



IPES 2021 Conference

Learning from Precedent: How Brexit Counteracts Nationalist **Pressures in Other Countries**

Marco Martini & Stefanie Walter (University of Zurich)

23 October 2021







Introduction



Starting point: recent "backlash against globalization"

- Rise in the electoral success of nationalist parties.
- Proliferation of demands for re-nationalization and national sovereignty.

Reflects heated debate on the costs and benefits of globalization

- Nationalist claim: countries can do better on their own than by remaining integrated – and tied – into the multilateral system.
- Globalist claim: re-nationalization hurts countries because cooperation benefits >> costs of compromise.



Introduction



Untested claims about the consequences of re-nationalization

- Globalization has decades only been moving forward → little empirical evidence on the effects of reversals.
- Now starting to change.
- Electoral successes of nationalist parties → increased implementation of re-nationalization policies (withdrawals from IOs and agreements).

Withdrawals from IOs = precedents

 Transmit new information about the feasibility and desirability of renationalization policies.





Introduction



New information enables policy learning

- Focus here on nationalist parties in other countries.
- **Transnational learning:** *similar* actors; effects on discourse about *similar* nationalist projects.

Research question: How do nationalist policy precedents in one country affect nationalist discourse in other countries?

Argument: Contagion effects through learning

- Successful withdrawal episodes will encourage nationalists abroad.
- Failing withdrawal episodes will deter nationalists abroad.





Hypotheses



Contagion effects: **Statements** and **demands**

Successful Precedent Failing Precedent Quality of Statements More aggressive (+) Less aggressive (—) Aggressiveness Quantity of Statements More frequent (+) Less frequent (—) Frequency Encouragement Deterrence **Effect Effect**







Mechanisms



Contagion effects: **Statements** and **demands**

Failing Precedent Successful Precedent Quality of Statements More aggressive (+) Less aggressive (—) Aggressiveness Quantity of Statements More frequent (+) Less frequent (—) Frequency Encouragement Deterrence **Effect Effect**





Mechanisms



Zooming in: What drives elite learning?

Two possible mechanisms:

- **Direct Learning:** Elite observations of other elites' policy performance abroad.
- *Indirect* Learning: Contagion via public opinion that feed into party discourse.





Brexit as and empirical case:

- Arguably the most far-reaching case of nationalist re-nationalization policy: important & visible precedent.
- **Variation over time** in quality of withdrawal experience (both encouragement/deterrence phases).
- Nationalist/eurosceptic parties throughout Europe → observers/ potential learners.

Analysis of **political discourse** in Austria, Germany, and Ireland*:

- Party statements → to see *policy positions* and *goals* over time (encouragement & deterrence)
- News media analysis: Most widely-circulated daily/weekly newspapers

*Country case selection to be extended







Measuring party statements (outcome of interest):

- Within selected newspapers: Select relevant articles based on search terms (Brexit, withdrawal, nationalist, eurosceptic, etc.)
- Within selected articles: select relevant sentences/passages based on party and politician dictionaries
- Then: hand-code information based on 6 dimensions:

Variable	Explanation	Example 1	Example 2	Example 3
Subject	The speaker or actor – the person or entity making a statement or being reported to perform an action.	Nationalist party	Established party	Media
Object	The object of statement or action – the person or entity that is spoken about or the target of the action.	EU	UK	EU
Context	The policy <i>context</i> in which the speaker's <i>statement or action</i> takes place.	Brexit	Brexit	Nationalist party
Warmth	The (explicit or implicit) <i>friendliness</i> of the subject's <i>relation</i> to the object.	Cold	Neutral	Warm
Action	Speaker's (cited) action or type of statement.	Demand	Offer	Worry
Goal	Speaker's (explicit or implicit) policy goal.	Leave	Delay	EU unity







Measuring party statements (outcome of interest):

- Within selected newspapers: Select relevant articles based on search terms (Brexit, withdrawal, nationalist, eurosceptic, etc.)
- Within selected articles: select relevant sentences/passages based on party and politician dictionaries
- Then: hand-code information based on 6 dimensions:

