



Downsizing to Increase Efficiency & Lower Costs



Challenge: Strickland Solutions, a technology and IT services company, faced a common dilemma. Their office space had become significantly oversized due to the shift towards remote work, resulting in inefficient usage and high real estate costs. Their challenge was to find a way to downsize while making their new space more efficient and functional.



Approach: We worked closely with Strickland Solutions to understand their specific needs and objectives. Our strategy involved finding a smaller, more efficient space within their current building while negotiating the termination of their larger space to save on costs.



Results: The downsizing and optimization strategy executed by our tenant representation team had a profound impact on Strickland Solutions. By downsizing their office space and securing a termination on their previous lease, we helped the client save significantly on real estate expenses. Furthermore, the new space, specifically tailored to their requirements, led to improved work efficiency and functionality.



Conclusion: Our success with Strickland Solutions is a prime example of our commitment to helping businesses make the most of their real estate investments. We are proud to have assisted Strickland Solutions in adapting to the changing work environment, downsizing their space, and optimizing their operations to meet the demands of the modern workplace. This case study demonstrates our expertise in tenant representation and our ability to deliver cost-effective and efficient solutions for our clients.