THE NEXT DECADE OF ROBOTICS



AJ Meyer Founder & CEO Pickle Robot Company



Sabrina Mansur Director, Massachusetts Al Hub Chief Scientific Officer Mass Technology Collaborative



Shayegan Omidshafiei Field Al



Joanna Lichter Associate Director, Venture Capital **Emerson Collective** 

9:50 AM - 10:00 AM

#### **SPECIAL GUEST:** ROBOTICS IN **MASSACHUSETTS**



Ashley Stolba Interim Secretary Massachusetts Executive Office of Economic Development

10:00 AM - 11:00 AM

#### **DEEP-DIVE ROUNDTABLES: SESSION 1**

- 1. Evaluating Markets and Use Cases: Founder and Investor Views
- 2. Go-to-Market Strategies: Overcoming the Robotics Double Chasm
- 3. Product Scoping and Development: Design, BoM Cost, Supply Chain, and Manufacturing
- 4. Navigating Current Financing and Regulatory Headwinds in Robotics
- 5. Secrets to Scaling the Team: From Seed to Series B and Beyond
- 6. Demystifying the Office of the CFO: The Critical Role of Finance in Robotics Companies

11:00 AM - 11:30 AM

#### **NETWORKING BREAK**

11:30 AM - 12:30 PM

#### **DEEP-DIVE ROUNDTABLES: SESSION 2**

12:30 PM - 1:30 PM

#### **NETWORKING LUNCH**

1:30 PM - 3:00 PM

#### 1:1 CURATED MEETINGS

3:00 PM

#### **EVENT CONCLUDES**

## **ROUNDTABLE TOPICS & LEADERS**

#### Evaluating Markets and Use Cases: Founder and Investor Views



Sanjay Aggarwal Venture Partner F-Prime Capital



Raghu Behara Chief Business Officer Bionomous



Derrick Morse Founder & CEO Rugged Robotics

#### Go-to-Market Strategies: Overcoming the Robotics Double Chasm



Michael Perry
VP of Marketing
Dexterity



Mike Feinstein

Corporate Development

Amazon Industrial Innovation Fund



Artem Kuchukov Founder & CEO KEWAZO

#### Product Scoping and Development: Design, BoM Cost, Supply Chain, and Manufacturing



Chris Kim
Founder & Managing Partner
Union Labs



Kevin Albert Founder & CEO Canvas



Charlie Andersen
CEO
Burro

## ROUNDTABLE TOPICS (CONT.)

#### Navigating Current Financing and Regulatory Headwinds in Robotics



Marc Mantell

Member & Co-Chair, M&A Practice

Mintz



Scott Dunberg
Partner
Mintz

#### Secrets to Scaling the Team: From Seed to Series B and Beyond



Greg Toroosian
Founder & Head of Search
Samson Rose



Rick Faulk CEO Locus Robotics



Ignacio Galiana Founder & CEO Verve Motion

#### Demystifying the Office of the CFO: The Critical Role of Finance in Robotics Companies



Robert Winslow

Managing Partner,
Business Transformation

CFGI



Justin Femmer
Chief Commercial Officer
CFGI



#### June 9 | Monday

#### VECNA ROBOTICS

VECNA ROBOTICS HQ: EXCLUSIVE TOUR OPPORTUNITIES