Variable	Explanation	Example 1	Example 2	Example 3
Subject	The speaker or actor – the person or entity making a statement or being reported to perform an action.	Nationalist party	Established party	Media
Object	The object of statement or action – the person or entity that is spoken about or the target of the action.	EU	UK	EU
Context	The policy <i>context</i> in which the speaker's <i>statement or action</i> takes place.	Brexit	Brexit	Nationalist party
Warmth	The (explicit or implicit) <i>friendliness</i> of the subject's <i>relation</i> to the object.	Cold	Neutral	Warm
Action	Speaker's (cited) action or type of statement.	Demand	Offer	Worry
Goal	Speaker's (explicit or implicit) policy goal.	Leave	Delay	EU unity



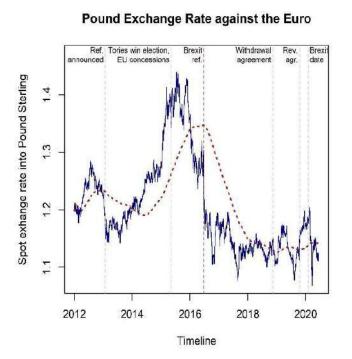


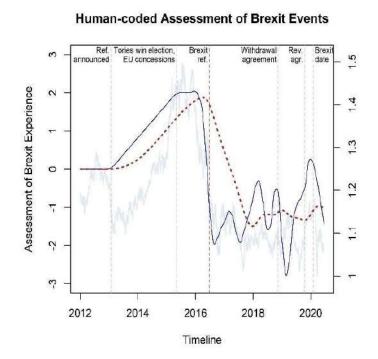


How well is Brexit going for the UK? (*input – source of learning*):

- Measure: Cumulative information generated by Brexit events
- Backward-looking moving average of events rating

 dotted red line







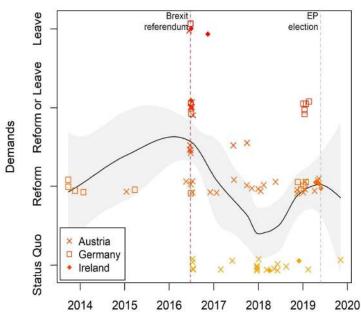




Aggressiveness of nationalist/eurosceptic demands toward the EU:

Subject = Nationalist party, Object = EU, Demands coded as: "SQ," "Reform," "Leave if no reform," "Leave irrespective of reform."

Aggregate



What do we see?

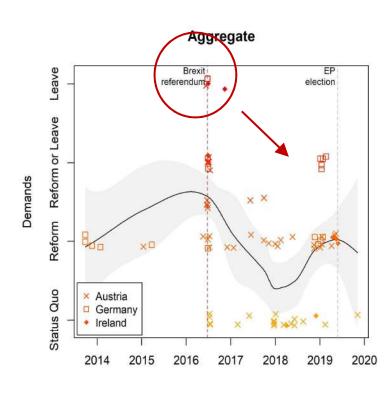
- Initially: encouragement immediately following Leave vote: More/most extreme demands of entire time line.
- Later (as Brexit goes worse): clear moderation of demands → deterrence
- + some increase in aggressiveness before EP elections – but never back to mid-2016 levels.





Aggressiveness of nationalist/eurosceptic demands toward the EU:

• Subject = Nationalist party, Object = EU, Demands coded as: "SQ," "Reform," "Leave if no reform," "Leave irrespective of reform."



What do we see?

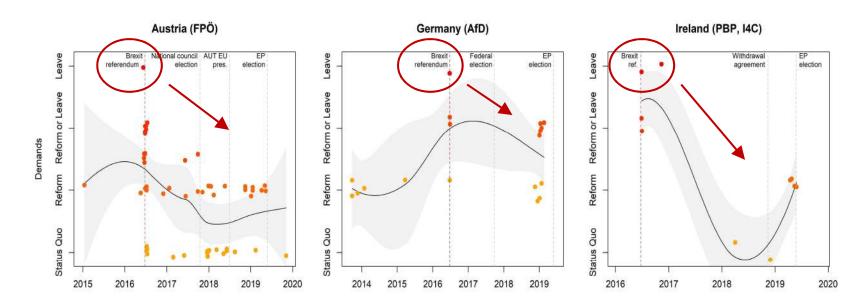
- Initially: encouragement immediately following Leave vote: More/most extreme demands of entire time line.
- Later (as Brexit goes worse): clear moderation of demands → deterrence
- + some increase in aggressiveness before EP elections – but never back to mid-2016 levels.





