

# Table of contents

About Sustamable Brand Muex 1111	0
Data collection	5
About SB Insight	6
Key insights	10
The market development 2023–2024	12
The maturing sustainability discussion	13
Purchase decisions	14
Brand and communication	15
Attitude and trust towards sustainability communication	16
Average SBI ranking score	17
Estonia ranking	18
Industry ranking	24

# About Sustainable Brand Index<sup>TM</sup>

### Founded by SB Insight

Sustainable Brand Index™ was founded in 2011 by the Swedish insight agency SB Insight. Sustainable Brand Index™ is an independent study, owned and run entirely by SB Insight. The company is based in Sweden and is privately owned by its employees. SB Insight finances Sustainable Brand Index™ 100%.

MORE ABOUT SB INSIGHT

# Tere tulemast!

With great excitement, we bring you the 14th official edition of Sustainable Brand Index™ – Europe's largest independent brand study on sustainability. The study measures consumers' sustainability perception of brands and has been conducted annually by the insight agency SB Insight, since 2011, in the Baltics, the Nordics and the Netherlands. The study consists of 1617 brands, 36 industries, and 82 300 consumer-interviews. Sustainable Brand Index™ shows us how brands are perceived within sustainability, why they are perceived this way, and how to navigate the results.

### Why this study?

We at SB Insight want to drive the sustainability agenda by visualising the economic value of sustainable branding in order to increase the knowledge of and demand for sustainability among consumers and other stakeholders. The intention is to create a positive cycle for transparent, sincere communication and long-term brand trust.

### Sustainability affects brands - but how?

Based on macro and micro trends, consumer behaviours, and brand analysis, the study seeks answers to the following questions:

- How are brands perceived within different areas of sustainability and why?
- What should brands act upon when managing their sustainable brand image?
- What are the consumer attitudes and behaviours towards sustainability
   how do they affect brands and how do they evolve over time?
- What future sustainability trends and developments do brands need to be aware of and respond to?

### Data collection

Sustainable Brand Index<sup>TM</sup> is an independent three-part study, based on desk research and two quantitative web-surveys of the target audience.

### Target audience and respondents

- The target audience in Sustainable Brand Index<sup>™</sup> is the general public, aged 16–75 years, in each surveyed country.
- In accordance with our policy, we do not use panels
  that are self-recruited. The respondents come from socalled consumer panels belonging to a subcontractor.
  The panels consist of ordinary citizens that are
  recruited to answer questions at even and uneven
  intervals.
- The survey utilises quotas for gender, age, and geographical distribution of respondents. To ensure the sample is representative of the general population, the data points are weighted accordingly.
- The average time to complete the survey is approximately 10 minutes. On average, every respondent evaluates a random selection of around 20 brands.
- The study was conducted between January and February 2024

### Definition of sustainability

The definition of sustainability in Sustainable Brand Index™ is based on the UN Global Goals for Sustainable Development (SDG). The official ranking of Sustainable Brand Index™ is however only the tip of the iceberg. We measure consumer perceptions of sustainability in many different ways, such as specific attitudes, knowledge levels, behaviours, as well as materiality areas relevant to each industry.

#### **Brand selection**

In each country, brands are selected yearly across a variety of industries, based on a set of independent parameters. Parameters include market share on the respective market, turnover, and general brand awareness. The purpose of these criteria is to create a selection that mirrors the brands that consumers would encounter in their everyday life. Every brand is evaluated by between 900 and 2500 people. Brands cannot choose to be included or excluded from the study and the annual results of Sustainable Brand Index™ official reports are freely available to the public.

### The ranking score

The ranking of Sustainable Brand Index<sup>™</sup> reflects consumer perceptions of brand sustainability in each respective country. Ranking scores are based on two main parts: environmental responsibility and social responsibility. The final score of each brand is based on the percentage of consumers who assess a company's sustainability efforts as good (4) or very good (5) on a scale of 1–5 + "don't know". Because the ranking score is made up of both environmental responsibility (100%) and social responsibility (100%), the maximum score a brand could receive is 200%. However, such a high score is not realistic, as it would require 100% of all consumers surveyed to rate the brand as either a 4 or a 5 on both social and environmental responsibility.

Differences in results between different brands/parameters/ years in this report may lie within the margin of error and are thus not statistically significant.

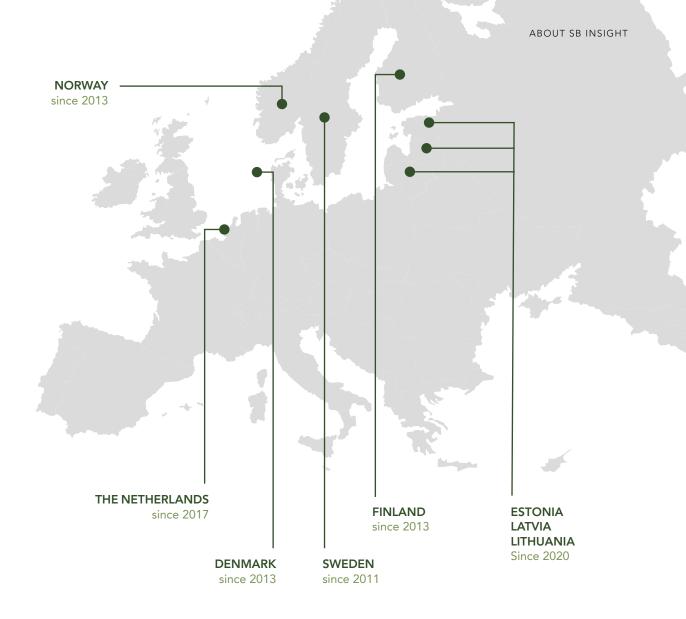


### Did you know?

Since 2011, we've gathered over 10 million data points on how consumers perceive sustainability, covering topics, brands, and industries. Peek behind the curtain to see how this knowledge can benefit you.