### J.P.Morgan

MAXIMIZING YOUR EQUITY WITH J.P. MORGAN PRIVATE BANK

#### aws startups

#### F'PRIME

BOSTON ROBOTICS & PHYSICAL AI FORUM

#### GREATER ZURICH AREA

GZA EXECUTIVE DINNER

## NY ZR

NEW YORK ROBOTICS &
DEEP TECH FORUM –
SPECIAL BRIEFING FOR
JAPANESE CORPORATES

#### June 10 | Tuesday



ROBOTICS INVEST 2025 - DAY 1



ROBOTICS AFTER HOURS: TWO SIGMA VENTURES, GOOGLE CLOUD & ÆTHOS

#### **ALM** ventures

**mass**irobotics

HUMANOIDS STARTUPS & VC MIXER

#### June 11 | Wednesday



ROBOTICS INVEST 2025 - DAY 2



MASSTECH - PHYSICAL AI PANEL



SVB & GOODWIN: FRONTIER TECH HAPPY HOUR



THE ROBOTICS
FOUNDER'S PATH:
IDEA TO IPO - MEET
THE AUTHOR





#### June 12 | Thursday



AIRWORKS DEMO, CUSTOMER PANEL, AND BREAKFAST



REFRAME SYSTEMS FACTORY TOUR



L O C U S LOCUS ROBOTICS TOUR AND SITE VISIT



REALTIME ROBOTICS TOUR, RESOLVER DEMO & HAPPY HOUR

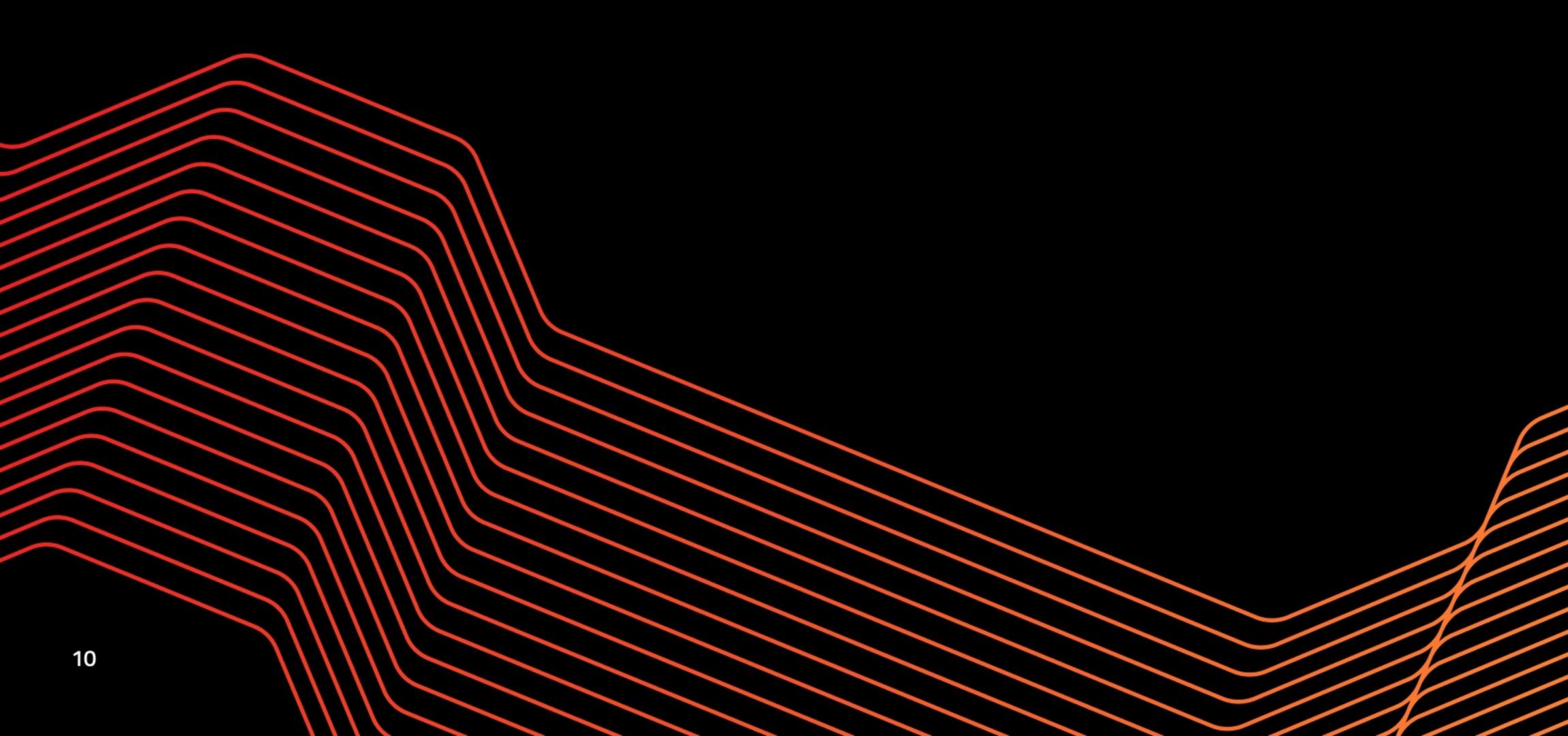


MIX, MINGLE, & PING PONG: HOSTED BY POLSINELLI

#### June 13 | Friday

#### **M** marketbridge

PUBLIC RELATIONS
BEST PRACTICES FOR
EMERGING AND HIGHGROWTH ROBOTICS
COMPANIES





Blue Grit Robotics is pioneering BoreWorm, a first-of-its-kind earthworm-inspired robotic tunneling system that will dramatically reduce the cost, complexity, and invasiveness of underground utility installation (electrical, water, fiber, gas, etc.). BoreWorm utilizes a novel robotic architecture including artificial muscles to burrow through soil without the heavy footprint of traditional methods.



Wearable robotics for hardworking humans: Verve Motion's SafeLift exosuit is a lightweight, one-size fits most wearable robotic backpack, that powers and protects workers doing the heavy lifting, by reducing injury rates and fatigue, so they can have safer work days and more restful nights.



Boston-based early stage company developing long-range, heavy-lift autonomous cargo drones for defense & B2B markets, helping warfighters and global manufacturers accelerate their supply chain. Currently in stealth mode.



Lucid Bots is a cutting-edge Al and robotics company revolutionizing exterior cleaning and construction. Lucid Bots designs and develops autonomous solutions that enhance safety, efficiency, precision and profitability for industries tackling large-scale, dangerous and challenging tasks.

### **UNDERWRITERS**

#### Platinum:



Investing in and delivering exceptional support to early-stage startups advancing robotics, automation, and physical Al through deep domain expertise, a global network of industry leaders, and hands-on portfolio engagement.