Decreasing aggressiveness of **nationalist/eurosceptic demands** toward the **EU**:

- Pattern visible in *any* individual country case as well.
- General pattern, results not driven by individual country case.









Aggressiveness of nationalist/eurosceptic demands toward the EU:

Nationalist Parties - Aggressiveness of Demands toward the EU

	Brexi	t evaluation (exchang	e-rate)	Brexit e	evaluation (hand	-coded)
•	baseline	full	full + FE	baseline	full	full + FE
Intercept	-3.278**	-9.48***	0.233	1.097***	-3.012	10.963
	(1.041)	(1.622)	(12.265)	(0.079)	(1.521)	(13.473)
Brexit evaluation	3.57***	5.027***	4.808**			
(X-rate)	(0.848)	(1.157)	(1.59)			
Brexit evaluation				0.275***	0.328***	0.374**
(Hand-coded)				(0.059)	(0.084)	(0.123)
Public Opinion (EU		2.156**	-2.111		2.006*	-5.289
good/bad)		(0.806)	(4.719)		(0.857)	(5.288)
F(ODD#- ! 0/)		-0.165	-0.414		-0.135	-0.387
Economy (GPD growth in %)		(0.141)	(0.248)		(0.15)	(0.252)
Bargaining power rel. to EU		-0.041	-0.024		-0.043	0.72
(% of GDP)		(0.028)	(2.86)		(0.029)	(2.859)
National elections		0.479	0.357		0.537	0.429
(run up)		(0.328)	(0.359)		(0.341)	(0.36)
Country FE	N	N	Υ	N	N	Υ
Newspaper FE	N	N	Υ	N	N	Υ
N	83	59	59	83	59	59
R ²	0.179	0.464	0.52	0.208	0.436	0.521







Aggressiveness of nationalist/eurosceptic demands toward the EU:

Nationalist Parties – Aggressiveness of Demands toward the EU

	Brexi	t evaluation (exchang	e-rate)	Brexit e	evaluation (hand	-coded)
	baseline	full	full + FE	baseline	full	full + FE
Intercept	-3.278**	-9.48***	0.233	1.097***	-3.012	10.963
	(1.041)	(1.622)	(12.265)	(0.079)	(1.521)	(13.473)
Brexit evaluation	3.57***	5.027***	4.808**			
(X-rate)	(0.848)	(1.157)	(1.59)	<i></i>		
Brexit evaluation				0.275***	0.328***	0.374**
(Hand-coded)				(0.059)	(0.084)	(0.123)
Public Opinion (EU		2.156**	-2.111		2.006*	-5.289
good/bad)		(0.806)	(4.719)		(0.857)	(5.288)
Face and (CDD areas the in-	0/)	-0.165	-0.414		-0.135	-0.387
Economy (GPD growth in	%)	(0.141)	(0.248)		(0.15)	(0.252)
Bargaining power rel. to E	U	-0.041	-0.024		-0.043	0.72
(% of GDP)		(0.028)	(2.86)		(0.029)	(2.859)
National elections		0.479	0.357		0.537	0.429
(run up)		(0.328)	(0.359)		(0.341)	(0.36)
Country FE	N	N	Υ	N	N	Υ
Newspaper FE	N	N	Υ	N	N	Υ
N	83	59	59	83	59	59
R^2	0.179	0.464	0.52	0.208	0.436	0.521







Aggressiveness of nationalist/eurosceptic demands toward the EU:

Nationalist Parties - Aggressiveness of Demands toward the EU

		Brexi	t evaluation (exchang	e-rate)	Brexit e	evaluation (hand	-coded)
		baseline	full	full + FE	baseline	full	full + FE
	Intercept	-3.278**	-9.48***	0.233	1.097***	-3.012	10.963
		(1.041)	(1.622)	(12.265)	(0.079)	(1.521)	(13.473)
Direct (policy	Brexit evaluation	3.57***	5.027***	4.808**			
learning) —	(X-rate)	(0.848)	(1.157)	(1.59)			
mechanism	Brexit evaluation				0.275***	0.328***	0.374**
	(Hand-coded)				(0.059)	(0.084)	(0.123)
Indirect	Public Opinion (EU		2.156**	-2.111		2.006*	-5.289
mechanism	good/bad)		(0.806)	(4.719)		(0.857)	(5.288)
	Francis (CDD available in	0/)	-0.165	-0.414		-0.135	-0.387
	Economy (GPD growth in	%)	(0.141)	(0.248)		(0.15)	(0.252)
	Bargaining power rel. to E	U	-0.041	-0.024		-0.043	0.72
	(% of GDP)		(0.028)	(2.86)		(0.029)	(2.859)
	National elections		0.479	0.357		0.537	0.429
	(run up)		(0.328)	(0.359)		(0.341)	(0.36)
	Country FE	N	N	Υ	N	N	Υ
	Newspaper FE	N	N	Υ	N	N	Υ
	N	83	59	59	83	59	59
	R^2	0.179	0.464	0.52	0.208	0.436	0.521

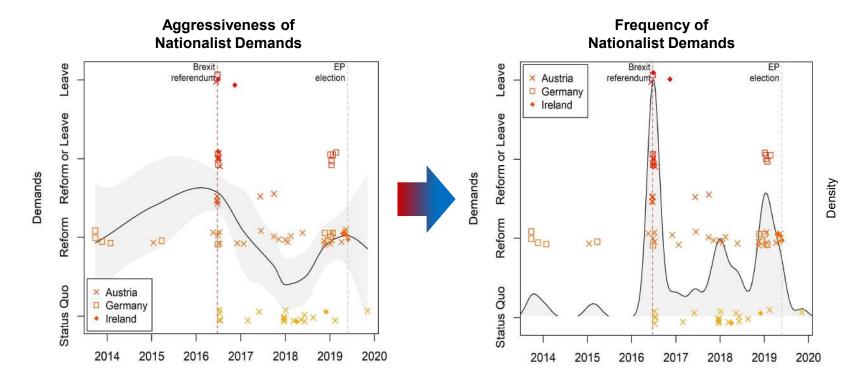






Frequency of nationalist/eurosceptic demands toward the EU:

- A second dimension of encouragement and deterrence: The frequency of demands
- Not what nationalists say, but how much they talk (quality → quantity).



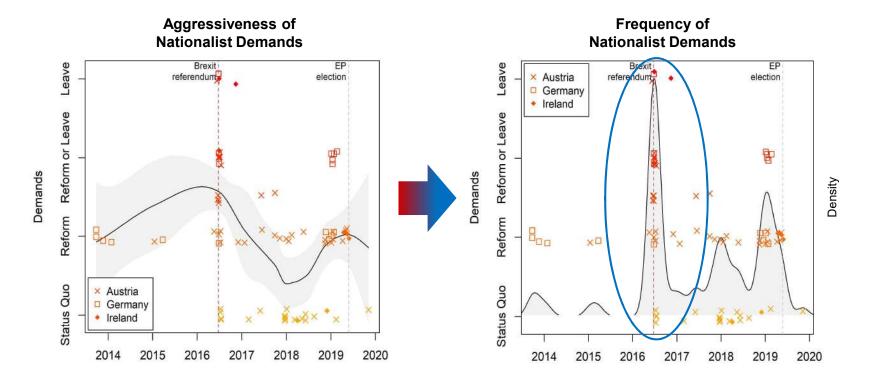






Frequency of nationalist/eurosceptic demands toward the EU:

- A second dimension of encouragement and deterrence: The frequency of demands
- Not what nationalists say, but how much they talk (quality → quantity).