DISCOVER MORE





## **About SB Insight**

SB Insight is an insight agency operating on the European market. We are the founders of Sustainable Brand Index™ and driven by a mission to create sustainable brands that thrive in tomorrow's market. We provide data driven insights and expert advice on how sustainability affects branding, communication, and business development. With our vast experience of handling the complexity of sustainability data, consumer insights and branding, we have become a trusted partner for prominent and well-known brands, providing profound and quality sustainability insights.

### This official report is just the tip of our data iceberg

To showcase the various kinds of sustainability insights our study can produce, we release an annual official ranking, based on this year's data. This means that brands and their industries included in this official report, also are a part of the vast database of consumer insights – enabling brands to track and deep dive into their sustainability efforts over time. Our study has become a valuable and trusted KPI for brands to measure how effective their sustainability communication is perceived, supporting their sustainable brand image.

CONTACT US



### What we do

We provide data driven insights and expert advice on how sustainability affects branding, communication, and business development. For brands that are included in our study, we offer all our products. For brands not included, we offer custom insights related to their consumers, industries, and markets.

### Is your brand included in our study?

CHECK

### Contact us to learn more

CONTACT

### For brands included in the study:







#### THE ANALYSIS REPORT

For all brands part of this study, there is an in-depth tailored brand-specific report available. The report provides insights into the perception of your brand and competitors, your target groups, and the trends on the market. Last but not least, it provides actionable recommendations tailored to strengthen your brand's sustainability efforts.

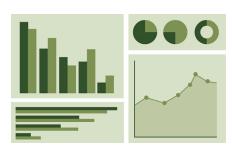
### THE STRATEGY REPORT

This is the (electric) Rolls-Royce of our reports. It is 100% customised to your needs and current challenges. Our team of experts will work closely with you to provide the most relevant and actionable insights and recommendations based on your needs and internal conditions.

#### PERCEPTION VS. PERFORMANCE

Our newest report, including a long-awaited performance dimension. The report compares your sustainability performance and perception based on ten sector-agnostic areas of the ESRS / CSRD.

#### For all brands:







#### **DATA PACKAGES**

Want to understand how target groups respond to sustainability communication? We provide sustainability data of your choice to support your organisation's strategic decision-making and provide insights on consumer priorities and behaviour. Based on SB Insight's vast sustainability database from the past 14 years.

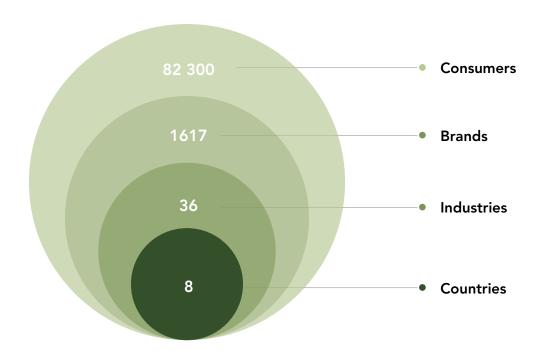
#### **TAILORED PROJECTS**

A tailored project within sustainability, branding and/or communication based on a topic or question identified by the client. A data-driven approach and in-depth analysis on the topic, as well as strategic recommendations and advice forward.

#### **LECTURES & WORKSHOPS**

Tailored lectures, workshops and education solutions within sustainability, branding and communication on different levels for all occasions. We combine frameworks, data points, practical tools and inspiring cases to deliver actionable insights and spark creative thinking.

# Our facts and figures 2024



# Breakdown per country

Countries	Consumers	Brands	Industries
Estonia	900	50	8
Latvia	900	50	8
Lithuania	2500	84	12
Sweden	29000	432	36
Norway	13000	282	25
Denmark	12000	253	25
Finland	12000	243	27
The Netherlands	12000	223	22
Total	82 300	1617	36