#### Gold:



Re:Build Manufacturing is uniquely positioned to deliver agile, integrated solutions that drive innovation, simplify deployment, and enhance the adaptability of automation and robotics technologies, empowering businesses to navigate evolving demands and stay competitive in a rapidly transforming industry.



Mintz thrives at the cutting-edge of business and technology helping the world's most innovative companies to accelerate their business, protect and monetize their IP, negotiate deals, source financing and solve complex legal challenges.

## CFGI

We deliver deep, specialized expertise and a highly adaptable approach to early-stage, founder-led or VC-backed robotics companies—delivering tailored financial, technical, and strategic solutions for all critical finance functions.

## J.P.Morgan

With decades of global experience, a robust professional and venture capital network and scalable money-management solutions, J.P. Morgan works with companies throughout their entire lifecycle to help them scale and grow



We can help you build robots in Massachusetts; The State of Robotics

#### Silver:



Helping companies of various sizes, stages and industries leverage non-dilutive equipment & technology financing to grow.



Gunderson Dettmer is the leading international law firm exclusively focused on the innovation economy.



Fidelity Private Shares<sup>™</sup>

Fidelity helps founders prepare for their next round of funding with our cap table management and data room platform, events that give you access to capital, and premier support to generate, execute & store legal documents

## ideametry

Supercharging Growth for B2B Robotics Companies



AlleyCorp is one of the most active early-stage investors in New York. With a specific category expertise in Deep Tech, we invest across robotics, advanced manufacturing, energy, space, biotech, materials science, and more.



We help robotics companies scale efficiently by securing capital-conscious real estate solutions that support innovation, growth, and manufacturing demands.



We are a professional services firm providing accounting, auditing, tax, and business consulting services. We specialize in industry-specific advisory across sectors such as construction, manufacturing, healthcare, and financial services.



Driving the growth and global impact of Pittsburgh's worldrenowned robotics, AI, and automation ecosystem by accelerating commercialization, connecting industry, talent, and innovation, while facilitating cross-sector industry adoption.



Empowering your organization to effectively communicate your message