Frequency of nationalist/eurosceptic demands toward the EU:

Nationalist Parties - Frequency of Demands toward the EU

		Brexi	t evaluation (exchang	e-rate)	Brexit e	evaluation (hand-	-coded)
		baseline	full	full + FE	baseline	full	full + FE
	Intercept	-68.24*** (7.013)	-88.018*** (12.767)	11.352 (89.152)	7.868*** (0.559)	14.947 (12.694)	187.683 (97.027)
Direct (policy learning)	Brexit evaluation (X-rate)	62.12*** (5.714)	79.679*** (9.108)	78.078*** (11.557)			
mechanism	Brexit evaluation (Hand-coded)				4.339*** (0.421)	5.253*** (0.699)	6.123*** (0.889)
Indirect mechanism	Public Opinion (EU good/bad)		-3.266 (6.345)	-65.404 (34.299)		-5.936 (7.151)	-118.10** (38.085)
	Economy (GPD growth in %)	1.558 (1.108)	-1.407 (1.805)		2.09 (1.253)	-0.939 (1.817)
	Bargaining power rel. to EU (% of GDP)		0.12 (0.224)	17.006 (20.789)		0.099 (0.245)	29.141 (20.59)
	National elections (run up)		-2.075 (2.584)	-2.446 (2.609)		-1.101 (2.841)	-1.266 (2.596)
	Country FE Newspaper FE	N N	N N	Y Y	N N	N N	Y Y
	N R ²	83 0.593	59 0.647	59 0.731	83 0.568	59 0.583	59 0.736





Conclusion



How do **nationalist policy precedents** against international institutions in one country affect nationalist discourse elsewhere?

- Depends on how well re-nationalization is going.
- Encouragement and deterrence possible.
- Transmission through direct or indirect channels.

Implications for the stability of multilateralism

- Successful re-nationalization can destabilize the entire system.
- Unsuccessful re-nationalization processes may stabilize the system (backlash against backlash).







Thanks for your attention!

marco.martini@uzh.ch













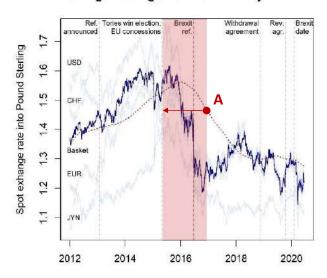




How well is Brexit going for the UK? (*Input – source of learning*):

- Measure: Cumulative information generated by Brexit events
- Backward-looking moving average of events rating → dotted red line

Pound Exchange Rate against Basket of Major Currencies



Example:

- for any point in time such as point A
- calculate average of day-to-day values (blue line) for past x years
- x = 1.5 years in baseline specification





Table A5: Nationalist Challenger Parties - Aggressiveness of Demands toward the EU

	Bre	exit evaluation (exchange-	rate)	Brexit	evaluation (hand-	coded)
•	baseline	full	full + FE	baseline	full	full + FE
Brexit evaluation (X-rate)	3.57*** (0.848)	6.216* (2.438)	4.114 (2.755)			
Brexit evaluation (Hand-coded)				0.275*** (0.059)	0.398* (0.152)	0.28 (0.164)
Public Opinion (Stay in EU - eupinions)		0.034 (0.148)	0.036 (0.143)		0.008 (0.136)	0.037 (0.132)
Economy (GPD growth in %)		0.112 (0.118)	-0.303 (0.305)		0.109 (0.117)	-0.258 (0.304)
Bargaining power rel. to EU (% of GDP)		0.03 (0.019)	-3.699 (6.661)		0.027 (0.02)	-4.74 (6.351)
National elections (run up)		0.368 (0.388)	0.292 (0.383)		0.443 (0.398)	0.352 (0.387)
Germany		-0.918 (1.004)	0.962 (1.413)		-1.077 (1.007)	0.867 (1.408)
Ireland			69.188 (123.541)			88.475 (117.788)
Intercept	-3.278** (1.041)	-9.513 (13.061)	2.823 (20.955)	1.097*** (0.079)	0.01 (9.495)	10.247 (16.103)
Country FE	N	N	Υ	N	N	Y
Newspaper FE	N	N	Υ	N	N	Υ
N	83	57	57	83	57	57
R^2	0.179	0.384	0.513	0.208	0.388	0.52