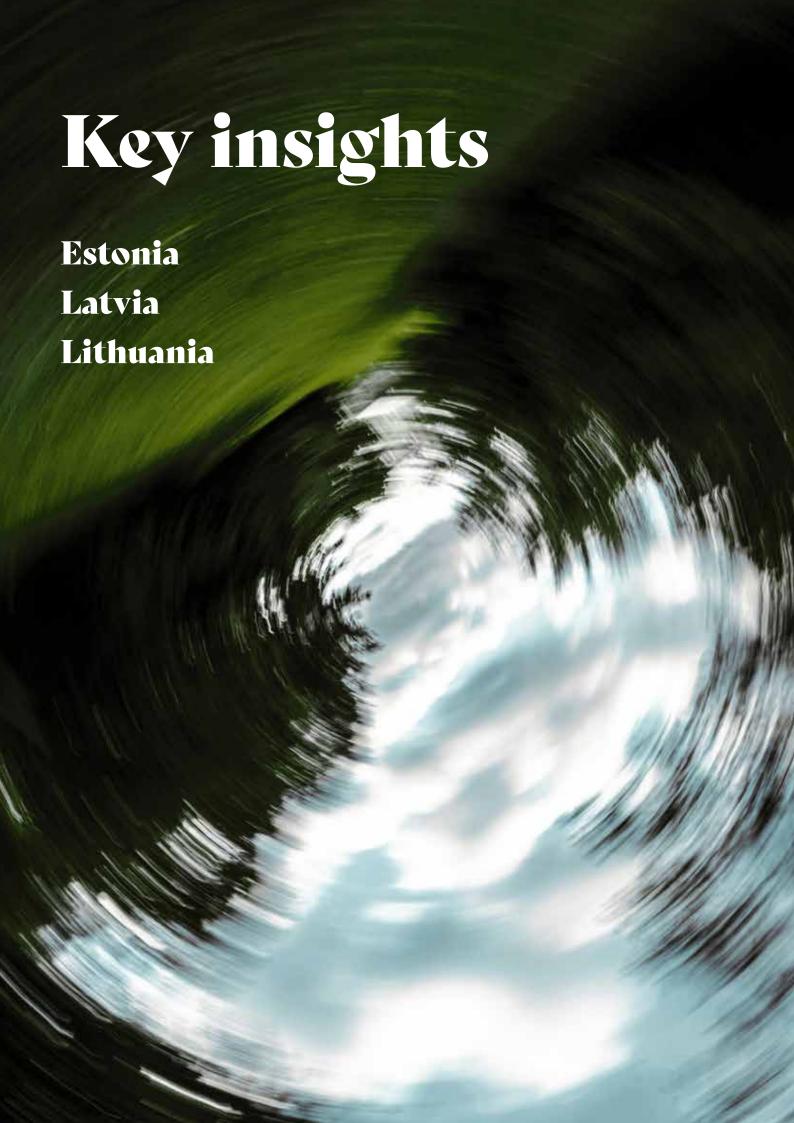
### **Industries 2024**

ESTONIA	LATVIA	LITHUANIA	THE NETHERLANDS	THE NORDICS
Banks	Banks	Agriculture	Airlines	Airlines
Electricity & heating	Electricity & heating	Banks	Automotive	Automotive
Food & beverage	Food & beverage	Clothes & fashion (Stores)	Banks	Banks
Fuel	Fuel	E-commerce	Beauty	Beauty
Grocery stores	Grocery stores	Electricity & heating	Beverage	Beverage
Pharmacies	Pharmacies	Food & beverage	Clothes & fashion	Clothes & fashion - brands
Telecommunications	Telecommunications	Fuel	Consumer goods corporations	Clothes & fashion - stores
Transport/travel	Transport/travel	Grocery stores	Digital	Consumer goods corporations
		Parcel/delivery	E-commerce	Digital services (Sweden)
		Pharmacies	Energy	E-commerce
		Telecommunications	Food	Electricity & heating
		Transport/travel	Furniture & decoration	Food
			Grocery stores	Forest owners (Sweden)
			Health insurance	Fuel
			Hobby & leisure	Furniture & decoration - brands (Finland and Sweden)
			Holiday parks	Furniture & decoration - stores (Denmark, Finland, and Sweden)
			Hotels	Gambling & lottery (Sweden)
			Mobility	Governmental institutions (Sweden)
			Pharmacies	Grocery stores
			Restaurants, cafes & take-away	Healthcare providers (Sweden)
			Telecommunications	Hobby & leisure
			Travel & tourism	Home appliances & electronics - brands
				Home appliances & electronics - stores
				Hotels
				Hygiene & cleaning (Denmark, Finland and Sweden)
				Insurance
				Insurance & pension (Denmark, Finland, and Norway)
				Opticians (Sweden)
				Parcels & logistics
				Passenger transport
				Pension (Sweden)
				Pharmacies
				Real estate (Sweden)
				Restaurants, cafes & take-away
				Telecommunications
				Travel & tourism
				Vehicle inspection & service (Sweden)

NUMBER OF INDUSTRIES NUMBER OF INDUSTRIES NUMBER OF INDUSTRIES

NUMBER OF INDUSTRIES

36



# Varying levels of sustainability interest across the Baltics

In recent years, the Baltic markets have witnessed some changes in consumer interest towards sustainability. Since our initial study in 2020, there's been a nuanced change in how consumers engage with sustainability, marked by a gradual decline in overall interest. Global challenges and the complexity of the topic has had its effect on consumers across the Baltic markets and we see some interesting patterns starting to emerge.

This year's data reveals that Lithuania continues to show a decline in interest towards sustainability, Latvia's interest levels have stabilised after a slight decline, and Estonia, despite a more significant decrease, shows signs of a renewed interest in 2024.

Our 2024 edition of the Baltic Sustainable Brand Index<sup>TM</sup>—now in its fifth year—dives into these shifts, exploring their impact on consumers' perceptions of brands. We celebrate brands that clearly communicate their dedication to sustainability, showing that a focused, long-term approach is key to making a real difference and shaping consumer perceptions.

It's clear that consumers face a more challenging reality with gradual decline in the longer perspective, yet we see indications of a stabilisation and even growth in Estonia.



A focused, long-term approach is key to making a real difference and shaping consumer perceptions.



# The market development 2023–2024

#### A subtle shift in consumer interest

In recent years, the Baltic markets have experienced a subtle shift in how consumers engage with sustainability. Despite the complexities introduced by global events, the slight decline in consumer interest in sustainability since 2023 has been marginal in Lithuania, whereas in Latvia, interest has remained stable, and in Estonia, it has actually increased. Since 2022, the conversation has stabilised.

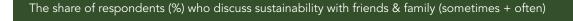
This is an important reminder for brands and marketers that decisions and investments in sustainability made today will have long-term effects. As the global landscape stabilises and consumer priorities once again change – a commitment to sustainability will distinguish forward-thinking brands.

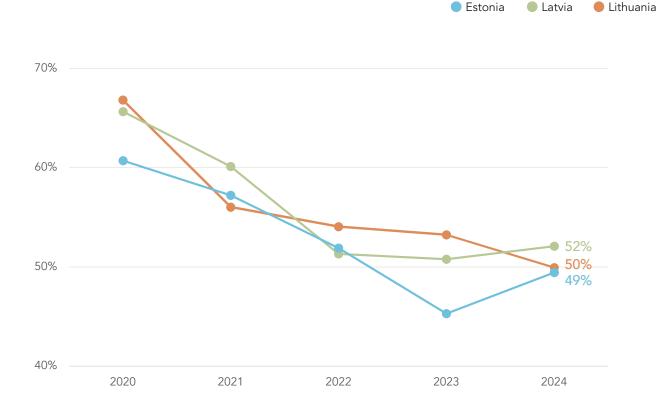
### **Navigating uncertainty**

This stabilisation occurs amidst global unrest and uncertainty. Consumers and brands are both navigating through challenges posed by regional tensions, geopolitical instability, economic uncertainties, and societal polarisation. In the short term, these global issues have temporarily overshadowed sustainability as the main consumer concern. Economic pressures have forced businesses to cut back on media spending, impacting consumer perceptions of brands.



The conversation has stabilised.





# The maturing sustainability discussion

In 2024, despite a world facing many challenges, our findings reveal that the interest in sustainability among consumers has found new energy. While we observe a marginal decrease in Lithuania, both Latvia and Estonia are showing signs of positive energy, with Latvia seeing a small uptick and Estonia advancing by 4 percentage points.

