



Indigenous Economic Development

Launching the EDA Community of Practice



Kevin Klingbeil
Managing Director, Big Water Consulting

Welcome to the Indigenous Economic Development Community of Practice (CoP)

Icebreaker: Where are you located?

Scan this code to add
to the map!



Or go to this link:
[menti.com](https://www.menti.com)

This activity is no longer active

What is the Indigenous Economic Development Community of Practice (CoP)?

- A dedicated space for tribal and Native economic development practitioners to share knowledge, build capacity, and identify best practices.
- The CoP will meet for networking and training, as well as support the creation of tools and resources for ongoing economic development in Indigenous communities.
- The CoP is funded by the U.S. Economic Development Administration (EDA).

What is the structure of the CoP?

Participants

- **Current EDA Indigenous Communities grantees, current and prior recipients of EDA grants** in tribal communities, and tribal programs and enterprises supporting economic development can serve as community members

Resource Group

- Professionals, academics, agency staff members and others who provide technical support and other resources to tribal and Native economic development professionals but who **are not** themselves **current or potential EDA grantees**

What are the goals of the CoP?

- Provide new opportunities for networking, engagement and capacity building for Indigenous economic development.
- Generate recommendations to improve access and implementation for EDA grants and other federal, private and philanthropic resources in Native communities.
- Create a permanent space for Indigenous economic development professionals, managed by a national Native organization.

Introducing the CoP Team



BIG WATER
CONSULTING

URBAN
INSTITUTE

ELEVATE · THE · DEBATE



Participant Introductions

In the meeting chat, please share your:

- Name
- Location/Organization you represent
- Role/Title

Zoom Poll:

- Have you ever applied for an EDA grant? Were you successful?



Innovative Projects from Tribal and Native Communities





Rob Czepinski

Red Cliff Fish Company

Red Cliff Band of Lake Superior Chippewa

Red Cliff Fish Company

Goal: Contribute to Red Cliff economic sustainability and diversity, community vitality, and Tribal Food Sovereignty with Tribal Commercial Fish Processing enterprise that is deeply rooted in the Red Cliff heritage.

Establishment of Red Cliff Fish Company

- November 2020 - \$3M 3,500 sq ft facility
- Processing fresh, frozen and smoked whitefish, lake trout, walleye and lake herring
- Wholesale distribution & Retail storefront
- Number of people employed – 6 permanent FT, 7 seasonal FT LTE
- Connection Cultural & Ancestral heritage
 - Fishing practice dating back thousands of years by ancestors
 - Provide connection and cultural bridge for future generations



Funding

- [Keepseagle Settlement Grant](#) – \$600K seed
- ANA Funding
- NOAA Grant – Start-up costs, value-added products

Challenges

- Previous start-up attempt in 1980's
 - 2nd effort key aspects – Council & Staff Buy-In
 - Dedicated, skilled professional team
- Building a customer base
- Labor Resources – Especially management level
- Funding
- Planning/Execution



Accomplishments & Future

- Cultural connection & Heritage preservation
- Feeding WI – Foodbox Program
 - Tribal Elder Foodbox
 - Badger Foodbox
- Food Sovereignty/Minimal waste to Zero Waste
 - Partnership with MINO BIMAADIZIWIN GITIGAANIN
- Commercial Fisherman Pricing Benefit
- Wholesale Account Roster Building
 - Canadian Wholesale – Prestev
 - Further expansion in Canada
- Online Business Expansion



“Food sovereignty has been a long-time goal for the Red Cliff community as well as economic development. Commercial fishing has been at the heart of those goals for generations and this facility will help accomplish them now and for future generations.”

– Rick Peterson, Red Cliff Chairman 2017-2021





Tyler Goddard

**Paiute Tribal Clinic/
FourPoints Health Facility**

What is the project?

Who are you? Tyler Goddard, Health Director of the Paiute Indian Tribe of Utah (PITU) - located in Southwest and Central Utah (made up of 5 constituent Bands). The Tribe's health department (branded as FourPoints Health), operates several community health centers and provides quality affordable medical, behavioral health, dental, and pharmacy services to our Tribal members as well as other community members (*on a fee for service basis*). *Everyone is welcome!*

Project: Build a new 23,000 sq ft health center next to the Tribe's administration building.

Outcome: A one stop shop for healthcare with medical, behavioral health, dental, and pharmacy services with additional room for in house labs and specialty services all under one roof.



Funding Source Used

- [Indian Health Services Small Ambulatory Program](#) (SAP)
- Economic Development Administration
[American Rescue Plan Indigenous Communities Program](#) (ARP)
- [Indian Community Development Block Grant](#) (ICDBG)

Challenges Experienced

- Coordinating and ensuring compliance with three sources of federal funding with different funding agencies.
- Supply and equipment sourcing
- Construction delays due to weather and staffing

What would you like to share?

- Thanks to some out of the box thinking, collaboration, and funding we now have a new health center that will help meet the needs of our Tribal and non-Tribal community members for years to come.
- “Alone we can do so little, together we can do so much.” – Helen Keller*

BEFORE	AFTER
4 medical rooms, no dedicated nurse/MA station, no specialty provider space	20 medical rooms; tech for telehealth nurse/MA station; specialty provider space
No lab (exam room used as lab)	Large dedicated lab
4 dental chairs	8 dental chairs
4 BH offices	8 BH offices
No consult rooms	2 consult rooms
No optometry	Optometry center (future service)
No on site pharmacy	Pharmacy with drive through
No break room or conference room	Dedicated break room & 2 conference rooms



What should I expect from the Community of Practice?



Monthly virtual
sessions



Bi-annual gatherings
at conferences



Resources and
toolkits



Virtual networking
via LinkedIn

Establishing Group Norms for the CoP

- What has been effective to communicate in large groups/communities in your past? What has been ineffective?
- What do we need to do as individuals to amplify our own learning and the learning of others through the CoP?
- What other standards would you like to establish for the community?

Developing your Resource Group

- Who have you worked with or would like to work with that you'd recommend as a member of the Resource Group?
 - Unmute and share, or respond in the chat

Resource Group

- Professionals, academics, agency staff members and others who provide technical support and other resources to tribal and Native economic development professionals but who **are not** themselves **current or potential EDA grantees**



What topics are you interested in learning about through the CoP?

Waiting for responses ...

Scan this code to add to the word cloud!



Or go to this link:
menti.com

This activity is no longer active



Sign Up to Stay Connected

Sign Up to become a **Participant** in the Community:

https://urban.co1.qualtrics.com/jfe/form/SV_2bem2yd1sIUdVX0

Sign Up to become a member of the **Resource Group**:

https://urban.co1.qualtrics.com/jfe/form/SV_3eZrHeLnVOngUx8

We hope to see you next
month for our
March Virtual Session!

Upcoming Learning Needs Poll

See the full events schedule
on our website
IndigenousCoP.org

Continue the conversation in
the [LinkedIn Group](#)