Table A6: Nationalist Challenger Parties – Frequency of Demands toward the EU

	Bre	exit evaluation (exchange-	rate)	Brexi	t evaluation (hand-c	coded)
•	baseline	full	full + FE	baseline	full	full + FE
Brexit evaluation (X-rate)	62.12*** (5.714)	120.535*** (14.514)	112.05*** (16.562)			
Brexit evaluation (Hand-coded)				4.339*** (0.421)	7.219*** (0.962)	6.44*** (1.038)
Public Opinion (Stay in EU - eupinions)		3.553*** (0.879)	3.704*** (0.86)		2.659** (0.859)	3.015*** (0.836)
Economy (GPD growth in %)		0.506 (0.7)	0.227 (1.834)		0.407 (0.739)	1.238 (1.922)
Bargaining power rel. to EU (% of GDP)		0.205 (0.116)	-42.941 (40.047)		0.168 (0.123)	-81.88* (40.123)
National elections (run up)		0.406 (2.312)	-0.077 (2.302)		1.255 (2.513)	0.617 (2.447)
Germany		-3.124 (5.977)	-0.592 (8.496)		-5.755 (6.362)	-0.754 (8.893)
Ireland			798.925 (742.771)			1520.69* (744.172)
Intercept	-68.24*** (7.013)	-390.725*** (77.755)	-285.186* (125.989)	7.868*** (0.559)	-178.98** (59.966)	-7.41 (101.735)
Country FE	N	N	Υ	N	N	Y
Newspaper FE	N	N	Υ	N	N	Υ
N	83	57	57	83	57	57
R^2	0.593	0.669	0.714	0.568	0.718	0.779





Table A7: Nationalist Challenger Parties – Aggressiveness of Demands toward the EU

	Bre	exit evaluation (exchange-	rate)	Brexit	evaluation (hand-o	coded)
- -	baseline	full	full + FE	baseline	full	full + FE
Brexit evaluation (X-rate)	3.57*** (0.848)	4.771*** (1.193)	4.457* (2.063)			
Brexit evaluation (Hand-coded)				0.275*** (0.059)	0.31*** (0.086)	0.33 ^ (0.167)
Public Opinion (EU good/bad - lagged)		2.414** (0.885)	0.054 (5.693)		2.306* (0.941)	-1.59 (6.649)
Economy (GPD growth in %)		-0.171 (0.141)	-0.433 (0.257)		-0.148 (0.15)	-0.428 (0.266)
Bargaining power rel. to EU (% of GDP)		-0.044 (0.029)	0.227 (2.929)		-0.047 (0.03)	0.949 (2.915)
National elections (run up)		0.476 (0.327)	0.359 (0.36)		0.532 (0.339)	0.423 (0.365)
Germany			-4.606 (54.545)			-17.134 (54.107)
Ireland			2.061 (2.977)			3.325 (3.472)
Intercept	-3.278** (1.041)	-9.737*** (1.661)	-4.416 (13.774)	1.097*** (0.079)	-3.653* (1.712)	2.821 (16.47)
Country FE	N	N	Υ	N	N	Υ
Newspaper FE	N	N	Υ	N	N	Υ
N	83	59	59	83	59	59
R^2	0.179	0.466	0.518	0.208	0.441	0.511







Table A8: Nationalist Challenger Parties – Frequency of Demands toward the EU

	Bre	exit evaluation (exchange-	-rate)	Brexit	t evaluation (hand-o	coded)
	baseline	full	full + FE	baseline	full	full + FE
Brexit evaluation (X-rate)	62.12*** (5.714)	80.236*** (9.405)	86.867*** (15.055)			
Brexit evaluation (Hand-coded)				4.339*** (0.421)	5.273*** (0.724)	6.728*** (1.24)
Public Opinion (EU good/bad - lagged)		-3.921 (6.98)	-72.332 (41.545)		-6.14 (7.892)	-113.65* (49.379)
Economy (GPD growth in %)		1.597 (1.109)	-1.017 (1.875)		2.046 (1.258)	-0.68 (1.974)
Bargaining power rel. to EU (% of GDP)		0.132 (0.229)	14.213 (21.378)		0.093 (0.251)	27.999 (21.652)
National elections (run up)		-2.078 (2.581)	-2.387 (2.625)		-1.077 (2.843)	-1.073 (2.711)
Germany			-230.358 (398.077)			-464.249 (401.86)
Ireland			44.481* (21.728)			73.196** (25.786)
Intercept	-68.24*** (7.013)	-87.362*** (13.092)	22.173 (100.525)	7.868*** (0.559)	15.617 (14.361)	182.821 (122.325)
Country FE	N	N	Υ	N	N	Υ
Newspaper FE	N	N	Υ	N	N	Υ
N	83	59	59	83	59	59
R^2	0.593	0.647	0.727	0.568	0.582	0.713