This suggests a steady and growing acknowledgment of sustainability's role. It appears Baltic consumers are increasingly considering sustainability as an important factor for the future. Globally, we're facing shared challenges, which likely contribute to our observation of a convergence in sustainability discussions across different regions. This is likely contributing to continued discussions on the topic, with upticks in two of the three markets. Across all of SB Insight's monitored markets, Estonia stands out for the most significant uptick in consumers discussing sustainability with friends and family, with Norway also showing a marginal increase of 1 percentage point.

This general development suggests a growing alignment towards a central point of discussion intensity across all our monitored geographies. Sustainability is a global challenge that needs a shared global narrative, and it has cemented its place in consumer discussions - regardless of geographical boundaries and global uncertainty.

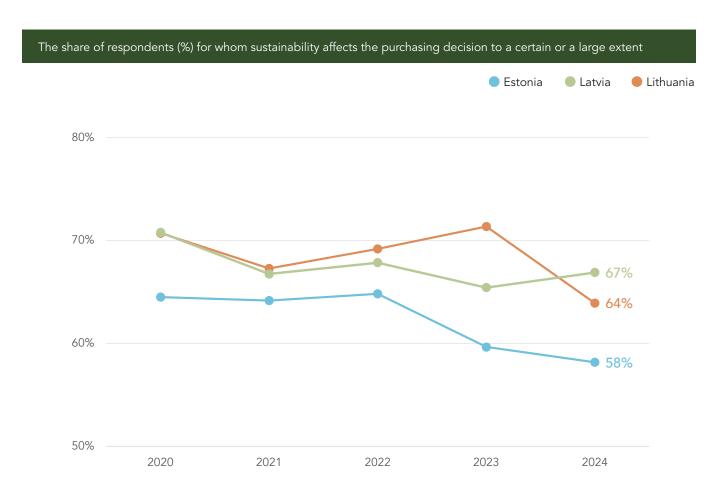


Estonia is leading with an increase of 4 percentage points, standing out for the most significant uptick in consumers discussing sustainability.

# Latvia the positive exception as sustainability considerations decline across the Baltics

In recent years, the emphasis on sustainability in purchasing decisions has seen ups and downs across the Baltics, with each market navigating the topic differently. Interestingly, Latvia has seen a slight improvement, now moving ahead of Lithuania in the number of consumers who claim that sustainability influences their purchase decisions. The latest Sustainable Brand Index<sup>TM</sup> shows that Lithuania and Latvia have both seen increases and decreases over the years, with Lithuania recently noting a decrease to 64% in 2024. Latvia shows a slight recovery in 2024 to 67%, a change that is noteworthy in the 2024 edition of the Sustainable Brand Index<sup>TM</sup> since there is a negative trend across all our monitored markets with Latvia being the only exception.

Estonia presents a more consistent decrease. From 2020 to 2024, Estonia has gradually seen a reduction in the share of consumers prioritising sustainability, moving from 65% to 58%.





# Brand and communication

This year, perceptions of sustainable brands have declined almost everywhere, contrasting sharply with 2023's increases in brand sustainability awareness and attitudes. Norway's rapid decline last year was a hint of what 2024 would have in store for us and indeed we see major declines in all our surveyed markets. This downturn shows the need for brands to step up their sustainability communications and make them more authentic and impactful to show real progress and contribution.

Economic pressures leading to reduced advertising budgets have impacted the scope and reach of sustainability communications. Additionally, brands are increasingly wary of making sustainability claims, partly due to the fear of being accused of greenwashing, especially with stricter regulations like the EU Green Claims Directive on the horizon.

This year, it's essential to recognise the nuanced attitudes towards corporate sustainability communication in the Baltics, where there is a strong consumer demand for transparent and authentic messaging.

# Attitude and trust towards sustainability communication

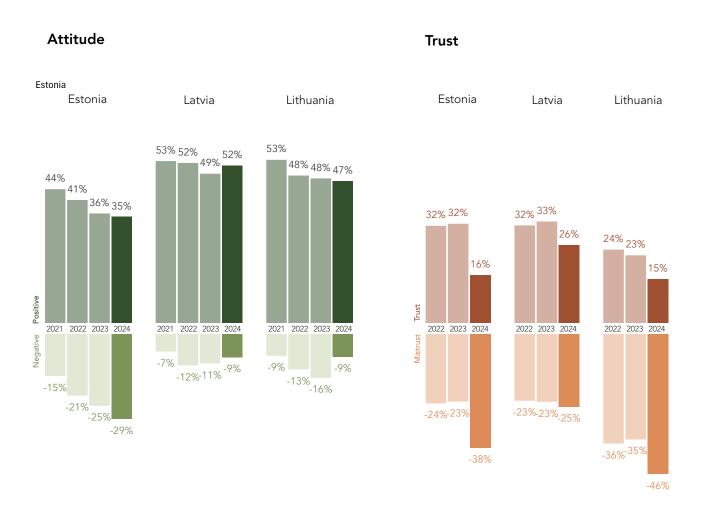
In the Baltic region, consumer attitudes to corporate sustainability communication have shifted. Since last year, trust in corporate sustainability communications has decreased, while mistrust has intensified.

Estonia shows the biggest shift. Between 2021 and 2024, the number of consumers with a positive view on sustainability communication dropped from 44% to 35%, with negative views increasing at the same time. Between 2023 and 2024, both Latvia and Lithuania experienced shifts in positive attitudes towards sustainability communication. Lithuania saw a slight decrease, while Latvia, interestingly, improved by 3 percentage points.

The trust in sustainability communication has seen a particularly large drop from 2023 to 2024. Estonia saw its trust drop by half, and Lithuania's trust also fell sharply. Latvia, however, had the smallest drop in trust out of the three.

The message from the data is clear: While Baltic consumers continue to value sustainability, their scrutiny towards corporate communication is intensifying. This shows the need for brands to bridge the gap and show that what they say matches what they do, as Baltic consumers become more observant.

