FOUNDATIONS IN DIGITAL HEALTH LAW

JUNE 12, 2024
WASHINGTON, DC

WWW.CTEL.ORG

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DIGITAL HEALTH LAW BOOTCAMP
TELEHEALTH - AI - REMOTE MONITORING

Get Ready to Master the Digital Health Law Landscape.

- Protect patient privacy and data.
- Navigate complex regulations.
- Safeguard innovation solutions.

CTeL
LET’S LOOK AT THE MATH

ASSOCIATES BILL ON AVERAGE $200-400 AN HOUR

PARTNERS CAN BILL UP TO $1,400+ AN HOUR

IT CAN TAKE UP TO 6 MONTHS TO ONBOARD AND TRAIN A NEW ASSOCIATE

$1,400 X 80 HRS X 6MOS = $675,000

*TRAINING COST PER ASSOCIATE

AT THAT RATE, LAW FIRMS CAN NOT AFFORD TO TRAIN IN-HOUSE
The costs of associate turnover and ineffective performance is too high.

Associate turnover costs firms on average $300,000 per lost Associate.

Most small to mid-sized law firms operate on thin margins.
THIS COURSE PAYS FOR ITSELF.

IT JUST MAKES CENTS...AND SENSE.

It can cost upwards of $500,000 for a partner to train and educate a new associate or attorney on the skills they need to bring value to the firm. CTel is here to help your firm save money and dive deeper into digital health law FASTER!

Cost to Recruit, Hire and Train a New Lawyer: Quick View

- Onboarding
- Hiring
- Recruiting
- Training
- Interviewing

Cost For CTel Foundations in Law Course.

Source:
https://www.attorneyatwork.com/protecting-your-investment-training-associate-lawyers/
TAKE BACK YOUR BILLABLE HOURS. LET US GET YOUR TEAM UP TO SPEED.

EDUCATION
Learn directly from a collection of field experts as you dive into the important aspects of:
- Privacy and Security
- Compliance
- Fraud and Abuse
- Risk Management

GROWTH
Law firms that specialize and invest in this highly specialized area will be in high demand. Don’t leave clients on the table!

CONNECTION
Benefit from the collaborative and conversational summit format and connect with esteemed experts and peers in the field.
COURSE OVERVIEW

Participants will gain knowledge in the following areas:

- Licensure
- Privacy/Security
- Fraud/Abuse
- Reimbursement
- Mental/Behavioral
- Prescribing

**BONUS**

PHONE A FRIEND

CTeL understands questions will continue to arise following our course, as an added benefit, participants will have access to CTeL staff for ongoing ad hoc questions.

**CLE CREDITS**
SECURE YOUR SEAT THROUGH CTEL MEMBERSHIP

INDIVIDUAL
$3,780
• 1 Seat at the Foundations in Digital Health Law Summit and CTEL Summit
• 12-month access to CTEL membership

INSTITUTIONAL
$10,000
RECOMMENDED
• 3 Seats at the Foundations in Digital Health Law Summit and CTEL Summit
• 12-month access to CTEL membership

UNLIMITED
$17,000
• Unlimited Seats at the Foundations in Digital Health Law Summit and CTEL Summit
• 12-month access to CTEL membership

Interested in sponsoring a networking lunch or breakfast for extra seats? We’d love to customize a package for you!