Text-Corpus Sources - Daily Newspapers by Country

Country	Newspaper	Ideological leaning	
Austria	Der Standard	liberal	
Austria	Die Presse	liberal, center-right	
Austria	Kurier	liberal	
Germany	BILD	center-right	
Germany	Die Welt	center-right	
Germany	Süddeutsche Zeitung	center-left	
Germany	Handelsblatt	liberal	
Ireland	Irish Daily Mail	center-right	
Ireland	Irish Independent	center-right	
Ireland	The Irish Times	liberal	

Notes: Newspaper selection based on largest (highest circulation) nation-wide appearing dailies. Selection also reflects some availability constraints and an effort to achieve somewhat balanced leaning distribution.







Text-Corpus Search Terms – Selection Criteria for Corpus Documents

Search terms packages	Package content
(Brexit OR (UK OR United Kingdom OR Britain) w/5 (EU OR European Union) w/5 (withdraw* OR leav* OR ((remain* OR continu*) w/5 member*)) OR (UK OR United Kingdom OR Britain) w/5 ((referendum OR renegotiat*) w/5 member* w/5 (EU OR European Union)) OR (UK OR United Kingdom OR Britain) w/5 (relations OR relationship w/1 (with OR to)) w/5 (EU OR European Union OR Europe))	Brexit and the UK's withdrawal from the EU
OR	
(XXX w/5 (EU OR European Union) w/5 (withdraw* OR leav* OR ((remain* OR continu*) w/5 member*)) OR YYY w/5 (relations OR relationship OR public opinion OR attitude w/1 (with OR to)) w/5 (EU OR European Union OR Europe)) OR (XXX w/5 (referendum OR renegotiat*) AND member* w/5 (EU OR European Union) OR YYY w/5 ((EU OR Europ*) w/5 integration)) OR	The target country's (potential) withdrawal from the EU
(XXX w/10 ((euro-sceptic* OR anti-euro* OR euro-phil* OR pro-euro*) OR (eurosceptic* OR antieuro* OR europhil* OR proeuro*))) OR ZZZ	Euroscepticism in the target country generally

Notes: AND = Boolean 'and', OR = Boolean 'or'; * = wildcard; w/5 = 'within 5' (requirement for expressions to the left and right to be found within 5 words of each other); XXX = placeholder for country name wildcard (e.g., Ireland*); YYY = placeholder for country name wildcard of country adjective (e.g., Ireland* OR Irish); ZZZ = placeholder for country 'Brexit' equivalent (e.g., Irexit).







Coding Scheme - Variables, Variables Values, and Value Frequencies

Subject	Object	Context	Warmth	Action	Goal
National established party (454)	EU (491)	Brexit (843)	Cold; negative (521)	Express worry (209)	EU unity; coherence (281)
Media; commentary (334)	UK leadership (388)	EU generally (164)	Neutral (503)	Diplomacy (206)	Manage Brexit (136)
EU politician (196)	National challenger Party (134)	National challenger party (124)	Warm; positive (248)	Statement (197)	No hard Brexit (88)
UK established party (145)	National established party (103)	Refugees and immigration (105)		Critique (161)	EU reform (85)
National challenger party (100)	Brexit process (88)	Elections (58)		Demand (147)	Concessions (63)
Economy; business (19)	Economy; business (28)	Euro crisis (38)		Express optimism (62)	Refugee and immigration policies (41)
UK challenger party (13)	Political system (15)			Deny (54)	Political system stability (33)
Scotland (10)				Be in dissent (54)	Peace (Irish-Irish border) (31)
					l
				Report dissent (media) (48)	Leave the EU (34)
				Make offer (25)	(No) hard Brexit (dissent) (24)
				Express warning (22) Cite poll (media) (21)	Brexit delay (24) Established party not being
					driven by challenger party (23)
				Concede (21)	No higher payments (EU budget) (21)
					Healthy economy; business (17)
					No cherry picking (17) No re-negotiation (17)
					Keep close relations to UK (16)
					No deeper EU integration
					(15) Win UK finance sector (11)
					EU reform or leave (challenger party) (16)