#### Attitude and trust towards corporate sustainability communication

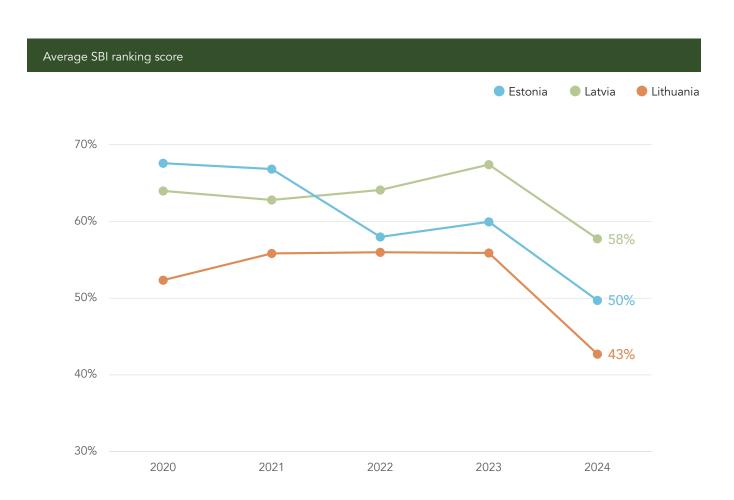


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# The ranking development

The 2024 edition of the Sustainable Brand Index™ presents a stark contrast to the slightly positive developments in 2023, showing a big drop in average SBI ranking scores across the Baltic region. This year has seen large declines, with Lithuania facing the biggest fall at 13 percentage points, followed by Estonia and Latvia, which saw drops of 10 and 9 percentage points respectively.

A mix of factors, including more instability, has been critical in this downturn. This turmoil has affected media spending, making it tougher for brands to reach their audience. As a result, people's exposure to sustainability messages has decreased, negatively affecting brand awareness and perception.





## The Estonian ranking 2024

#### Industries measured in Estonia:

Banks

Electricity & heating

Food & beverage

Fuel

Grocery stores

**Pharmacies** 

Telecommunications

Transport/travel

Industries measured in the Estonia:

8

Brands measured in the Estonia:

50

Consumers surveyed in the Estonia:

900



### The ranking score

The ranking of Sustainable Brand Index™ shows how brands are perceived on

sustainability according to consumers. Ranking scores are based on two main parts; environmental responsibility and social responsibility. The maximum score in each area is 100%, making the total ranking score of brands between 0-200%. Within each area, we first of all measure consumer **awareness** levels around the responsibility of a brand. Secondly, we measure consumer **attitudes** towards the responsibility of a brand. The final score of each brand is based on the percentage of consumers who assess a company's sustainability efforts as good (4) or very good (5) on a scale of 1-5 + "don't know".



### Definition of sustainability

The basis for the ranking in Sustainable Brand Index™ is the UN Global

Goals for Sustainable Development (SDGs). The evaluation is done on an overarching level with the goals as a basis for the definition. Each goal is categorised according to the area (environment or social) in which it belongs.

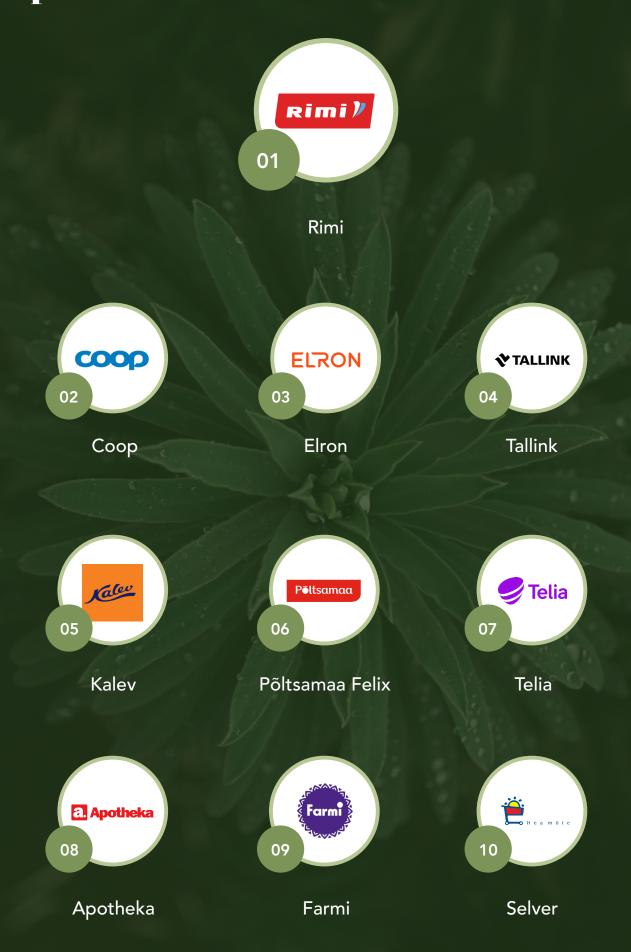


## Target group & brand selection

The target audience in Sustainable Brand Index™ is the general public,

16-75 years, in each country. Brands are selected yearly across a variety of industries, based on a set of independent parameters. Parameters include: market share on the respective market, turnover and general brand awareness. The purpose of these criteria is to create a selection that mirrors the brands that consumers meet in their everyday life. Brands cannot choose to be included or excluded from the study. Every brand is evaluated by at least 900 respondents who are familiar with the brand.

# Top 10 2024





### = Industry winner



1.	Rimi	

- 2. Coop
- 3. Elron •
- 4. Tallink
- 5. Kalev •
- 6. Põltsamaa Felix
- 7. Telia -
- 8. Apotheka •
- 9. Farmi
- 10. Selver
- 11. Leibur
- 12. Prisma
- 13. Swedbank •
- 14. Fazer
- 15. Alexela •
- 16. Maks & Moorits
- 17. Valio
- 18. Eesti Pagar
- 19. Salvest
- 20. Tere
- 21. Tallinna Linnatransport
- 22. Eesti Leivatööstus
- 23. Nõo Lihatööstus
- 24. LHV
- 25. Südameapteek

- 26. Circle K
- 27. Rakvere
- 28. Coop Pank
- 29. SEB
- 30. Lux Express
- 31. Benu
- 32. Paulig
- 33. Santa Maria
- 34. Eesti Energia •
- 35. Rannarootsi
- 36. Euroapteek
- 37. Bolt
- 38. Neste
- 39. Tele2
- 40. Utilitas
- 41. Tallegg
- 42. Elisa
- 43. Viking Line
- 44. Olerex
- 45. airBaltic
- 46. Maxima
- 47. Eesti Gaas
- 48. Luminor
- 49. Elektrum
- 50. Diil

# Estonia's most sustainable brand 2020–2024

These are the brands that are perceived as the most sustainable brands according to Estonian consumers in Sustainable Brand Index $^{\text{TM}}$  over time.



## Ranking development 2020–2024

### About the ranking

The ranking of Sustainable Brand Index™ shows how brands are perceived on sustainability according to consumers. Ranking scores are based on two main parts; environmental responsibility and social responsibility. The maximum score in each area is 100%, making the total ranking score of brands between 0-200%. Within each area, we first of all measure consumer **awareness** levels around the responsibility of a brand. Secondly, we measure consumer **attitudes** towards the responsibility of a brand. The final score of each brand is based on

the percentage of consumers who assess a company's sustainability efforts as good (4) or very good (5) on a scale of 1-5 + "don't know". In reality, the **maximum ranking score of 200%** (which would basically mean a perfect score) is still far out of reach for all brands on the market. To clarify the 2024 ranking position of each brand included in Sustainable Brand Index<sup>TM</sup>, a scale of all ranking scores have been provided in the overview below.

#### **Scores**

- 101-120%
- 81-100%
- 61-80%
- 41-60%
- 21-40%
- 0-20%

2024   2023   2022   2021   2020							
Coop   2   3   1   3   5	2024 Sco	ore	2024	2023	2022	2021	2020
Elron 3 6 4 2 3 Tallink 4 20 16 32 20 Kalev 5 1 2 1 1 Pöltsamaa Felix 6 11 8 9 13 Telia 7 5 3 22 6 Apotheka 8 19 7 17 Farmi 9 9 9 9 10 2 Selver 10 7 17 8 8 Leibur 11 10 6 11 10 Prisma 12 18 11 18 12 Swedbank 13 24 23 26 17 Fazer 14 4 13 15 15 Alexela 15 13 15 13 30 Maks & Moorits 16 16 29 16 23 Valio 17 15 18 7 9 Eesti Pagar 18 14 25 12 4 Salvest 19 12 14 6 7 Tere 20 8 10 5 14 Tallinna Linnatransport 21 22 20 39 39 Eesti Leivatööstus 22 25 22 20 16 Nõo Lihatööstus 23 32 38 35 29 LHV 24 36 27 37 28 Südameapteek 25 17 21 25 Circle K 26 29 37 24 18 Rakvere 27 21 35 34 38 Coop Pank 28 37 26 40 27 SEB 29 35 39 31 35 Lux Express 30 33 19 27 21 Benu 31 28 30 28 Paulig 32 34 12 19 22 Santa Maria 33 27 36 38 36 Eesti Energia 34 42 34 21 32 Rannarootsi 35 30 28 14 24 Euroapteek 36 23 33 33 33	66%	Rimi	1	2	5	4	11
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Prisma 12 18 11 18 12  Swedbank 13 24 23 26 17  Fazer 14 4 13 15 15  Alexela 15 13 15 13 30  Maks & Moorits 16 16 29 16 23  Valio 17 15 18 7 9  Eesti Pagar 18 14 25 12 4  Salvest 19 12 14 6 7  Tere 20 8 10 5 14  Tallinna Linnatransport 21 22 20 39 39  Eesti Leivatööstus 22 25 22 20 16  N\u00e5o Lihatö\u00f6stus 23 32 38 35 29  LHV 24 36 27 37 28  S\u00e5dameapteek 25 17 21 25  Circle K 26 29 37 24 18  Rakvere 27 21 35 34 38  Coop Pank 28 37 26 40 27  SEB 29 35 39 31 35  Lux Express 30 33 19 27 21  Benu 31 28 30 28  Paulig 32 34 12 19 22  Santa Maria 33 27 36 38 36  Eesti Energia 34 42 34 21 32  Rannarootsi 35 30 28 14 24  Euroapteek 36 23 33 33 33		Selver	10	7	17	8	8
Swedbank   13   24   23   26   17     Fazer   14   4   13   15   15     Alexela   15   13   15   13   30     Maks & Moorits   16   16   29   16   23     Valio   17   15   18   7   9     Eesti Pagar   18   14   25   12   4     Salvest   19   12   14   6   7     Tere   20   8   10   5   14     Tallinna Linnatransport   21   22   20   39   39     Eesti Leivatööstus   22   25   22   20   16     Nõo Lihatööstus   23   32   38   35   29     LHV   24   36   27   37   28     Südameapteek   25   17   21   25     Circle K   26   29   37   24   18     Rakvere   27   21   35   34   38     Coop Pank   28   37   26   40   27     SEB   29   35   39   31   35     Lux Express   30   33   19   27   21     Benu   31   28   30   28     Paulig   32   34   12   19   22     Santa Maria   33   27   36   38   36     Eesti Energia   34   42   34   21   32     Rannarootsi   35   30   28   14   24     Euroapteek   36   23   33   33		Leibur	11	10	6	11	10
Fazer 14 4 13 15 15  Alexela 15 13 15 13 30  Maks & Moorits 16 16 29 16 23  Valio 17 15 18 7 9  Eesti Pagar 18 14 25 12 4  Salvest 19 12 14 6 7  Tere 20 8 10 5 14  Tallinna Linnatransport 21 22 20 39 39  Eesti Leivatööstus 22 25 22 20 16  Nõo Lihatööstus 23 32 38 35 29  LHV 24 36 27 37 28  Südameapteek 25 17 21 25  Circle K 26 29 37 24 18  Rakvere 27 21 35 34 38  Coop Pank 28 37 26 40 27  SEB 29 35 39 31 35  Lux Express 30 33 19 27 21  Benu 31 28 30 28  Paulig 32 34 12 19 22  Santa Maria 33 27 36 38 36  Eesti Energia 34 42 34 21 32  Rannarootsi 35 30 28 14 24  Euroapteek 36 23 33 33 33		Prisma	12	18	11	18	12
Alexela 15 13 15 13 30  Maks & Moorits 16 16 29 16 23  Valio 17 15 18 7 9  Eesti Pagar 18 14 25 12 4  Salvest 19 12 14 6 7  Tere 20 8 10 5 14  Tallinna Linnatransport 21 22 20 39 39  Eesti Leivatööstus 22 25 22 20 16  Nõo Lihatööstus 23 32 38 35 29  LHV 24 36 27 37 28  Südameapteek 25 17 21 25  Circle K 26 29 37 24 18  Rakvere 27 21 35 34 38  Coop Pank 28 37 26 40 27  SEB 29 35 39 31 35  Lux Express 30 33 19 27 21  Benu 31 28 30 28  Paulig 32 34 12 19 22  Santa Maria 33 27 36 38 36  Eesti Energia 34 42 34 21 32  Rannarootsi 35 30 28 14 24  Euroapteek 36 23 33 33 33		Swedbank	13	24	23	26	17
Maks & Moorits         16         16         29         16         23           Valio         17         15         18         7         9           Eesti Pagar         18         14         25         12         4           Salvest         19         12         14         6         7           Tere         20         8         10         5         14           Tallinna Linnatransport         21         22         20         39         39           Eesti Leivatööstus         22         25         22         20         16           Nõo Lihatööstus         23         32         38         35         29           LHV         24         36         27         37         28           Südameapteek         25         17         21         25           Circle K         26         29         37         24         18           Rakvere         27         21         35         34         38           Coop Pank         28         37         26         40         27           SEB         29         35         39         31         35		Fazer	14	4	13	15	15
Valio 17 15 18 7 9  Eesti Pagar 18 14 25 12 4  Salvest 19 12 14 6 7  Tere 20 8 10 5 14  Tallinna Linnatransport 21 22 20 39 39  Eesti Leivatööstus 22 25 22 20 16  Nõo Lihatööstus 23 32 38 35 29  LHV 24 36 27 37 28  Südameapteek 25 17 21 25  Circle K 26 29 37 24 18  Rakvere 27 21 35 34 38  Coop Pank 28 37 26 40 27  SEB 29 35 39 31 35  Lux Express 30 33 19 27 21  Benu 31 28 30 28  Paulig 32 34 12 19 22  Santa Maria 33 27 36 38 36  Eesti Energia 34 42 34 21 32  Rannarootsi 35 30 28 14 24  Euroapteek 36 23 33 33 33		Alexela	15	13	15	13	30
Eesti Pagar 18 14 25 12 4  Salvest 19 12 14 6 7  Tere 20 8 10 5 14  Tallinna Linnatransport 21 22 20 39 39  Eesti Leivatööstus 22 25 22 20 16  Nõo Lihatööstus 23 32 38 35 29  LHV 24 36 27 37 28  Südameapteek 25 17 21 25  Circle K 26 29 37 24 18  Rakvere 27 21 35 34 38  Coop Pank 28 37 26 40 27  SEB 29 35 39 31 35  Lux Express 30 33 19 27 21  Benu 31 28 30 28  Paulig 32 34 12 19 22  Santa Maria 33 27 36 38 36  Eesti Energia 34 42 34 21 32  Rannarootsi 35 30 28 14 24  Euroapteek 36 23 33 33 33		Maks & Moorits	16	16	29	16	23
Salvest       19       12       14       6       7         Tere       20       8       10       5       14         Tallinna Linnatransport       21       22       20       39       39         Sesti Leivatööstus       22       25       22       20       16         Nõo Lihatööstus       23       32       38       35       29         LHV       24       36       27       37       28         Südameapteek       25       17       21       25         Circle K       26       29       37       24       18         Rakvere       27       21       35       34       38         Coop Pank       28       37       26       40       27         SEB       29       35       39       31       35         Lux Express       30       33       19       27       21         Benu       31       28       30       28         Paulig       32       34       12       19       22         Santa Maria       33       27       36       38       36         Eesti Energia       34		Valio	17	15	18	7	9
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Tallinna Linnatransport 21 22 20 39 39 39		Salvest	19	12	14	6	7
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LHV 24 36 27 37 28  Südameapteek 25 17 21 25  Circle K 26 29 37 24 18  Rakvere 27 21 35 34 38  Coop Pank 28 37 26 40 27  SEB 29 35 39 31 35  Lux Express 30 33 19 27 21  Benu 31 28 30 28  Paulig 32 34 12 19 22  Santa Maria 33 27 36 38 36  Eesti Energia 34 42 34 21 32  Rannarootsi 35 30 28 14 24  Euroapteek 36 23 33 33	%0%	Eesti Leivatööstus	22	25	22	20	16
Südameapteek         25         17         21         25           Circle K         26         29         37         24         18           Rakvere         27         21         35         34         38           Coop Pank         28         37         26         40         27           SEB         29         35         39         31         35           Lux Express         30         33         19         27         21           Benu         31         28         30         28           Paulig         32         34         12         19         22           Santa Maria         33         27         36         38         36           Eesti Energia         34         42         34         21         32           Rannarootsi         35         30         28         14         24           Euroapteek         36         23         33         33	41-6	Nõo Lihatööstus	23	32	38	35	29
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Rakvere       27       21       35       34       38         Coop Pank       28       37       26       40       27         SEB       29       35       39       31       35         Lux Express       30       33       19       27       21         Benu       31       28       30       28         Paulig       32       34       12       19       22         Santa Maria       33       27       36       38       36         Eesti Energia       34       42       34       21       32         Rannarootsi       35       30       28       14       24         Euroapteek       36       23       33       33		Südameapteek	25	17	21	25	
Coop Pank         28         37         26         40         27           SEB         29         35         39         31         35           Lux Express         30         33         19         27         21           Benu         31         28         30         28           Paulig         32         34         12         19         22           Santa Maria         33         27         36         38         36           Eesti Energia         34         42         34         21         32           Rannarootsi         35         30         28         14         24           Euroapteek         36         23         33         33		Circle K	26	29	37	24	18
SEB       29       35       39       31       35         Lux Express       30       33       19       27       21         Benu       31       28       30       28         Paulig       32       34       12       19       22         Santa Maria       33       27       36       38       36         Eesti Energia       34       42       34       21       32         Rannarootsi       35       30       28       14       24         Euroapteek       36       23       33       33		Rakvere	27	21	35	34	38
Lux Express       30       33       19       27       21         Benu       31       28       30       28         Paulig       32       34       12       19       22         Santa Maria       33       27       36       38       36         Eesti Energia       34       42       34       21       32         Rannarootsi       35       30       28       14       24         Euroapteek       36       23       33       33		Coop Pank	28	37	26	40	27
Benu       31       28       30       28         Paulig       32       34       12       19       22         Santa Maria       33       27       36       38       36         Eesti Energia       34       42       34       21       32         Rannarootsi       35       30       28       14       24         Euroapteek       36       23       33       33		SEB	29	35	39	31	35
Paulig     32     34     12     19     22       Santa Maria     33     27     36     38     36       Eesti Energia     34     42     34     21     32       Rannarootsi     35     30     28     14     24       Euroapteek     36     23     33     33		Lux Express	30	33	19	27	21
Santa Maria       33       27       36       38       36         Eesti Energia       34       42       34       21       32         Rannarootsi       35       30       28       14       24         Euroapteek       36       23       33       33		Benu	31	28	30	28	
Eesti Energia       34       42       34       21       32         Rannarootsi       35       30       28       14       24         Euroapteek       36       23       33       33		Paulig	32	34	12	19	22
Rannarootsi 35 30 28 14 24 Euroapteek 36 23 33 33		Santa Maria	33	27	36	38	36
Euroapteek 36 23 33 33		Eesti Energia	34	42	34	21	32
		Rannarootsi	35	30	28	14	24
Bolt 37 43 32 41 40		Euroapteek	36	23	33	33	
		Bolt	37	43	32	41	40

2024 Score		2024	2023	2022	2021	2020
	Neste	38	38	42	42	31
	Tele2	39	39	41	43	43
%0	Utilitas	40	44	45	47	45
41-60%	Tallegg	41	26	31	30	26
Ì	Elisa	42	31	24	23	19
	Viking Line	43	41	43	36	33
	Olerex	44	40	40	29	34
	airBaltic	45	46	46	49	48
%0	Maxima	46	45	44	45	46
21-40%	Eesti Gaas	47	47	47	44	42
Ĭ	Luminor	48	48	49	50	50
	Elektrum	49	49	48	46	44
	5.00					

# Estonia industry ranking 2024



### **Industry overview 2024**

### Ranking of industries

The industry ranking overview shows how industries overall are perceived on sustainability according to Estonian consumers. The ranking of industries is based on the average ranking score of all the brands that are measured within that industry combined. Industries that rank high are on average more positively perceived on sustainability by Estonian consumers.

# Ranking Industry position 1 Grocery stores 2 Food & beverage 3 Pharmacies 4 Transport/travel 5 Fuel 6 Banks 7 Telecommunications 8 Electricity & heating

### **Industry winner**

The industry winner overview shows the brands that are perceived as the most sustainable brand within their specific industry according to Estonian consumers. In other words, the brand is ranked highest in comparison to the other brands that are measured within their industry, according to Sustainable Brand Index™ 2024.

Ranking position	Industry	
	Rimi	Grocery stores
	Elron	Transport/travel
	Kalev	Food & beverage
	Telia	Telecommunications
	Apotheka	Pharmacies
13	Swedbank	Banks
15	Alexela	Fuel
34	Eesti Energia	Electricity & heating
34	Eesti Energia	Electricity & heating



Out of the total 8 industries measured, the industry Grocery stores ranks 1st

# Grocery stores

Ranking position

- 1 Rimi
- 2 Coop
- 10 Selver
- 12 Prisma
- 46 Maxima



# Food & beverage

Ranking position

- 5 Kalev
- 6 Põltsamaa Felix
- 9 Farmi
- 11 Leibur
- 14 Fazer
- 16 Maks & Moorits
- 17 Valio
- 18 Eesti Pagar
- 19 Salvest
- 20 Tere
- 22 Eesti Leivatööstus
- 23 Nõo Lihatööstus
- 27 Rakvere
- 32 Paulig
- 33 Santa Maria
- 35 Rannarootsi
- 41 Tallegg





Out of the total 8 industries measured, the industry Pharmacies ranks 3<sup>rd</sup>

# Pharmacies

Ranking position

- 8 Apotheka
- 25 Südameapteek
- 31 Benu
- 36 Euroapteek





# Transport/travel

Ranking position

- 3 Elron
- 4 Tallink
- 21 Tallinna Linnatransport
- 30 Lux Express
- 37 Bolt
- 43 Viking Line
- 45 airBaltic





Out of the total 8 industries measured, the industry Fuel ranks 5<sup>th</sup>

# Fuel

Ranking Brand position

15 Alexela

26 Circle K

38 Neste

44 Olerex



# Banks

Ranking position

- 13 Swedbank
- 24 LHV
- 28 Coop Pank
- 29 SEB
- 48 Luminor



Out of the total 8 industries measured, the industry Telecommunications ranks 7<sup>th</sup>

# Telecommunications

Ranking position

- 7 Telia
- 39 Tele2
- 42 Elisa
- 50 Diil





# Electricity & heating

Ranking position

- 34 Eesti Energia
- 40 Utilitas
- 47 Eesti Gaas
- 49 Elektrum



### **About SB Insight**

At SB Insight, we are driven by a mission to create sustainable brands that can thrive in tomorrow's market. With our years of experience handling the complexity of sustainability, we have become a trusted partner for well-known and established brands. We provide actionable insights on how sustainability affects branding, communication, and business development, helping brands to make informed decisions and transform into sustainable brands.

"We believe sustainability is at the core of the successful brands of tomorrow, and our job is to guide brands in their transformation."

### Our business areas

More about our offerings on page 7



Sustainable Brand Index™



Tailored research and reports



Tailored lectures and seminars

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